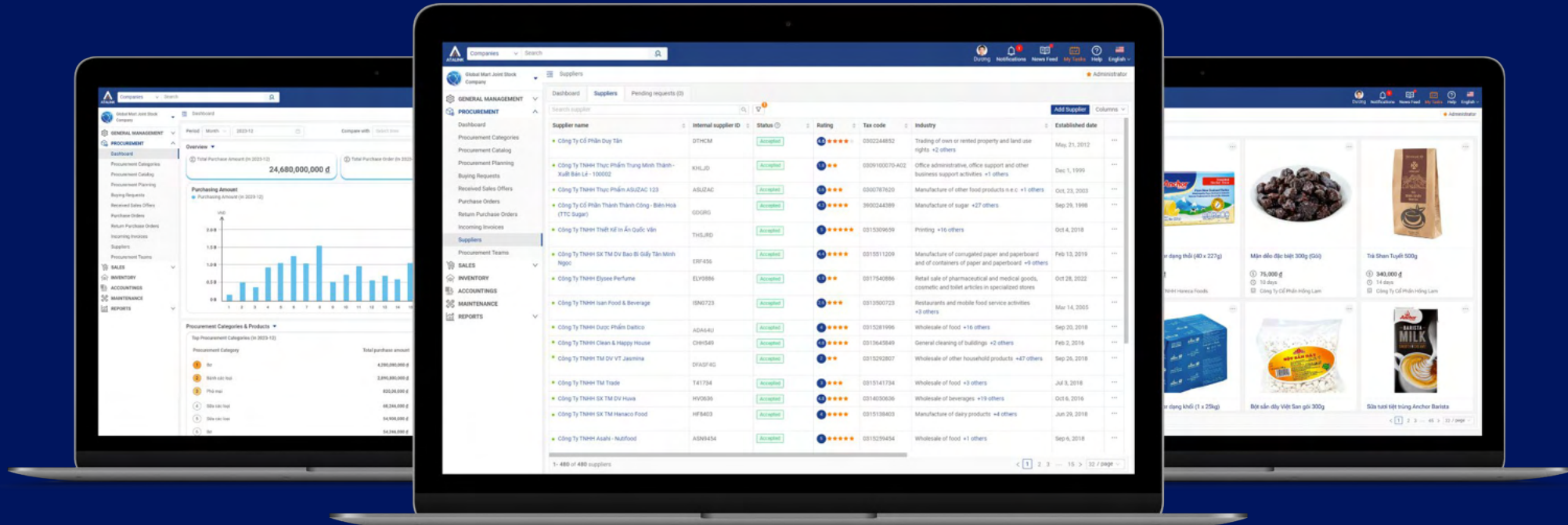




# Procurement Management Solution

Increase visibility into your supply chain & reduce cost



# Agenda



## **Introduction to Atalink Procurement Management Solution**

- ⦿ Challenges in procurement management
- ⦿ Atalink procurement management solution
- ⦿ Benefits
- ⦿ Implementation of Atalink solution

## **Overview of the Atalink platform**

- ⦿ Business context
- ⦿ Atalink mission
- ⦿ The unified supply chain management platform
- ⦿ Success story

## CHALLENGES

### **Cost management and profit enhancement equation always goes hand in hand with the efficiency of procurement management**

- ⦿ **The procurement costs** are exceeding the budget, and hidden costs occur continuously, making manual tracking and control difficult
- ⦿ **The cash flow** related to procurement, payments and outstanding debts is not effectively monitored, which is closely tied to the business objectives
- ⦿ Inefficient management and interaction with Suppliers, ineffective warehouse management, lack of synchronization among departments and with Suppliers
- ⦿ The increasing transportation costs are reducing profitability

# TYPICAL PROCUREMENT PROCESS





## ATALINK PROCUREMENT MANAGEMENT SOLUTION

### Increase visibility into your supply chain & reduce cost

Atalink facilitates effective procurement management for businesses, covering tasks from **searching, comparing and selecting products and suppliers to order processing, inventory control, payment progress and liabilities, incoming invoices management**; combined with a robust reporting analysis and decision support system

- Information is consistently updated across functional departments **and with suppliers**
- Enhance procurement efficiency
- Facilitate the establishment and nurturing of close relationships with suppliers

## BENEFITS

**16%**

Increase visibility into your supply chain & reduce cost

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**32%**

Increase responsiveness, drive more efficiency across your organization **and with trading partners**

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**128%**

Get better work experience, engagement and satisfaction for your staff **and trading partners**





## BENEFITS OF IMPLEMENTING THE ATALINK PROCUREMENT MANAGEMENT SOLUTION



**32%**

The performance of the enterprise's supply team and with Suppliers



**10%**

Operating costs

**80%**

Reporting time

- ⦿ Real-time purchase order updates across departments and with Suppliers
- ⦿ Effective debt management and purchase history

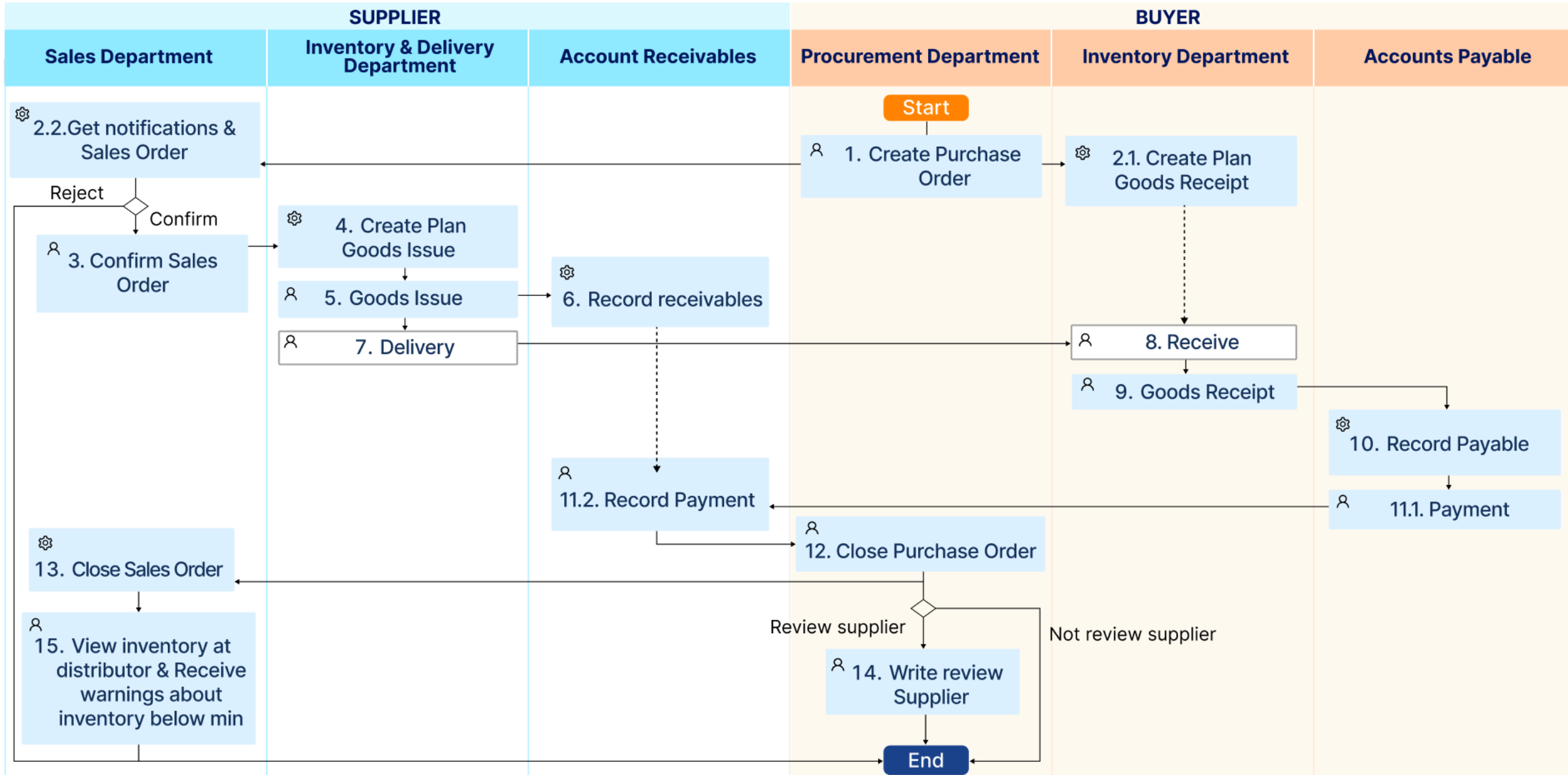
- ⦿ Optimize inventory turnover, expiry control and stock levels
- ⦿ Enjoy unlimited benefits and support features from Atalink

## ATALINK PROCUREMENT MANAGEMENT SOLUTION FEATURE LIST

-  Procurement categories management
-  Supplier management
-  Procurement planning
-  Buying requests
-  Purchase order management
-  Inventory management
-  Accounts payable / Payments to Suppliers
-  Incoming invoice management
-  Suppliers review
-  Procurement analysis reporting system
-  Report, forecasting of goods in stock
-  Accounts payable report



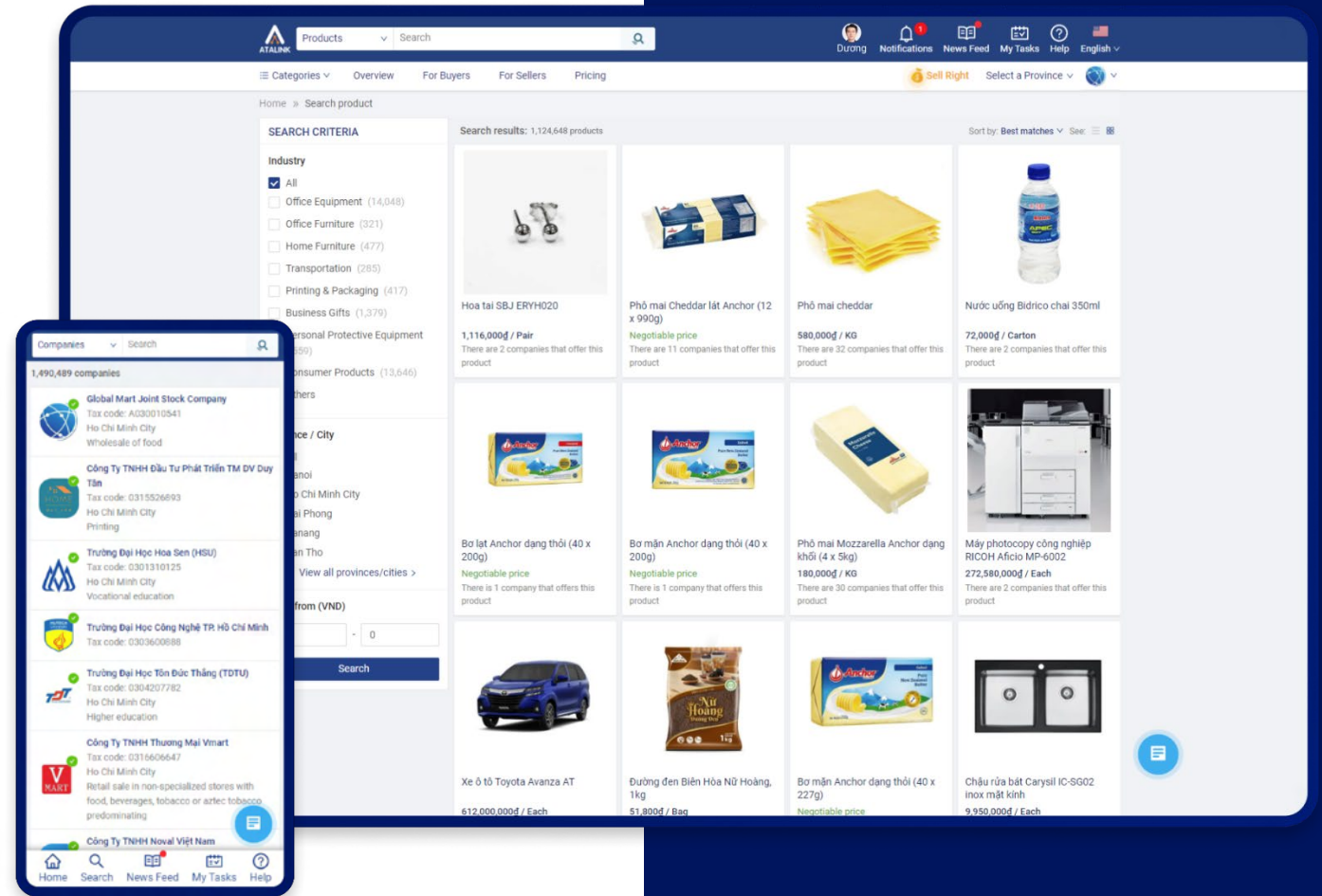
# INTERACT WITHIN YOUR COMPANY AND WITH TRADING PARTNERS IN 1 UNIQUE PLATFORM



**Note:**   Operations on the system      Manual    👤 User actions    ⚙️ Automatically by the system

# 1,000,000+ PRODUCTS & 800,000+ ENTERPRISES

- The optimal choice for your businesses with standardized master data of over 1 million products & 800,000 suppliers
- Purchase product quickly at the best price
- Synchronize transaction data
- Mitigate procurement risks



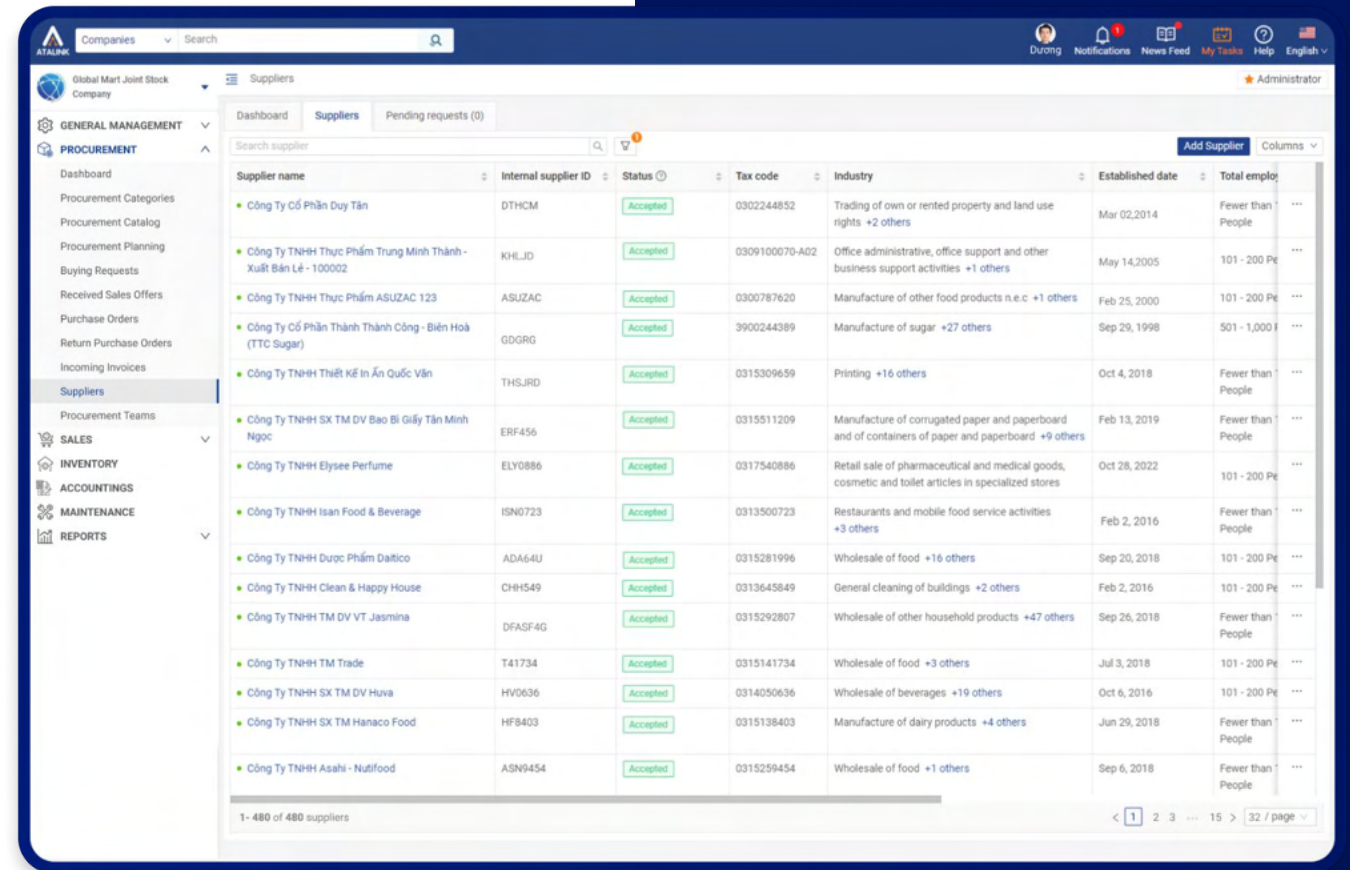
# PROCUREMENT CATEGORIES MANAGEMENT

- Atalink procurement categories management is standardized according to international standards
- Manage procurement categories at multiple levels simply and conveniently
- Optimize procurement costs
- Contribute to increasing the company's sales

Category name	# products	Description	Last updated	Last updated by	Created date	Created by
Thực phẩm tươi	48	Nhóm thực phẩm tươi	Apr 12, 2023 16:35	Hoàng Trung Hiếu	Apr 12, 2023 16:35	Hoàng Trung Hiếu
Rau củ quả	16	Các loại rau, củ, quả, đậu tươi	Dec 1, 2023 15:33	Hoàng Trung Hiếu	Dec 1, 2023 15:33	Hoàng Trung Hiếu
Hải sản tươi sống	16	Hải sản nước ngọt, nước mặn tươi sống: tôm, ốc, mực...	Aug 15, 2023 08:54	Hoàng Trung Hiếu	Aug 15, 2023 08:54	Hoàng Trung Hiếu
Thịt tươi sống	4	Thịt heo, thịt bò, thịt gà	Aug 15, 2023 08:56	Hoàng Trung Hiếu	Aug 15, 2023 08:56	Hoàng Trung Hiếu
Sản phẩm chế biến tươi sống	12	Các loại thịt và hải sản tươi sống được chế biến sẵn	Aug 15, 2023 08:55	Hoàng Trung Hiếu	Aug 15, 2023 08:55	Hoàng Trung Hiếu
Thực phẩm dinh dưỡng và sức khỏe	32	Nhóm thực phẩm dinh dưỡng và sức khỏe	Jan 16, 2023 14:46	Hoàng Trung Hiếu	Jan 16, 2023 14:46	Hoàng Trung Hiếu
Thực phẩm hữu cơ và tự nhiên	18	Các loại thực phẩm sạch, được canh tác hữu cơ, tự nhiên	Oct 25, 2023 13:58	TGD admin GM	Oct 25, 2023 13:58	TGD admin GM
Thực phẩm chức năng	2	Các loại thực phẩm hỗ trợ tăng cường thêm các thành phần...	Jan 16, 2023 15:29	Hoàng Trung Hiếu	Jan 16, 2023 15:29	Hoàng Trung Hiếu
Thực phẩm hỗ trợ giảm cân	7	Các loại thực phẩm hỗ trợ giảm cân an toàn, khỏe mạnh	Aug 17, 2023 09:34	ATALINK System Admin	Aug 17, 2023 09:34	ATALINK System Ad
Thực phẩm dinh dưỡng cho trẻ	5	Các loại thực phẩm hỗ trợ trẻ phát triển toàn diện	Apr 4, 2023 15:18	Hoàng Trung Hiếu	Apr 4, 2023 15:18	Hoàng Trung Hiếu
Thực phẩm đóng hộp và đóng túi	34	Nhóm các loại thực phẩm được đóng gói	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Đồ hộp và thực phẩm đóng túi	10	Các loại thịt hộp, cá hộp, cháo tươi ăn liền, soup ăn liền	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Thực phẩm chế biến hấp, nấu sôi	12	Các loại hủ cảo, sủi cảo, bánh bao, bánh cuốn đóng gói	Oct 25, 2023 13:58	TGD admin GM	Oct 25, 2023 13:58	TGD admin GM
Đồ uống đóng hộp và đóng túi	6	Các loại nước tăng lực, nước giải khát	Jan 16, 2023 15:29	Hoàng Trung Hiếu	Jan 16, 2023 15:29	Hoàng Trung Hiếu
Thực phẩm chiên và nước chấm	6	Các loại nước chấm	Aug 17, 2023 09:34	ATALINK System Admin	Aug 17, 2023 09:34	ATALINK System Ad
Thực phẩm chế biến và đóng gói	42	Phở mai tươi, nguyên chất	Apr 4, 2023 15:18	Hoàng Trung Hiếu	Apr 4, 2023 15:18	Hoàng Trung Hiếu
Sản phẩm chế biến đóng gói	10	Thực phẩm được chế biến đóng gói theo loại	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Thực phẩm đóng gói sẵn	20	Các loại thực phẩm được chế biến đóng gói sẵn	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Thực phẩm chế biến nhanh	4	Các loại mì ăn liền	Oct 11, 2023 23:21	ATALINK System Admin	Oct 11, 2023 23:21	ATALINK System Ad
Sữa và sản phẩm từ sữa đóng gói	8	Các loại sữa, pho mai, yaourt	Aug 14, 2023 18:05	Hoàng Trung Hiếu	Aug 14, 2023 18:05	Hoàng Trung Hiếu
Thực phẩm đóng gói	12	Nhóm các loại thực phẩm đóng gói	Oct 18, 2023 14:23	ATALINK System Admin	Oct 18, 2023 14:23	ATALINK System Ad

## SUPPLIERS MANAGEMENT

- Establish & maintain sustainable relationships with suppliers in an efficient manner
- Manage the list & trading status with suppliers based on multiple criteria
- Interact with suppliers online in real-time
- Manage negotiations & transactions history with suppliers centrally and safety



The screenshot displays the ATALINK Suppliers Management interface. The left sidebar contains navigation menus for GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, ACCOUNTINGS, MAINTENANCE, and REPORTS. The main content area shows a table of suppliers with the following columns: Supplier name, Internal supplier ID, Status, Tax code, Industry, Established date, and Total employees. The table lists 15 suppliers, all with a status of 'Accepted'. The bottom of the interface shows a pagination bar indicating 1-480 of 480 suppliers and a page number of 15 out of 32.

Supplier name	Internal supplier ID	Status	Tax code	Industry	Established date	Total employees
Công Ty Cổ Phần Duy Tân	DTHCM	Accepted	0302244852	Trading of own or rented property and land use rights +2 others	Mar 02,2014	Fewer than 100 People
Công Ty TNHH Thực Phẩm Trung Minh Thành - Xuất Bán Lê - 100002	KHLJD	Accepted	0309100070-A02	Office administrative, office support and other business support activities +1 others	May 14,2005	101 - 200 People
Công Ty TNHH Thực Phẩm ASUZAC 123	ASUZAC	Accepted	0300787620	Manufacture of other food products n.e.c +1 others	Feb 25, 2000	101 - 200 People
Công Ty Cổ Phần Thành Thành Công - Biên Hoà (TTC Sugar)	GDGRG	Accepted	3900244389	Manufacture of sugar +27 others	Sep 26, 1998	501 - 1,000 People
Công Ty TNHH Thiết Kế In Ấn Quốc Văn	THSJRJ	Accepted	0315309659	Printing +16 others	Oct 4, 2018	Fewer than 100 People
Công Ty TNHH SX TM DV Bao Bì Giấy Tân Minh Ngọc	ERF456	Accepted	0315511209	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 13, 2019	Fewer than 100 People
Công Ty TNHH Elysee Perfume	ELY0886	Accepted	0317540886	Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles in specialized stores	Oct 28, 2022	101 - 200 People
Công Ty TNHH Isan Food & Beverage	ISN0723	Accepted	0313500723	Restaurants and mobile food service activities +3 others	Feb 2, 2016	Fewer than 100 People
Công Ty TNHH Dược Phẩm Daitico	ADA64U	Accepted	0315281996	Wholesale of food +16 others	Sep 20, 2018	101 - 200 People
Công Ty TNHH Clean & Happy House	CHH549	Accepted	0313645849	General cleaning of buildings +2 others	Feb 2, 2016	101 - 200 People
Công Ty TNHH TM DV VT Jasmina	DFA5F4G	Accepted	0315292807	Wholesale of other household products +47 others	Sep 26, 2018	Fewer than 100 People
Công Ty TNHH TM Trade	T41734	Accepted	0315141734	Wholesale of food +3 others	Jul 3, 2018	101 - 200 People
Công Ty TNHH SX TM DV Huva	HV0636	Accepted	0314050636	Wholesale of beverages +19 others	Oct 6, 2016	101 - 200 People
Công Ty TNHH SX TM Hanaco Food	HFB403	Accepted	0315138403	Manufacture of dairy products +4 others	Jun 29, 2018	Fewer than 100 People
Công Ty TNHH Asahi - Nutifood	ASN9454	Accepted	0315259454	Wholesale of food +1 others	Sep 6, 2018	Fewer than 100 People

# PROCUREMENT PLANNING

- Business departments generate purchasing requisitions concurrently
- An overall Procurement Plan is synthesized by the system and perpetually revised in response to actual purchasing requirements
- Easily manage and oversee the Procurement Plan
- Ensure effective business operations, improve purchasing efficiency, effectively manages costs and mitigate risks

The screenshot displays the 'Create Procurement Plan' interface in the ATALINK system. The interface includes a sidebar menu with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, ACCOUNTINGS, MAINTENANCE, and REPORTS. The main content area shows a table with columns for Product code, Product name, Expected purchased quantity, UOM, Unit price, Tax (%), Total price, and Expected supplier. The table contains three rows of items: GTGT (Phô mai lát vị tự nhiên Anchor 200g), KTKK CC (Phô Mai Cheddar Anchor 100g), and GBVT (Cream Cheese Anchor 200g). Below the table, there is a section for 'Note' and 'Backup', and a summary section showing 'Amount before tax (1): 43,200,000 đ', 'Tax amount (2): 3,456,000 đ', 'Backup (3): 4,320,000 đ', and 'Grand total budget (1)+(2)+(3): 50,976,000 đ'.

Product code	Product name	Expected purchased quantity	UOM	Unit price	Tax (%)	Total price	Expected supplier
GTGT	Phô mai lát vị tự nhiên Anchor 200g	300	Pack	70,000 đ	8 %	21,000,000 đ	Công ty TNHH Bơ sữa Sài Gòn
KTKK CC	Phô Mai Cheddar Anchor 100g	120	Pack	35,000 đ	8 %	4,200,000 đ	Công ty TNHH Bơ sữa Sài Gòn
GBVT	Cream Cheese Anchor 200g	450	Box	40,000 đ	8 %	18,000,000 đ	Công ty TNHH Bơ sữa Sài Gòn
	Select specific products						
	Find name, product code / service	0		0 đ	0 %	0,000 đ	

Summary:

Amount before tax (1):	43,200,000 đ
Tax amount (2):	3,456,000 đ
Backup (3):	4,320,000 đ
<b>Grand total budget (1)+(2)+(3):</b>	<b>50,976,000 đ</b>

# PURCHASE ORDER MANAGEMENT

- Place purchase orders directly on the Atalink system around all of the time
- Easily track and manage purchase orders status
- Continuous real-time interaction with suppliers on each order
- Data authorization for purchasing officers

PO No.	Order date	Receipt date	Supplier	Total	Status	Invoice No.
PO-A030010541-20240206-002	Feb 6, 2024	Feb 15, 2024	Công Ty Cổ Phần Sài Gòn Food	102,000,000 đ	Submitted	JSUC-5-9-00001
PO-A030010541-20240206-001	Feb 6, 2024	Feb 15, 2024	Công Ty Cổ Phần Sài Gòn Food	45,000,000 đ	Submitted	JSUC-5-9-00002
PO-A030010541-20240129-003	Jan 29, 2024	Jan 29, 2024	Công Ty Cổ Phần Sài Gòn Food	1,808,4380 đ	Submitted	IHAKK-2-4-00005
PO-A030010541-20231227-002	Dec 27, 2023	Dec 27, 2023	Công Ty Cổ Phần Sài Gòn Food	60,800,000 đ	Submitted	JSUC-5-9-00003
PO-A030010541-20240129-002	Jan 29, 2024	Jan 29, 2024	Công Ty Cổ Phần Sài Gòn Food	30,000,000 đ	Submitted	ADDWE-2-9-00012
PO-A030010541-20240129-001	Jan 29, 2024	Jan 29, 2024	Công Ty Cổ Phần Sài Gòn Food	18,000,000 đ	Submitted	JSUC-5-11-00001
PO-A030010541-20240115-003	Jan 15, 2024	Jan 15, 2024	Công Ty Cổ Phần Duy Tân	810,000,000 đ	Submitted	SCFWE-2-9-00578
PO-A030010541-20230420-022	Apr 20, 2023	Apr 20, 2023	Công Ty Cổ Phần Duy Tân	5,400,000 đ	Confirmed	QJAUW-2-2-00056
PO-A030010541-20240119-001	Apr 24, 2023	Apr 24, 2023	Công Ty Cổ Phần Sài Gòn Food	24,000,000 đ	Submitted	KHDH-25-11-00006
PO-A030010541-20230424-002	Apr 24, 2023	Apr 24, 2023	Công Ty Cổ Phần Sài Gòn Food	10,180,944 đ	Closed	SCFWE-2-9-00567
PO-A030010541-20231226-004	Dec 26, 2023	Dec 26, 2023	Công Ty Cổ Phần Công Nghệ ATALINK	9,106,560 đ	Submitted	KHDH-25-11-00001
PO-A030010541-20240109-001	Jan 9, 2024	Jan 9, 2024	Công Ty Cổ Phần Sài Gòn Food	15,480,000 đ	Confirmed	KHDH-25-11-00001
PO-A030010541-20240115-002	Jan 15, 2024	Jan 18, 2024	Công Ty Cổ Phần Duy Tân	320,156,000 đ	Submitted	KHDH-25-11-00005
PO-A030010541-20240115-001	Jan 15, 2024	Jan 15, 2024	Công Ty Cổ Phần Duy Tân	56,916,000 đ	Submitted	KHDH-25-11-00006
PO-A030010541-20240105-001	Jan 5, 2024	Jan 5, 2024	Công Ty TNHH Asahi - Nutifood	5,400,000 đ	Submitted	QJAUW-2-2-00056
PO-A030010541-20231226-002	Dec 26, 2023	Dec 26, 2023	Công Ty Cổ Phần Pure Nature Foods	93,000,000 đ	Closed	JSUC-5-11-00001
PO-A030010541-20231211-002	Dec 8, 2023	Dec 8, 2023	Công Ty Cổ Phần Pure Nature Foods	21,600,000 đ	Submitted	KHDH-25-11-00007
PO-A030010541-20240102-001	Jan 2, 2024	Jan 2, 2024	Công Ty Cổ Phần Sài Gòn Food	17,000,000 đ	Submitted	QJAUW-2-2-00057
PO-A030010541-20231227-001	Dec 27, 2023	Dec 27, 2023	Công Ty Cổ Phần Công Nghệ ATALINK	200,000,000 đ	Closed	JSUC-5-11-00002
PO-A030010541-20231226-003	Dec 26, 2023	Dec 26, 2023	Công Ty Cổ Phần Sài Gòn Food	21,600,000 đ	Submitted	JSUC-5-11-00003
PO-A030010541-20231025-001	Oct 25, 2023	Oct 25, 2023	Công Ty Cổ Phần Sài Gòn Food	99,600,000 đ	Closed	JSUC-5-11-00003

# INVENTORY MANAGEMENT

- ⦿ Inventory management across multiple devices, available 24/7
- ⦿ Real-time stock balance sheet updates, with forecasted inventory effectively
- ⦿ Optimize inventory turnover
- ⦿ Be proactive in supply planning in the distribution system by sharing inventory information

The screenshot shows the 'Inventory' module in ATALINK, displaying a 'Stock Balance Sheet Report'. The interface includes a navigation bar with options like Overview, Operations, Warehouse Transfers, Inventory Adjustment, Products, Reporting, and Configuration. The report is for the year 2024 and includes filters for Warehouses & Locations (Kho Miền Nam, Kho Miền Bắc, Kho Miền Trung) and Categories & Products. The report is divided into four main sections: Opening Stock, Closing Stock, Stock In, and Stock Out, each with a table of quantities and values.

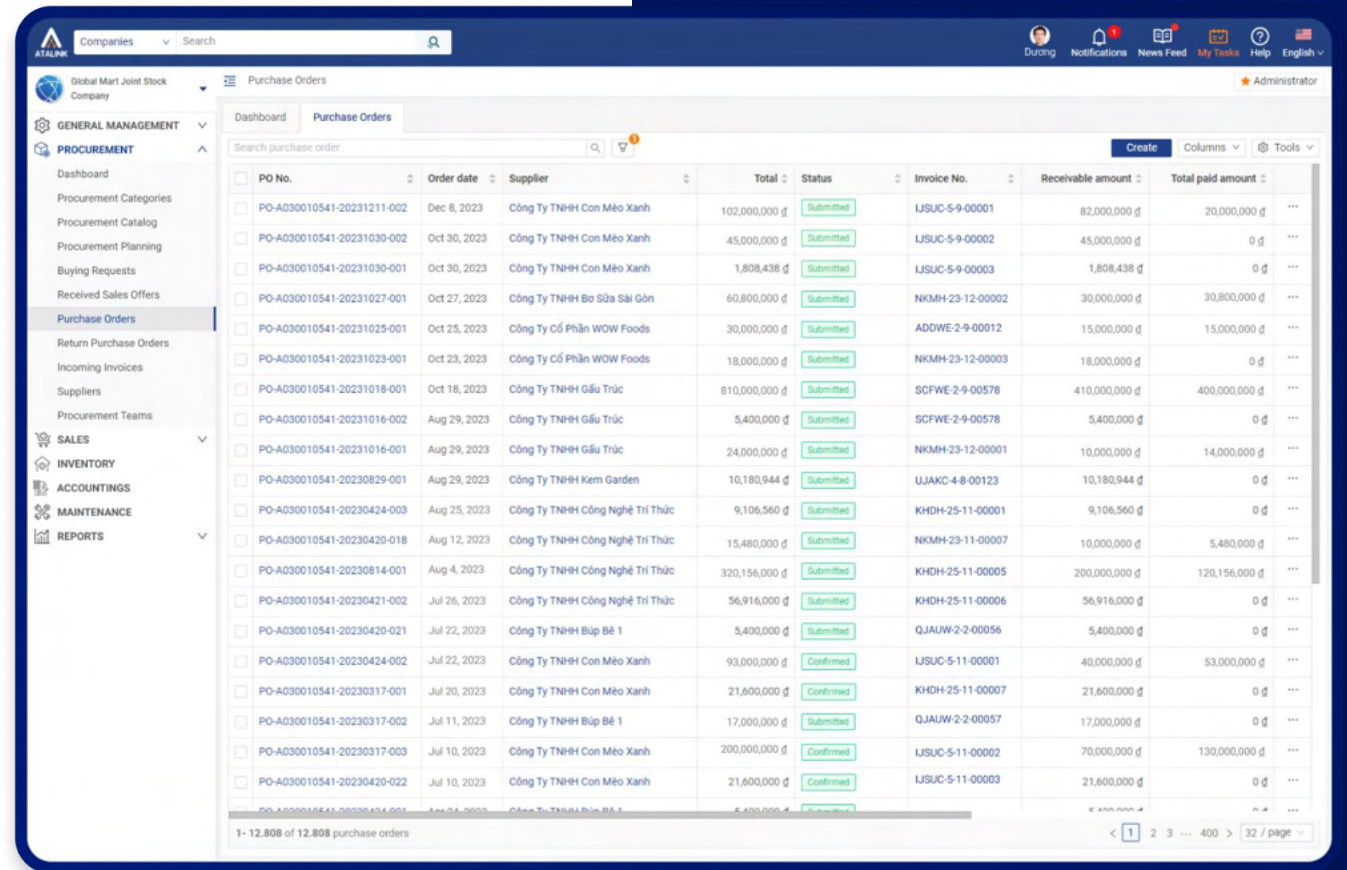
Opening Stock		Closing Stock	
Opening Quantity	58,260.00	Closing Quantity	73,062.00

Stock In		Stock Out	
Total In Quantity	251,933.00	Total Out Quantity	237,131.00
Purchase Quantity	205,917.00	Sale Quantity	198,260.00
Sale Return Quantity	320.00	Purchase Return Quantity	504.00
Warehouse Transfer In Quantity	45,680.00	Warehouse Transfer Out Quantity	38,157.00
Inventory Adjustment In Quantity	4.00	Inventory Adjustment Out Quantity	142.00
Other In Quantity	12.00	Scrap Quantity	22.00
		Other Out Quantity	46.00

## PAYMENT / LIABILITIES

- ⦿ Timely payment management
- ⦿ Manage supplier payables closely
- ⦿ Track payment progress on every order
- ⦿ Support business to make timely and data-driven decisions



The screenshot displays the 'Purchase Orders' section of the ATALINK software. The interface includes a search bar, a sidebar menu with categories like 'GENERAL MANAGEMENT', 'PROCUREMENT', 'SALES', 'INVENTORY', 'ACCOUNTINGS', 'MAINTENANCE', and 'REPORTS', and a main table of purchase orders. The table has columns for PO No., Order date, Supplier, Total, Status, Invoice No., Receivable amount, and Total paid amount. The status of each order is indicated by a green box with the word 'Submitted' or 'Confirmed'.

PO No.	Order date	Supplier	Total	Status	Invoice No.	Receivable amount	Total paid amount
PO-A030010541-20231211-002	Dec 8, 2023	Công Ty TNHH Con Mèo Xanh	102,000,000 đ	Submitted	IJSUC-5-9-00001	82,000,000 đ	20,000,000 đ
PO-A030010541-20231030-002	Oct 30, 2023	Công Ty TNHH Con Mèo Xanh	45,000,000 đ	Submitted	IJSUC-5-9-00002	45,000,000 đ	0 đ
PO-A030010541-20231030-001	Oct 30, 2023	Công Ty TNHH Con Mèo Xanh	1,808,438 đ	Submitted	IJSUC-5-9-00003	1,808,438 đ	0 đ
PO-A030010541-20231027-001	Oct 27, 2023	Công Ty TNHH Bơ Sữa Sài Gòn	60,800,000 đ	Submitted	NKMH-23-12-00002	30,000,000 đ	30,800,000 đ
PO-A030010541-20231025-001	Oct 25, 2023	Công Ty Cổ Phần WOW Foods	30,000,000 đ	Submitted	ADDWE-2-9-00012	15,000,000 đ	15,000,000 đ
PO-A030010541-20231023-001	Oct 23, 2023	Công Ty Cổ Phần WOW Foods	18,000,000 đ	Submitted	NKMH-23-12-00003	18,000,000 đ	0 đ
PO-A030010541-20231018-001	Oct 18, 2023	Công Ty TNHH Gấu Trúc	810,000,000 đ	Submitted	SCFWE-2-9-00578	410,000,000 đ	400,000,000 đ
PO-A030010541-20231016-002	Aug 29, 2023	Công Ty TNHH Gấu Trúc	5,400,000 đ	Submitted	SCFWE-2-9-00578	5,400,000 đ	0 đ
PO-A030010541-20231016-001	Aug 29, 2023	Công Ty TNHH Gấu Trúc	24,000,000 đ	Submitted	NKMH-23-12-00001	10,000,000 đ	14,000,000 đ
PO-A030010541-20230829-001	Aug 29, 2023	Công Ty TNHH Kem Garden	10,180,944 đ	Submitted	UJAKC-4-8-00123	10,180,944 đ	0 đ
PO-A030010541-20230424-003	Aug 25, 2023	Công Ty TNHH Công Nghệ Trí Thức	9,106,560 đ	Submitted	KHDH-25-11-00001	9,106,560 đ	0 đ
PO-A030010541-20230420-018	Aug 12, 2023	Công Ty TNHH Công Nghệ Trí Thức	15,480,000 đ	Submitted	NKMH-23-11-00007	10,000,000 đ	5,480,000 đ
PO-A030010541-20230814-001	Aug 4, 2023	Công Ty TNHH Công Nghệ Trí Thức	320,156,000 đ	Submitted	KHDH-25-11-00005	200,000,000 đ	120,156,000 đ
PO-A030010541-20230421-002	Jul 26, 2023	Công Ty TNHH Công Nghệ Trí Thức	56,916,000 đ	Submitted	KHDH-25-11-00006	56,916,000 đ	0 đ
PO-A030010541-20230420-021	Jul 22, 2023	Công Ty TNHH Búp Bê 1	5,400,000 đ	Submitted	QJAIUW-2-2-00056	5,400,000 đ	0 đ
PO-A030010541-20230424-002	Jul 22, 2023	Công Ty TNHH Con Mèo Xanh	93,000,000 đ	Confirmed	IJSUC-5-11-00001	40,000,000 đ	53,000,000 đ
PO-A030010541-20230317-001	Jul 20, 2023	Công Ty TNHH Con Mèo Xanh	21,600,000 đ	Confirmed	KHDH-25-11-00007	21,600,000 đ	0 đ
PO-A030010541-20230317-002	Jul 11, 2023	Công Ty TNHH Búp Bê 1	17,000,000 đ	Submitted	QJAIUW-2-2-00057	17,000,000 đ	0 đ
PO-A030010541-20230317-003	Jul 10, 2023	Công Ty TNHH Con Mèo Xanh	200,000,000 đ	Confirmed	IJSUC-5-11-00002	70,000,000 đ	130,000,000 đ
PO-A030010541-20230420-022	Jul 10, 2023	Công Ty TNHH Con Mèo Xanh	21,600,000 đ	Confirmed	IJSUC-5-11-00003	21,600,000 đ	0 đ



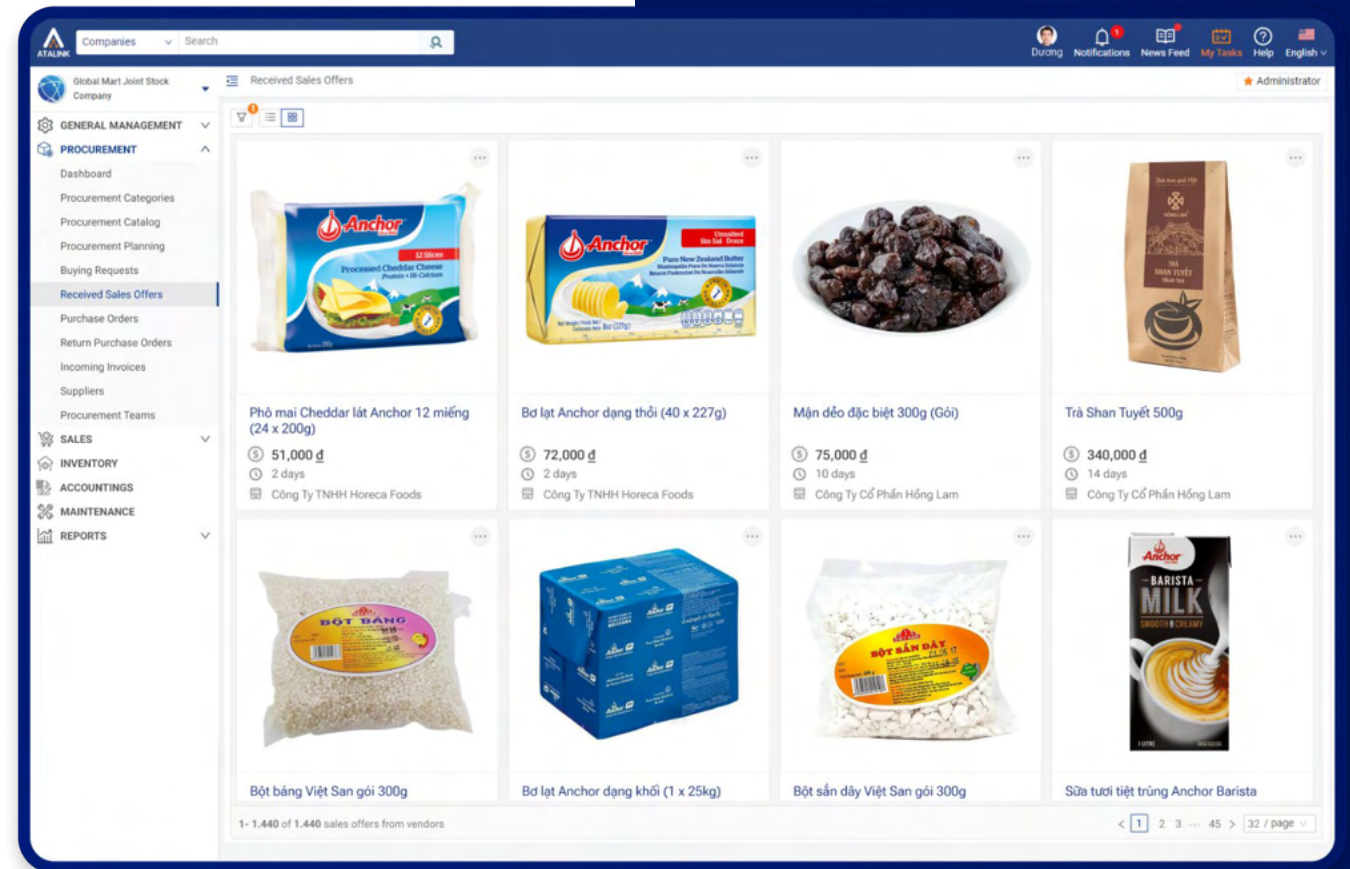
## INCOMING INVOICES

- Synchronize all incoming invoices for your business immediately when using Atalink
- Verify automatically the validity of incoming invoices & tax information of suppliers
- Create suppliers list automatically & generate purchase orders quickly based on information from your incoming invoices
- Support exporting incoming invoices information to other accounting software

The screenshot displays the Atalink web interface for 'Incoming Invoices'. The main content area shows a detailed view of an invoice titled 'HÓA ĐƠN GIÁ TRỊ GIA TĂNG' (Value Added Tax Invoice) dated 09/05/2023. The invoice includes a QR code, a unique ID (MCCQT: 00BD114077CDBA4AE980F155B0EEA2DA0F), and a list of items with columns for item code, description, unit, quantity, price, and tax. A summary table at the bottom of the invoice shows a total value of 70,222,000 VND. The interface also features a sidebar with navigation options like 'GENERAL MANAGEMENT', 'PROCUREMENT', 'SALES', 'INVENTORY', 'ACCOUNTINGS', and 'REPORTS'. On the right side, a 'Kết quả kiểm tra hóa đơn' (Invoice Check Results) panel provides a status report: 'Ngày ký hóa đơn hợp lệ' (Invoice date is valid), 'Ngày ký hóa đơn trùng ngày lập' (Invoice date is not duplicated), 'Tình trạng file hóa đơn' (Invoice file status: XML structure is intact), and 'Thông tin chữ ký số' (Digital signature information: valid, effective, and serial number). The bottom of the invoice shows the names and signatures of the issuer (NGƯỜI BÁN HÀNG) and the recipient (NGƯỜI MUA HÀNG).

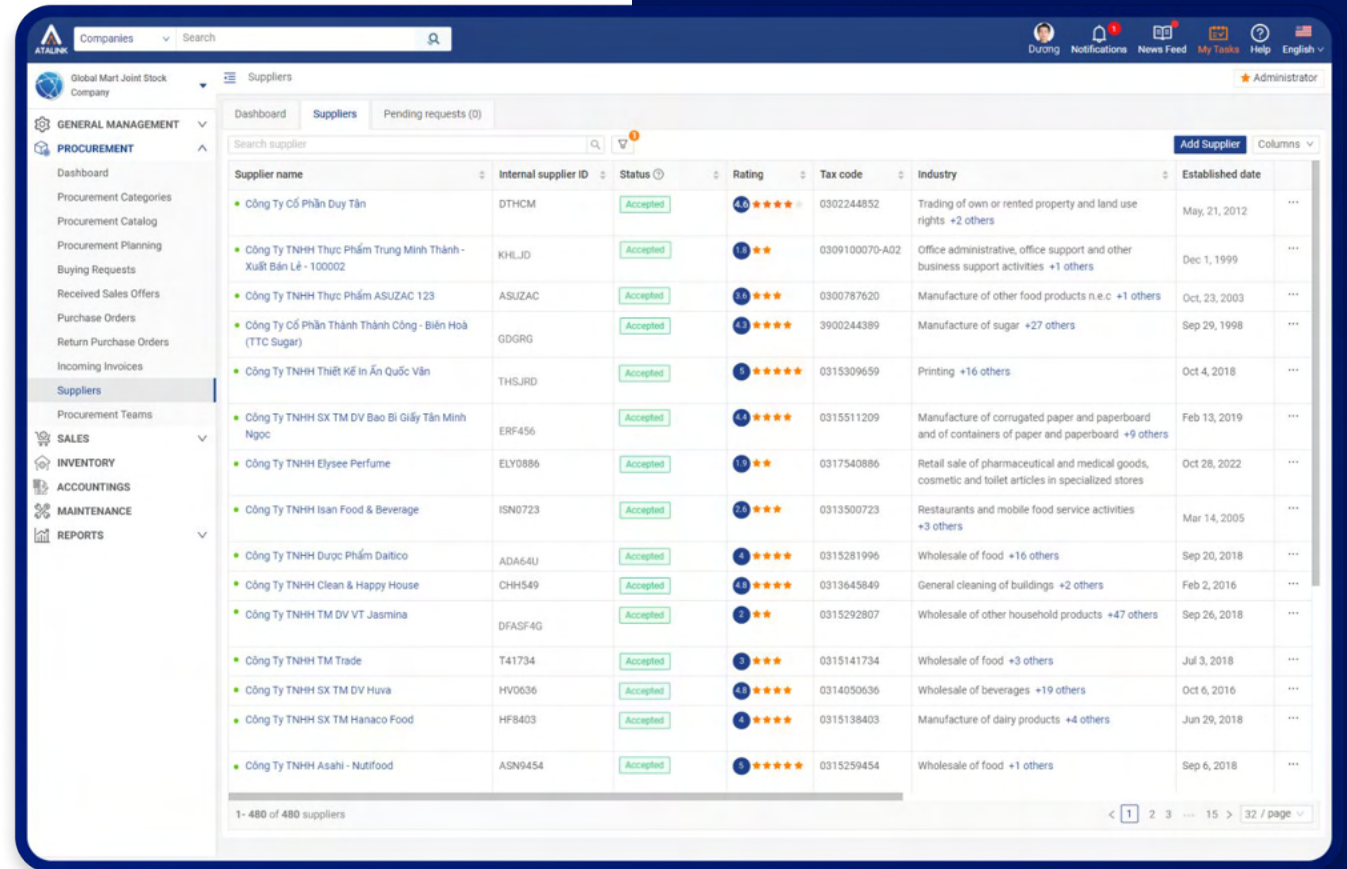
## RECEIVED SALES OFFERS

- Seize timely "hot deals" from suppliers
- Update the supplier's information on promotional programs & price policy immediately
- Update information on new products on the market immediately
- Expand your purchase options from many potential suppliers



## SUPPLIERS REVIEW

- ⦿ Set up evaluation criteria for suppliers flexibly
- ⦿ Optimize supplier selection based on enterprise credit risk scores and evaluation information from customers on the Atalink system
- ⦿ Mitigate risks when selecting suppliers
- ⦿ Increase engagement between your company and trading partners

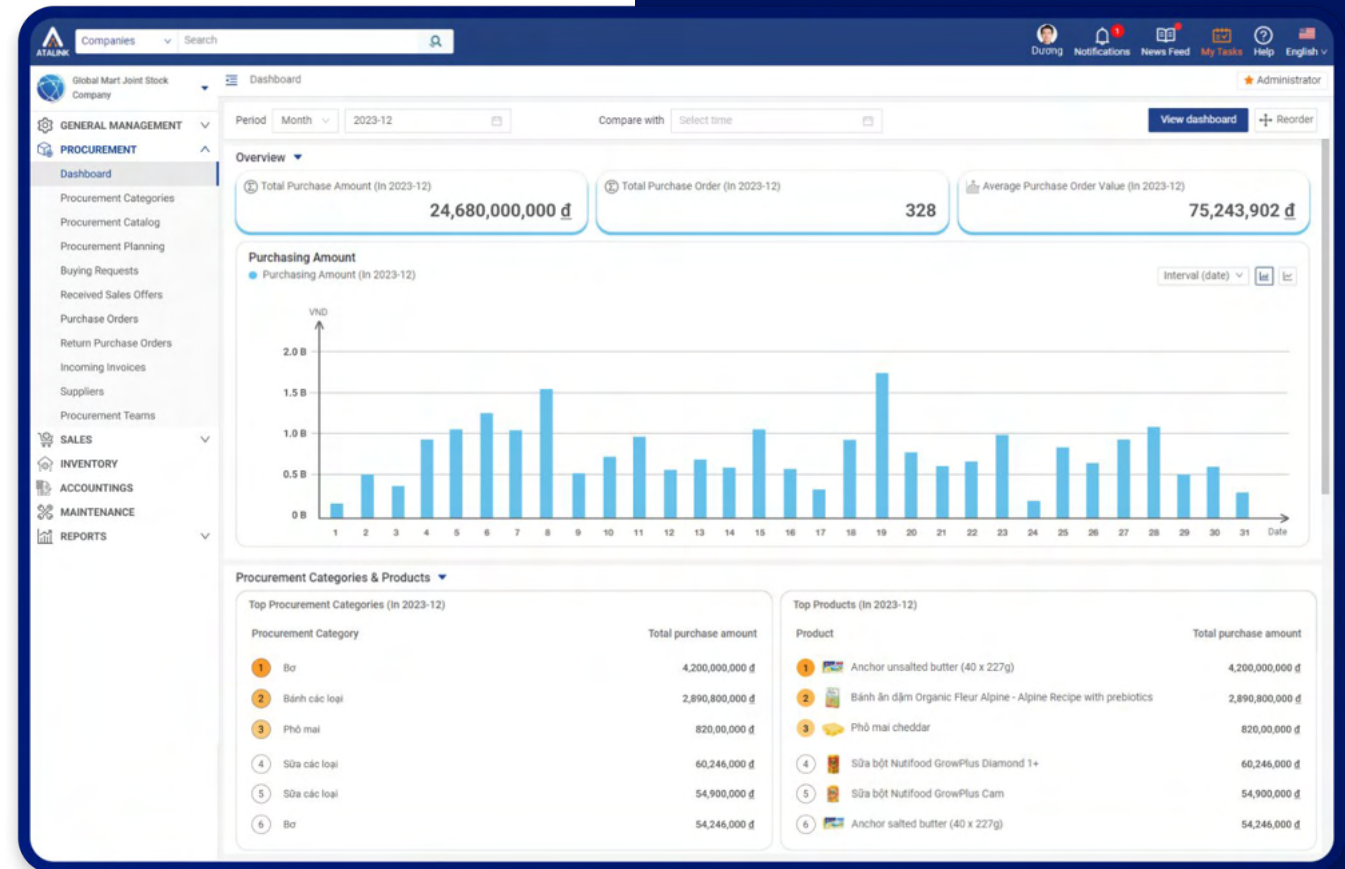


The screenshot displays the 'Suppliers' management interface in the Atalink system. The interface includes a search bar, a table of suppliers, and a sidebar with navigation options. The table lists various suppliers with their internal IDs, status (all 'Accepted'), ratings (ranging from 3.0 to 4.9), tax codes, industries, and established dates. The sidebar shows a menu with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, ACCOUNTINGS, MAINTENANCE, and REPORTS.

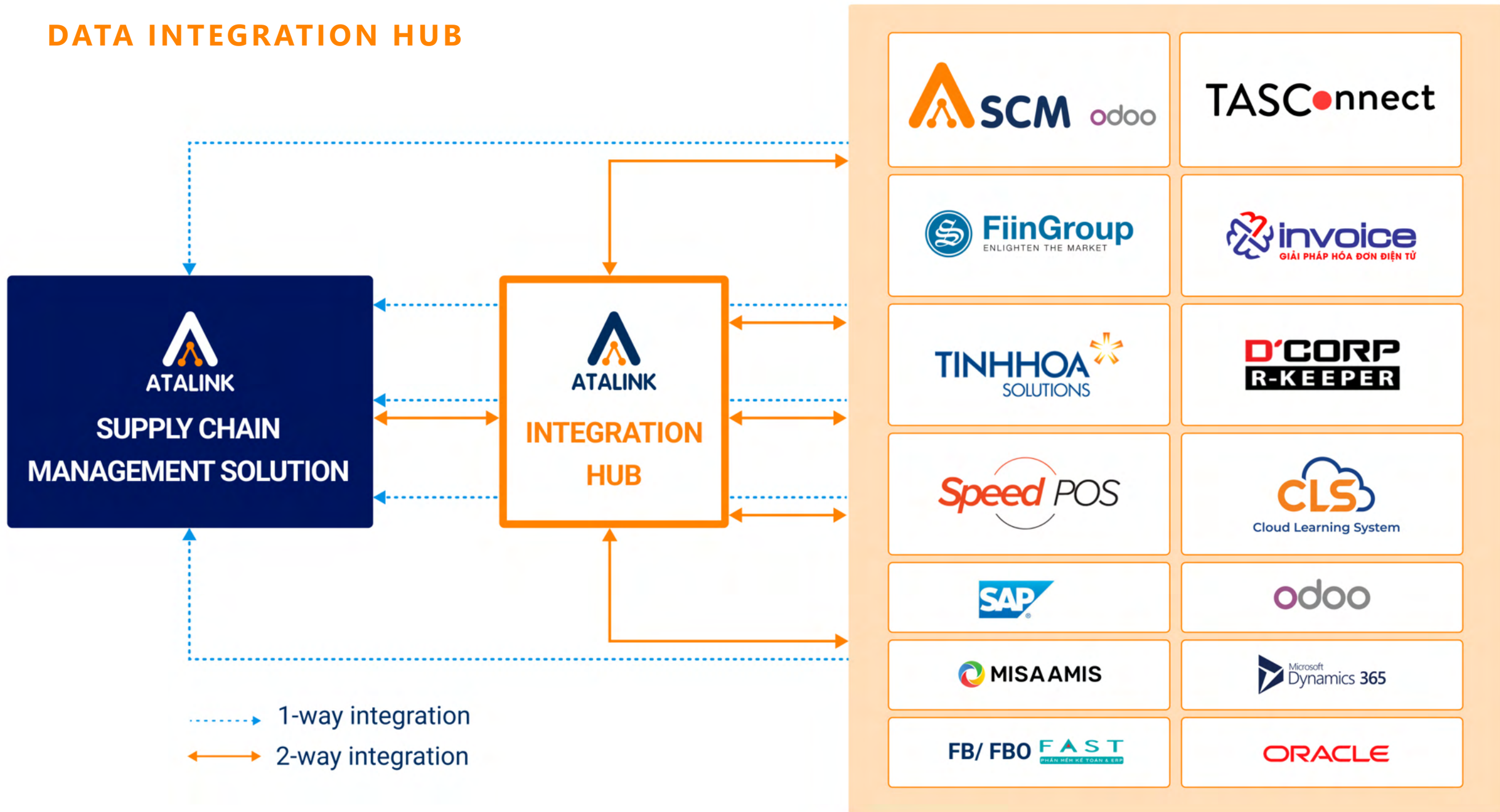
Supplier name	Internal supplier ID	Status	Rating	Tax code	Industry	Established date
Công Ty Cổ Phần Duy Tân	DTHCM	Accepted	4.9	0302244852	Trading of own or rented property and land use rights +2 others	May 21, 2012
Công Ty TNHH Thực Phẩm Trung Minh Thành - Xuất Bán Lê - 100002	KHLJD	Accepted	1.9	0309100070-A02	Office administrative, office support and other business support activities +1 others	Dec 1, 1999
Công Ty TNHH Thực Phẩm ASUZAC 123	ASUZAC	Accepted	1.9	0300787620	Manufacture of other food products n.e.c +1 others	Oct 23, 2003
Công Ty Cổ Phần Thành Thành Công - Biên Hoà (TTC Sugar)	GDGRG	Accepted	4.9	3900244389	Manufacture of sugar +27 others	Sep 29, 1998
Công Ty TNHH Thiết Kế In Ấn Quốc Văn	THSJD	Accepted	5	0315309659	Printing +16 others	Oct 4, 2018
Công Ty TNHH SX TM DV Bao Bì Giấy Tân Minh Ngọc	ERF456	Accepted	4.9	0315511209	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 13, 2019
Công Ty TNHH Elysee Perfume	ELY0886	Accepted	1.9	0317540886	Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles in specialized stores	Oct 28, 2022
Công Ty TNHH Isan Food & Beverage	ISN0723	Accepted	2.9	0313500723	Restaurants and mobile food service activities +3 others	Mar 14, 2005
Công Ty TNHH Dược Phẩm Daitico	ADA64U	Accepted	4	0315281996	Wholesale of food +16 others	Sep 20, 2018
Công Ty TNHH Clean & Happy House	CHH549	Accepted	4.9	0313645849	General cleaning of buildings +2 others	Feb 2, 2016
Công Ty TNHH TM DV VT Jasmina	DFASF4G	Accepted	3	0315292807	Wholesale of other household products +47 others	Sep 26, 2018
Công Ty TNHH TM Trade	T41734	Accepted	3	0315141734	Wholesale of food +3 others	Jul 3, 2018
Công Ty TNHH SX TM DV Huva	HV0636	Accepted	4.9	0314050636	Wholesale of beverages +19 others	Oct 6, 2016
Công Ty TNHH SX TM Hanaco Food	HF8403	Accepted	4	0315138403	Manufacture of dairy products +4 others	Jun 29, 2018
Công Ty TNHH Asahi - Nutifood	ASN9454	Accepted	5	0315259454	Wholesale of food +1 others	Sep 6, 2018

# PROCUREMENT DASHBOARD

- Track purchasing costs quickly & accurately
- Analyze & evaluate the purchase performance based on variety criteria
- Manage & evaluate your top suppliers to frequently trade with
- Support business to make timely and data-driven decisions



# DATA INTEGRATION HUB



## THE SOLUTION



Cloud SaaS



Desktop / laptop web and mobile app [iOS, Android]



Security and information safety according to ISO 27001:2022



Modern technologies (ReactJS, NodeJS, React Native ...)



Intelligent solution

## SERVICE QUALITY COMMITMENT

- Uptime is consistently maintained at a minimum of **99%**
- Downtime, excluding force majeure or pre-planned events
  - Do not exceed **12** consecutive hours
  - Do not exceed **24** cumulative hours in two weeks
  - Do not exceed **36** cumulative hours in any month
- 97%** of customer interactions on each screen/page receive feedback within **3 seconds**
- 90%** of critical issues are resolved within **8 working hours** from the time the request is received



## SECURITY & INFORMATION SAFETY

Atalink builds and maintains trust with Customers and Partners every day by creating products and services with four pillars of information security:

- ⦿ **Security:** Atalink ensures the safety and security of data for businesses and users
- ⦿ **Privacy:** Users own and control their own data
- ⦿ **Transparency:** Users know how their data is collected, stored and accessed
- ⦿ **Compliance:** Atalink complies with global standards for information security

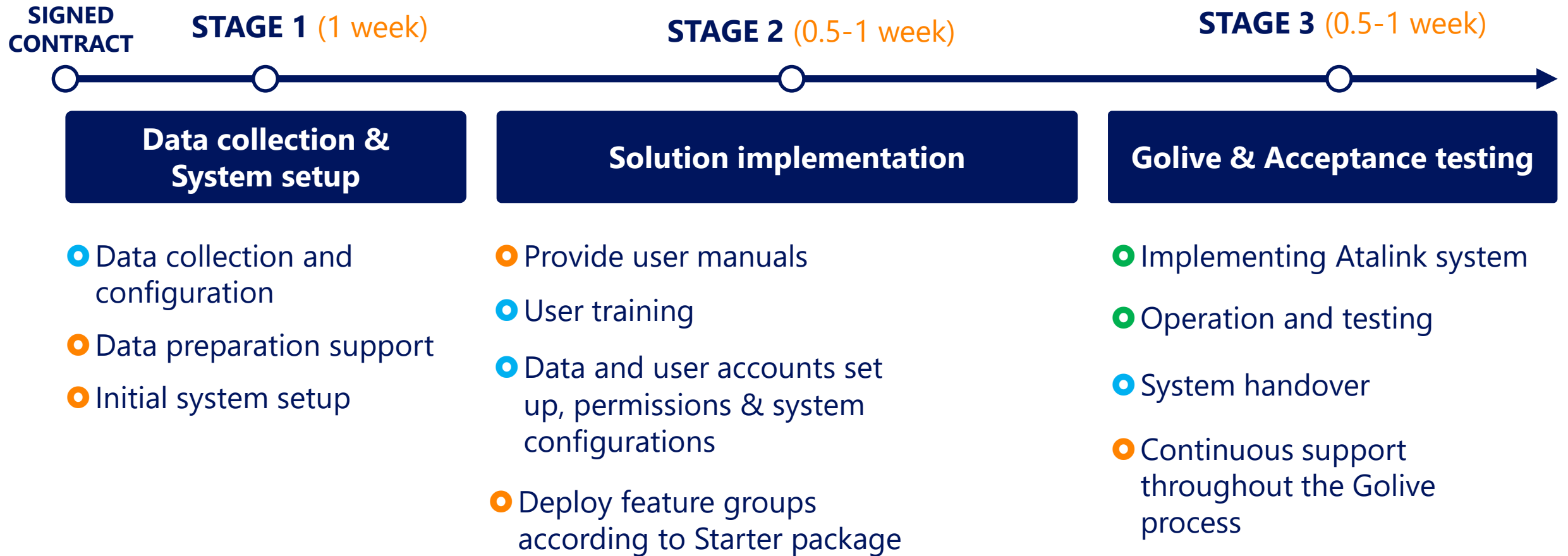
Consistency in our **Mission + Business Model**

**The success of Customers and Partners  
is the key to Atalink's success**





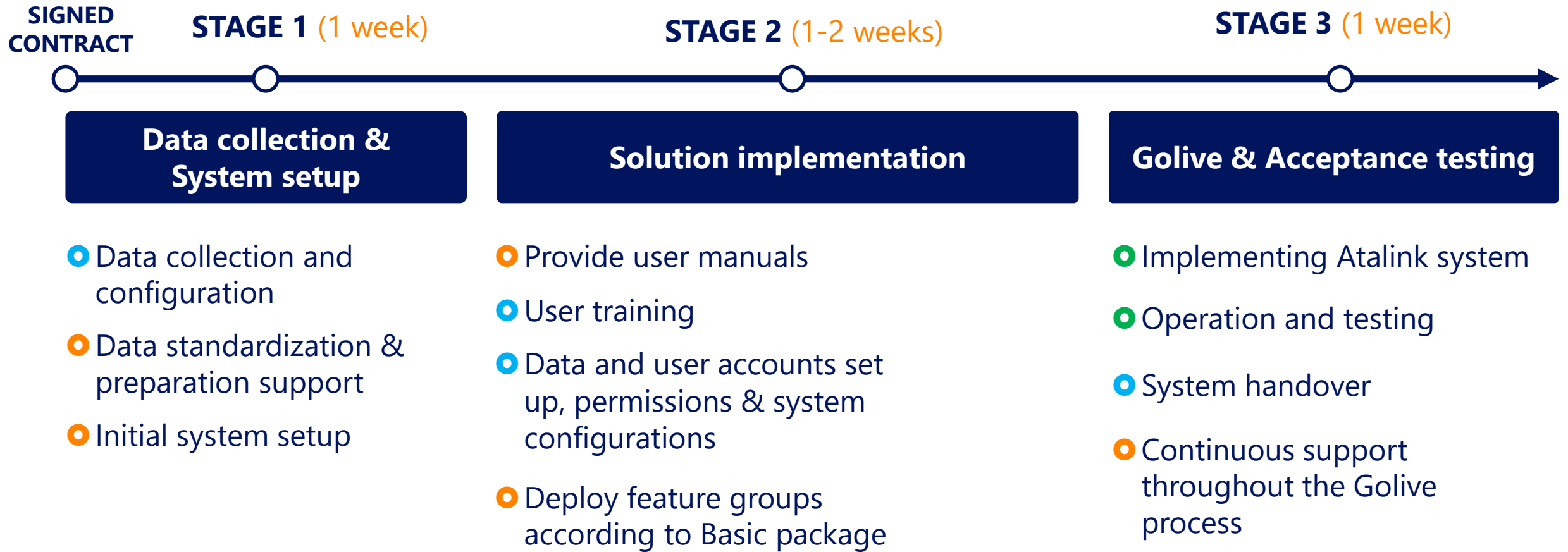
# IMPLEMENTATION ROADMAP – STANDARD PACKAGE (Implementation time: 2-3 weeks\*)



**Note:** ● Atalink & Customer      ● Atalink      ● Customer

(\*) Weekly unit is calculated based on official working weeks, excluding holidays and Tet holidays  
Implementation time may vary depending on the volume of data and related configuration settings

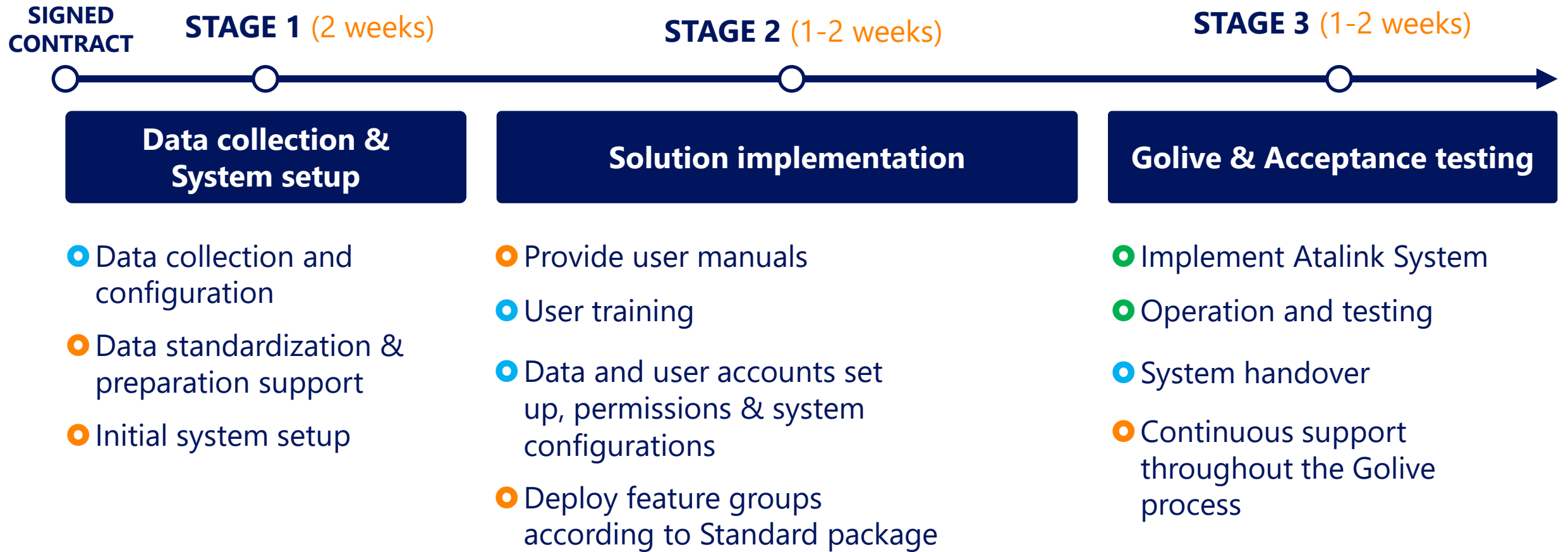
# IMPLEMENTATION ROADMAP – SILVER PACKAGE (Implementation time: 3-4 weeks\*)



**Note:** ● Atalink & Customer      ● Atalink      ● Customer

(\*) Weekly units are calculated based on official working weeks, excluding holidays and Tet holidays  
Implementation time may vary depending on the volume of data and related configuration settings

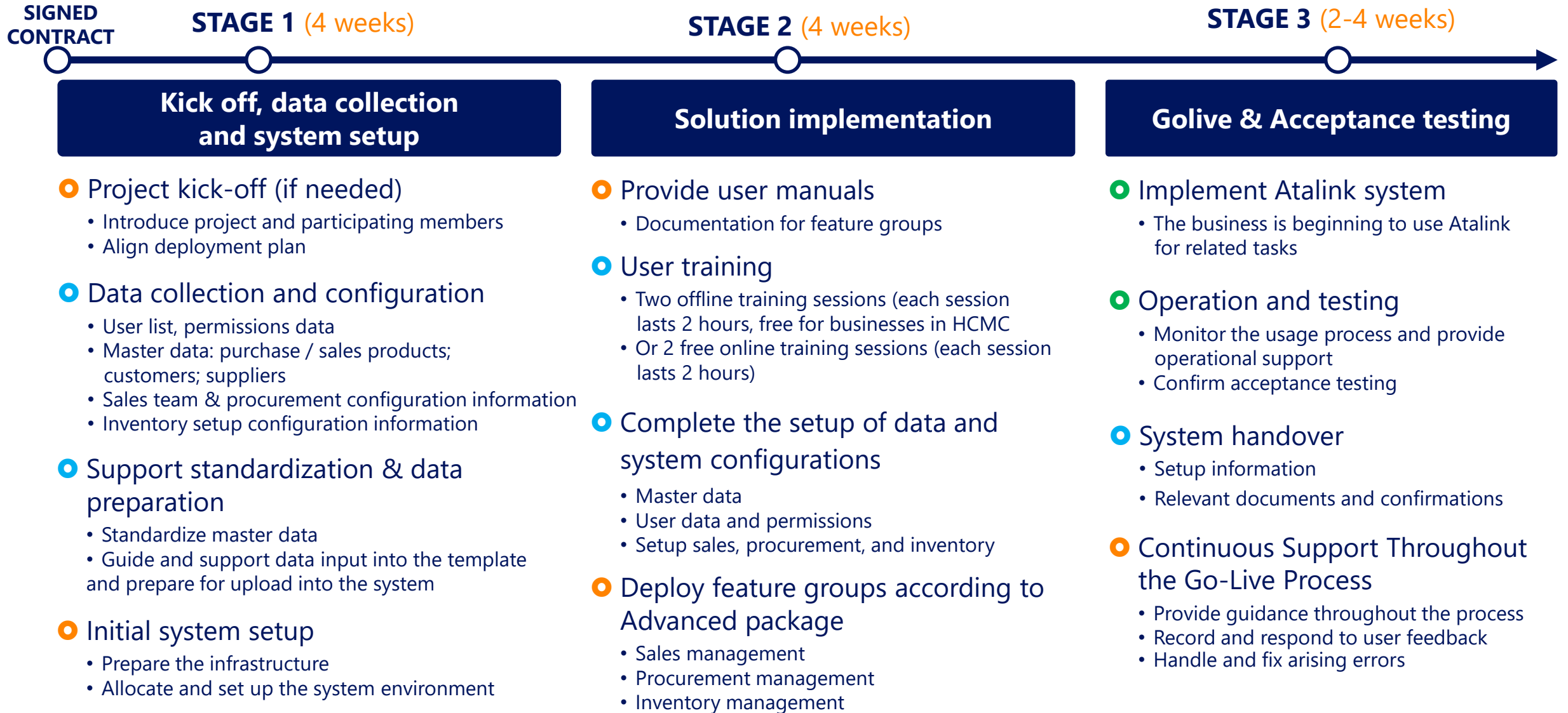
# IMPLEMENTATION ROADMAP – GOLD PACKAGE (Implementation time: 4-6 weeks\*)



**Note:** • **Atalink & Customer**      • **Atalink**      • **Customer**

(\*) Weekly units are calculated based on official working weeks, excluding holidays and Tet holidays  
Implementation time may vary depending on the volume of data and related configuration settings  
The roadmap does not yet include the development of additional features based on the needs of the business

# IMPLEMENTATION ROADMAP – PLATINUM PACKAGE (Implementation time: 10-12 weeks\*)



**Note:**    ● **Atalink & Customer**    ● **Atalink**    ● **Customer**

(\*) Weekly units are calculated based on official working weeks, excluding holidays and Tet holidays. Implementation time may vary depending on the volume of data and related configuration settings. The roadmap does not yet include the development of additional features based on the needs of the business



# Supply Chain Management Solution with Built-in B2B Marketplace



## BUSINESS CONTEXT

Global economic recession: A challenge and a golden opportunity for SMEs to transform and breakthrough based on technology leverage





## OUR MISSION

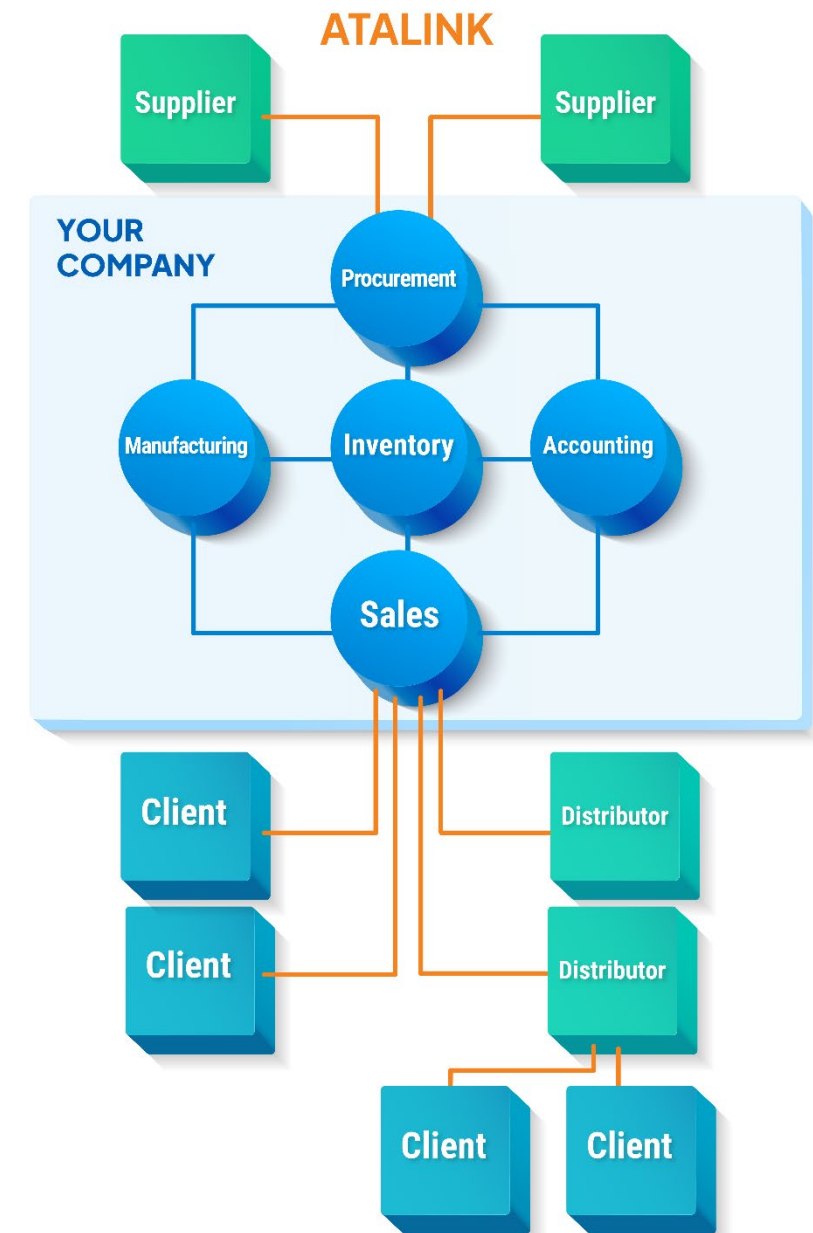
**To foster interactivity across the whole supply chain  
— with standardized master data**

Multi-National Enterprises as well as Small & Medium Businesses can all interact seamlessly with their Suppliers, Distributors and Clients - to optimize operation, reduce cost and drive more revenue

# Atalink - The Unified Supply Chain Management Solution

**Interact within your company and with trading partners in 1 unique platform — empowered with standardized master data**

- Connect your company with suppliers, distributors and clients
- Connect manufacturers with its supply chain of raw materials
- Connect products with markets
- Expand opportunities for buyers and suppliers with our built-in B2B marketplace





## ATALINK UNIQUE SELLING POINTS

- ⦿ Atalink enables companies to interact both internally and externally in one platform
  - ➔ **Help optimize operational costs, thereby enhancing business efficiency**
- ⦿ Atalink comes with master data of products and over 800,000 businesses that are verified and standardized
  - ➔ **Save time and effort on data entry, avoid information errors, and synchronize transaction data**
- ⦿ Atalink provides a B2B Marketplace with more than 12,800 active businesses across various industries
  - ➔ **Help businesses increase opportunities for growth**

## THE ECOSYSTEM

# 12,800+ companies onboarded

In various industries and domains



**FMCG**



**Consumer Goods**



**Building  
Materials**



**Industrial  
Machinery**



**Electric,  
Electronic Devices**



**Offices  
Suppliers**



**Tools and  
Instruments**



**Suppliers and  
Accessories**

## TYPICAL CUSTOMERS





# The Unified Supply Chain Management Solution

**Interact within your company and with trading partners  
in 1 unique platform**

## Download mobile app




## Contact us

 [www.atalink.com](http://www.atalink.com)

 **1800 555 540**

 [contact@atalink.vn](mailto:contact@atalink.vn)

 Floor 3, QTSC 1 Building, Lot 34, Street 14, Quang Trung Software Park,  
Tan Chanh Hiep Ward, District 12, Ho Chi Minh City, Vietnam