



Supply Chain Management Solution with Built-in B2B Marketplace



Agenda



- I. The Unified SCM with built-in B2B Marketplace
- II. Atalink B2B Marketplace
- III. Procurement Management Solution
- IV. B2B Order Management Solution



The Unified SCM with built-in B2B Marketplace

BUSINESS CONTEXT

Global economic recession: A challenge and a golden opportunity for SMEs to transform and breakthrough based on technology leverage





OUR MISSION

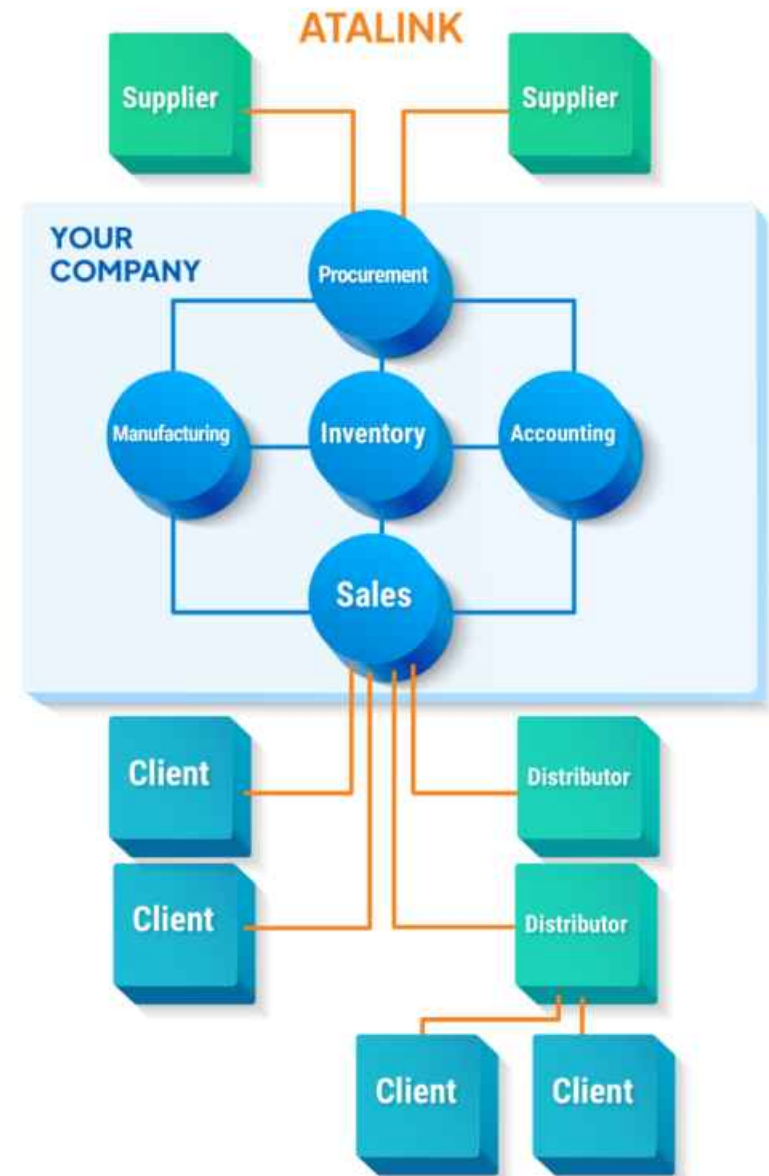
To foster interactivity across the supply chain — with standardized master data

Multi-National Enterprises as well as Small & Medium Businesses can all interact seamlessly with their Suppliers, Distributors and Clients - to optimize operation, reduce cost and drive more revenue

Atalink – The unified supply chain management solution

Interact within your company and with trading partners in 1 unique platform – empowered with standardized master data

- Connect your company with suppliers, distributors and clients
- Connect manufacturers with its supply chain of raw materials
- Connect products with markets
- Expand opportunities for buyers and suppliers with our built-in B2B marketplace



The Unified Supply Chain Management Solution with built-in B2B Marketplace



PRODUCTS

Atalink solutions are designed to work cohesively to help your business manage the supply chain efficiently



**Procurement
Management
Solution**



**B2B Order
Management
Solution**



**Inventory
Management
Solution
(VMI)**



**Finance &
Accounting**



**Manufacturing
Management**

B2B Marketplace

BENEFITS

16%

Increase visibility into your supply chain, reduce cost

32%

Increase responsiveness, drive more efficiency across your organization **and with trading partners**

128%

Get better work experience, engagement and satisfaction for your staff **and trading partners**



ATALINK UNIQUE SELLING POINTS

- ⦿ Atalink enables companies to interact both internally and externally in one platform
 - ➔ **Help optimize operational costs, thereby enhancing business efficiency**
- ⦿ Atalink comes with master data of products and over 800,000 businesses that are verified and standardized
 - ➔ **Save time and effort on data entry, avoid information errors, and synchronize transaction data**
- ⦿ Atalink provides a B2B Marketplace with more than 12,800 active businesses across various industries
 - ➔ **Help businesses increase opportunities for growth**

TYPICAL CUSTOMERS



THE ECOSYSTEM

12,800+ companies onboarded

In various industries and domains



FMCG



Consumer Goods



Building Materials



Industrial Machinery



Electric, Electronic Devices



Office Supplies



Tools and Instruments



Supplies and Accessories

DATA INTEGRATION HUB



-----> 1-way integration

====> 2-way integration

THE SOLUTION



Cloud SaaS



Desktop / laptop web and mobile app [iOS, Android]



Security and information safety according to ISO 27001:2022



Modern technologies (ReactJS, NodeJS, React Native ...)



Intelligent solution

SERVICE QUALITY COMMITMENT

- Uptime is consistently maintained at a minimum of **99%**
- Downtime, excluding force majeure or pre-planned events
 - Do not exceed **12** consecutive hours
 - Do not exceed **24** cumulative hours in two weeks
 - Do not exceed **36** cumulative hours in any month
- 97%** of customer interactions on each screen/page receive feedback within **3 seconds**
- 90%** of critical issues are resolved within **8 working hours** from the time the request is received



SECURITY & INFORMATION SAFETY

Atalink establishes and strengthens client's and partner's trust by creating products and services fulfilling the four pillars of information security

- **Security:** Atalink ensures the safety and security of data for businesses and users
- **Privacy:** Users own and control their own data
- **Transparency:** Users know how their data is collected, stored and accessed
- **Compliance:** Atalink complies with global standards for information security

Consistency in our **Mission + Business Model**

**The success of Customers and Partners
is the key to Atalink's success**





||

Atalink B2B Marketplace

ATALINK Marketplace

800K+
Companies

400+
IZ / EPZ / IC

800+
Associations

1M+
Products / Services

ATALINK Sales Offers | What are you looking for...

Categories | Overview | For Buyers | For Sellers | Start selling now | Select a Province | English

FEATURED CATEGORIES

- Office Equipment
- Office Furniture
- Business Support Services
- Transportation
- Printing & Packaging
- Business Gifts
- Personal Protective Equipment
- Consumer Products

Expand your sales reach to 12,800+ Businesses

200+ Industries | 800+ IZ / EPZ / IC Nationwide | 4,000+ Businesses in HCMC, Ha Noi

[Register](#)

BUYING REQUESTS | 12,800+ companies send & receive quotes every day

- Finding A Periodic Health Check Package Provider...
Clear companies | 50M - 200M USD
- acid citric anhydrous
acid citric anhydrous - original...
1 product | 10M - 50M USD
- 2-ltr plastic bucket, 20 liters
2-ltr plastic bucket, 20 liters
1 product | 10M - 50M USD
- Nam Long rubber gloves
Nam Long rubber gloves
1 product | 10M - 50M USD

HOT OFFERS

- Kita Grace Water Bottle 620ml
Health factory
High-quality plastic water bottle
\$10 - 20
- PC-800A INDEPENDENT INFRARED ALARM
\$300
- UPS Online Santak C2K - LCD
\$300
- Brother T510W Multifunction WiFi Color Inkjet Printer
\$320
- Cheap Server Dell T30 For Business
\$2,020
- UPS Online Santak CTK - LCD
\$250

PIONEERING SUPPLIERS

- Ngoc Ha Trading And Service Joint Stock Company
Ha Noi
Other remaining business support service...
- Tu Gia Investment And Technology Development Company Limited
Ha Noi
Other specialized wholesaler
- Chinh Nhan Technology Company Limited
Ho Chi Minh City
Wholesale of computers, computer...
- BCA Engineering Trading Company Limited
Ho Chi Minh City
Wholesale of other machinery and...
- Dang Quang International Trading Joint Stock Company
Ho Chi Minh City
Wholesale of electronic and...
- Minh Nam Technology Investment Joint Stock Company
Ha Noi
Other information technology and...
- Thanh Dat Services Trading Joint Stock Company
Ha Noi
Travel agency activities
- Thien Phuc Office Equipment Company Limited
Ho Chi Minh City
Repair of computers and peripheral...

ATALINK Companies | Company name, tax code

Categories | Overview | For Buyers | For Sellers | Start selling now | Select a Province | English

SEARCH CRITERIA

Company Activation Status: Active, Inactive

Business sector: Office Equipment (112/840), Office Furniture (448), Business Support Services (234/272), Transportation (23/190), Printing & Packaging (20/164), Business Gifts (1/70), Personal Protective Equipment (5/8)

Area: Ho Chi Minh City (258/798), Ha Noi (208/457), Ha Phong (0/440), Da Nang (1/2/10)

Search results: 1,543,128 companies

- ATALINK Technology Joint Stock Company**
Tax code: 031520924
Ho Chi Minh City
Software publishing
- Hoa Sen University**
Tax code: 0301210129
Ho Chi Minh City
Vocational education
- Ho Chi Minh City University of Technology (HUT)**
Tax code: 0206430888
Ho Chi Minh City
Higher education
- Fontena Brands (Viet Nam) Company Limited**
Tax code: 0309108611
Ho Chi Minh City
Wholesale of food
- University of Economics and Law**
Tax code: 0305830014
Ho Chi Minh City
General scale management and consigned economic
- Fujiva Vietnam Company Limited**
Tax code: 0315088205
Ho Chi Minh City
Manufacture of non-alcoholic beverages and food...

BUSINESS GIFT SET

3 items | 0 supplier contacted

Company: Business gifts
Inventory: 10 items left
Inventory date: 23/01/2024
Status: [View](#)

Advanced order price: 20K & 2.00K

Points from the company

- Green Diamond Company Limited
Wholesale of computers, computer accessories, and software

[View information](#) | [Company profile](#)

Product name	Description	Ordered quantity	USD
Business Gift Set		10	50K

Description
Set including 4 gifts + 1 bottle of water. Bag included.

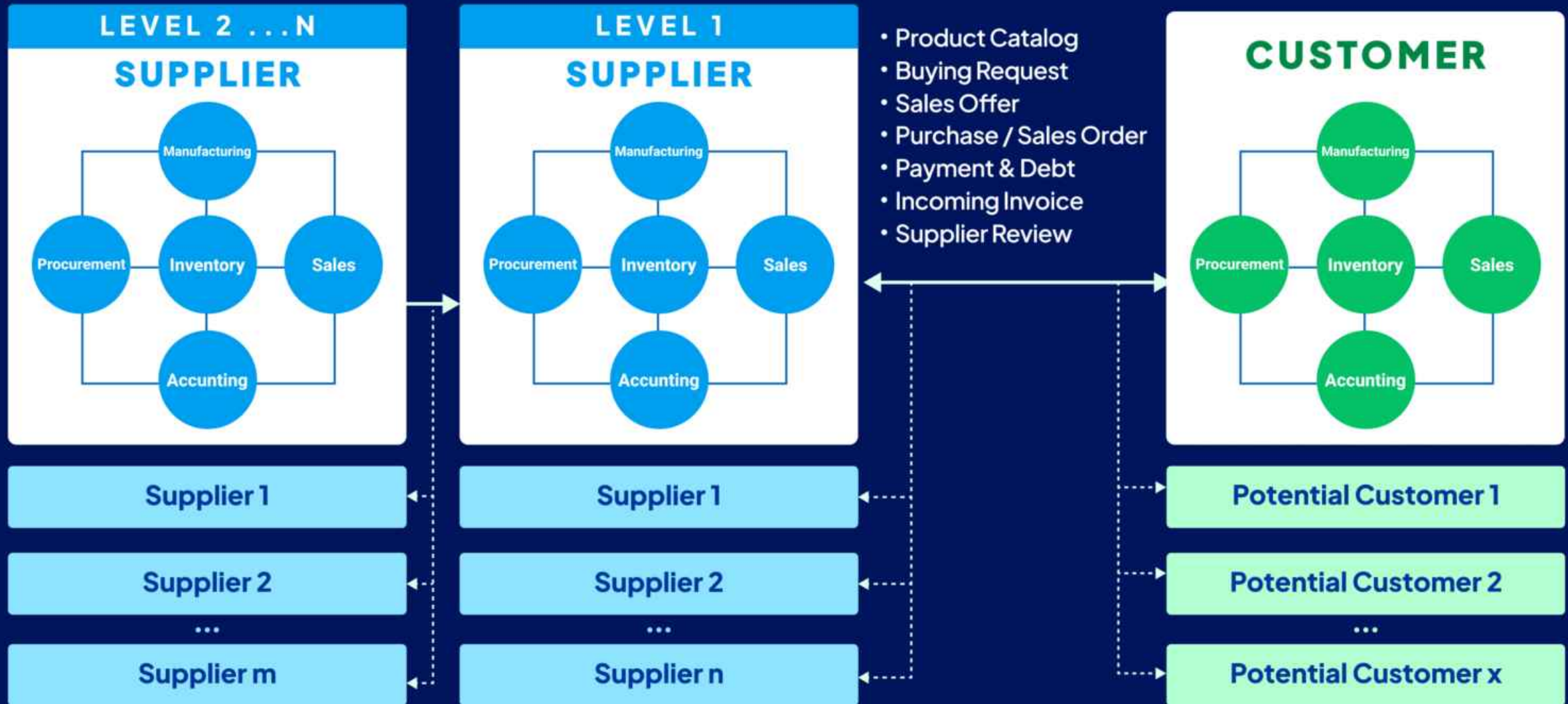
Shipping address
ward 15, Tan Binh District, Ho Chi Minh City, Ho Chi Minh City, Vietnam

Terms
Shipping terms:
Payment method:
Payment & logistics:

Atalink SCM with built-in B2B Marketplace Platform



ATALINK Marketplace



THE BENEFITS

FOR SUPPLIER



Participate in bidding & send quotation to the customers



Implement effective sales promotion programs



Promote sales & business to potential customers on Atalink



Manage the sales effective

FOR CUSTOMER



Search for the products quickly



Perform supplier sourcing simple and effective



Receive & compare quotations from the online suppliers



Manage the procurement effective

B2B Marketplace Features

Global Search

Search:

- Products
- Sales Offers
- Buying Requests
- Companies
- Associations
- IZ / EPZ / IC

Atalink Marketplace

View:

- Atalink Marketplace by Category
- Association Marketplace
- Company Profile
- Company Store

Product

- Post the product to the Marketplace
- Chat with Suppliers
- Request Quotations
- Compare prices

Sales Offer

- Post the Sales Offer to the Marketplace
- Send Sales Offer & invite Customers to negotiate
- Negotiate with Customers

Supplier Review

- Configure rating's criteria & weights
- Review & rate Suppliers

Buying Requests

- Post the Buying Requests to the Marketplace
- Send Buying Requests & invite Suppliers to quote
- Receive and Negotiate on Quotations sent by Suppliers

The overview of the B2B Marketplace

Efficiently locate the information you need about:

- Products
- Sales offers
- Buying requests
- Companies
- Associations
- IZ / EPZ / IC
- Users

The screenshot displays the ATALINK B2B Marketplace website. At the top, there is a navigation bar with the ATALINK logo, a search bar, and user options like 'Sign In', 'Sign Up', 'Notifications', 'News Feed', 'My Tasks', 'Help', and 'English'. A dropdown menu is open under 'Products', listing 'Sales Offers', 'Buying Requests', 'Companies', 'Associations', 'IZ / EPZ / IC', and 'Users'. The main banner features the text 'Expand your sales reach to 12,800+ Businesses' with statistics: '200+ Industries', '800+ IZ / EPZ / IC Nationwide', and '4,000+ Businesses in HCMC, Ha Noi'. Below the banner, there is a 'Register' button. The 'BUYING REQUESTS' section shows 12,800+ companies sending and receiving quotes daily, with examples like 'Finding A Periodic Health Check Package Provider...' (50M - 200M USD), 'acid citric anhydrous' (10M - 50M USD), '2-tier plastic bucket, 20 liters' (10M - 50M USD), and 'Nam Long rubber gloves' (10M - 50M USD). The 'HOT OFFERS' section includes products like 'Kita Grace Water Bottle 620ml' (48% OFF), 'nochi' (50% OFF), and a server rack (48% OFF). The 'PIONEERING SUPPLIERS' section lists companies such as Chinh Nhan Technology Company Limited, Fuji Ha Noi Joint Stock Company, and An Khang Computer & Telecom Company Limited.

Master data of products are standardized and readily accessible on the B2B marketplace

Users can quickly search for suitable products by:

- Product industry
- Categories
- Province / City
- Price from

The screenshot shows the ATALINK B2B marketplace interface. At the top, there is a navigation bar with the ATALINK logo, a search bar containing "Products" and "What are you looking for...", and user options like "Sign In", "Sign Up", "Notifications", "News Feed", "My Tasks", "Help", and "English". Below the navigation bar, there are tabs for "Categories", "Overview", "For Buyers", and "For Sellers", along with a "Start selling now" button and a "Select a Province" dropdown.

The main content area is titled "Home > Search for products". On the left, there is a "SEARCH CRITERIA" sidebar with the following sections:

- Product industry:** All (checked), Office Equipment (13,135), Office Furniture (321), Home Furniture (478), Transportation (285), Printing & Packaging (411), Business Gifts (1,382), Personal Protective Equipment (600), Consumer Products (14,540), Others.
- Province / City:** All (checked), Hanoi, Ho Chi Minh City, Hai Phong, Da Nang, Can Tho. A link "View all provinces/cities >" is provided.
- Price from (USD):** (empty field)

The search results are displayed in a grid of 8 product cards. The top of the grid shows "Search results: 36,391 products" and "Sort by: Best matches". Each card includes a product image, a title, a price status, and the number of companies offering the product:

- Anchor low-fat UHT Milk (12 x 1L):** Negotiable price. There are 28 companies that offer this product.
- Anchor UHT Milk (12 x 1L):** Negotiable price. There are 30 companies that offer this product.
- Anchor Chef's Classic Whipping Cream 1L:** Negotiable price. There is 1 company that offers this product.
- Mozzarella Anchor cheese cubes (2 x 10kg):** Negotiable price. There are 26 companies that offer this product.
- Anchor colored Cheddar cheese slices 84 pieces (10...):** Negotiable price. There are 28 companies that offer this product.
- Anchor Cream cheese (12 x 1kg):** Negotiable price. There are 29 companies that offer this product.
- Anchor UHT Whipping Cream (12 x 1L):** Negotiable price. There are 30 companies that offer this product.
- Anchor high performance sterilization cooking cream (12...):** Negotiable price. There are 29 companies that offer this product.

Search for products easily with multi-level categories

Drill down into multi-level categories to help Buyers easily search for products and hot offers based on their needs

The screenshot displays the ATALINK e-commerce platform interface. At the top, there is a navigation bar with the ATALINK logo, a search bar containing "Products" and "What are you looking for...", and user options like "Sign In", "Sign Up", "Notifications", "News Feed", "My Tasks", "Help", and "English". Below the navigation bar, there are tabs for "Categories", "Overview", "For Buyers", and "For Sellers".

The main content area is divided into several sections:

- FEATURED CATEGORIES:** A list of categories on the left, including "Office Equipment", "Office Furniture", "Business Support Services", "Transportation", "Printing & Packaging", "Business Gifts", "Personal Protective Equipment", and "Consumer Products".
- Level 1:** A set of sub-categories including "Laptop & PC", "Office Machinery", "Security Device & Projectors", "Server & Network Equipment", "Computer Accessories", "Computer Components", "IT Solutions", and "IT Services".
- Level 2:** A set of further sub-categories including "Laptop", "PC", "All-In-One Computer & Mini Computer", and "Tablet".
- Level 3:** A set of product images and brand logos (Apple, DELL, KBVISION, RICOH) under the heading "Pioneering brands".

Below the featured categories, there is a section for "BUYING REQUESTS" with 12,800+ companies. It features four cards for different products:

- "Finding A Periodic Health Check Package Provider..." (01 product, 50M - 200M USD)
- "acid citric anhydrous" (01 product, 10M - 50M USD)
- "2-tier plastic bucket, 20 liters" (01 product, 10M - 50M USD)
- "Nam Long rubber gloves" (01 product, 10M - 50M USD)

At the bottom, there is a "HOT OFFERS" section with a "HOT DEAL" icon and a "See more" link. It features four product cards with discount tags:

- "45% OFF" on a server rack.
- "50% OFF" on "hochi Kita Grace Water Bottle 620ml" (Health Safety, High quality plastic material).
- "48% OFF" on a server tower.
- "34% OFF" on a server tower.

On the right side, there is a "PIONEERING SUPPLIERS" section with a "See more" link. It lists four suppliers:

- Chinh Nhan Technology Company Limited (Ho Chi Minh City, Computer programming activities)
- Fuji Ha Noi Joint Stock Company (Ha Noi, Other specialized wholesale)
- An Khang Computer & Telecom Company Limited (Ha Noi)

On the far right, there are two buttons: "CREATE BUYING REQUEST" and "CREATE SALES OFFER".

Convenient features for Buyers to connect with and find the right Suppliers

- 1 Request quotations from Supplier for your company
- 2 Negotiate with Supplier
- 3 Review Supplier' credentials

The screenshot displays the ATALINK website interface. At the top, there is a search bar with the text "Products" and "What are you looking for...". The navigation menu includes "Sign In", "Sign Up", "Notifications", "News Feed", "My Tasks", "Help", and "English". The breadcrumb trail shows "Home page » Consumer Products » Food & Beverage » Anchor cream cheese (12 x 1kg)".

The main product section features an image of an Anchor cream cheese box. Below the image, the product name "Anchor cream cheese (12 x 1kg)" is displayed, along with a price of "\$22" for quantities ">= 1 KG". The supplier is identified as "Vinh Phuong Anh Company Limited" with a 4.5-star rating and location in "Dong Nai". Three buttons are highlighted with red dashed boxes and numbered: "Request quotation" (1), "Chat" (2), and "View store" (3).

Below the main product, there is a section titled "Products in the same supplier" with four product cards:

- Anchor sterilized fresh milk (24 x 200ml) - Negotiable price - There are 24 companies that offer this product
- Anchor Barista UHT fresh milk (12 x 1L) - Negotiable price - There are 26 companies that offer this product
- Anchor Mozzarella cheese block (2 x 10kg) - Negotiable price - There are 26 companies that offer this product
- Pre-shredded Anchor Mozzarella cheese (6 x 2kg) - Negotiable price - There are 26 companies that offer this product

On the right side, there is a section titled "Other suppliers" listing several companies with their ratings and locations:

- Pds Trading & Service Investment Company Limited (4.5 stars, Ho Chi Minh City) - \$15 - View
- Horeca Foods Company Limited (5 stars, Lose Thien Hue) - \$18 - View
- Thanh Nguyen Production Trading Service Company Limited (4.5 stars, Ho Chi Minh City) - \$16 - View
- Auskhmer Import Export Co., Ltd. (5 stars, Phnom Penh Municipality) - Negotiable price - View
- Deli Yours Joint Stock Company (4.5 stars, Ho Chi Minh City) - Compare

At the bottom of the "Other suppliers" section, it says "26 other suppliers" and "Compare". A red text box at the bottom right states: "Other suppliers are also offering the same product".

Compare product prices from Suppliers visually and quickly

Efficiently compare and select appropriate Suppliers

The screenshot displays the ATALINK web application interface. A modal window titled "Compare other suppliers" is open, showing a list of suppliers sorted by lowest price. The modal includes filters for "Location" (All) and "Sort by" (Lowest price). The suppliers listed are:

Supplier	Rating	Price	Location	Action
Vinh Phuong Anh Company Limited	4.5 stars	\$15	Dong Nai	View
Pds Trading & Service Investment Company Limited	4.5 stars	\$18	Ho Chi Minh City	View
Horeca Foods Company Limited	5 stars	\$16	Lose Thien Hue	View
Thanh Nguyen Production Trading Service Company Limited	4.5 stars	\$22	Ho Chi Minh City	View
Auskhmer Import Export Co., Ltd.	5 stars	Negotiable price	Phnom Penh Municipality	View

An orange arrow points to a "Compare" button located in the bottom right corner of the modal window. Below the modal, there are four "Negotiable price" labels, each followed by the text "There are 26 companies that offer this product".

Quickly access products and easily compare product information

Product information is standardized, allowing Buyers to easily access and compare product details

The screenshot displays a product page for 'Anchor cream cheese (12 x 1kg)'. The page is divided into several sections:

- Product Information:**
 - SKU: 094-C1050031-0000005
 - Brand: Anchor
 - Source: New Zealand
 - Made in: New Zealand
 - Unit: KG
 - Manufacturer ID: N/A
- Product description:**

Anchor Cream Cheese is a mild, creamy cheese with a smooth body and creamy flavour. It is manufactured by fermentation of pasteurised whole milk and fresh cream. It is then hot packed for extended shelf life and meets all Halal requirements.

Product Characteristics:
Product consistency: homogenous.
Smooth close texture.
Pale to cream colour.
Medium to firm body.

Suggested Uses:
Making of savoury dips, cheese spreads, quiches.
Bakery products to enhance taste.
Cheesecakes, other cakes and pastry fillings.
Confectionery products.
Suitable for lacto vegetarian.

Storage & Handlings:
Store and transport between 2 - 4°C.
Do not freeze as this will affect the structure of the product and will no longer be usable.
Improper storage and handling will result in Cream Cheese separation.
- Product attributes:**
 - Package: 1kg / box, 12 boxes / carton
 - Shelf life: 12 months
 - Storage temperature: 4°C

Other suppliers listed on the right include:

- Pds Trading & Service Investment Company Limited (Ho Chi Minh City, \$15)
- Horeca Foods Company Limited (Lose Thien Hue, \$18)
- Thanh Nguyen Production Trading Service Company Limited (Ho Chi Minh City, \$16)
- Auskhmer Import Export Co., Ltd. (Phnom Penh Municipality, Negotiable price)
- Deli Yours Joint Stock Company (Ho Chi Minh City)

Quickly capture ongoing products and promotions with Sales Offers

- Instantly capture promotional programs and “hot deals” from Suppliers on the platform
- Facilitate the categorization of Sales offers by industry, region, and other criteria

The screenshot displays the ATALINK Sales Offers platform interface. At the top, there is a navigation bar with the ATALINK logo, a search bar containing "Sales Offers" and "What are you looking for...", and user options for Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and English. Below the navigation bar, there are tabs for Categories, Overview, For Buyers, and For Sellers, along with a "Start selling now" button and a "Select a Province" dropdown.

The main content area shows search results for "Sales Offers". On the left, there is a "SEARCH CRITERIA" sidebar with filters for Industry (Agricultural Materials (1), Building Materials (1), Business Support Services (2), Construction Machinery (2), Consumer Products (19), Industrial Machinery (8)) and Province / City (All, Ha Noi, Ho Chi Minh City, Hai Phong, Da Nang, Can Tho, An Giang, Ba Ria - Vung Tau, Bac Giang, Bac Kan, Bac Lieu, Bac Ninh).

The search results are displayed in a grid format, showing 75 sales offers. Each offer includes a product image, a discount percentage (e.g., 50% OFF, 4% OFF, 60% OFF, 24% OFF, 10% OFF), the product name, the current price, the original price, and the supplier name. The offers include:

- Kita Grace 620M Water Bottle: 50% OFF, \$2.5 (original \$3), Tan Phu Vietnam Joint Stock Company.
- DELL POWEREDGE R640 SERVER: 4% OFF, \$7,210 (original \$8,000), HKC Investment Company Limited.
- SANTAK C2K ONLINE UPS - LCD: 60% OFF, \$502 (original \$800), HKC Investment Company Limited.
- INDEPENDENT INFRARED ALARMS PC- 800A: 24% OFF, \$20 (original \$30), Construction Information Production Trading &...
- BUSINESS GIFTS: 10% OFF, \$0.8 (original \$0.88), NHU Y CAT TUONG PRODUCTION TRADING...
- BATH TOWELS, GIFT TOWELS: \$4.2 (original \$4.62), NHU Y CAT TUONG PRODUCTION TRADING...
- BIDRICO SASSAFRAS FLAVORED CARBONATED SOF...: \$7 (original \$7.7), Tan Quang Minh Production & Trading Company Limited...
- BIDRICO COLA FLAVORED CARBONATED SOFT DRINK...: \$7 (original \$7.7), Tan Quang Minh Production & Trading Company Limited...

Quickly capture ongoing products and promotions with Sales Offers

Detailed information of a Sale offer:

- Real-time communication and negotiation with Suppliers
- View Supplier's credentials
- Review other products offered by the Supplier

The screenshot displays the ATALINK web application interface. At the top, there is a search bar with the text "Sales Offers" and "What are you looking for...". The navigation menu includes "Sign In", "Sign Up", "Notifications", "News Feed", "My Tasks", "Help", and "English". The breadcrumb trail shows the path: "Home page » Consumer Products » Food & Beverage » Bidrico cream soda flavored carbonated soft drink 330ml can".

The main product listing is for "BIDRICO CREAM SODA FLAVORED CARBONATED SOFT DRINK 330ML CAN". It features an image of the product (a green can and a box) and a price of \$75 for a quantity of >= 1 Carton. The product details include:

- Category: Food & Beverage
- Duration: 29 days left
- Brand: Bidrico
- Made in: Vietnam
- Type: Selling
- Product status: New
- Main market: Ho Chi Minh City
- Status: Open

The supplier information is provided as follows:

- Supplier: Tan Quang Minh Production & Trading Company Limited (Bidrico)
- Location: Ho Chi Minh City
- Rating: 4 stars
- Business: Manufacture of non-alcoholic beverages, and mineral waters

There are two buttons for interaction: "Chat" and "See Store".

A section titled "PRODUCTS WITH SAME SUPPLIER" is highlighted with a dashed orange box. It lists four other products from the same supplier:

- A*nuta peach tea bottle 500ml: \$218,000, 29 days left, 0 likes.
- A*nuta tamarind juice can 330ml: \$173,000, 29 days left, 0 likes.
- A*nuta mango juice can 330ml: \$173,000, 29 days left, 0 likes.
- A*nuta pineapple juice can 330ml: \$173,000, 29 days left, 0 likes.

On the right side, there is a "SUPPLIER" section listing three other suppliers:

- Riggo Clean LLC: Ho Chi Minh City, Wholesale of food.
- Tan Phu Vietnam Joint Stock Company: Ho Chi Minh City, Manufacture of plastics products.
- Phuong Dong Echo Company Limited: Ho Chi Minh City, Wholesale of other household products.
- Golden Peak Informatics Trading Service Company Limited: Ho Chi Minh City, Wholesale of computers, computer peripheral equipment and software.

A "SEE MORE" button is located at the bottom of the supplier list.

Easily create Sales Offers to expand sales opportunities

Suppliers can quickly create and send Sales offers to potential customers on the B2B Marketplace

The screenshot displays the ATALINK B2B Marketplace interface. At the top, there is a navigation bar with the ATALINK logo, a search bar, and user options like 'Sign In', 'Sign Up', 'Notifications', 'News Feed', 'My Tasks', 'Help', and 'English'. Below the navigation bar, there are tabs for 'Categories', 'Overview', 'For Buyers', and 'For Sellers'. The main content area is divided into several sections:

- FEATURED CATEGORIES:** A list of categories including Office Equipment (HOT), Office Furniture, Business Support Services, Transportation, Printing & Packaging, Business Gifts, Personal Protective Equipment, and Consumer Products.
- Expand your sales reach to 12,800+ Businesses:** A central banner with statistics: 200+ Industries, 800+ IZ / EPZ / IC Nationwide, and 4,000+ Businesses in HCMC, Ha Noi. It includes a 'Register' button and an image of office equipment.
- Total value of sales opportunities:** A summary box showing '\$ 236 Billion' and '1,395 Buying Requests posted publicly' with a 'View detail' button.
- In the last 30 days:** A summary box showing '\$ 1 Billion' and '6 Buying Requests posted publicly'. This section is highlighted with a red dashed box and a 'CREATE SALES OFFER' button.
- BUYING REQUESTS | 12,800+ companies send & receive quotes every day:** A row of four buying request cards, each with a product image, title, and price range (e.g., 'Finding A Periodic Health Check Package Provider...', 'acid citric anhydrous', '2-tier plastic bucket, 20 liters', 'Nam Long rubber gloves').
- HOT OFFERS:** A section with a 'HOT DEAL' icon and four product cards with discount tags (24% OFF, 4% OFF, 50% OFF, 40% OFF) showing various items like a water bottle and a printer.
- PIONEERING SUPPLIERS:** A list of suppliers including Chinh Nhan Technology Company Limited, Fuji Ha Noi Joint Stock Company, and An Khang Computer & Telecom Company Limited.

Quickly access available Buying requests to expand sales opportunities efficiently

Unlimited access to Buying requests on the platform, increasing sales opportunities

The screenshot displays the ATALINK platform interface. At the top, there is a navigation bar with the ATALINK logo, a search bar containing 'Buying Requests' and 'What are you looking for...', and user options for 'Sign In', 'Sign Up', 'Notifications', 'News Feed', 'My Tasks', 'Help', and 'English'. Below the navigation bar, there are tabs for 'Categories', 'Overview', 'For Buyers', and 'For Sellers', along with a 'Start selling now' button and a 'Select a Province' dropdown.

The main content area is titled 'Home >> Search buy request'. It features a 'SEARCH CRITERIA' sidebar on the left with filters for 'Created date' (Jul 16, 2024 to Aug 15, 2024), 'Category' (Office Equipment (6), Office Furniture (3), Business Support Services (2), Transportation, Printing & Packaging (1), Business Gifts (2), Personal Protective Equipment, Consumer Products, Real Estate), and 'Estimated order value' (All (18), Under 10M USD (7), 10M - 50M USD (6), 50M - 200M USD (5), 200M - 500M USD (0), 500M - 1B USD (0), 1B - 2B USD (0), 2B - 5B USD (0)).

The search results show 18 buying requests, sorted by 'Best match'. The first result is from 'letus' titled 'LOOKING FOR A COMPANY TOUR ORGANIZATION PROVIDER FOR 2024', categorized under 'Tourism'. It includes a photo of a scenic landscape and details: 'Dear Valued Supplier, Letus Company is looking for a provider to organize a company tour with the following details: Dates: 2nd, 3rd, and 4th of November 2024 Location: 2.1 Dien Bien Phu Budget: Maximum of \$7,500,000 per person'. The listing shows '1 product', a price range of '\$ 50M - 200M USD', '6 views', '4 days left', and '1 supplier contacted'. A red dashed box highlights the 'Quote' button.

The second result is from 'LARION' titled 'NEED TO PURCHASING MOONCAKES', categorized under 'Business Gifts'. It includes a photo of mooncakes and details: 'Dear Valued Supplier, We need to purchase mooncakes as gifts for our customers, with the following requirements: Design: Luxurious Quantity: 4 cakes per box Budget: \$700,000 - 900,000 per box'. The listing shows '1 product', a price range of '\$ 10M - 50M USD', '0 view', '7 days left', and '0 supplier contacted'. A 'Quote' button is visible.

The third result is from 'letus' titled 'NEED TO POST AN ADVERTISEMENT FOR THE EVENT', categorized under 'Other Support Services'. It includes a photo of a person and details: 'Dear Valued Supplier, Our company needs to post an advertisement for...'. The listing shows '1 product', a price range of '\$ 10M - 50M USD', '0 view', '7 days left', and '0 supplier contacted'. A 'Quote' button is visible.

On the right side, there is a 'PIONEERING SUPPLIERS' section listing several companies: 'Ngoc Ha Trading And Service Joint Stock Company' (Ha Noi), 'Long Binh Information Technology Services Trading Company Limited' (Ho Chi Minh City), 'Viet Office Machineries Manufacturing & Trading Joint Stock Company' (Ha Noi), and 'C.P Information Technology Company Limited' (Ho Chi Minh City).

Quickly access available Buying requests to expand sales opportunities efficiently

Provide detailed information on the requested products and the company's order requirements

The screenshot displays the ATALINK interface for a buying request titled "NEED TO BUY MOONCAKES". The header includes the ATALINK logo, a search bar with "Buying Requests" and "What are you looking for...", and navigation links for Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and English. The breadcrumb trail is Home > Business Gifts > NEED TO BUY MOONCAKES. The main content area features a large image of mooncakes (1/1), a status of "0 view" and "0 supplier contacted", a category of "Business Gifts", a duration of "7 days left", and a receiving date of "26/08/2024". The status is "Open". The estimated order value is "From 10 million USD - 50 million USD". The request is posted by "LARION Software TV & Development Joint Stock Company", which has a 3.9 rating and is in the "Software publishing" industry. There are "Quote" and "See store" buttons. Below this, there are tabs for "Detail information" and "Company profile". A dashed orange box highlights the "Purchased Products" table and the "Description" section. The table lists one product: "MOON CAKE" with a quantity of 15 and UOM of "Box". The description text is as follows:

Description
Dear Supplier,
We need to buy moon cakes as gifts for customers, requiring:
Luxurious Design, 4 cakes / box
Budget: 700,000 - 900,000 USD / box
We kindly request a timely quotation.
We need the goods before September 2nd.
Thanks.

On the right side, there is a "PIONEERING SUPPLIERS" section listing four companies: CDC Materials And Office Equipment Joint Stock Company, C.P Information Technology Company Limited, Hoang Long Trading And Import Export Joint Stock Company, and An Khang Computer & Telecom Company Limited.

Quickly create and send Buying requests to current and potential suppliers on the platform

Buyers can quickly create and send Buying requests to current and potential Suppliers on the B2B Marketplace

The screenshot displays the ATALINK B2B Marketplace website. The top navigation bar includes the ATALINK logo, a search bar with the text "What are you looking for...", and user options for "Sign In" and "Sign Up". There are also icons for "Notifications", "News Feed", "My Tasks", "Help", and "English". Below the navigation bar, there are tabs for "Categories", "Overview", "For Buyers", and "For Sellers". A "Start selling now" button is visible, along with a "Select a Province" dropdown menu.

The main content area is divided into several sections:

- FEATURED CATEGORIES:** A list of categories including Office Equipment (HOT), Office Furniture, Business Support Services, Transportation, Printing & Packaging, Business Gifts, Personal Protective Equipment, and Consumer Products.
- Expand your sales reach to 12,800+ Businesses:** A central banner with statistics: "200+ Industries", "800+ IZ / EPZ / IC Nationwide", and "4,000+ Businesses in HCMC, Ha Noi". It includes a "Register" button and an image of office equipment.
- Total value of sales opportunities:** A section showing "\$ 236 Billion" and "1,395 Buying Requests posted publicly" with a "View detail" button. Below it, it shows "\$ 1 Billion" and "6 Buying Requests posted publicly" in the last 30 days.
- BUYING REQUESTS | 12,800+ companies send & receive quotes every day:** A row of four buying request cards, each with a product image, title, and price range in USD:
 - "Finding A Periodic Health Check Package Provider..." (01 product, \$ 50M - 200M USD)
 - "acid citric anhydrous" (01 product, \$ 10M - 50M USD)
 - "2-tier plastic bucket, 20 liters" (01 product, \$ 10M - 50M USD)
 - "Nam Long rubber gloves" (01 product, \$ 10M - 50M USD)
- HOT OFFERS:** A section with a "HOT DEAL" icon and four product cards with discount tags:
 - 24% OFF on a black device.
 - 4% OFF on a black device.
 - 50% OFF on "Kita Grace Water Bottle 620ml" (Health Safety, High quality plastic material).
 - 40% OFF on a blue device.
- PIONEERING SUPPLIERS:** A list of suppliers including:
 - Chinh Nhan Technology Company Limited (Ho Chi Minh City, Computer programming activities)
 - Fuji Ha Noi Joint Stock Company (Ha Noi, Other specialized wholesale)
 - An Khang Computer & Telecom Company Limited (Ha Noi, Non-specialized wholesale trade)

On the right side of the page, there are two call-to-action buttons: "CREATE BUYING REQUEST" and "CREATE SALES OFFER", both enclosed in dashed red boxes.

Master data of
800,000+ verified
and standardized
businesses

With **12,800+** activated
companies onboarded across
various industries and domains

The image displays two screenshots of the ATALINK website's search results page. Both screenshots show the ATALINK logo, a search bar with the text 'Companies' and 'Company name, tax code...', and navigation links for 'Sign In', 'Sign Up', 'Notifications', 'News Feed', 'My Tasks', 'Help', and 'English'. The top navigation bar also includes 'Categories', 'Overview', 'For Buyers', 'For Sellers', 'Start selling now', and 'Select a Province'.

Top Screenshot: The search criteria are set to 'All'. The search results show 1,543,128 companies. The first result is 'Hoa Sen University', which is highlighted with a blue arrow and the text 'Business verified by Atalink'. Other results include 'Ho Chi Minh City University of Technology' and 'Fonterra Brands Limited Liability Company (Viet Nam)'. The 'PIONEERING SUPPLIERS' section lists companies like 'Nam Tan Computer Limited Liability Company', 'Quang Loi Trading and Services Limited Liability Company', 'Viet Office Equipment Manufacturing and Trading Joint Stock Company', and 'Tin Bao Lan Limited Liability Company'.

Bottom Screenshot: The search criteria are set to 'Activated'. The search results show 14,413 companies. The first result is 'Fujiwa Vietnam Limited Liability Company', which is highlighted with an orange box. Other results include 'U.R Urai Paint Limited Liability Company (Viet Nam)'. The 'PIONEERING SUPPLIERS' section lists companies like 'Minh Nam Technology Investment Joint Stock Company', 'Thien Phuc Limited Liability Company', and 'A My Technology & Trading Limited Liability Company'.

View the company's credentials and profile information

Showcase the company's brand and capabilities to potential customers on the platform

ATALINK Companies Company name, tax code... Sign In Sign Up Notifications News Feed My Tasks Help English

Home » FUJIWA Vietnam Limited Liability Company

FUJIWA VIET NAM LIMITED LIABILITY COMPANY ✓
Manufacture of non-alcoholic beverages, and mineral waters
Ho Chi Minh City

Customers 200+	Transactions 220+	Revenue Over 8B ^{USD}
Quotation 400	Latest quotation 14	Quotation response rate 96%
Buying requests 408	Lastest buying request Mar 20, 2024	Total estimated order value 1,2B ^{USD}

Home Store Products Sales Offers About Contact

Sort by: Best match Search in store

Product grid showing various Fujiwa water bottles.

Data on 800+ Associations on the platform

Build communities of entrepreneurs and business associations

The screenshot displays the ATALINK platform interface. At the top, there is a navigation bar with the ATALINK logo, a search bar for associations, and user options like Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and English. Below the navigation bar, there are tabs for Categories, Overview, For Buyers, and For Sellers, along with a 'Start selling now' button and a 'Select a Province' dropdown.

The main content area shows search results for 'Associations'. On the left, there are filters for 'SEARCH CRITERIA', 'Society/Association Status' (All, There is interaction on ATALINK, Haven't interacted on ATALINK yet), and 'Province / City' (Hanoi(236), Ho Chi Minh City(257), Hai Phong(34), Da Nang(23), Can Tho(21), An Giang(29), Ba Ria - Vung Tau(30), Bac Giang(48)).

The search results list 1,907 associations. The first few are:

- Agricultural Trade Promotion Center (AGRITRADE)**: 102 members / 99 verified members, Hanoi.
- BNI Vietnam - HCM - Win Win Chapter**: 88 members / 82 verified members, Ho Chi Minh City.
- City Young Business Association (YBAHCM)**: 60 members, Ho Chi Minh City.
- Binh Tan District Business Association**: 38 members, Ho Chi Minh City.
- Gia Lai Provincial Business Association**: 35 members, Gia Lai.
- Young Business Association**: 33 members, Dong Nai.
- City Clean Association**: 30 members, Ho Chi Minh City.

An inset window shows the detailed profile for the **BNI Vietnam - HCM - Win Win Chapter**. It features a large group photo of members at an event. The profile includes a navigation menu (Home page, Article from the association, Guild/Association Profile, Organizational structure, Executive Committee, Association office, Current member, Former member, Contact) and a section for 'ARTICLE FROM THE ASSOCIATION' dated March 31, 2023. The article title is 'TWO NEW TERMS RE-EXPORTING AT BNI WIN WIN BUSINESS OPEN DAY ALONG WITH THE TRANSITION OF MANAGEMENT BOARD.' The article text discusses the importance of participating in such events for business growth and networking.

On the right side of the main page, there is a 'PIONEERING SUPPLIERS' section listing companies like Thanh Dat Trading and Service Joint Stock Company, Long Binh Information Technology Trading and Services Limited Liability Company, and others.

Establish a dedicated marketplace for your association

Professionally build a marketplace for your business community to enhance trade connections

Marketplace - BNI Việt Nam

bnivietnam.atalink.com

Products What are you looking for...

Sign In Sign Up Notifications News Feed My Tasks Help English

Categories Overview For Buyers For Sellers Start selling now

Marketplace | Profile

BNI BNI Vietnam
Local Business - Global Network

- > 110+ Chapters
- > 4,600+ Members
- > 192,000+ Business Opportunities
- > 6,500+ Billion in Business Value

Opportunity to expand your business network across Vietnam and globally

Join the BNI organization

FEATURED CATEGORIES

- Office Equipment
- Office Furniture
- Business Support Services
- Transportation
- Printing & Packaging
- Business Gifts
- Personal Protective Equipment
- Consumer Products

HOT OFFERS See more

8% OFF

5% OFF

3% OFF

42% OFF

Data on 400+ IZs / EPZs / ICs

Connect businesses within
IZs, EPZs, and ICs for trade
and collaboration

The screenshot displays the ATALINK website interface. At the top, there is a navigation bar with the ATALINK logo, a search bar for 'IZ / EPZ / IC' and 'IZ / EPZ / IC name', and user options like 'Sign In', 'Sign Up', 'Notifications', 'News Feed', 'My Tasks', 'Help', and 'English'. Below the navigation bar, there are tabs for 'Categories', 'Overview', 'For Buyers', and 'For Sellers', along with a 'Start selling now' button and a 'Select a Province' dropdown.

The main content area shows search results for '888 IZ / EPZ / IC'. A sidebar on the left lists 'SEARCH CRITERIA' with a filter for 'Province / City' including Hanoi(93), Ho Chi Minh City(22), Hai Phong(20), Da Nang(7), Can Tho(10), An Giang(19), Ba Ria - Vung Tau(19), and Bac Giang(39).

The search results list includes:

- Duyen Thai Lacquer Industrial Cluster (Hanoi)
- Tan Binh Industrial Park (Ho Chi Minh City)
- Tan My Industrial Park (Bac Giang)
- Dong Van 1 Industrial Park (Ha Nam)
- Tan Kim Industrial Park (Long An)
- Tien Hai Industrial Park (Thai Binh)
- Hung Thinh Industrial Park (Hai Duong)
- Tan Tao Industrial Park (Ho Chi Minh City)
- Northwest Cu Chi Industrial Park

An inset window shows the detailed profile for 'Tan Binh Industrial Park' in Ho Chi Minh City. It features an aerial view of the park and a list of 'TYPICAL ENTERPRISES' including:

- Thai Dai Moi Joint Stock Company (Ha Noi, Non-specialized wholesale trade)
- Thanh Dat Trading and Service Joint Stock Company (Ha Noi, Travel agency activities)
- Tin Bao Lan Company Limited (Ho Chi Minh City, Wholesale of computers, computer software)
- Bich Tram Trading Joint Stock Company

Data on 46,000+ users on the platform

Verify users based on their experience on the platform to help reduce risks for businesses

The screenshot displays the ATALINK platform interface. At the top, there is a navigation bar with the ATALINK logo, a search bar for users, and links for Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and English. Below the navigation bar, there are tabs for Categories, Overview, For Buyers, and For Sellers, along with a 'Start selling now' button and a 'Select a Province' dropdown.

The main content area shows search results for users. On the left, there is a 'SEARCH CRITERIA' sidebar with a 'Province / City' section containing checkboxes for 'All', 'Hanoi', 'Ho Chi Minh City', 'Hai Phong', 'Da Nang', and 'Can Tho'. A link 'View all provinces/cities >' is also present. The search results list 47,577 users. The first user, Tran Binh Duong, is highlighted as a 'Verified user' with a blue arrow. Other users listed include Nguyen Phan Minh Quan, Nguyen Thi Minh, Pham Mai Nhat, Nguyen Huynh, Nguyen Thi Th, and Nguyen Hong H.

An inset window shows a detailed profile for Nguyen Phan Minh Quan. The profile includes a cover image of Fujawa water bottles, a profile picture, and a title 'Head of Sales at FUJIWA Vietnam Limited Liability Company'. The profile is divided into sections: 'Basic information and contact', 'Experience', and 'PIONEERING SUPPLIERS'. The 'Experience' section lists two roles: 'Head of Sales' at FUJIWA Vietnam Limited Liability Company (August 2020 - Present) and 'Senior Sales' at Tan Thuy Hoang Geotechnical Services & Development Company Limited (June 2018 - 2020). The 'PIONEERING SUPPLIERS' section lists several companies, including Tu Gia Technology Investment & Development Company Limited, An Khang Computer & Telecommunications Company Limited, Tin Bao Lan Company Limited, and Sieu Viet Technology Trading Development Company Limited.

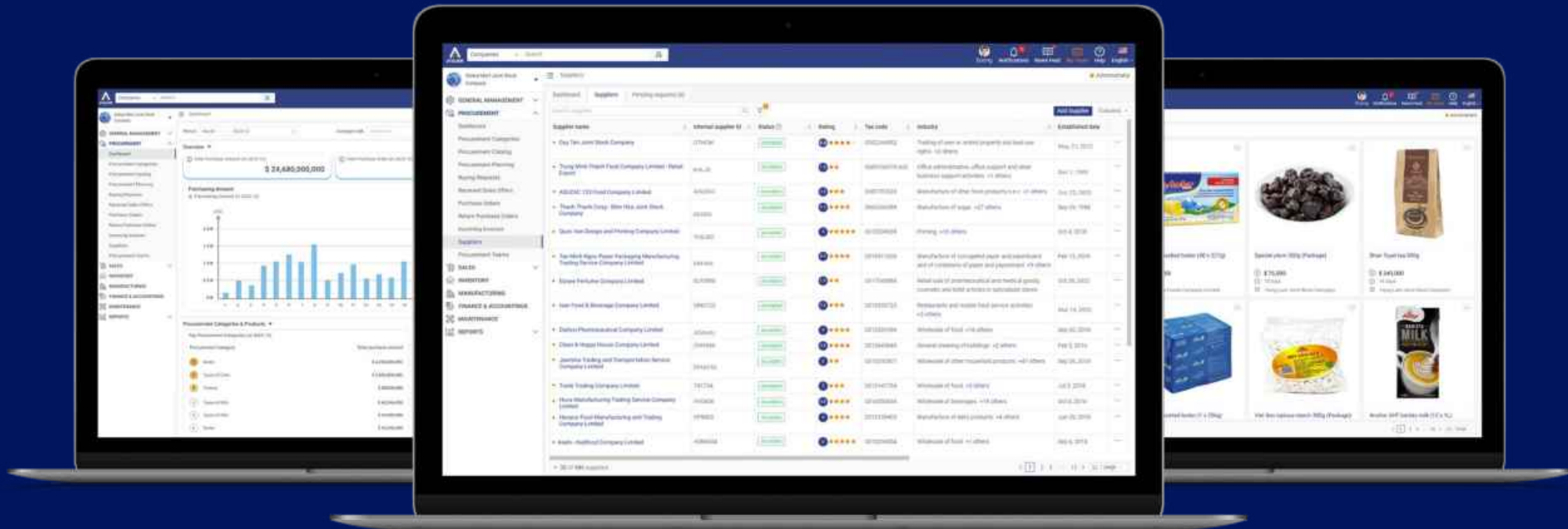


Procurement Management Solution



Procurement Management Solution

Increase visibility into your supply chain & reduce cost



CHALLENGES

Cost management and profit enhancement equation always goes hand in hand with the efficiency of procurement management

- ⦿ **The procurement costs** are exceeding the budget, and hidden costs occur continuously, making manual tracking and control difficult
- ⦿ **The cash flow** related to procurement, payments and outstanding debts is not effectively monitored, which is closely tied to the business objectives
- ⦿ Inefficient management and interaction with Suppliers, ineffective warehouse management, lack of synchronization among departments and with Suppliers
- ⦿ The increasing transportation costs are reducing profitability

TYPICAL PROCUREMENT PROCESS





ATALINK PROCUREMENT MANAGEMENT SOLUTION

Increase visibility into your supply chain & reduce cost

Atalink facilitates effective procurement management for businesses, covering tasks from **searching, comparing and selecting products and suppliers** to **order processing, inventory control, payment progress and liabilities, incoming invoices management**; combined with a robust reporting analysis and decision support system

- Information is consistently updated across functional departments **and with Suppliers**
- Enhance procurement efficiency
- Facilitate the establishment and nurturing of close relationships with suppliers



BENEFITS OF IMPLEMENTING THE ATALINK PROCUREMENT MANAGEMENT SOLUTION



32%

The performance of the enterprise's supply team and with Suppliers



10%

Operating costs

80%

Reporting time

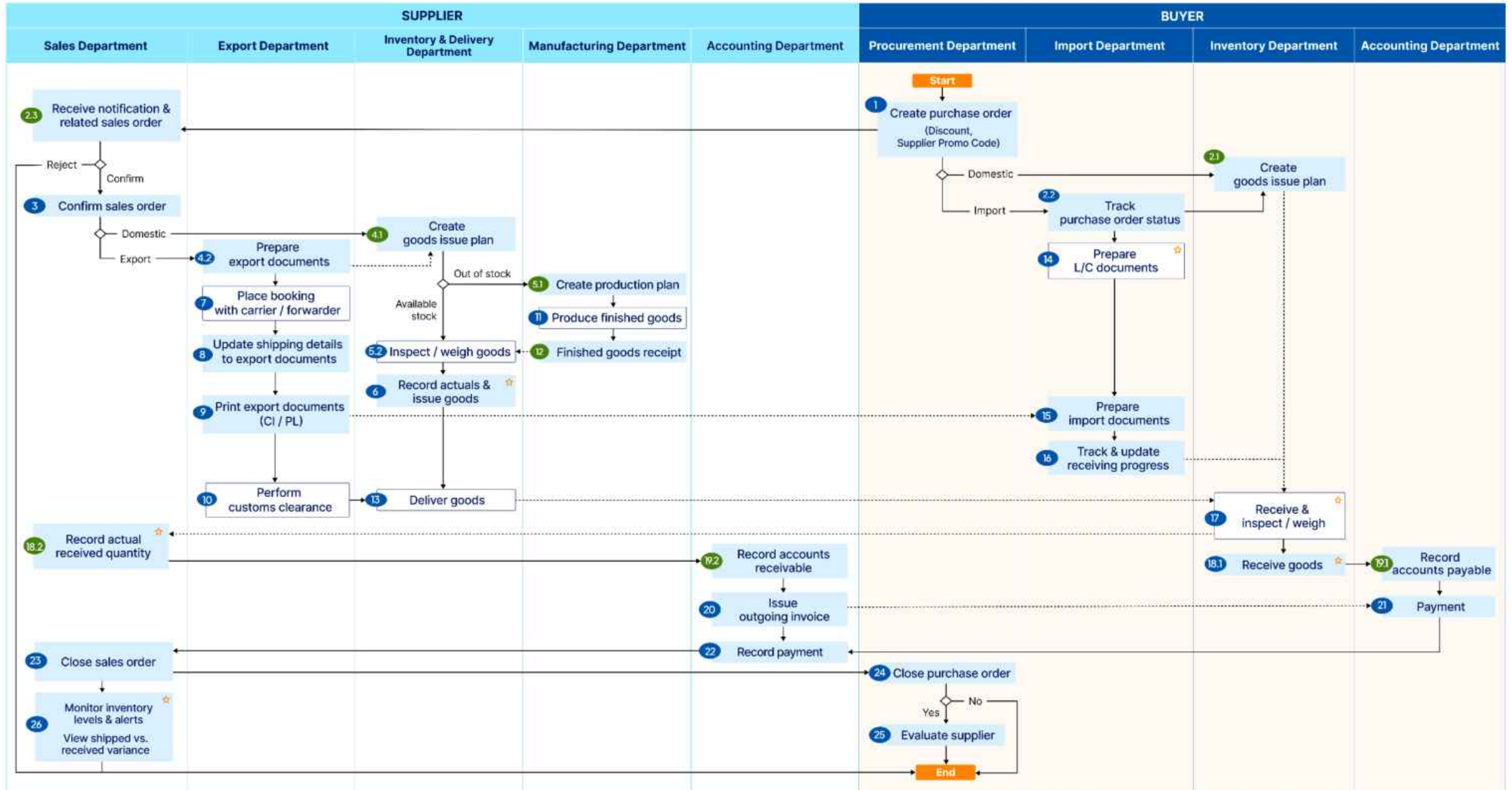
- ⦿ Real-time purchase order updates across departments and with Suppliers
- ⦿ Effective debt management and purchase history

- ⦿ Optimize inventory turnover, expiry control and stock levels
- ⦿ Enjoy unlimited benefits and support features from Atalink

ATALINK PROCUREMENT MANAGEMENT SOLUTION FEATURE LIST

-  Procurement categories management
-  Supplier management
-  Procurement planning
-  Buying requests
-  Purchase order management
-  Inventory management
-  Accounts payable / Payments to Suppliers
-  Incoming invoice management
-  Suppliers review
-  Procurement analysis reporting system
-  Report, forecasting of goods in stock
-  Accounts payable report

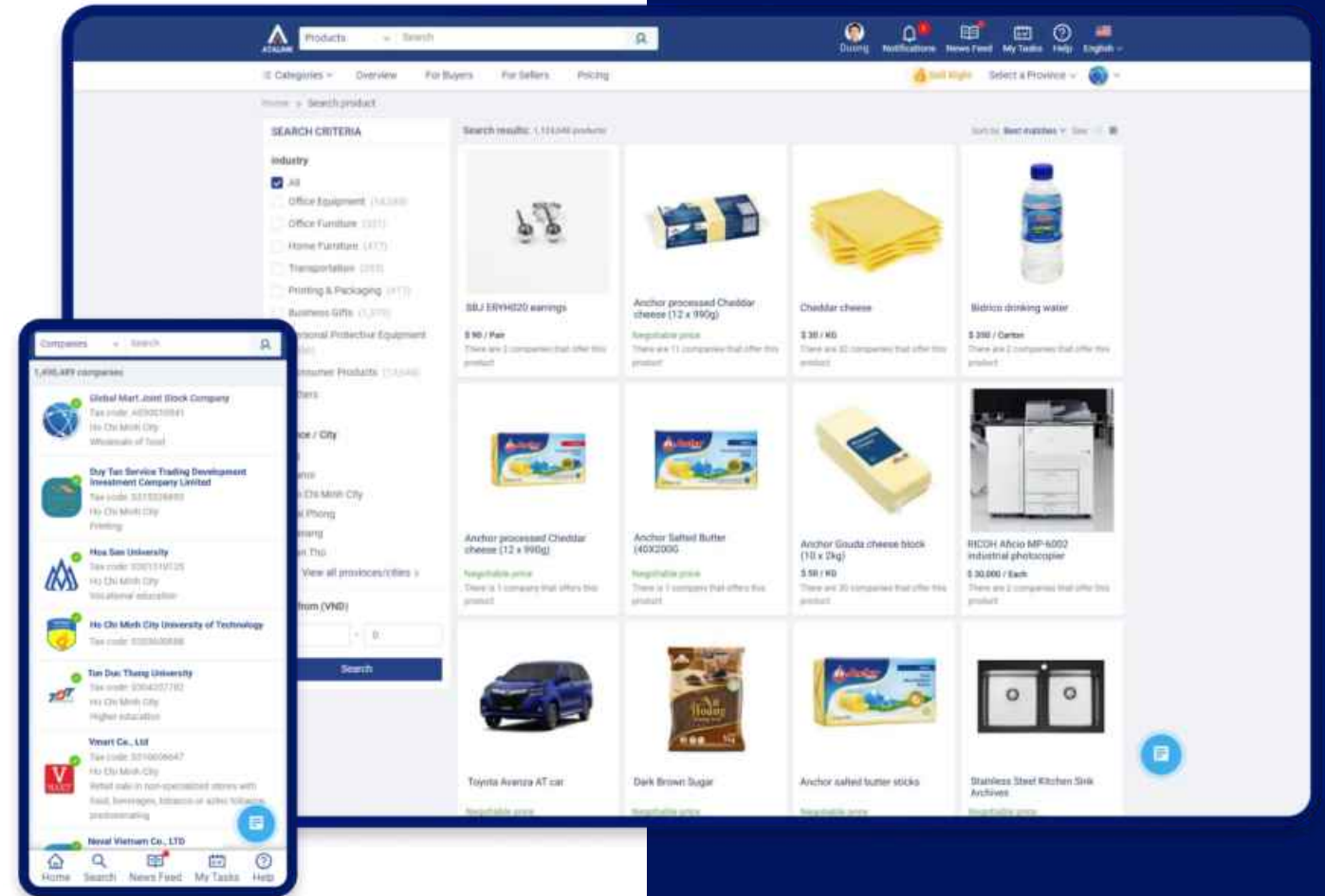
INTERACT WITHIN YOUR COMPANY AND WITH TRADING PARTNERS IN 1 UNIQUE PLATFORM



Note: Operations on the system (Blue box) Operations outside the system (White box) User action (Blue circle) Automated system (Green circle) Related to actual quantity (Star icon)

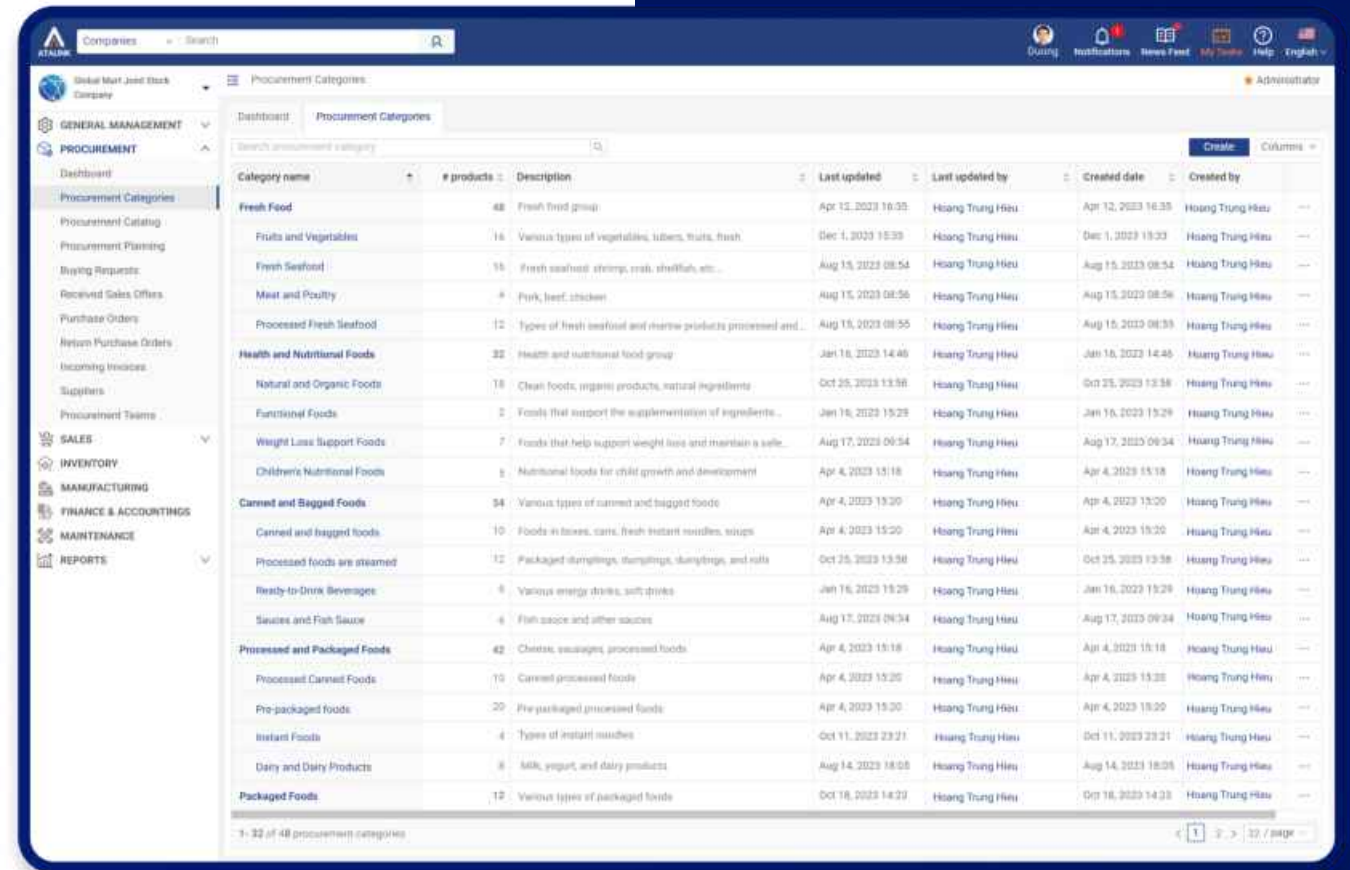
1,000,000+ PRODUCTS & 800,000+ ENTERPRISES

- The optimal choice for your businesses with standardized master data of **over 1 million products & 800,000 suppliers**
- Purchase product quickly at the competitive price
- Synchronize transaction data
- Mitigate procurement risks



PROCUREMENT CATEGORIES MANAGEMENT

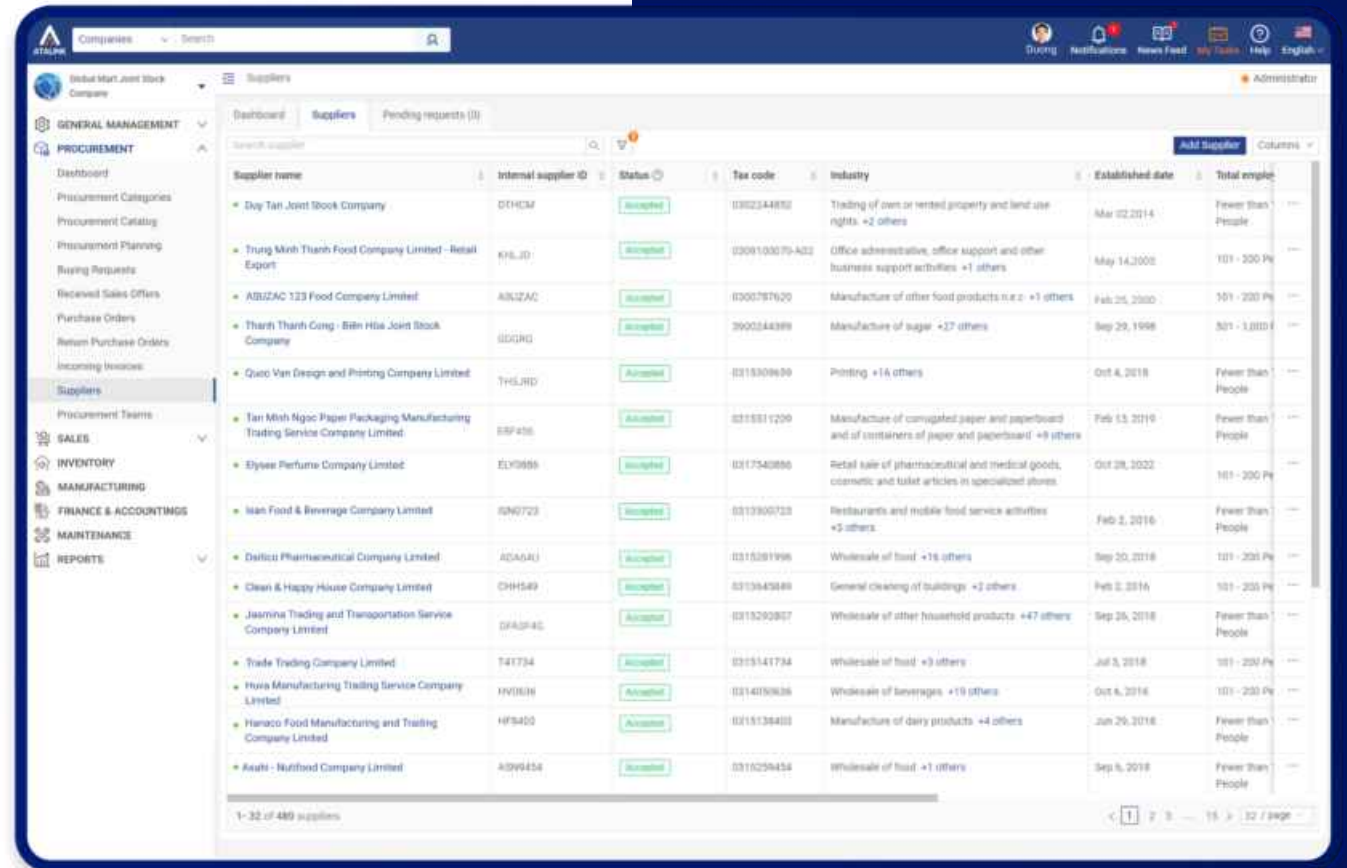
- Atalink procurement categories management is standardized according to international standards
- Manage procurement categories at multiple levels simply and conveniently
- Optimize procurement costs
- Contribute to increasing the company's sales



Category name	# products	Description	Last updated	Last updated by	Created date	Created by
Fresh Food	48	Fresh food group	Apr 12, 2023 10:35	Hoang Trung Hieu	Apr 12, 2023 16:35	Hoang Trung Hieu
Fruits and Vegetables	16	Various types of vegetables, tubers, fruits, fresh	Dec 1, 2023 19:39	Hoang Trung Hieu	Dec 1, 2023 19:39	Hoang Trung Hieu
Fresh Seafood	16	Fresh seafood: shrimp, crab, shellfish, etc...	Aug 15, 2023 08:54	Hoang Trung Hieu	Aug 15, 2023 08:54	Hoang Trung Hieu
Meat and Poultry	8	Pork, beef, chicken	Aug 15, 2023 08:56	Hoang Trung Hieu	Aug 15, 2023 08:56	Hoang Trung Hieu
Processed Fresh Seafood	12	Types of fresh seafood and marine products processed and...	Aug 15, 2023 08:55	Hoang Trung Hieu	Aug 15, 2023 08:55	Hoang Trung Hieu
Health and Nutritional Foods	32	Health and nutritional food group	Jan 16, 2023 14:46	Hoang Trung Hieu	Jan 16, 2023 14:46	Hoang Trung Hieu
Natural and Organic Foods	18	Clean foods, organic products, natural ingredients	Oct 25, 2023 13:58	Hoang Trung Hieu	Oct 25, 2023 13:58	Hoang Trung Hieu
Functional Foods	2	Foods that support the supplementation of ingredients...	Jan 16, 2023 15:25	Hoang Trung Hieu	Jan 16, 2023 15:25	Hoang Trung Hieu
Weight Loss Support Foods	7	Foods that help support weight loss and maintain a safe...	Aug 17, 2023 09:34	Hoang Trung Hieu	Aug 17, 2023 09:34	Hoang Trung Hieu
Children's Nutritional Foods	5	Nutritional foods for child growth and development	Apr 4, 2023 15:18	Hoang Trung Hieu	Apr 4, 2023 15:18	Hoang Trung Hieu
Canned and Bagged Foods	34	Various types of canned and bagged foods	Apr 4, 2023 19:30	Hoang Trung Hieu	Apr 4, 2023 19:30	Hoang Trung Hieu
Canned and bagged foods	10	Foods in boxes, cans, fresh instant noodles, soups	Apr 4, 2023 19:20	Hoang Trung Hieu	Apr 4, 2023 19:20	Hoang Trung Hieu
Processed foods are steamed	12	Packaged dumplings, dumplings, dumplings, and rolls	Oct 25, 2023 13:58	Hoang Trung Hieu	Oct 25, 2023 13:58	Hoang Trung Hieu
Ready-to-Drink Beverages	6	Various energy drinks, soft drinks	Jan 16, 2023 15:29	Hoang Trung Hieu	Jan 16, 2023 15:29	Hoang Trung Hieu
Sauces and Fish Sauce	6	Fish sauce and other sauces	Aug 17, 2023 09:34	Hoang Trung Hieu	Aug 17, 2023 09:34	Hoang Trung Hieu
Processed and Packaged Foods	42	Cherries, sausages, processed foods	Apr 4, 2023 19:18	Hoang Trung Hieu	Apr 4, 2023 19:18	Hoang Trung Hieu
Processed Canned Foods	10	Canned processed foods	Apr 4, 2023 19:20	Hoang Trung Hieu	Apr 4, 2023 19:20	Hoang Trung Hieu
Pre-packaged foods	20	Pre-packaged processed foods	Apr 4, 2023 19:20	Hoang Trung Hieu	Apr 4, 2023 19:20	Hoang Trung Hieu
Instant Foods	4	Types of instant noodles	Oct 11, 2023 23:21	Hoang Trung Hieu	Oct 11, 2023 23:21	Hoang Trung Hieu
Dairy and Dairy Products	8	Milk, yogurt, and dairy products	Aug 14, 2023 18:05	Hoang Trung Hieu	Aug 14, 2023 18:05	Hoang Trung Hieu
Packaged Foods	12	Various types of packaged foods	Oct 18, 2023 14:29	Hoang Trung Hieu	Oct 18, 2023 14:29	Hoang Trung Hieu

SUPPLIERS MANAGEMENT

- Establish & maintain sustainable relationships with suppliers in an efficient manner
- Manage the list & trading status with suppliers based on multiple criteria
- Interact with suppliers online in real-time
- Manage negotiations & transactions history with suppliers centrally and safety

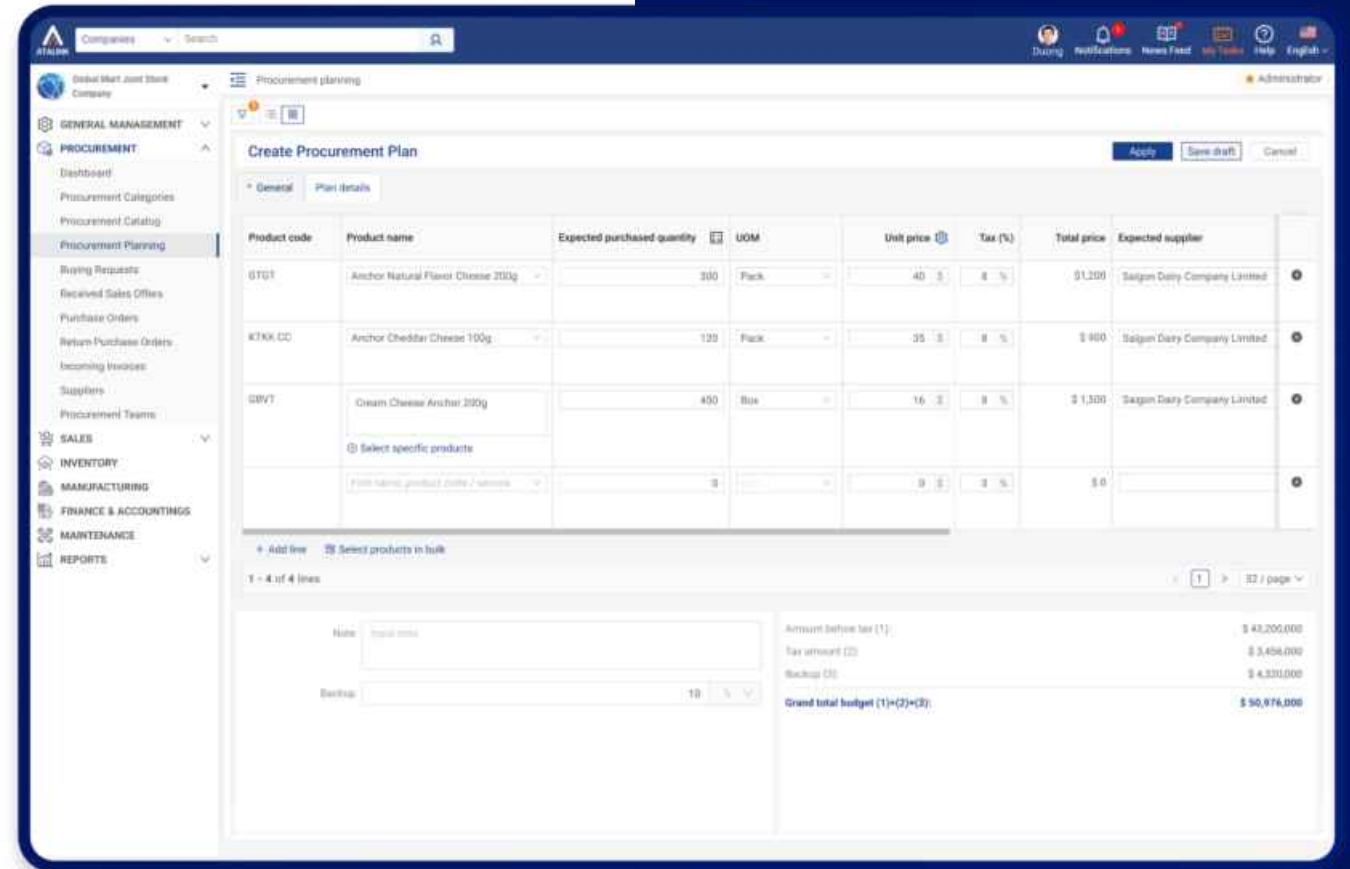


The screenshot displays a web application interface for supplier management. The left sidebar contains a navigation menu with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTINGS, MAINTENANCE, and REPORTS. The main content area shows a table of suppliers with the following columns: Supplier name, Internal supplier ID, Status, Tax code, Industry, Established date, and Total employ. The table lists various suppliers such as Day Tai Joint Stock Company, Trung Minh Thanh Food Company Limited, and others, each with a status of 'Accepted'.

Supplier name	Internal supplier ID	Status	Tax code	Industry	Established date	Total employ
Day Tai Joint Stock Company	DTHCM	Accepted	0302344852	Trading of own or rented property and land use rights +2 others	Mar 02, 2014	Fewer than People
Trung Minh Thanh Food Company Limited - Retail Export	KHLID	Accepted	030910070403	Office administrative, office support and other business support activities +1 others	May 14, 2005	101 - 200 Pe
ABUZAC 123 Food Company Limited	ABUZAC	Accepted	0300787620	Manufacture of other food products n.e.c. +1 others	Feb 25, 2000	101 - 200 Pe
Thanh Thanh Cong - Binh Hoa Joint Stock Company	SDGNG	Accepted	3900544389	Manufacture of sugar +27 others	Sep 29, 1998	501 - 1,000 P
Quoc Van Design and Printing Company Limited	THSLRD	Accepted	0315309890	Printing +16 others	Oct 4, 2018	Fewer than People
Tan Minh Ngoc Paper Packaging Manufacturing Trading Service Company Limited	ESP456	Accepted	0315311200	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 15, 2010	Fewer than People
Elysee Perfume Company Limited	ELY988	Accepted	0317540886	Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles in specialized stores	Oct 28, 2022	101 - 200 Pe
Man Food & Beverage Company Limited	SN0723	Accepted	0313900723	Restaurants and mobile food service activities +3 others	Feb 2, 2016	Fewer than People
Dalico Pharmaceutical Company Limited	ADAARU	Accepted	0315201996	Wholesale of food +18 others	Sep 20, 2018	101 - 200 Pe
Clean & Happy House Company Limited	CHH549	Accepted	0313649888	General cleaning of buildings +2 others	Feb 5, 2016	101 - 200 Pe
Jasmina Trading and Transportation Service Company Limited	GRAP46	Accepted	0315202807	Wholesale of other household products +47 others	Sep 25, 2018	Fewer than People
Trade Trading Company Limited	T41734	Accepted	0315341734	Wholesale of food +3 others	Jul 3, 2018	101 - 200 Pe
Huya Manufacturing Trading Service Company Limited	HVIR36	Accepted	0314059636	Wholesale of beverages +19 others	Oct 4, 2016	101 - 200 Pe
Hanaco Food Manufacturing and Trading Company Limited	HFS400	Accepted	0315138400	Manufacture of dairy products +4 others	Jun 26, 2018	Fewer than People
Asahi - Nutifood Company Limited	ASNP434	Accepted	0316259434	Wholesale of food +1 others	Sep 6, 2018	Fewer than People

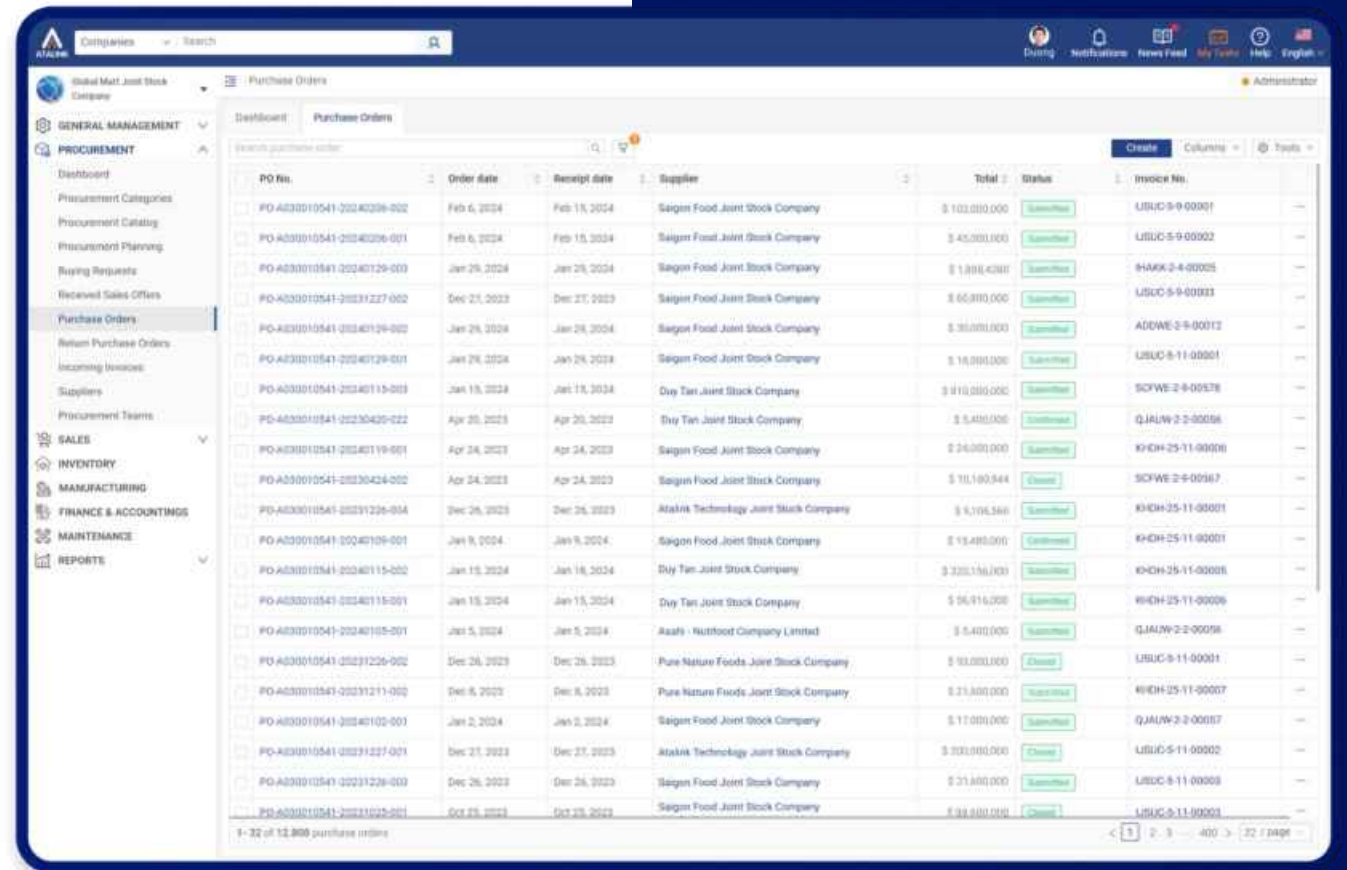
PROCUREMENT PLANNING

- Business departments generate purchasing requisitions concurrently
- An overall Procurement Plan is synthesized by the system and perpetually revised in response to actual purchasing requirements
- Easily manage and oversee the Procurement Plan
- Ensure effective business operations, improve purchasing efficiency, effectively manages costs and mitigate risks



PURCHASE ORDER MANAGEMENT

- Place purchase orders directly on the Atalink system around all of the time
- Easily track and manage purchase orders status
- Continuous real-time interaction with suppliers on each order
- Data authorization for purchasing officers



The screenshot displays the Atalink Purchase Orders management interface. The interface includes a sidebar menu with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTINGS, MAINTENANCE, and REPORTS. The main area shows a table of purchase orders with the following columns: PO No., Order date, Receipt date, Supplier, Total, Status, and Invoice No. The table contains 20 rows of data, each representing a purchase order with its respective details.

PO No.	Order date	Receipt date	Supplier	Total	Status	Invoice No.
PO-A030010541-00040208-002	Feb 6, 2024	Feb 15, 2024	Saigon Food Joint Stock Company	\$ 102,000,000	Submitted	UBUC-9-9-00001
PO-A030010541-00040209-001	Feb 6, 2024	Feb 15, 2024	Saigon Food Joint Stock Company	\$ 45,000,000	Submitted	UBUC-9-9-00002
PO-A030010541-00040129-000	Jan 29, 2024	Jan 29, 2024	Saigon Food Joint Stock Company	\$ 1,800,400	Submitted	8HAK-2-4-00005
PO-A030010541-00031227-002	Dec 21, 2023	Dec 27, 2023	Saigon Food Joint Stock Company	\$ 65,000,000	Submitted	UBUC-9-9-00003
PO-A030010541-00040129-002	Jan 29, 2024	Jan 29, 2024	Saigon Food Joint Stock Company	\$ 30,000,000	Submitted	ADOWE-9-9-00012
PO-A030010541-00040129-001	Jan 29, 2024	Jan 29, 2024	Saigon Food Joint Stock Company	\$ 16,000,000	Submitted	UBUC-9-11-00001
PO-A030010541-00040119-000	Jan 19, 2024	Jan 19, 2024	Duy Tan Joint Stock Company	\$ 910,000,000	Submitted	SCWE-2-9-00038
PO-A030010541-00030420-022	Apr 20, 2023	Apr 20, 2023	Duy Tan Joint Stock Company	\$ 5,400,000	Submitted	QJAJW-2-2-00056
PO-A030010541-00040119-001	Apr 24, 2023	Apr 24, 2023	Saigon Food Joint Stock Company	\$ 24,000,000	Submitted	KHCH-25-11-00006
PO-A030010541-00030424-002	Apr 24, 2023	Apr 24, 2023	Saigon Food Joint Stock Company	\$ 10,180,944	Change	SCWE-2-9-00067
PO-A030010541-00031226-004	Dec 26, 2023	Dec 26, 2023	Atalink Technology Joint Stock Company	\$ 4,100,500	Submitted	KHCH-25-11-00001
PO-A030010541-00040109-001	Jan 9, 2024	Jan 9, 2024	Saigon Food Joint Stock Company	\$ 18,400,000	Completed	KHCH-25-11-00001
PO-A030010541-00040115-002	Jan 15, 2024	Jan 16, 2024	Duy Tan Joint Stock Company	\$ 220,100,000	Submitted	KHCH-25-11-00008
PO-A030010541-00040115-001	Jan 15, 2024	Jan 15, 2024	Duy Tan Joint Stock Company	\$ 56,916,000	Submitted	KHCH-25-11-00006
PO-A030010541-00040105-001	Jan 5, 2024	Jan 5, 2024	Aaah - NutFood Company Limited	\$ 5,400,000	Submitted	QJAJW-2-2-00056
PO-A030010541-00031226-002	Dec 26, 2023	Dec 26, 2023	Pure Nature Foods Joint Stock Company	\$ 93,000,000	Change	UBUC-9-11-00001
PO-A030010541-00031211-002	Dec 9, 2023	Dec 9, 2023	Pure Nature Foods Joint Stock Company	\$ 21,300,000	Submitted	KHCH-25-11-00007
PO-A030010541-00040102-001	Jan 2, 2024	Jan 2, 2024	Saigon Food Joint Stock Company	\$ 17,000,000	Submitted	QJAJW-2-2-00057
PO-A030010541-00031227-001	Dec 27, 2023	Dec 27, 2023	Atalink Technology Joint Stock Company	\$ 203,000,000	Change	UBUC-9-11-00002
PO-A030010541-00031228-000	Dec 26, 2023	Dec 26, 2023	Saigon Food Joint Stock Company	\$ 21,000,000	Submitted	UBUC-9-11-00008
PO-A030010541-00031029-001	Oct 29, 2023	Oct 29, 2023	Saigon Food Joint Stock Company	\$ 88,000,000	Change	UBUC-9-11-00003

INVENTORY MANAGEMENT

- ⦿ Inventory management across multiple devices, available 24/7
- ⦿ Real-time stock balance sheet updates, with forecasted inventory effectively
- ⦿ Optimize inventory turnover
- ⦿ Be proactive in supply planning in the distribution system by sharing inventory information

The screenshot displays a 'Stock Balance Sheet Report' for the year 2024. The interface includes a navigation bar at the top with options like 'Overview', 'Operations', 'Warehouse Transfers', 'Inventory Adjustment', 'Products', 'Reporting', and 'Configurations'. The report is divided into several sections:

- Stock Balance Sheet:** Includes 'Advance Filters' and 'Include exhausted products' (checked).
- Warehouses & Locations:** Shows 'Warehouses' (North Warehouse, Eastern Warehouse, Central Warehouse) and 'Locations' (WH-MB/Stock, WH-MN/Stock, WH-MT/Stock).
- Opening Stock:** Opening Quantity: 58,260.00.
- Closing Stock:** Closing Quantity: 73,062.00.
- Stock In:**
 - Total In Quantity: 251,933.00
 - Purchase Quantity: 205,917.00
 - Sale Return Quantity: 320.00
 - Warehouse Transfer In Quantity: 45,680.00
 - Inventory Adjustment In Quantity: 4.00
 - Other In Quantity: 12.00
- Stock Out:**
 - Total Out Quantity: 237,131.00
 - Sale Quantity: 198,260.00
 - Purchase Return Quantity: 504.00
 - Warehouse Transfer Out Quantity: 38,157.00
 - Inventory Adjustment Out Quantity: 142.00
 - Scrap Quantity: 22.00
 - Other Out Quantity: 46.00

PAYMENT / LIABILITIES

- ⦿ Timely payment management
- ⦿ Manage supplier payables closely
- ⦿ Track payment progress on every order
- ⦿ Support business to make timely and data-driven decisions

The screenshot displays a 'Purchase Orders' dashboard in a procurement system. The interface includes a sidebar with navigation options like 'GENERAL MANAGEMENT', 'PROCUREMENT', 'SALES', 'INVENTORY', 'MANUFACTURING', 'FINANCE & ACCOUNTINGS', and 'REPORTS'. The main area shows a table of purchase orders with the following columns: PO No., Order date, Supplier, Total, Status, Invoice No., Receivable amount, and Total paid amount. The table contains 20 rows of data, each representing a purchase order with its respective details.

PO No.	Order date	Supplier	Total	Status	Invoice No.	Receivable amount	Total paid amount
PO-A030010541-00231211-002	Dec 8, 2023	Green Cat Company Limited	\$ 102,000,000	Submitted	LSJUC-5-9-00001	\$ 82,000,000	\$ 20,000,000
PO-A030010541-00231020-002	Oct 30, 2023	Green Cat Company Limited	\$ 45,000,000	Submitted	LSJUC-5-9-00002	\$ 45,000,000	\$ 0
PO-A030010541-00231030-001	Oct 30, 2023	Green Cat Company Limited	\$ 1,808,438	Submitted	LSJUC-5-9-00003	\$ 1,808,438	\$ 0
PO-A030010541-00231027-001	Oct 27, 2023	Saigon Butler and Dairy Company Limited	\$ 40,800,000	Submitted	NAMH-23-12-00002	\$ 30,000,000	\$ 30,000,000
PO-A030010541-00231025-001	Oct 25, 2023	Wow Food Joint Stock Company	\$ 30,000,000	Submitted	ADOWE-2-9-0001E	\$ 15,000,000	\$ 15,000,000
PO-A030010541-00231023-001	Oct 23, 2023	Wow Food Joint Stock Company	\$ 18,000,000	Submitted	NAMH-23-12-00003	\$ 18,000,000	\$ 0
PO-A030010541-00231019-001	Oct 18, 2023	Panda Company Limited	\$ 810,000,000	Submitted	SCFW-2-9-0057B	\$ 470,000,000	\$ 400,000,000
PO-A030010541-00231016-002	Aug 29, 2023	Panda Company Limited	\$ 5,400,000	Submitted	SCFW-2-9-0057B	\$ 5,400,000	\$ 0
PO-A030010541-00231016-001	Aug 29, 2023	Panda Company Limited	\$ 34,000,000	Submitted	NAMH-23-12-00001	\$ 10,000,000	\$ 14,000,000
PO-A030010541-00230829-001	Aug 29, 2023	Kem Garden Company Limited	\$ 10,180,944	Submitted	LIJAK-4-6-00123	\$ 10,180,944	\$ 0
PO-A030010541-00230424-003	Aug 25, 2023	Tri Thac Company Limited	\$ 9,108,588	Submitted	RHDH-25-11-00001	\$ 9,108,588	\$ 0
PO-A030010541-00230420-018	Aug 12, 2023	Tri Thac Company Limited	\$ 19,480,000	Submitted	NAMH-23-11-00007	\$ 10,000,000	\$ 5,480,000
PO-A030010541-00230814-001	Aug 4, 2023	Tri Thac Company Limited	\$ 205,198,000	Submitted	RHDH-25-11-00005	\$ 200,000,000	\$ 120,558,000
PO-A030010541-00230421-002	Jul 26, 2023	Tri Thac Company Limited	\$ 56,916,000	Submitted	RHDH-25-11-00006	\$ 56,916,000	\$ 0
PO-A030010541-00230420-021	Jul 20, 2023	Dull 1 Company Limited	\$ 54,000,000	Submitted	QJAIW-2-3-00286	\$ 5,400,000	\$ 0
PO-A030010541-00230424-002	Jul 22, 2023	Green Cat Company Limited	\$ 93,000,000	Submitted	LSJUC-5-11-00001	\$ 40,000,000	\$ 53,000,000
PO-A030010541-00230317-001	Jul 20, 2023	Green Cat Company Limited	\$ 21,600,000	Submitted	RHDH-25-11-00007	\$ 21,600,000	\$ 0
PO-A030010541-00230317-002	Jul 11, 2023	Dull 1 Company Limited	\$ 17,000,000	Submitted	QJAIW-2-3-00357	\$ 17,000,000	\$ 0
PO-A030010541-00230317-003	Jul 10, 2023	Green Cat Company Limited	\$ 200,000,000	Submitted	LSJUC-5-11-00002	\$ 20,000,000	\$ 130,000,000
PO-A030010541-00230420-022	Jul 10, 2023	Green Cat Company Limited	\$ 21,600,000	Submitted	LSJUC-5-11-00003	\$ 21,600,000	\$ 0

INCOMING INVOICES

- Synchronize all incoming invoices for your business immediately when using Atalink
- Verify automatically the validity of incoming invoices & tax information of suppliers
- Create suppliers list automatically & generate purchase orders quickly based on information from your incoming invoices
- Support exporting incoming invoices information to other accounting software

The screenshot displays the Atalink software interface. The main content area shows a scanned Vietnamese invoice titled "HÓA ĐƠN GIÁ TRỊ GIA TĂNG" (Value Added Tax Invoice) dated 10/05/2023. The invoice includes a QR code, a table of items, and a summary table. The verification results on the right side of the screen are as follows:

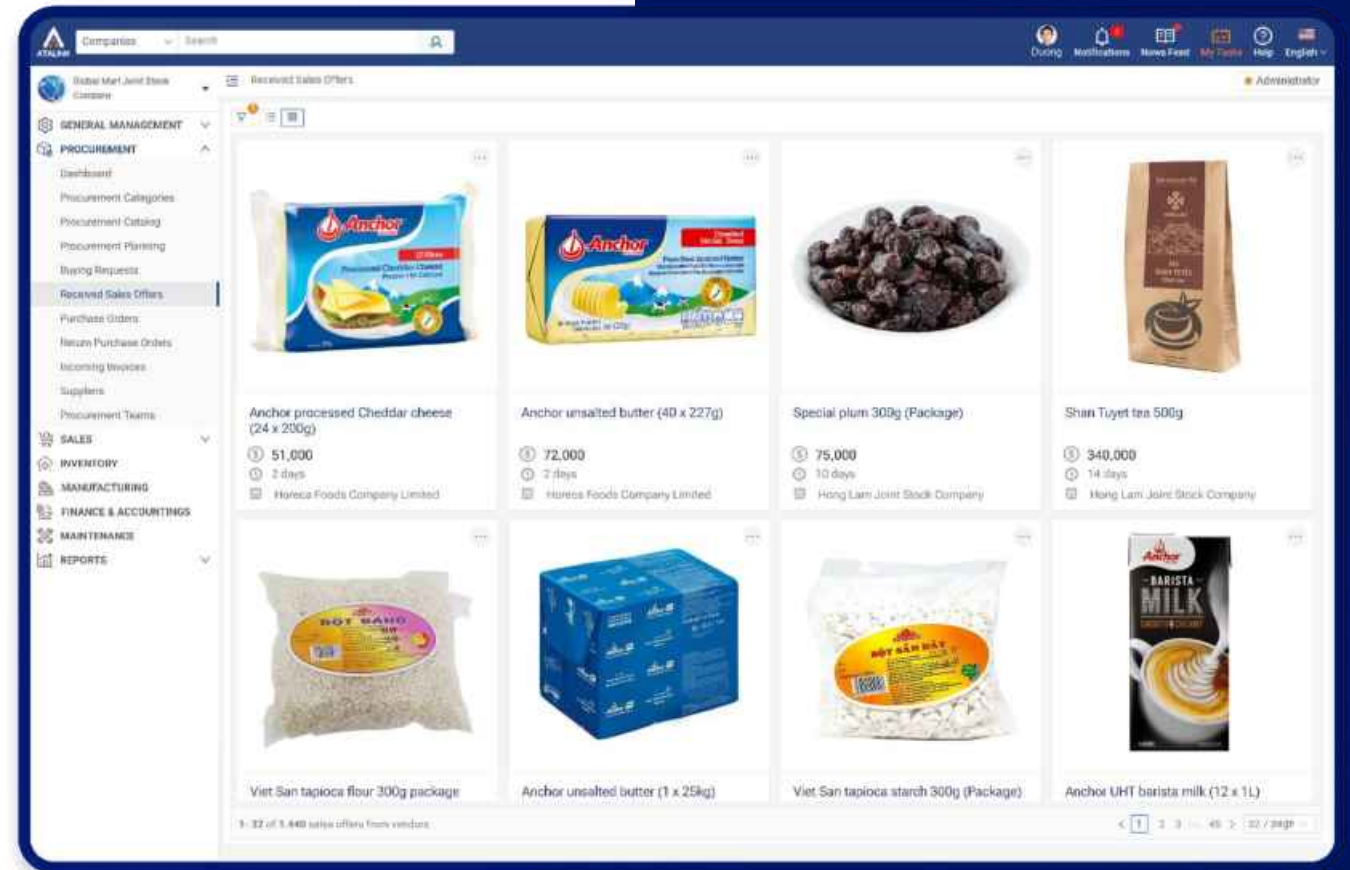
- Invoice Verification Results**
- Invoice Date**
 - Valid Invoice Date (At the time of signing, the digital signature is still valid)
 - Invoice Signing Date Matches Invoice Issue Date
- Invoice file status**
 - XML file structure intact (Not modified after digital signing)
- Digital Signature Information**
 - Signed by: [Redacted]
 - Validity: [Redacted]
 - Supplier: [Redacted]
 - Serial number: [Redacted]
- Tax Authority Code Status**
 - Tax Authority Issue Code Date: 10/05/2023
 - Invoice Code Issue Date coincides with Signing Date (10/05/2023)
 - Seller: [Redacted] registered to use electronic invoices regarding Resolution 123/2020/NĐ-CP.
 - Invoice has been assigned a code by the General Department of Taxation (CQT code) 008D114077CD8A4AE980F15580EEA2DA0F

STT	Tên hàng hóa, dịch vụ	Đơn vị tính	Mã hàng	Đơn vị	Chức năng	Thuế suất	Thành giá ghi trên hóa đơn (VNĐ)
1	THUỐC	Hộp	1.000	20.000	0%	0%	20.000.000
2	TRANG GIẤY	Hộp	100	15.000	0%	0%	1.500.000
3	Giấy in	Hộp	200	8.000	0%	0%	1.600.000
4	TRANG GIẤY	Hộp	1.000	40.000	0%	0%	40.000.000
5	Giấy in	Hộp	1.000	40.000	0%	0%	40.000.000

Thuế suất	Tổng tiền thuế thuế	Tổng tiền thuế
0%	70.000.000	70.000.000

RECEIVED SALES OFFERS

- ⦿ Seize timely "hot deals" from suppliers
- ⦿ Update the supplier's information on promotional programs & price policy immediately
- ⦿ Update information on new products on the market immediately
- ⦿ Expand your purchase options from many potential suppliers



SUPPLIERS REVIEW

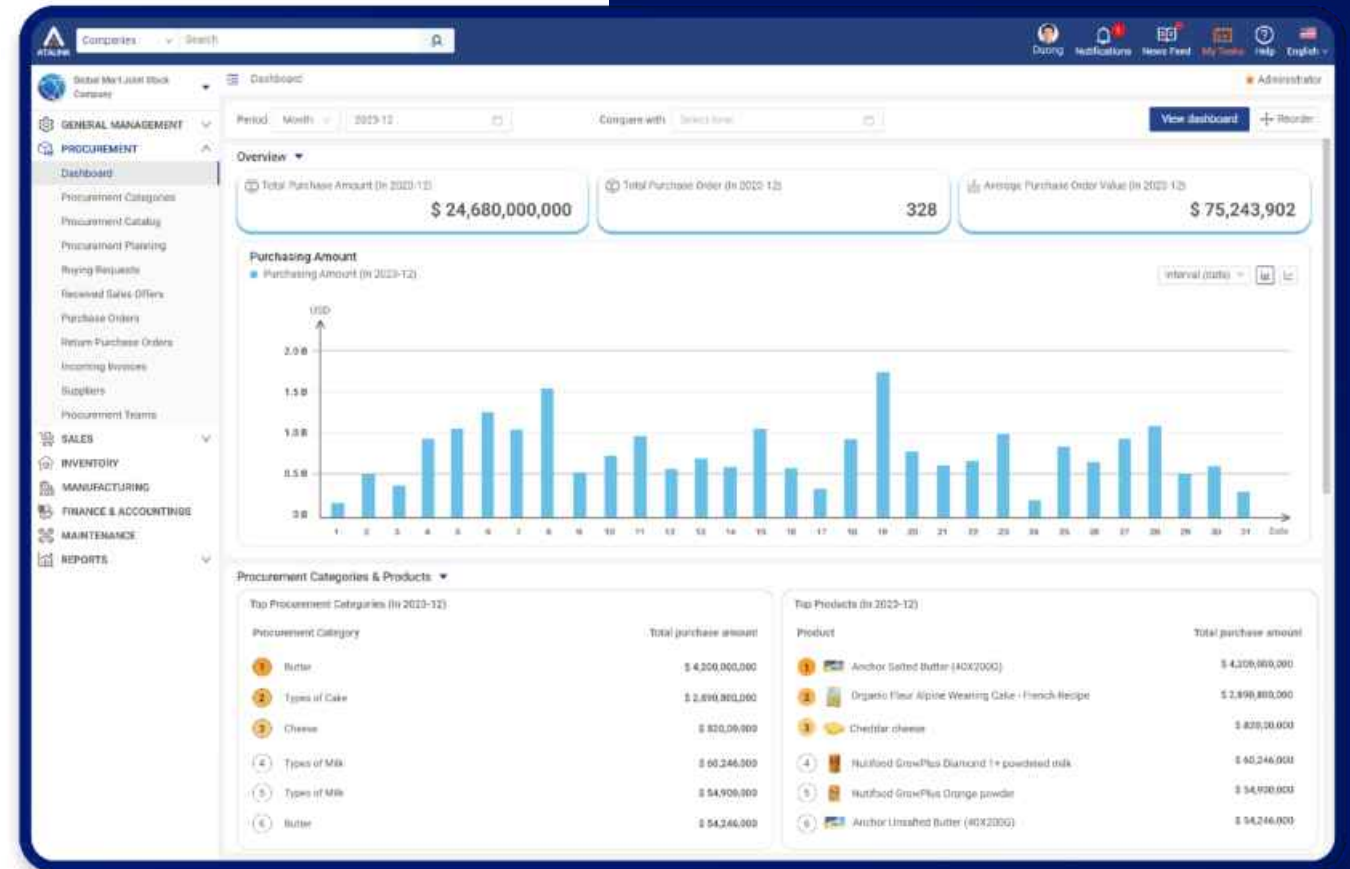
- Set up evaluation criteria for suppliers flexibly
- Optimize supplier selection based on enterprise credit risk scores and evaluation information from customers on the Atalink system
- Mitigate risks when selecting suppliers
- Increase engagement between your company and trading partners

The screenshot displays the 'Suppliers' page in the Atalink system. The interface includes a navigation menu on the left with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTINGS, MAINTENANCE, and REPORTS. The main content area shows a table of suppliers with the following columns: Supplier name, Internal supplier ID, Status, Rating, Tax code, Industry, and Established date. The table lists 15 suppliers, each with a rating and a status of 'Accepted'.

Supplier name	Internal supplier ID	Status	Rating	Tax code	Industry	Established date
Day Tan Joint Stock Company	DTHCM	Accepted	4.5	0302244852	Trading of own or rented property and land use rights +2 others	Mar 21, 2012
Trung Minh Thanh Food Company Limited - Retail Export	KHJJD	Accepted	3.5	0309100070-A02	Office administrative, office support and other business support activities +1 others	Dec 1, 1999
ABUZAC 123 Food Company Limited	ABUZAC	Accepted	4.5	0300787620	Manufacture of other food products n.e.c. +1 others	Oct 23, 2000
Thanh Thanh Cong - Binh Hoa Joint Stock Company	GGGRG	Accepted	4.5	3900244509	Manufacture of sugar +27 others	Sep 26, 1998
Quoc Van Design and Printing Company Limited	TVSLRD	Accepted	5	0313009836	Printing +16 others	Oct 4, 2018
Tan Minh Ngoc Paper Packaging Manufacturing Trading Service Company Limited	SBF636	Accepted	4.5	0315811209	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 13, 2019
Elysee Perfume Company Limited	EZY886	Accepted	3.5	0317540886	Retail sale of pharmaceutical and medical goods, cosmetics and toilet articles in specialized stores	Oct 28, 2022
Huan Food & Beverage Company Limited	SIN0723	Accepted	3.5	0313305723	Restaurants and mobile food service activities +3 others	Mar 14, 2006
Daitico Pharmaceutical Company Limited	ADAGL3	Accepted	5	0313281996	Wholesale of food +16 others	Sep 20, 2018
Clean & Happy House Company Limited	CHH349	Accepted	4.5	0313643849	General cleaning of buildings +2 others	Feb 7, 2016
Jasmine Trading and Transportation Service Company Limited	JPAGP4G	Accepted	3.5	0311529287	Wholesale of other household products +47 others	Sep 26, 2018
Trade Trading Company Limited	T41754	Accepted	3.5	0310141734	Wholesale of food +3 others	Jul 3, 2016
Huys Manufacturing Trading Service Company Limited	HV0628	Accepted	4.5	0314608036	Wholesale of beverages +19 others	Oct 6, 2018
Hanato Food Manufacturing and Trading Company Limited	HF8403	Accepted	4	0315138403	Manufacture of dairy products +8 others	Jun 28, 2018
Asahi - Nutifood Company Limited	ASN9454	Accepted	5	0315259454	Wholesale of food +1 others	Sep 8, 2018

PROCUREMENT DASHBOARD

- Track purchasing costs quickly & accurately
- Analyze & evaluate the purchase performance based on variety criteria
- Manage & evaluate your top suppliers to frequently trade with
- Support business to make timely and data-driven decisions





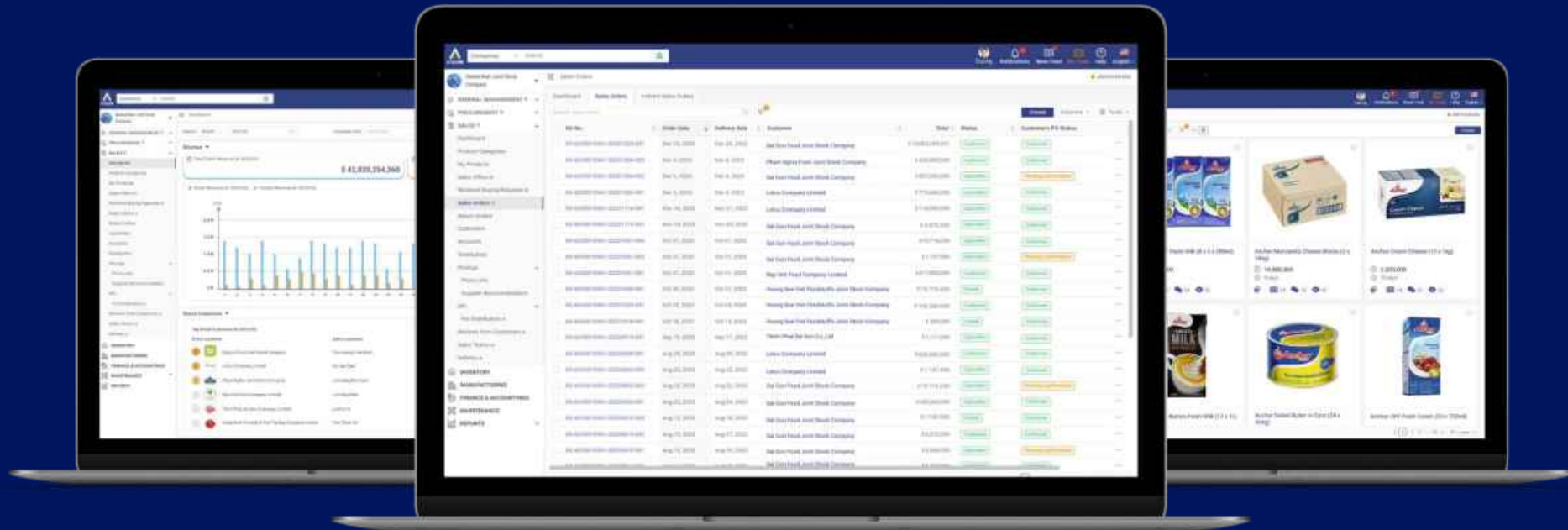
IV

B2B Order Management Solution



B2B Order Management Solution

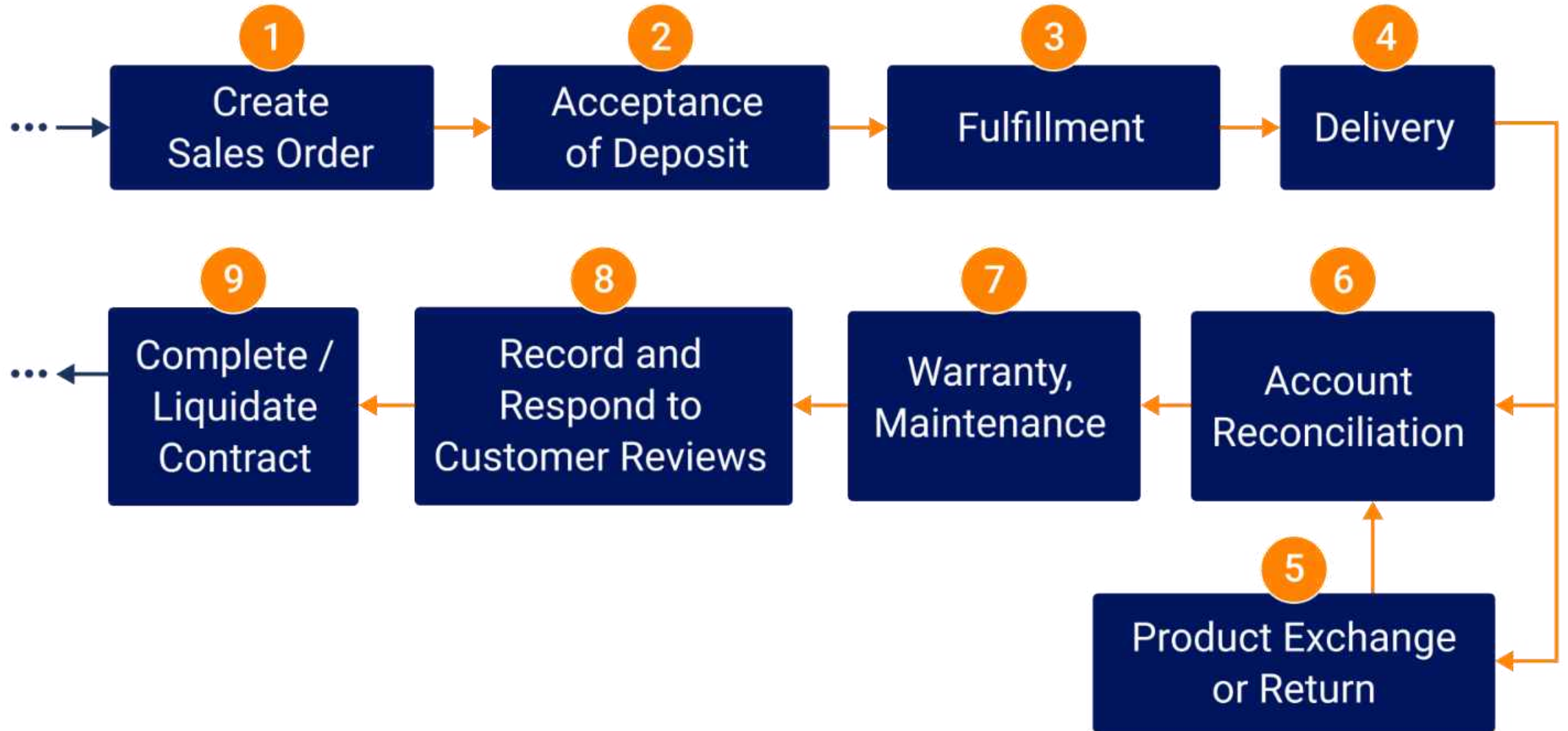
Optimize order processing costs &
improve sustainable profitability



CHALLENGES

- ⦿ Constraints on capital acquisition and bank loans
- ⦿ Lengthy accounts receivable cycles led to cashflow inefficiency
- ⦿ Sales volatility due to dynamic consumer preferences and competitive pressures
- ⦿ Elevated costs stemming from operational inefficiencies in sales and inventory
- ⦿ Absence of formalized customer feedback mechanisms
- ⦿ Challenges in market trend forecasting
- ⦿ A broad spectrum of unpredictable risk factors
- ⦿ Resource limitations (financial, human capital, technological) hindering operational modernization and business management system improvements

TYPICAL SALES PROCESS





ATALINK B2B ORDER MANAGEMENT SOLUTION

Optimize order processing costs & improve sustainable profitability

Atalink helps businesses manage orders effectively, from managing product categories, customers, pricing policies, promotions, sales orders to managing warehouses, payments, and liabilities, outgoing invoices management; combined with powerful analysis report and decision support systems.

- Sales order information is updated instantly and seamlessly across business departments, **and with Distributors, Clients**
- Reduce order receiving and processing time
- Improve sales productivity



THE BENEFITS OF IMPLEMENTING ATALINK B2B ORDER MANAGEMENT SOLUTION

↑ 16% Sales team productivity **20%** Sales performance

↓ 10% Operating costs **80%** Reporting time interval

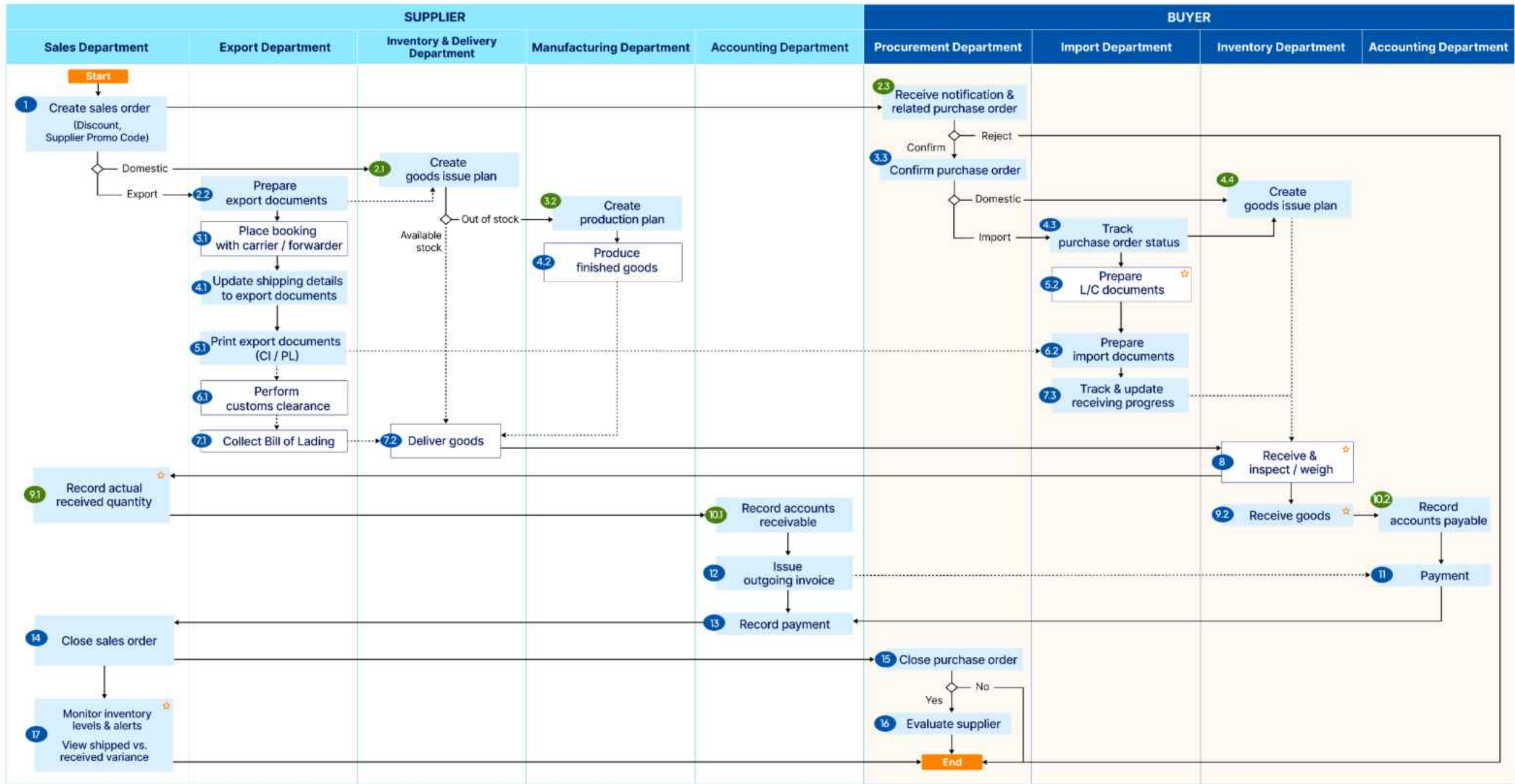
- Sales order information is instantly updated throughout business departments and with customers
- Effective receivables management and purchase history of customers

- Optimize inventory turnover, manage product shelf life and inventory levels better
- Enjoy utilities privilege from Atalink solution

ATALINK B2B ORDER MANAGEMENT SOLUTION: FEATURE LIST

-  Product categories management
-  Distributor, customer management
-  Pricing policies, promotions management
-  Received buying request management
-  Sales offer management
-  Sales team management
-  Sales order management
-  Input – output – inventory management
-  Liabilities / Payment for distributor, customer
-  Sales analysis report system
-  Accounts receivable reporting
-  Customer review management

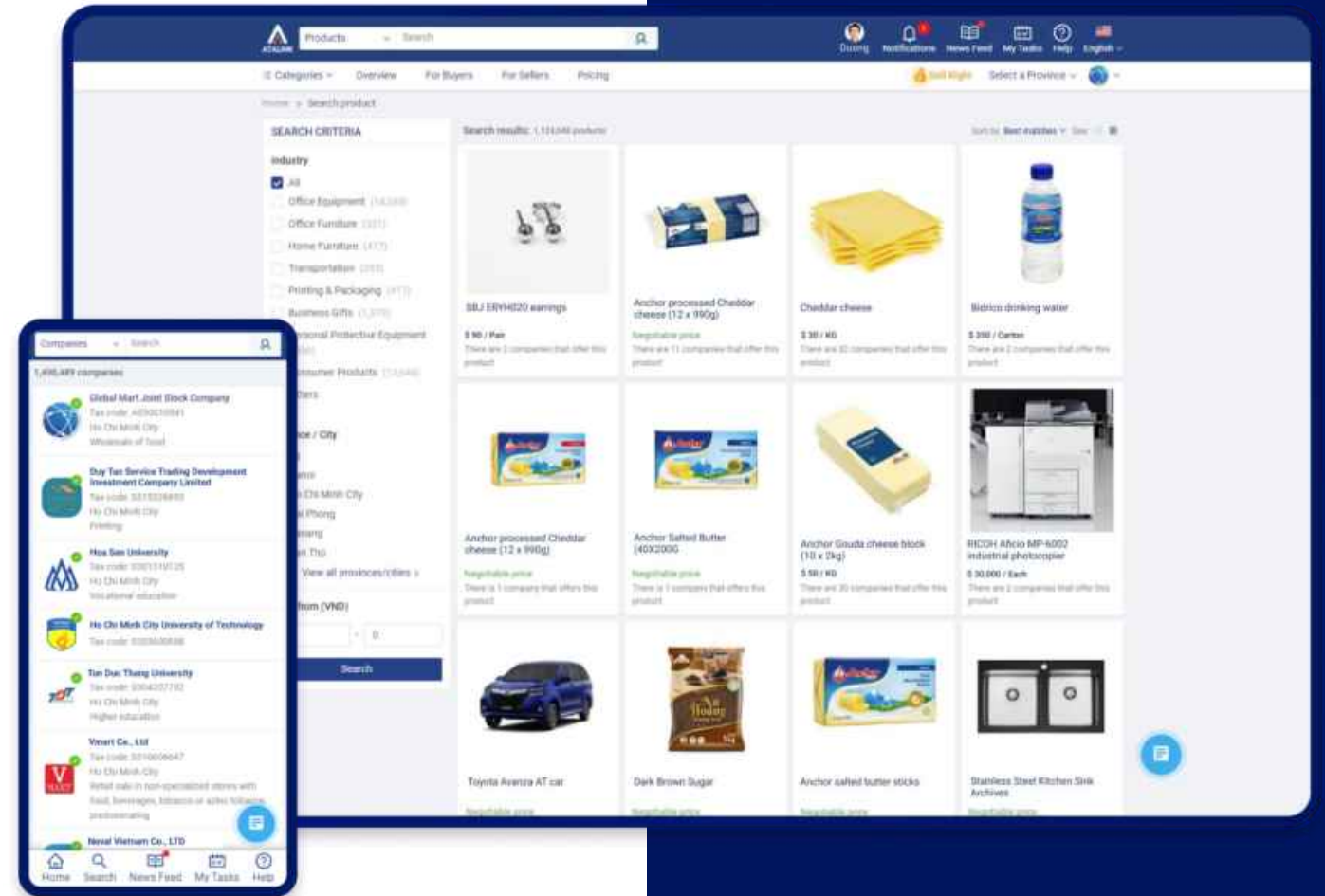
INTERACT WITHIN YOUR COMPANY AND WITH TRADING PARTNERS IN 1 UNIQUE PLATFORM



Note: ■ Operations on the system Operations outside the system ■ User action ■ Automated system ★ Related to actual quantity

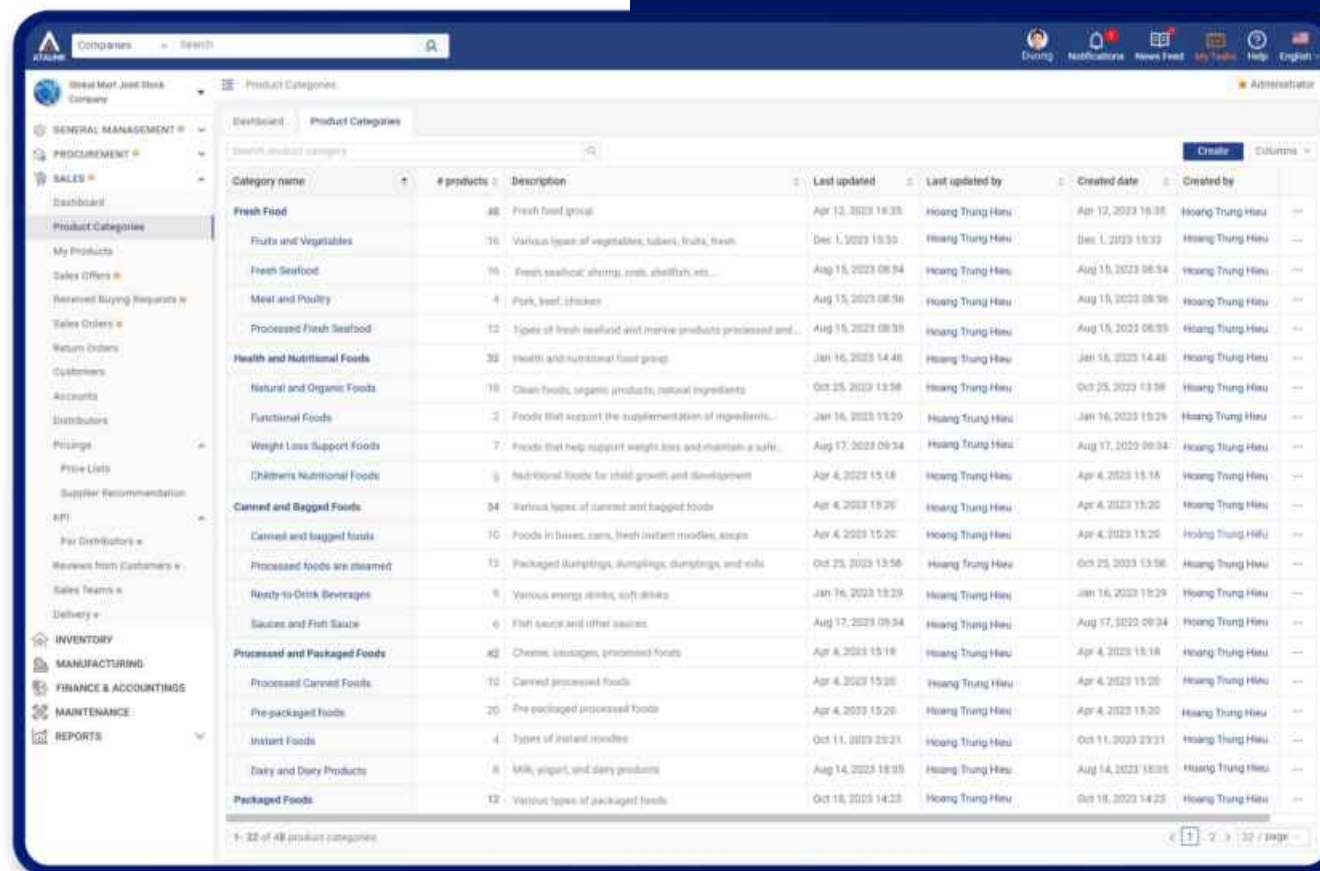
1,000,000+ PRODUCTS & 800,000+ ENTERPRISES MASTER DATA

- Expand business opportunities with Atalink B2B Marketplace
- Observe & analyze easily the activities of competitors
- Save time & effort during data entry, avoid information errors
- Synchronize transaction data



PRODUCT CATEGORIES MANAGEMENT

- The product categories are standardized according to international standards
- Manage product categories sold at multiple levels & units of measurement
- Search easily and filter products quickly & accurately
- Contribute to increasing sales for businesses

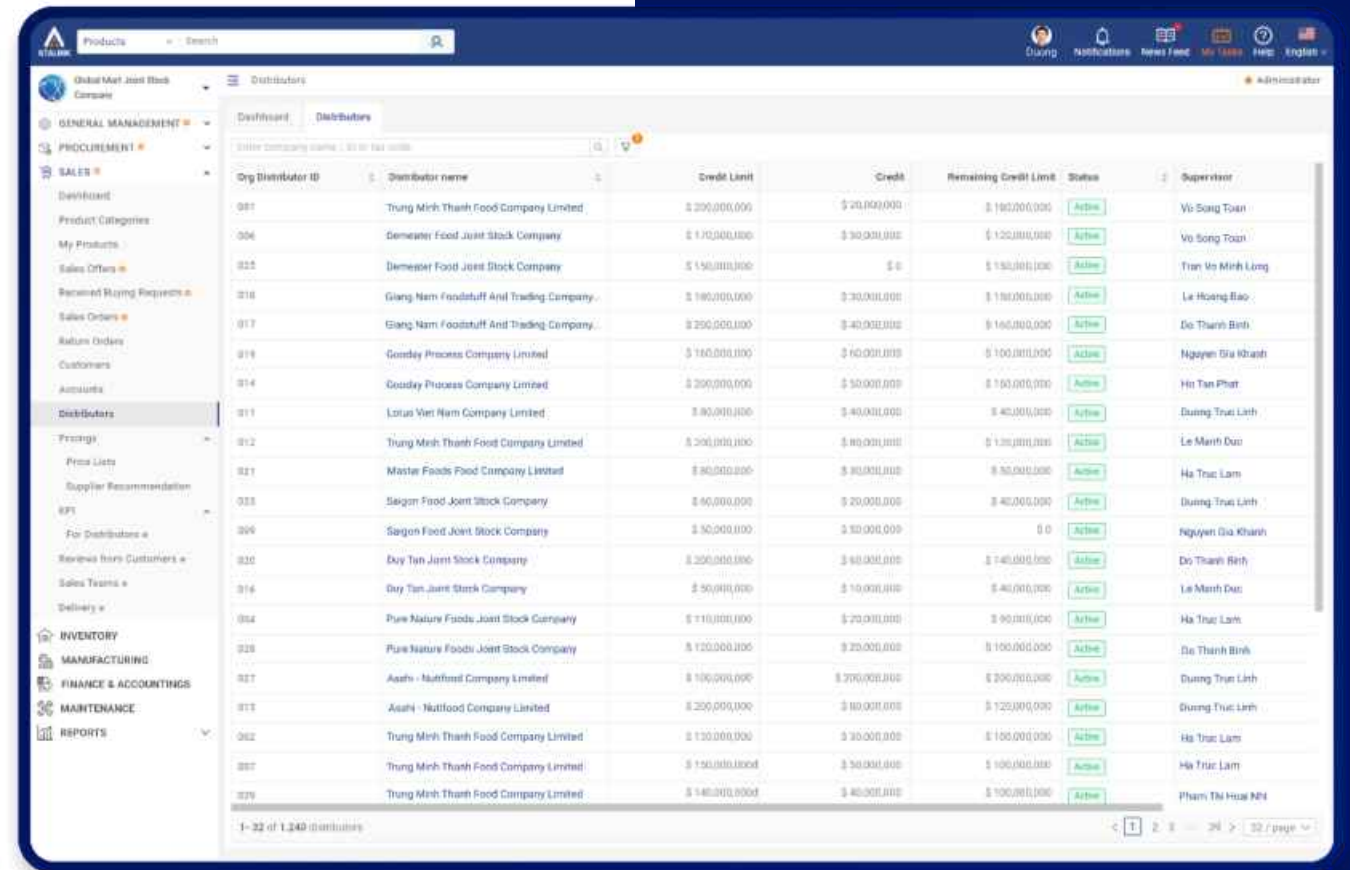


The screenshot displays the ATANK Product Categories Management interface. The main content area shows a table of product categories with the following columns: Category name, # products, Description, Last updated, Last updated by, Created date, and Created by. The table lists various food categories such as Fresh Food, Health and Nutritional Foods, and Processed and Packaged Foods.

Category name	# products	Description	Last updated	Last updated by	Created date	Created by
Fresh Food	48	Fresh food group	Apr 12, 2023 18:35	Hoang Trung Hieu	Apr 12, 2023 18:35	Hoang Trung Hieu
Fruits and Vegetables	16	Various types of vegetables, tubers, fruits, fresh	Dec 1, 2023 18:33	Hoang Trung Hieu	Dec 1, 2023 18:33	Hoang Trung Hieu
Fresh Seafood	16	Fresh seafood: shrimp, crab, shellfish, etc...	Aug 15, 2023 08:54	Hoang Trung Hieu	Aug 15, 2023 08:54	Hoang Trung Hieu
Meat and Poultry	4	Pork, beef, chicken	Aug 15, 2023 08:56	Hoang Trung Hieu	Aug 15, 2023 08:56	Hoang Trung Hieu
Processed Fresh Seafood	12	Types of fresh seafood and marine products processed and...	Aug 15, 2023 08:55	Hoang Trung Hieu	Aug 15, 2023 08:55	Hoang Trung Hieu
Health and Nutritional Foods	33	Health and nutritional food group	Jan 16, 2023 14:48	Hoang Trung Hieu	Jan 16, 2023 14:48	Hoang Trung Hieu
Natural and Organic Foods	18	Clean foods, organic products, natural ingredients	Oct 25, 2023 13:58	Hoang Trung Hieu	Oct 25, 2023 13:58	Hoang Trung Hieu
Functional Foods	3	Foods that support the supplementation of ingredients...	Jan 16, 2023 15:29	Hoang Trung Hieu	Jan 16, 2023 15:29	Hoang Trung Hieu
Weight Loss Support Foods	7	Foods that help support weight loss and maintain a safe...	Aug 17, 2023 09:34	Hoang Trung Hieu	Aug 17, 2023 09:34	Hoang Trung Hieu
Children's Nutritional Foods	6	Nutritional foods for child growth and development	Apr 4, 2023 15:18	Hoang Trung Hieu	Apr 4, 2023 15:18	Hoang Trung Hieu
Canned and Bagged Foods	34	Various types of canned and bagged foods	Apr 4, 2023 15:20	Hoang Trung Hieu	Apr 4, 2023 15:20	Hoang Trung Hieu
Canned and bagged foods	10	Foods in tins, cans, fresh instant noodles, soups	Apr 4, 2023 15:20	Hoang Trung Hieu	Apr 4, 2023 15:20	Hoang Trung Hieu
Processed Foods are packaged	13	Packaged (bun) things, dumplings, dumplings, and rolls	Oct 25, 2023 13:56	Hoang Trung Hieu	Oct 25, 2023 13:56	Hoang Trung Hieu
Ready-to-Drink Beverages	6	Various energy drinks, soft drinks	Jan 16, 2023 15:29	Hoang Trung Hieu	Jan 16, 2023 15:29	Hoang Trung Hieu
Sauces and Fish Sauce	6	Fish sauce and other sauces	Aug 17, 2023 09:34	Hoang Trung Hieu	Aug 17, 2023 09:34	Hoang Trung Hieu
Processed and Packaged Foods	42	Chemical, sausage, processed foods	Apr 4, 2023 15:18	Hoang Trung Hieu	Apr 4, 2023 15:18	Hoang Trung Hieu
Processed Canned Foods	10	Canned processed foods	Apr 4, 2023 15:20	Hoang Trung Hieu	Apr 4, 2023 15:20	Hoang Trung Hieu
Pre-packaged foods	20	Pre-packaged processed foods	Apr 4, 2023 15:20	Hoang Trung Hieu	Apr 4, 2023 15:20	Hoang Trung Hieu
Instant Foods	4	Types of instant noodles	Oct 11, 2023 23:21	Hoang Trung Hieu	Oct 11, 2023 23:21	Hoang Trung Hieu
Dairy and Dairy Products	8	Milk, yogurt, and dairy products	Aug 14, 2023 18:05	Hoang Trung Hieu	Aug 14, 2023 18:05	Hoang Trung Hieu
Packaged Foods	12	Various types of packaged foods	Oct 18, 2023 14:23	Hoang Trung Hieu	Oct 18, 2023 14:23	Hoang Trung Hieu

DISTRIBUTOR, CUSTOMER MANAGEMENT

- Build & maintain sustainable relationships with distributors & customers effectively
- Manage the list of distributors / customers & transaction status according to many criteria
- Interact with distributors & customers online in real-time
- Manage negotiation & transaction history with distributors & customers centrally and securely

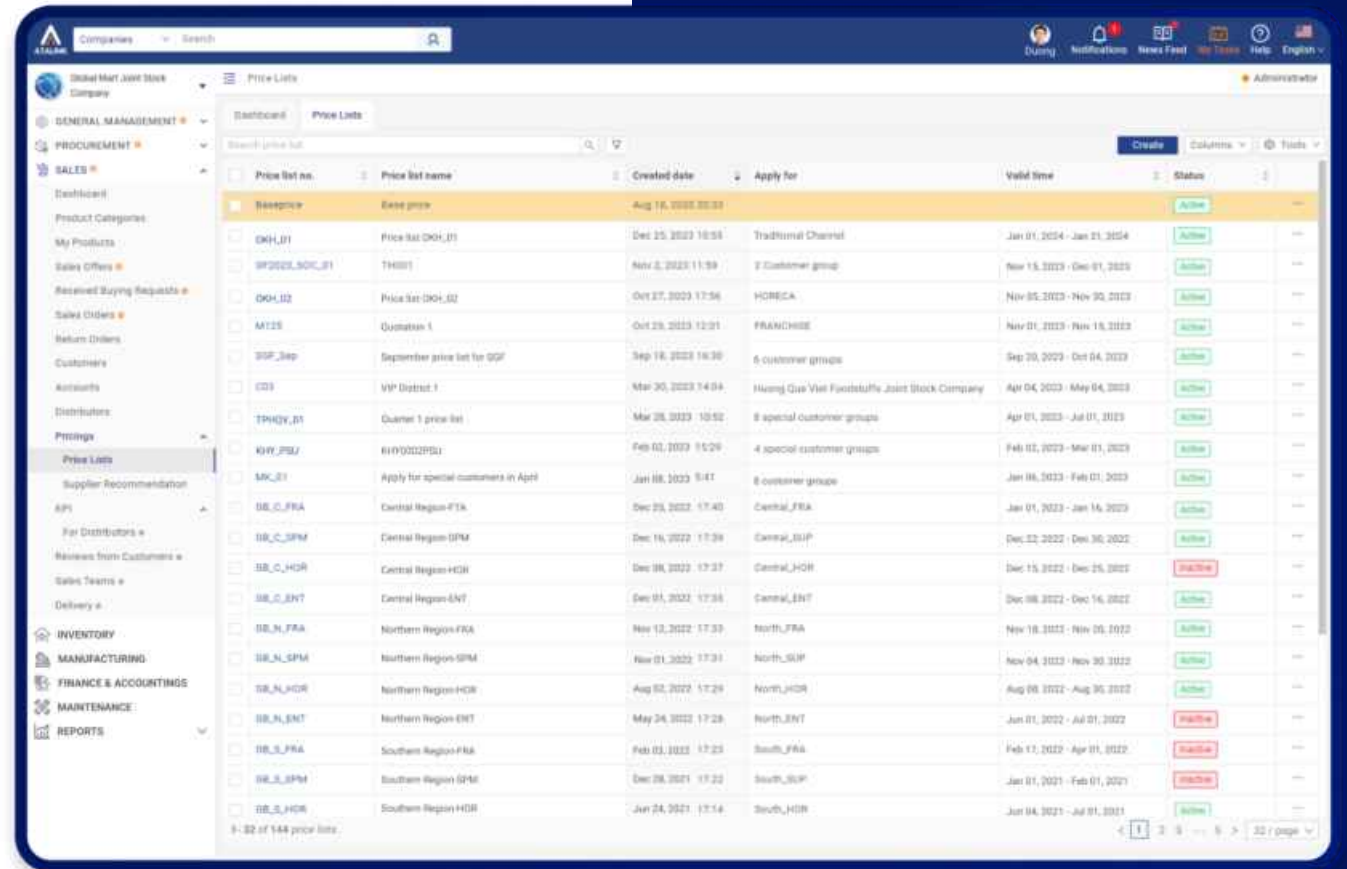


The screenshot displays a web application interface for distributor management. The main content area shows a table with the following columns: Org Distributor ID, Distributor name, Credit Limit, Credit, Remaining Credit Limit, Status, and Supervisor. The table contains 20 rows of data, each representing a distributor. The status of each distributor is indicated by a green 'Active' button. The interface also includes a search bar at the top, a sidebar menu on the left, and a footer showing the page number (1-22 of 1,240 distributors).

Org Distributor ID	Distributor name	Credit Limit	Credit	Remaining Credit Limit	Status	Supervisor
001	Trung Minh Thanh Food Company Limited	\$ 200,000,000	\$ 20,000,000	\$ 180,000,000	Active	Vo Song Toan
006	Gemeater Food Joint Stock Company	\$ 1,000,000,000	\$ 30,000,000	\$ 1,000,000,000	Active	Vo Song Toan
025	Gemeater Food Joint Stock Company	\$ 1,500,000,000	\$ 0	\$ 1,500,000,000	Active	Tran Vu Minh Long
016	Giang Nam Foodstuff And Trading Company	\$ 180,000,000	\$ 30,000,000	\$ 150,000,000	Active	Le Hoang Bao
017	Giang Nam Foodstuff And Trading Company	\$ 250,000,000	\$ 40,000,000	\$ 160,000,000	Active	Do Thanh Binh
019	Goodly Process Company Limited	\$ 100,000,000	\$ 60,000,000	\$ 100,000,000	Active	Nguyen Gia Khanh
014	Goodly Process Company Limited	\$ 200,000,000	\$ 50,000,000	\$ 100,000,000	Active	Ho Tan Phat
011	Lotus Viet Nam Company Limited	\$ 80,000,000	\$ 40,000,000	\$ 40,000,000	Active	Duong Truc Linh
012	Trung Minh Thanh Food Company Limited	\$ 200,000,000	\$ 80,000,000	\$ 120,000,000	Active	Le Manh Duc
021	Master Foods Food Company Limited	\$ 80,000,000	\$ 80,000,000	\$ 80,000,000	Active	Ha Truc Lam
033	Sargon Food Joint Stock Company	\$ 60,000,000	\$ 20,000,000	\$ 40,000,000	Active	Duong Truc Linh
004	Sargon Food Joint Stock Company	\$ 30,000,000	\$ 30,000,000	\$ 0	Active	Nguyen Gia Khanh
030	Duy Tan Joint Stock Company	\$ 200,000,000	\$ 60,000,000	\$ 140,000,000	Active	Do Thanh Binh
016	Duy Tan Joint Stock Company	\$ 90,000,000	\$ 10,000,000	\$ 80,000,000	Active	Le Manh Duc
004	Pure Nature Foods Joint Stock Company	\$ 110,000,000	\$ 20,000,000	\$ 90,000,000	Active	Ha Truc Lam
028	Pure Nature Foods Joint Stock Company	\$ 120,000,000	\$ 20,000,000	\$ 100,000,000	Active	Do Thanh Binh
027	Aash - Nutfood Company Limited	\$ 100,000,000	\$ 200,000,000	\$ 200,000,000	Active	Duong Truc Linh
011	Aash - Nutfood Company Limited	\$ 200,000,000	\$ 80,000,000	\$ 120,000,000	Active	Duong Truc Linh
002	Trung Minh Thanh Food Company Limited	\$ 130,000,000	\$ 30,000,000	\$ 100,000,000	Active	Ha Truc Lam
007	Trung Minh Thanh Food Company Limited	\$ 100,000,000	\$ 50,000,000	\$ 100,000,000	Active	Ha Truc Lam
029	Trung Minh Thanh Food Company Limited	\$ 140,000,000	\$ 40,000,000	\$ 100,000,000	Active	Pham Thi Huoi NH

PRICING POLICIES & PROMOTIONS MANAGEMENT

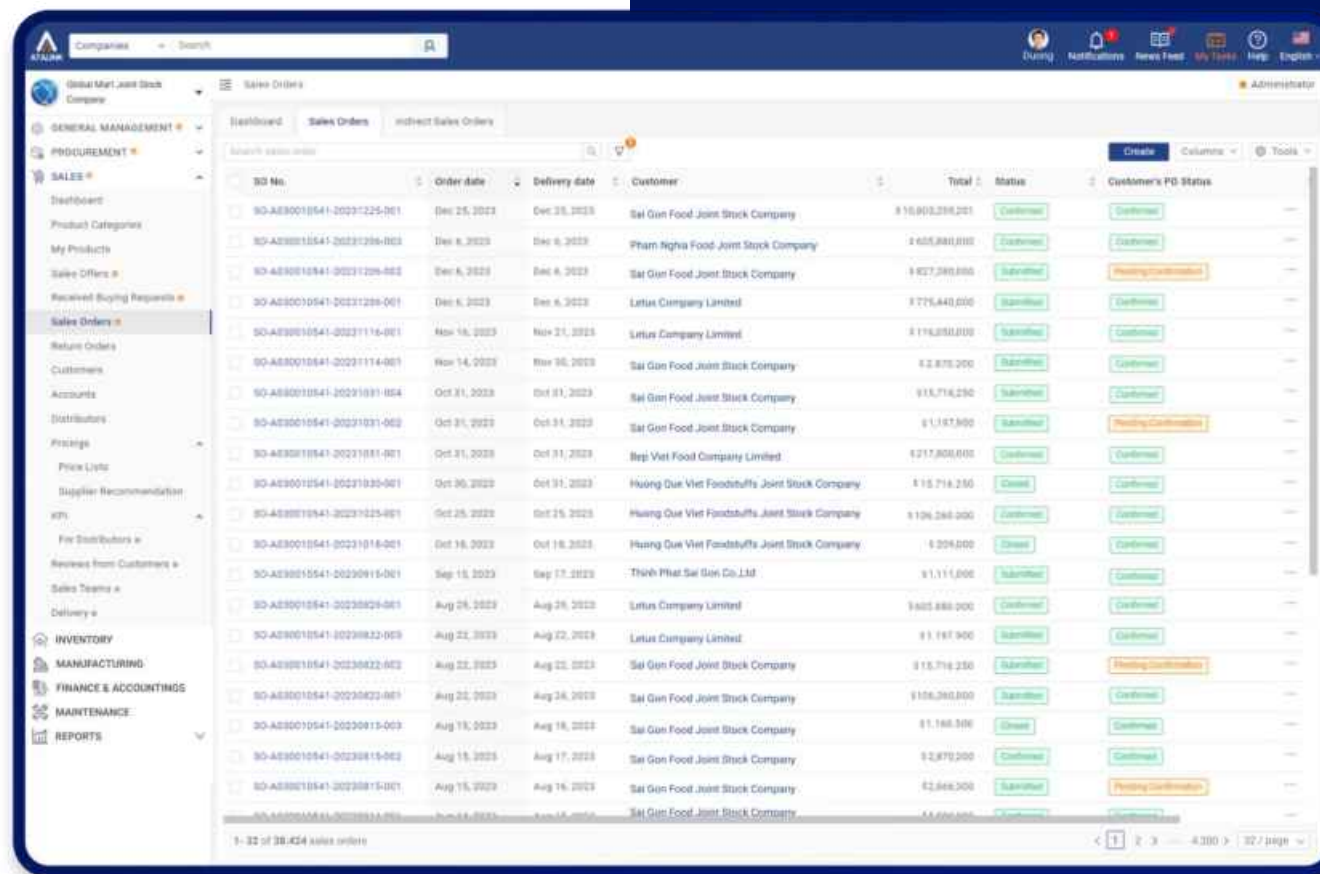
- Set up pricing policies & promotions flexibly for each customer segment or group
- Control strictly pricing policies & promotion from the business's sales department to distributors & customers
- Manage the active status of each pricing policy & promotion quickly & accurately



Price list no.	Price list name	Created date	Apply for	Valid time	Status
Base price	Base price	Aug 16, 2023 10:33			Active
DQH_01	Price list (DQH_01)	Dec 25, 2023 10:55	Traditional Channel	Jan 01, 2024 - Jan 21, 2024	Active
SP002L_S01C_01	TH001	Nov 2, 2023 11:59	2 Customer group	Nov 15, 2023 - Dec 01, 2023	Active
DQH_02	Price list (DQH_02)	Oct 27, 2023 17:56	HORECA	Nov 05, 2023 - Nov 30, 2023	Active
M125	Quotation 1	Oct 25, 2023 12:01	FRANCHISE	Nov 01, 2023 - Nov 18, 2023	Active
SEP_34p	September price list for GGP	Sep 16, 2023 16:30	6 customer groups	Sep 20, 2023 - Oct 04, 2023	Active
023	VIP District 1	Mar 30, 2023 14:04	Huang Qiao Viet Foodstuffs Joint Stock Company	Apr 04, 2023 - May 04, 2023	Active
TRNGV_01	Duanet 1 price list	Mar 28, 2023 10:52	8 special customer groups	Apr 01, 2023 - Jul 01, 2023	Active
KHY_P5U	619(2022PS)	Feb 02, 2023 11:29	4 special customer groups	Feb 02, 2023 - Mar 01, 2023	Active
MC_01	Apply for special customers in April	Jan 08, 2023 9:47	8 customer groups	Jan 08, 2023 - Feb 01, 2023	Active
BL_C_FKA	Central Region FKA	Dec 29, 2022 17:40	Central_FKA	Jan 01, 2023 - Jan 16, 2023	Active
BL_C_SPM	Central Region SPM	Dec 16, 2022 17:39	Central_SUP	Dec 22, 2022 - Dec 30, 2022	Active
BL_C_HGR	Central Region HGR	Dec 08, 2022 17:27	Central_HGR	Dec 15, 2022 - Dec 25, 2022	Inactive
BL_C_ENT	Central Region ENT	Dec 01, 2022 17:25	Central_ENT	Dec 08, 2022 - Dec 16, 2022	Active
BL_N_FKA	Northern Region FKA	Nov 12, 2022 17:23	North_FKA	Nov 18, 2022 - Nov 28, 2022	Active
BL_N_SPM	Northern Region SPM	Nov 01, 2022 17:21	North_SUP	Nov 04, 2022 - Nov 30, 2022	Active
BL_N_HGR	Northern Region HGR	Aug 22, 2022 17:20	North_HGR	Aug 08, 2022 - Aug 30, 2022	Active
BL_N_ENT	Northern Region ENT	May 24, 2022 17:28	North_ENT	Jun 01, 2022 - Jul 01, 2022	Inactive
BL_S_FKA	Southern Region FKA	Feb 03, 2022 17:23	South_FKA	Feb 17, 2022 - Apr 01, 2022	Inactive
BL_S_SPM	Southern Region SPM	Dec 28, 2021 17:22	South_SUP	Jan 01, 2021 - Feb 01, 2021	Inactive
BL_S_HGR	Southern Region HGR	Jan 24, 2021 17:14	South_HGR	Jan 04, 2021 - Jul 01, 2021	Active

SALES ORDER MANAGEMENT

- Receive orders directly from customers 24/7 on the Atalink system
- Track & manage order status simply & conveniently
- Set up sales permission properly
- Improve sales team performance



The screenshot displays the Atalink Sales Order Management interface. The left sidebar contains a navigation menu with categories: GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTING, MAINTENANCE, and REPORTS. The main content area shows a table of sales orders with the following columns: SO No., Order date, Delivery date, Customer, Total, Status, and Customer's PO Status. The table contains 15 rows of data, with the first row having a total value of \$16,803,298.201 and a status of 'Confirmed'. The status column includes buttons for 'Submitted', 'Confirmed', and 'Pending Confirmation'. The bottom of the interface shows a pagination bar indicating '1 - 12 of 38,424 sales orders'.

SO No.	Order date	Delivery date	Customer	Total	Status	Customer's PO Status
SO-AE30010541-20231225-001	Dec 25, 2023	Dec 28, 2023	Sai Gon Food Joint Stock Company	\$16,803,298.201	Confirmed	Confirmed
SO-AE30010541-20231206-003	Dec 6, 2023	Dec 6, 2023	Pham Nghia Food Joint Stock Company	\$405,880.000	Confirmed	Confirmed
SO-AE30010541-20231209-002	Dec 6, 2023	Dec 6, 2023	Sai Gon Food Joint Stock Company	\$427,280.800	Submitted	Pending Confirmation
SO-AE30010541-20231209-001	Dec 6, 2023	Dec 6, 2023	Litun Company Limited	\$775,440.000	Submitted	Confirmed
SO-AE30010541-20231116-001	Nov 16, 2023	Nov 21, 2023	Litun Company Limited	\$116,280.000	Submitted	Confirmed
SO-AE30010541-20231114-001	Nov 14, 2023	Nov 30, 2023	Sai Gon Food Joint Stock Company	\$2,870.200	Submitted	Confirmed
SO-AE30010541-20231031-004	Oct 31, 2023	Oct 31, 2023	Sai Gon Food Joint Stock Company	\$15,716.250	Submitted	Confirmed
SO-AE30010541-20231031-002	Oct 31, 2023	Oct 31, 2023	Sai Gon Food Joint Stock Company	\$1,187.900	Submitted	Pending Confirmation
SO-AE30010541-20231031-001	Oct 31, 2023	Oct 31, 2023	Beji Viet Food Company Limited	\$217,800.000	Confirmed	Confirmed
SO-AE30010541-20231030-001	Oct 30, 2023	Oct 31, 2023	Huong Que Viet Foodstuffs Joint Stock Company	\$15,716.250	Closed	Confirmed
SO-AE30010541-20231025-001	Oct 25, 2023	Oct 25, 2023	Huong Que Viet Foodstuffs Joint Stock Company	\$126,260.000	Confirmed	Confirmed
SO-AE30010541-20231016-001	Oct 16, 2023	Oct 16, 2023	Huong Que Viet Foodstuffs Joint Stock Company	\$204.000	Closed	Confirmed
SO-AE30010541-20230915-001	Sep 15, 2023	Sep 17, 2023	Thinh Phat Sai Gon Co., Ltd	\$1,111.000	Submitted	Confirmed
SO-AE30010541-20230829-001	Aug 29, 2023	Aug 29, 2023	Litun Company Limited	\$605,880.000	Confirmed	Confirmed
SO-AE30010541-20230822-003	Aug 22, 2023	Aug 22, 2023	Litun Company Limited	\$1,187.900	Submitted	Confirmed
SO-AE30010541-20230822-002	Aug 22, 2023	Aug 22, 2023	Sai Gon Food Joint Stock Company	\$15,716.250	Submitted	Pending Confirmation
SO-AE30010541-20230822-001	Aug 22, 2023	Aug 26, 2023	Sai Gon Food Joint Stock Company	\$106,260.000	Submitted	Confirmed
SO-AE30010541-20230819-003	Aug 19, 2023	Aug 18, 2023	Sai Gon Food Joint Stock Company	\$1,188.900	Closed	Confirmed
SO-AE30010541-20230819-002	Aug 19, 2023	Aug 17, 2023	Sai Gon Food Joint Stock Company	\$2,870.200	Confirmed	Confirmed
SO-AE30010541-20230819-001	Aug 19, 2023	Aug 16, 2023	Sai Gon Food Joint Stock Company	\$2,868.200	Submitted	Pending Confirmation

INVENTORY MANAGEMENT

- ⦿ Inventory management across multiple devices, available 24/7
- ⦿ Real-time stock balance sheet updates, with forecasted inventory effectively
- ⦿ Optimize inventory turnover
- ⦿ Be proactive in supply planning in the distribution system

The screenshot displays a 'Stock Balance Sheet Report' for the year 2024. The interface includes a navigation bar with options like 'Overview', 'Operations', 'Warehouse Tracking', 'Inventory Adjustment', 'Products', 'Reporting', and 'Configurations'. The report is divided into several sections:

- Stock Balance Sheet**: Includes 'Advance Filters' and 'Include exhausted products' (checked).
- Warehouses & Locations**: Shows 'Warehouses' (Northern Warehouse, Southern Warehouse, Central Warehouse) and 'Locations' (WH-MB/Stock, WH-MN/Stock, WH-MT/Stock).
- Opening Stock**: Opening Quantity: 58,260.00.
- Closing Stock**: Closing Quantity: 73,062.00.
- Stock In**:
 - Total In Quantity: 251,933.00
 - Purchase Quantity: 205,917.00
 - Sale Return Quantity: 320.00
 - Warehouse Transfer In Quantity: 45,680.00
 - Inventory Adjustment In Quantity: 4.00
 - Other In Quantity: 12.00
- Stock Out**:
 - Total Out Quantity: 237,131.00
 - Sale Quantity: 198,260.00
 - Purchase Return Quantity: 504.00
 - Warehouse Transfer Out Quantity: 38,157.00
 - Inventory Adjustment Out Quantity: 142.00
 - Scrap Quantity: 22.00
 - Other Out Quantity: 46.00

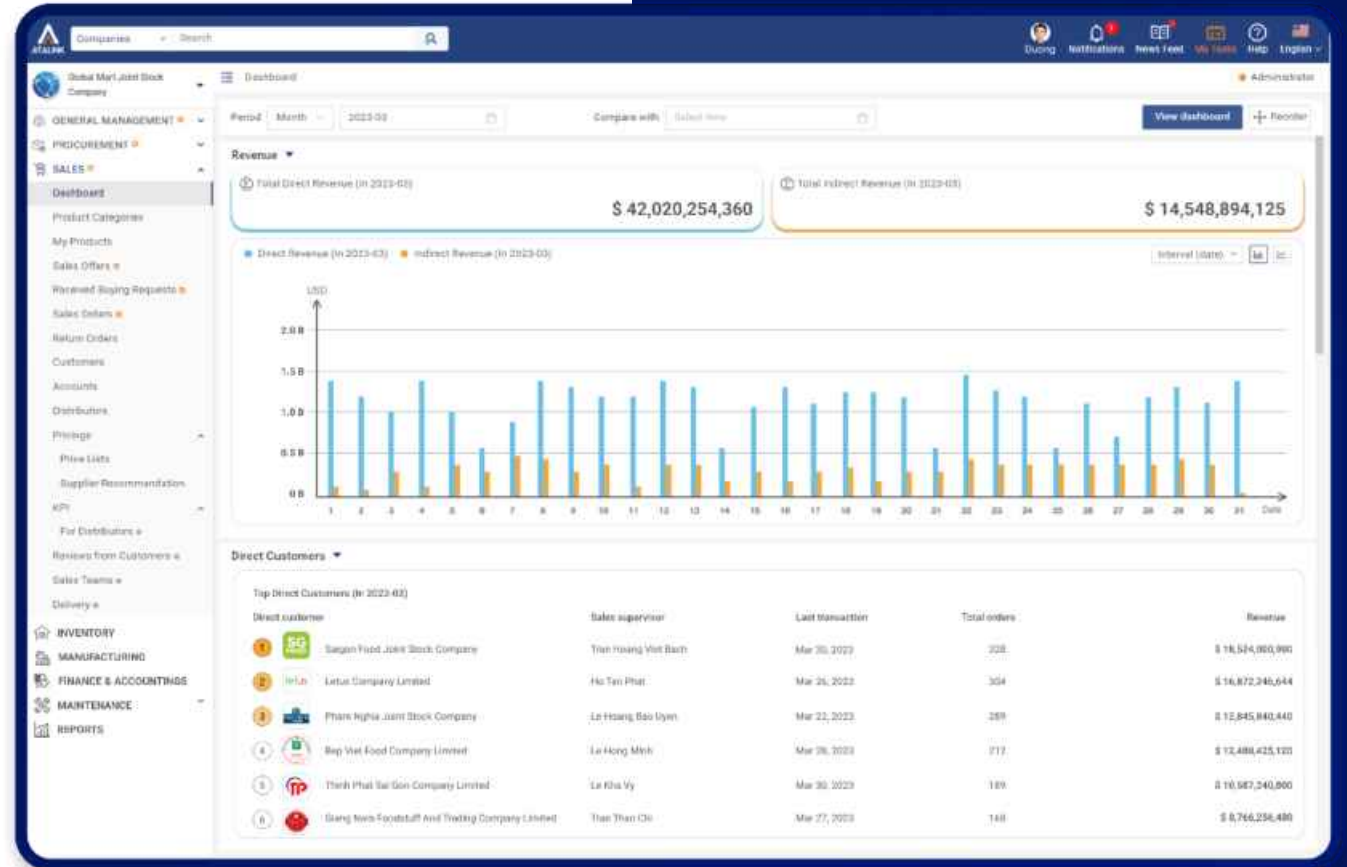
PAYMENT / LIABILITIES MANAGEMENT

- Instant financial management
- Monitor closely payment / liabilities progress of distributors & customers on each order
- Manage receivables of distributors & customers effectively
- The analysis reporting system helps businesses make decisions quickly & accurately

Analysis Account	Number	Customer	Invoice Date	Due Date	Source Document	Tax Excluded	Total	Amount Due	Status	Payment Status	
Global Mart Joint Stock Company	NHSH-23-12-00025	Goody Process Company Limited	12/26/2023		SO-0106026343-20231226-004	14,750,000	15,076,300	15,076,300	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00024	Goody Process Company Limited	12/26/2023		SO-0106026343-20231226-004	14,750,000	15,076,300	15,076,300	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00024	Goody Process Company Limited	12/26/2023		SO-0106026343-20231226-005	12,400,000	12,400,000	12,400,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00024	Goody Process Company Limited	12/26/2023		SO-0106026343-20231201-001	14,750,000	15,076,300	15,076,300	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00022	Sai Nam Food Joint Stock Company	12/05/2023	23 days ago	SO-0106026343-20231205-011	11,000,000	11,000,000	11,000,000	11,000,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00018	Huong Viet Group Joint Stock Company	12/05/2023		SO-0106026343-20231205-008	100,000,000	108,021,800	108,021,800	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00018	Huong Viet Group Joint Stock Company	12/05/2023	20 days ago	SO-0106026343-20231205-007	12,000,000	12,000,000	12,000,000	12,000,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00018	Huong Viet Group Joint Stock Company	12/05/2023		SO-0106026343-20231205-006	9100,000	9100,000	9100,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00014	Mame Foods Food Company Limited	12/05/2023		SO-0106026343-20231205-006	12,200,000	12,200,000	12,200,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00013	Luu Viet Nam Company Limited	12/05/2023		SO-0106026343-20231204-004	11,800,000	11,800,000	11,800,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00012	Luu Viet Nam Company Limited	12/05/2023		SO-0106026343-20231204-001	12,400,000	12,400,000	12,400,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00011	Luu Viet Nam Company Limited	12/05/2023		SO-0106026343-20231204-003	11,200,000	11,200,000	11,200,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00010	Say Viet Company Limited	12/04/2023	35 days ago	SO-0106026343-20231204-005	12,000,000	12,190,300	11,800,000	11,800,000	Paid	Partly Paid
Global Mart Joint Stock Company	NHSH-23-12-00009	Say Viet Company Limited	12/02/2023		SO-0106026343-20231204-010	11,000,000	11,000,000	11,000,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00009	Say Viet Company Limited	12/02/2023		SO-0106026343-20231204-013	14,750,000	15,076,300	15,076,300	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00008	Sai Nam Food Joint Stock Company	12/02/2023	21 days ago	SO-0106026343-20231204-012	12,000,000	12,000,000	12,000,000	12,000,000	Not Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00008	Sai Nam Food Joint Stock Company	12/02/2023	21 days ago	SO-0106026343-20231204-009	12,200,000	12,200,000	12,200,000	12,200,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00004	Sai Nam Food Joint Stock Company	12/02/2023	21 days ago	SO-0106026343-20231204-011	14,750,000	15,076,300	15,076,300	15,076,300	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00003	Say Viet Company Limited	12/02/2023		SO-0106026343-20231204-008	11,800,000	11,800,000	11,800,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00003	Goody Process Company Limited	12/02/2023		SO-0106026343-20231204-007	11,000,000	11,000,000	11,000,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00001	Goody Process Company Limited	12/01/2023		SO-0106026343-20231204-004	12,000,000	12,000,000	12,000,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00017	Goody Process Company Limited	11/24/2023		SO-0106026343-20231124-013	11,800,000	11,800,000	11,800,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00016	Goody Process Company Limited	11/24/2023		SO-0106026343-20231124-011	12,000,000	12,000,000	12,000,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00015	Huong Viet Group Joint Stock Company	11/24/2023		SO-0106026343-20231124-015	11,800,000	11,800,000	11,800,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00014	Huong Viet Group Joint Stock Company	11/24/2023	82 days ago	SO-0106026343-20231124-018	11,800,000	11,800,000	11,800,000	11,800,000	Paid	Partly Paid
Global Mart Joint Stock Company	NHSH-23-11-00011	Huong Viet Group Joint Stock Company	11/19/2023		SO-0106026343-20231119-006	100,000,000	108,021,800	108,021,800	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00020	Huong Viet Group Joint Stock Company	11/15/2023	49 days ago	SO-0106026343-20231115-008	12,400,000	12,400,000	12,400,000	12,400,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-11-00019	Say Viet Company Limited	11/15/2023		SO-0106026343-20231115-007	930,000	930,000	930,000	0.0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00018	Say Viet Company Limited	11/15/2023	49 days ago	SO-0106026343-20231115-006	12,600,000	12,600,000	12,600,000	12,600,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-11-00016	Say Viet Company Limited	11/15/2023	49 days ago	SO-0106026343-20231115-010	12,400,000	12,400,000	12,384,000	12,384,000	Paid	Partly Paid
Global Mart Joint Stock Company	NHSH-23-11-00008	Say Viet Company Limited	11/15/2023		SO-0106026343-20231115-003	14,750,000	15,076,300	15,076,300	15,076,300	Paid	Paid

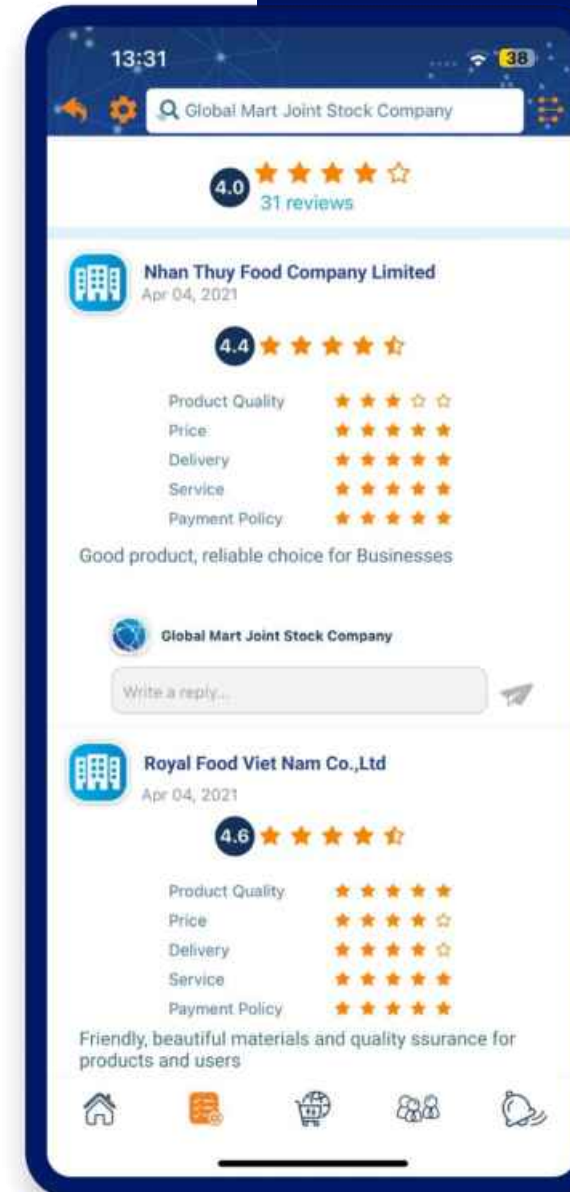
SALES DASHBOARD

- Track business performance quickly & accurately
- Analyze & evaluate the overall sales performance in many criteria
- The analysis reporting system helps businesses to make timely & data-driven decisions
- Take full advantage of Atalink B2B Order Management Solution to adapt to your business needs



CUSTOMER REVIEW MANAGEMENT

- ⦿ Increase reputation & competitive advantage over competitors
- ⦿ Increase interaction between your business & customers
- ⦿ Capture easily insights / useful information from your customers through their reviews
- ⦿ Enhance your brand value





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