



Supply Chain Management Solution with built-in B2B Marketplace



Agenda



I. The Unified SCM with built-in B2B Marketplace

II. Atalink B2B Marketplace

III. Procurement Management Solution

IV. B2B Order Management Solution



The Unified SCM with built-in B2B Marketplace

BUSINESS CONTEXT

Global economic recession: A challenge and a golden opportunity for SMEs to transform and breakthrough based on technology leverage





OUR MISSION

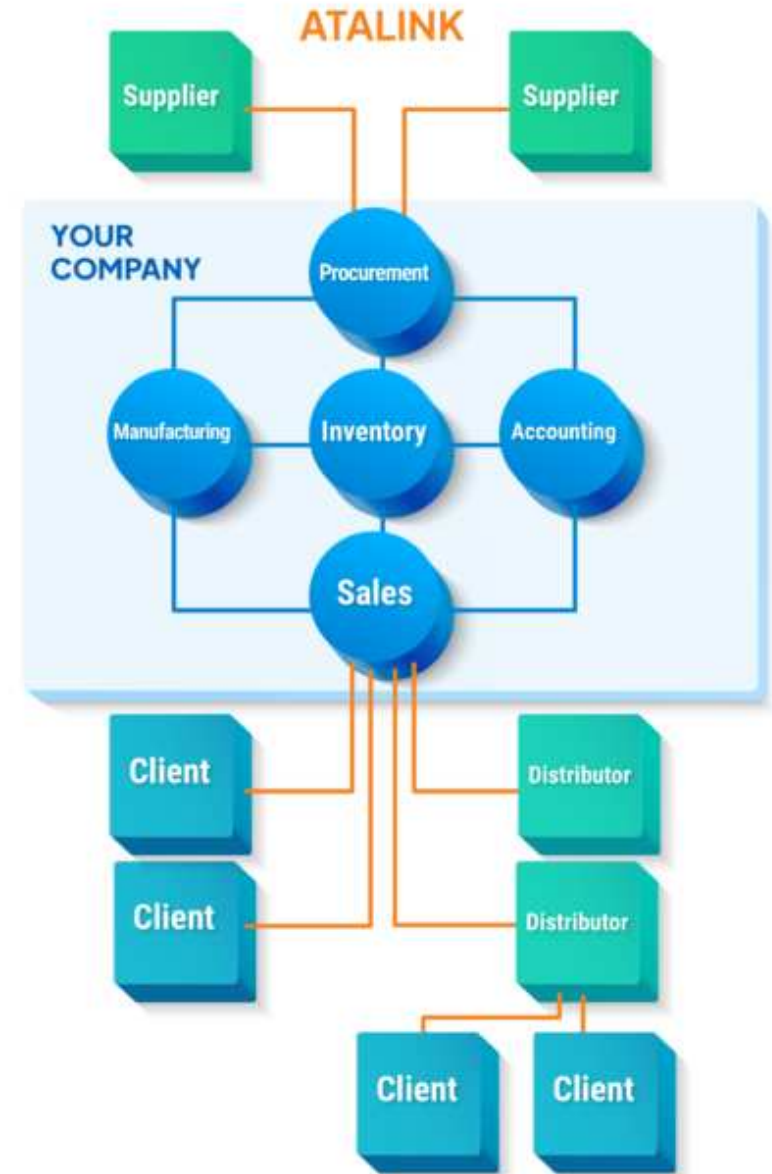
To foster interactivity across the supply chain — with standardized master data

Multi-National Enterprises as well as Small & Medium Businesses can all interact seamlessly with their Suppliers, Distributors and Clients – to optimize operation, reduce cost and drive more revenue

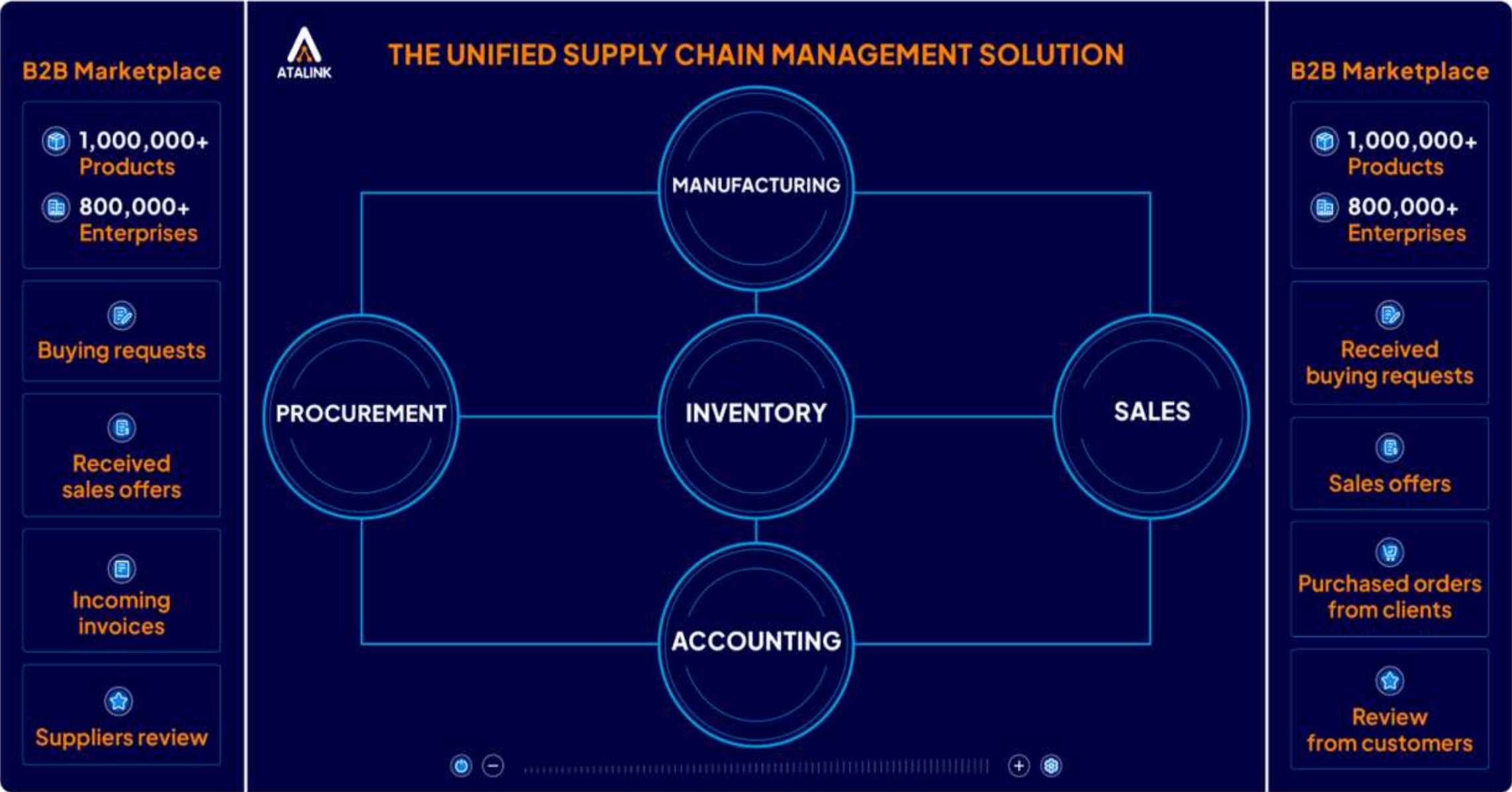
Atalink – The unified supply chain management solution

Interact within your company and with trading partners in 1 unique platform — empowered with standardized master data

- Connect your company with suppliers, distributors and clients
- Connect manufacturers with its supply chain of raw materials
- Connect products with markets
- Expand opportunities for buyers and suppliers with our built-in B2B marketplace



The Unified Supply Chain Management Solution with built-in B2B Marketplace



PRODUCTS

Atalink solutions are designed to work cohesively to help your business manage the supply chain efficiently



**Procurement
Management
Solution**



**B2B Order
Management
Solution**



**Inventory
Management
Solution
(VMI)**



**Finance &
Accounting**



**Manufacturing
Management**

B2B Marketplace

BENEFITS

16%

Increase visibility into your supply chain, reduce cost

32%

Increase responsiveness, drive more efficiency across your organization **and with trading partners**

128%

Get better work experience, engagement and satisfaction for your staff **and trading partners**



ATALINK UNIQUE SELLING POINTS

- ⦿ Atalink enables companies to interact both internally and externally in one platform
 - ➡ **Help optimize operational costs, thereby enhancing business efficiency**
- ⦿ Atalink comes with master data of products and over 800,000 businesses that are verified and standardized
 - ➡ **Save time and effort on data entry, avoid information errors, and synchronize transaction data**
- ⦿ Atalink provides a B2B Marketplace with more than 12,800 active businesses across various industries
 - ➡ **Help businesses increase opportunities for growth**

THE ECOSYSTEM

12,800+ companies onboarded

In various industries and domains



FMCG



Consumer Goods



Building Materials



Industrial Machinery



Electric, Electronic Devices



Office Supplies

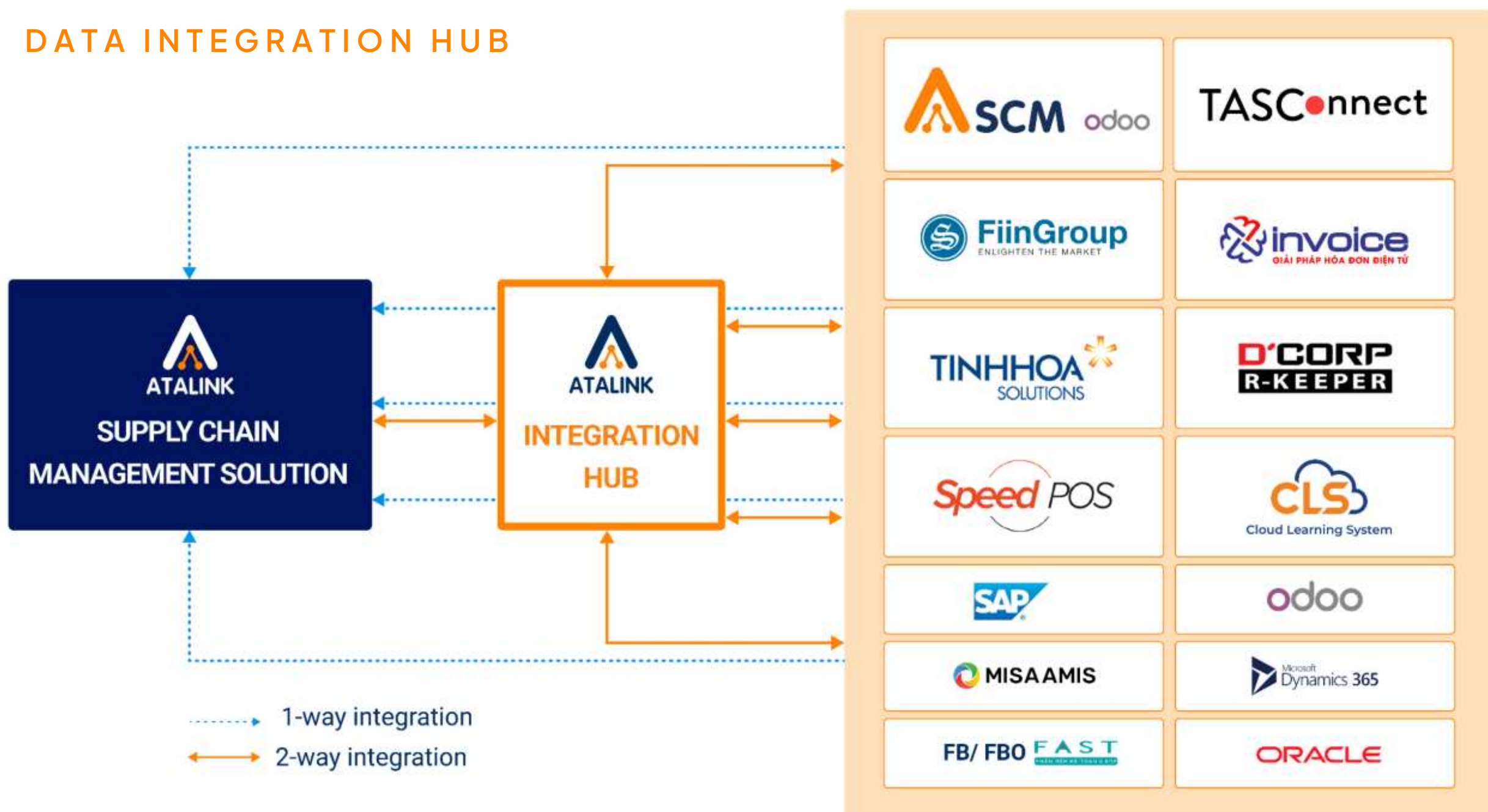


Tools and Instruments



Supplies and Accessories

DATA INTEGRATION HUB



THE SOLUTION



Cloud SaaS



Desktop / laptop web and mobile app [iOS, Android]



Security and information safety according to ISO 27001:2013



Modern technologies (ReactJS, NodeJS, React Native ...)



Intelligent solution

SERVICE QUALITY COMMITMENT

- Uptime is consistently maintained at a minimum of **99%**
- Downtime, excluding force majeure or pre-planned events
 - Do not exceed **12** consecutive hours
 - Do not exceed **24** cumulative hours in two weeks
 - Do not exceed **36** cumulative hours in any month
- 97%** of customer interactions on each screen/page receive feedback within **3 seconds**
- 90%** of critical issues are resolved within **8 working hours** from the time the request is received



SECURITY & INFORMATION SAFETY

Atalink builds and maintains trust with Customers and Partners every day by creating products and services with four pillars of information security:

- 🕒 **Security:** Atalink ensures the safety and security of data for businesses and users
- 🕒 **Privacy:** Users own and control their own data
- 🕒 **Transparency:** Users know how their data is collected, stored and accessed
- 🕒 **Compliance:** Atalink complies with global standards for information security

Consistency in our **Mission + Business Model**

The success of Customers and Partners is the key to Atalink's success





||

Atalink B2B Marketplace

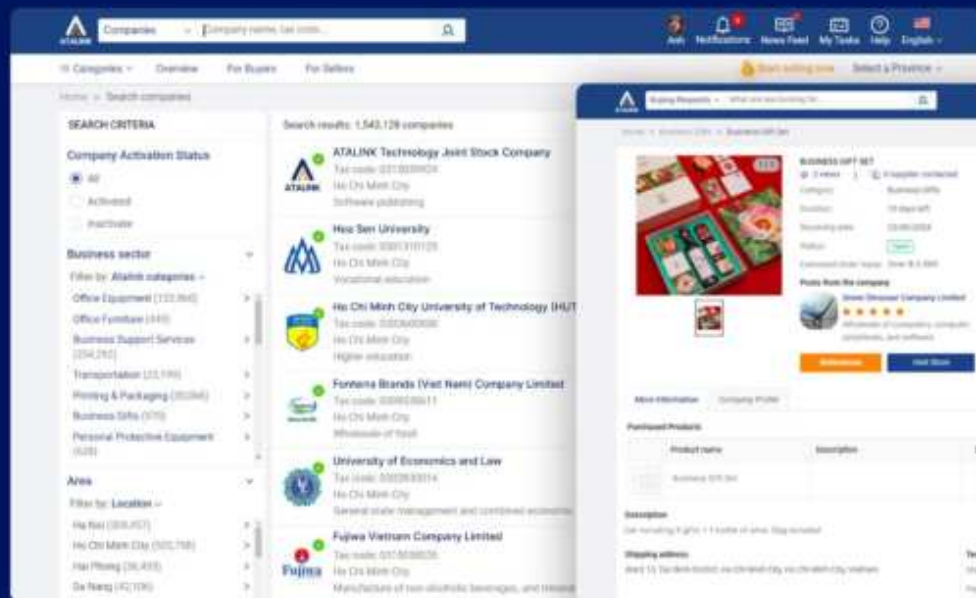
ATALINK Marketplace

 **800K+**
Companies

 **400+**
IZ / EPZ / IC

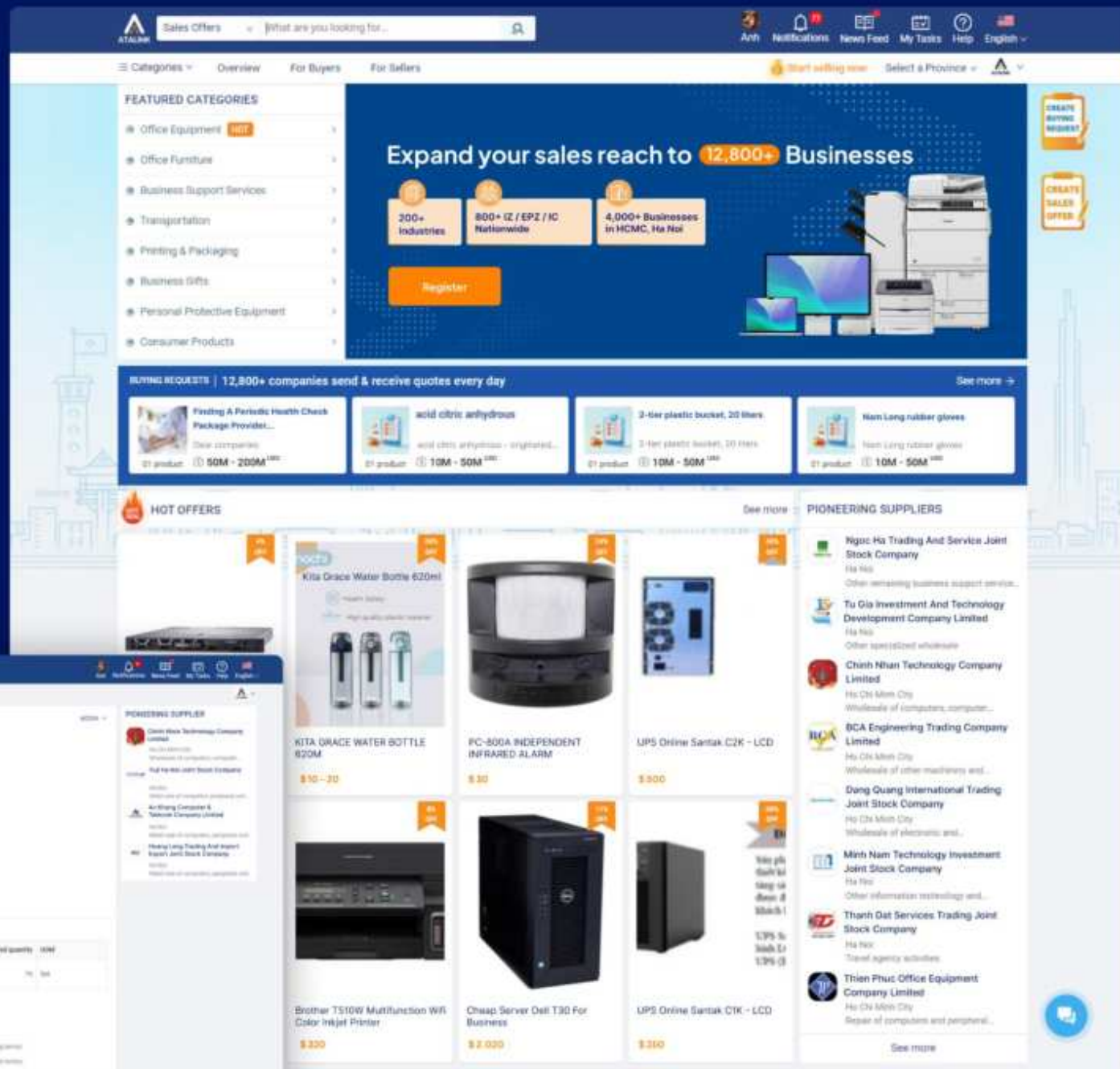
 **800+**
Associations

 **1M+**
Products / Services



The screenshot shows the 'Companies' search results page. The search criteria are set to 'Company Activation Status' with a filter for 'Active'. The results list 1,543,128 companies. The first few results are:

- ATALINK Technology Joint Stock Company**
Tax code: 0310000004
Ho Chi Minh City
Software publishing
- Hoa Sen University**
Tax code: 0000000000
Ho Chi Minh City
Vocational education
- Ho Chi Minh City University of Technology (HUT)**
Tax code: 0000000000
Ho Chi Minh City
Higher education
- Furuya Brands (Viet Nam) Company Limited**
Tax code: 0000000000
Ho Chi Minh City
Wholesale of food
- University of Economics and Law**
Tax code: 0000000000
Ho Chi Minh City
General state management and combined economic
- Fujima Vietnam Company Limited**
Tax code: 0000000000
Ho Chi Minh City
Manufacture of non-alcoholic beverages, and related



The screenshot shows the ATALINK Marketplace homepage. The header includes the ATALINK logo, a search bar, and navigation links for 'Sales Offers', 'Categories', 'Overview', 'For Buyers', and 'For Sellers'. The main banner features the text 'Expand your sales reach to 12,800+ Businesses' with three statistics: '300+ Industries', '800+ IZ / EPZ / IC Nationwide', and '4,000+ Businesses in HCMC, Ha Noi'. Below the banner is a section for 'BUYING REQUESTS' with 12,800+ companies sending and receiving quotes every day. The 'HOT OFFERS' section displays various products for sale, including 'KITA GRACE WATER BOTTLE 620ml', 'PC-800A INDEPENDENT INFRARED ALARM', 'UPS Online Santak C2K - LCD', 'Brother TS10W Multifunction W/ Color Inkjet Printer', 'Cheap Server Dell T30 For Business', and 'UPS Online Santak CTK - LCD'. The 'PIONEERING SUPPLIERS' section lists several companies, including 'Ngoc Ha Trading And Service Joint Stock Company', 'Tu Gia Investment And Technology Development Company Limited', 'Chinh Nhan Technology Company Limited', 'BCA Engineering Trading Company Limited', 'Dong Quang International Trading Joint Stock Company', 'Minh Nam Technology Investment Joint Stock Company', 'Thanh Oai Services Trading Joint Stock Company', and 'Trien Phuc Office Equipment Company Limited'.

Atalink SCM with built-in B2B Marketplace Platform



Suppliers

- Search **Products** & source **Suppliers**
- Send **Buying Requests** and invite **Suppliers** to quote
- Receive and **negotiate on Quotation** sent by Suppliers
- Manage **Purchase Orders** to Suppliers
- Manage **Goods Receipts & Inventory**
- Manage **Payments & Accounts Payable** to Suppliers
- Manage **Incoming Invoices** from Suppliers
- **Review & Rate** Suppliers

- Share **Product Catalog** to Marketplace & Buyers
- Promote **Sales and business** to the Marketplace
- Receive **Buying Request** & send **Sales Offers** from/to Buyers
- Send **Quotation** & **negotiate** with Buyers
- Create & share **Price Lists** to Buyers
- Create & manage **Sales Orders** to Buyers
- Manage **Goods Deliveries & Inventory**
- Issue **Invoices** to Buyers and manage **Accounts Receivable** from Buyers

Anchor Client
(Enterprise Customer)



Bank

3 Pre-pay suppliers

4 Settle on maturity date

2a

Select invoices for early payment
(not required for automated mode)

1a

TASConnect pulls approved invoices from client ERP

1b

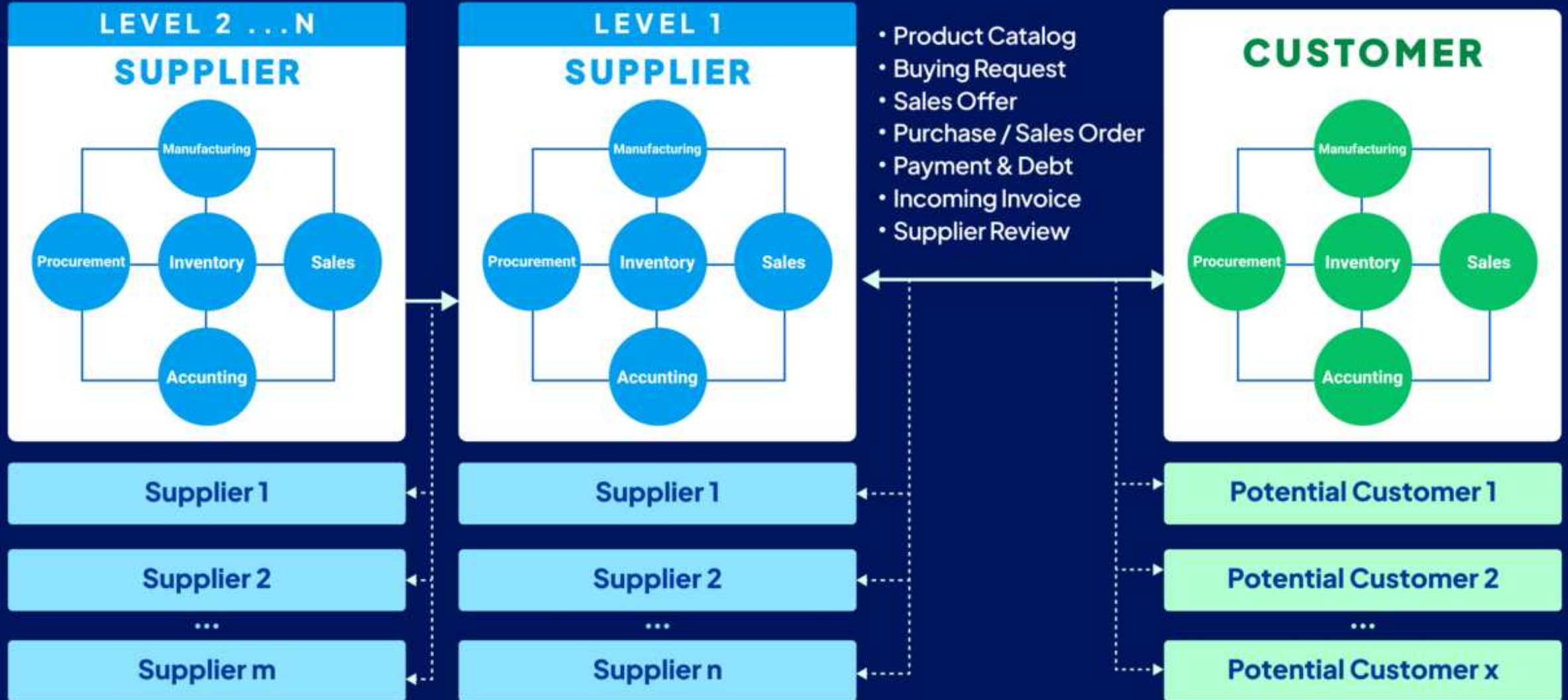
Auto eligibility checks per respective Bank term sheet

TASConnect

2b

Instructions to Banks

ATALINK Marketplace



THE BENEFITS

FOR SUPPLIER



Participate in bidding & send quotation to the customers



Implement effective sales promotion programs



Promote sales & business to potential customers on Atalink



Manage the sales effective

FOR CUSTOMER



Search for the products quickly



Perform supplier sourcing simple and effective



Receive & compare quotations from the online suppliers



Manage the procurement effective

B2B Marketplace Features

Global Search

Search:

- Products
- Sales Offers
- Buying Requests
- Companies
- Associations
- IZ / EPZ / IC

Atalink Marketplace

View:

- Atalink Marketplace by Category
- Association Marketplace
- Company Profile
- Company Store

Product

- Post the product to the Marketplace
- Chat with Suppliers
- Request Quotations
- Compare prices

Sales Offer

- Post the Sales Offer to the Marketplace
- Send Sales Offer & invite Customers to negotiate
- Negotiate with Customers

Supplier Review

- Configure rating's criteria & weights
- Review & rate Suppliers

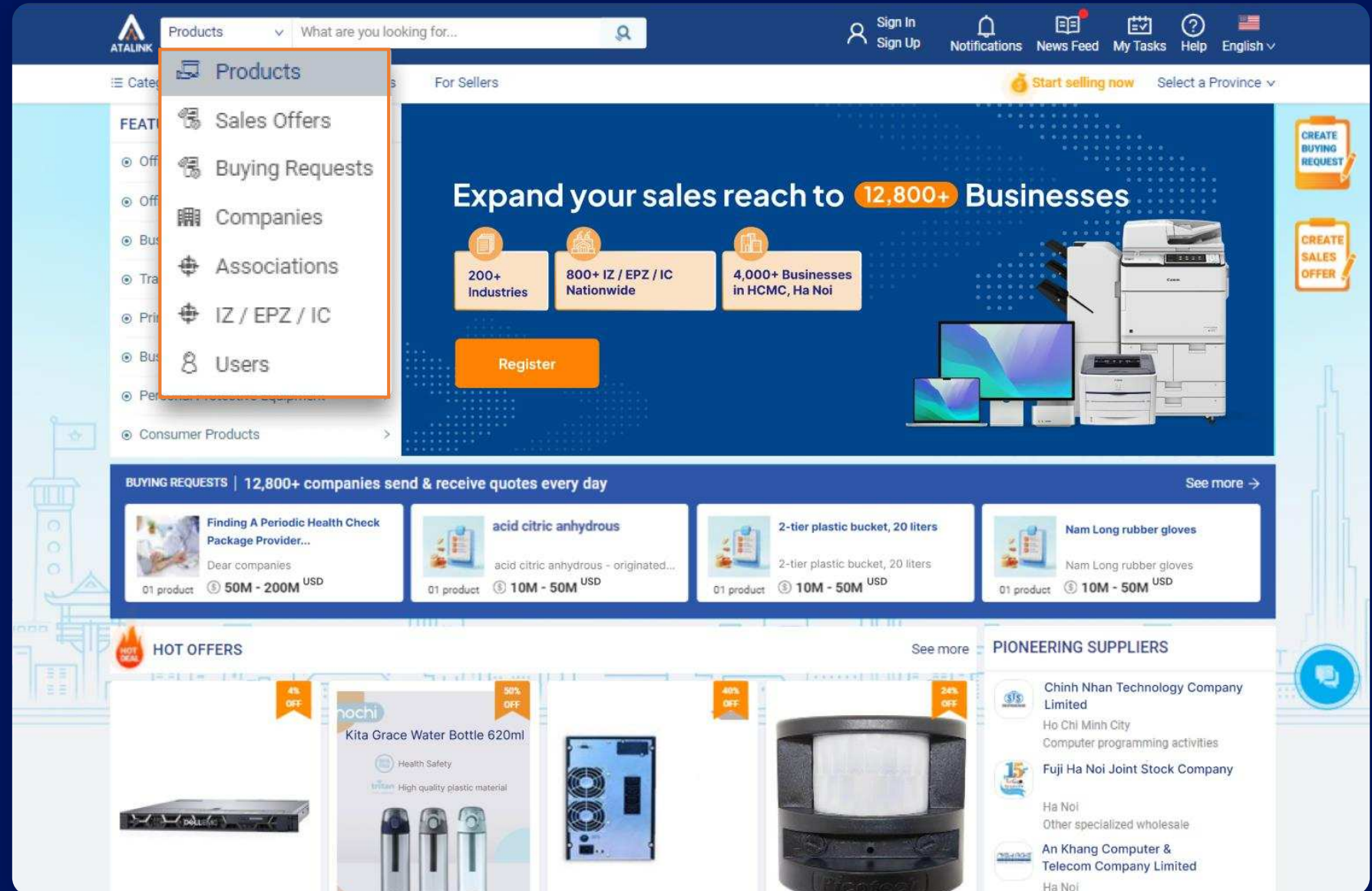
Buying Requests

- Post the Buying Requests to the Marketplace
- Send Buying Requests & invite Suppliers to quote
- Receive and Negotiate on Quotations sent by Suppliers

The overview of the B2B Marketplace

Efficiently locate the information you need about:

- Products
- Sales offers
- Buying requests
- Companies
- Associations
- IZ/EPZ/IC
- Users



Master data of products are standardized and readily accessible on the B2B marketplace

Users can quickly search for suitable products by:

- Product industry
- Categories
- Province / City
- Price from

ATALINK

Products

Sign In Sign Up Notifications News Feed My Tasks Help English

Categories Overview For Buyers For Sellers Start selling now Select a Province

Home » Search for products

SEARCH CRITERIA

Product industry

- ☒ All
- ☐ Office Equipment (13,135)
- ☐ Office Furniture (321)
- ☐ Home Furniture (478)
- ☐ Transportation (285)
- ☐ Printing & Packaging (411)
- ☐ Business Gifts (1,382)
- ☐ Personal Protective Equipment (600)
- ☐ Consumer Products (14,540)
- ☐ Others

Province / City

- ☒ All
- ☐ Hanoi
- ☐ Ho Chi Minh City
- ☐ Hai Phong
- ☐ Da Nang
- ☐ Can Tho

[View all provinces/cities >](#)

Price from (USD)

Search results: 36,391 products Sort by: Best matches See: ☐ ☒

Anchor low-fat UHT Milk (12 x 1L)

Negotiable price

There are 28 companies that offer this product

Anchor UHT Milk (12 x 1L)

Negotiable price

There are 30 companies that offer this product

Anchor Chef's Classic Whipping Cream 1L

Negotiable price

There is 1 company that offers this product

Mozzarella Anchor cheese cubes (2 x 10kg)

Negotiable price

There are 26 companies that offer this product

Anchor colored Cheddar cheese slices 84 pieces (10...)

Negotiable price

There are 28 companies that offer this product

Anchor Cream cheese (12 x 1kg)

Negotiable price

There are 29 companies that offer this product

Anchor UHT Whipping Cream (12 x 1L)

Negotiable price

There are 30 companies that offer this product

Anchor high performance sterilization cooking cream (12...)

Negotiable price

There are 29 companies that offer this product

Search for products easily with multi-level categories

Drill down into multi-level categories to help Buyers easily search for products and hot offers based on their needs

The screenshot displays the ATALINK website interface, which is designed for product discovery. At the top, there is a navigation bar with the ATALINK logo, a search bar, and links for Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and a language selector (English). Below the navigation bar, there are tabs for Categories, Overview, For Buyers, and For Sellers. The main content area is divided into several sections:

- FEATURED CATEGORIES:** This section is organized into three levels of hierarchy, indicated by dashed orange boxes and red labels:
 - Level 1:** Includes categories like Office Equipment (HOT), Office Furniture, Business Support Services, Transportation, Printing & Packaging, Business Gifts, Personal Protective Equipment, and Consumer Products.
 - Level 2:** Includes Laptop & PC (HOT), Office Machinery (HOT), Security Device & Projectors (HOT), Server & Network Equipment (HOT), Computer Accessories (HOT), Computer Components (HOT), IT Solutions, and IT Services.
 - Level 3:** Includes Laptop, PC, All-In-One Computer & Mini Computer, and Tablet.
- BUYING REQUESTS:** A section showing 12,800+ companies sending and receiving quotes every day. It features four product listings with images, titles, and price ranges (e.g., "Finding A Periodic Health Check Package Provider...", "acid citric anhydrous", "2-tier plastic bucket, 20 liters", "Nam Long rubber gloves").
- HOT OFFERS:** A section displaying various products with discount tags (e.g., "4% OFF", "50% OFF", "40% OFF", "24% OFF"). Products include a server, a water bottle, a computer case, and a camera.
- PIONEERING SUPPLIERS:** A section listing companies such as Chinh Nhan Technology Company Limited, Ho Chi Minh City Computer programming activities, Fuji Ha Noi Joint Stock Company, Ha Noi Other specialized wholesale, and An Khang Computer & Telecom Company Limited.

On the right side of the page, there are buttons for "CREATE BUYING REQUEST" and "CREATE SALES OFFER", along with a "Start selling now" button and a "Select a Province" dropdown menu.

Convenient features for Buyers to connect with and find the right Suppliers

1 Request quotations from Supplier for your company

2 Negotiate with Supplier

3 Review Supplier' credentials

ATALINK

Products ▾ What are you looking for...

Sign In Sign Up Notifications News Feed My Tasks Help English ▾

Home page » Consumer Products » Food & Beverage » Anchor cream cheese (12 x 1kg)

Anchor cream cheese (12 x 1kg)

KG Pat Box Pack Carton

>= 1 KG \$22

Supplier

VPA Vinh Phuong Anh Company Limited
★★★★★
Dong Nai

Request quotation Chat View store

Products in the same supplier

Anchor sterilized fresh milk (24 x 200ml)
Negotiable price
There are 24 companies that offer this product

Anchor Barista UHT fresh milk (12 x 1L)
Negotiable price
There are 26 companies that offer this product

Anchor Mozzarella cheese block (2 x 10kg)
Negotiable price
There are 26 companies that offer this product

Pre-shredded Anchor Mozzarella cheese (6 x 2kg)
Negotiable price
There are 26 companies that offer this product

Other suppliers

Pds Trading & Service Investment Company Limited
★★★★★
Ho Chi Minh City
\$15 View

Horeca Foods Company Limited
★★★★★
Lose Thien Hue
\$18 View

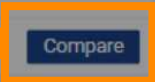
Thanh Nguyen Production Trading Service Company Limited
★★★★★
Ho Chi Minh City
\$16 View

Auskhmer Import Export Co., Ltd.
★★★★★
Phnom Penh Municipality
Negotiable price View

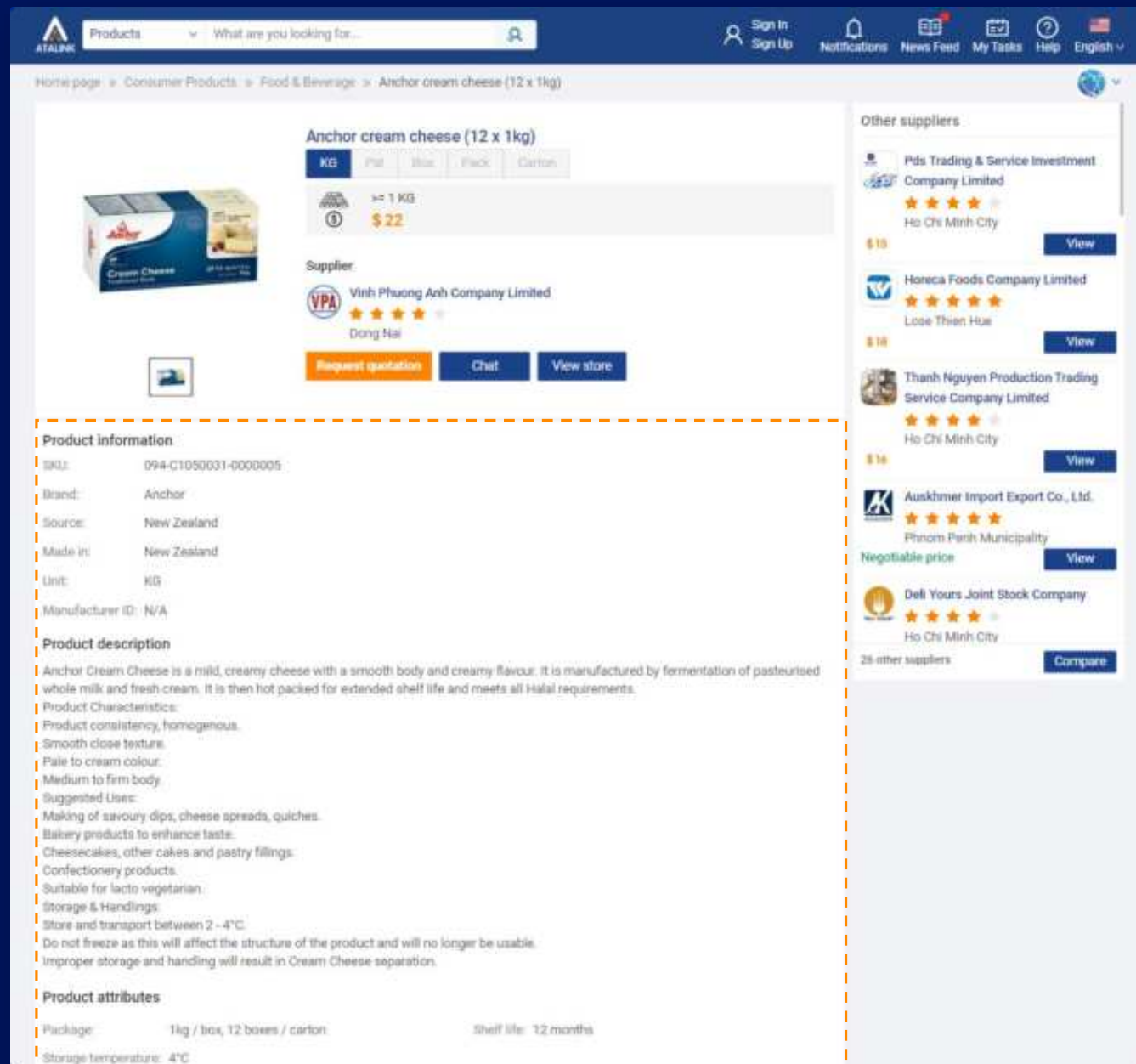
Deli Yours Joint Stock Company
★★★★★
Ho Chi Minh City
26 other suppliers Compare

Other suppliers are also offering the same product

Efficiently compare and select appropriate Suppliers



Product information is standardized, allowing Buyers to easily access and compare product details



Quickly capture ongoing products and promotions with Sales Offers

- Instantly capture promotional programs and “hot deals” from Suppliers on the platform
- Facilitate the categorization of Sales offers by industry, region, and other criteria

The screenshot displays the ATALINK Sales Offers platform. The top navigation bar includes the ATALINK logo, a search bar with the placeholder text "What are you looking for...", and user options for Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and English. Below the navigation bar, there are tabs for Categories, Overview, For Buyers, and For Sellers. A "Start selling now" button and a "Select a Province" dropdown are also visible. The main content area shows search results for "Sales Offers". On the left, there is a sidebar with "SEARCH CRITERIA" including "Industry" (Agricultural Materials (1), Building Materials (1), Business Support Services (2), Construction Machinery (2), Consumer Products (19), Industrial Machinery (8)) and "Province / City" (All, Ha Noi, Ho Chi Minh City, Hai Phong, Da Nang, Can Tho, An Giang, Ba Ria - Vung Tau, Bac Giang, Bac Kan, Bac Lieu, Bac Ninh). The search results are displayed in a grid of product cards. Each card shows a product image, title, price, and a discount tag. The products include: Kita Grace Water Bottle 620ml (50% OFF, \$2.5), Dell Poweredge R640 Server/Server For... (4% OFF, \$7,210), Santak C2K Online UPS - LCD (40% OFF, \$502), Independent Infrared Alarms PC- 800A (24% OFF, \$20), Business Gifts (10% OFF, \$0.8), Bath Towels, Gift Towels (\$4.2), Bidrico Sassafras Flavored Carbonated Soft Drink (\$7), and Bidrico Cola Flavored Carbonated Soft Drink (\$7). The bottom of the page shows more product cards partially visible.

Quickly capture ongoing products and promotions with Sales Offers

Detailed information of a Sale offer:

- Real-time communication and negotiation with Suppliers
- View Supplier's credentials
- Review other products offered by the Supplier

ATALINK

Sales Offers

What are you looking for...

Sign In

Sign Up

Notifications

News Feed


My Tasks

Help


English

Home page » Consumer Products » Food & Beverage » Bidrico cream soda flavored carbonated soft drink 330ml can

1 / 6



>



BIDRICO CREAM SODA FLAVORED CARBONATED SOFT DRINK 330ML CAN

Action

>= 1 Carton

\$ 75

Category: Food & Beverage

Duration: 29 days left

Brand: Bidrico

Made in: Vietnam


Type: Selling

Product status: New

Main market: Ho Chi Minh City

Status: Open

Supplier



Tan Quang Minh Production & Trading Company Limited (Bidrico)

★★★★★


Manufacture of non-alcoholic beverages, and mineral waters

Chat

See Store

PRODUCTS WITH SAME SUPPLIER


See more



A*nuta peach tea bottle 500ml

\$ 218,000


29 days 0



A*nuta tamarind juice can 330ml

\$ 173,000


29 days 0



A*nuta mango juice can 330ml

\$ 173,000

29 days 0




A*nuta pineapple juice can 330ml

\$ 173,000

29 days 0

SUPPLIER


Consumer Products



Riggo Clean LLC

Ho Chi Minh City


Wholesale of food



Tan Phu Vietnam Joint Stock Company

Ho Chi Minh City


Manufacture of plastics products



Phuong Dong Echo Company Limited

Ho Chi Minh City

Wholesale of other household products



Golden Peak Informatics Trading Service Company Limited

Ho Chi Minh City

Wholesale of computers, computer peripheral equipment and software

SEE MORE

Easily create Sales Offers to expand sales opportunities

Suppliers can quickly create and send Sales offers to potential customers on the B2B Marketplace

The screenshot displays the ATALINK B2B Marketplace website. The top navigation bar includes the ATALINK logo, a search bar with the placeholder text "What are you looking for...", and links for "Sign In", "Sign Up", "Notifications", "News Feed", "My Tasks", "Help", and "English". Below the navigation bar, there are tabs for "Categories", "Overview", "For Buyers", and "For Sellers". The "For Sellers" tab is active, showing a large central banner that reads "Expand your sales reach to 12,800+ Businesses". This banner includes three statistics: "200+ Industries", "800+ IZ / EPZ / IC Nationwide", and "4,000+ Businesses in HCMC, Ha Noi", along with a "Register" button. To the right of the banner, there is a section titled "Total value of sales opportunities" showing "\$ 236 Billion" and "1,395 Buying Requests posted publicly", with a "View detail" button. Below this, another section shows "\$ 1 Billion" and "6 Buying Requests posted publicly". On the far right, there are two buttons: "CREATE BUYING REQUEST" and "CREATE SALES OFFER", the latter of which is highlighted with a red dashed border. The bottom section of the page features a "BUYING REQUESTS" section with four items: "Finding A Periodic Health Check Package Provider...", "acid citric anhydrous", "2-tier plastic bucket, 20 liters", and "Nam Long rubber gloves". Below this is a "HOT OFFERS" section with four items: a "HOT DEAL" on a black device, a "4% OFF" on a black device, a "50% OFF" on a "Kita Grace Water Bottle 620ml", and a "40% OFF" on a blue device. On the right side of the bottom section, there is a "PIONEERING SUPPLIERS" section listing four companies: "Chinh Nhan Technology Company Limited", "Fuji Ha Noi Joint Stock Company", "An Khang Computer & Telecom Company Limited", and "Non-specialized wholesale trade".

Quickly access available Buying requests to expand sales opportunities efficiently

Unlimited access to Buying requests on the platform, increasing sales opportunities

ATALINK

Buying Requests

What are you looking for...

Sign In

Sign Up

Notifications

News Feed

My Tasks

Help

English

Categories

Overview

For Buyers

For Sellers

Start selling now

Select a Province

Home

Search buy request

SEARCH CRITERIA

Created date

Jul 16, 2024 → Aug 15, 2024

Category

Office Equipment (6)

Office Furniture (3)

Business Support Services (2)

Transportation

Printing & Packaging (1)

Business Gifts (2)

Personal Protective Equipment

Consumer Products

Real Estate

Estimated order value

All (18)

Under 10M USD (7)

10M - 50M USD (6)

50M - 200M USD (5)

200M - 500M USD (0)

500M - 1B USD (0)

1B - 2B USD (0)

2B - 5B USD (0)


Search results: 18 buying requests

Sort by: Best match

letus

LOOKING FOR A COMPANY TOUR ORGANIZATION PROVIDEL FOR 2024

Yesterday



Category: Tourism

Dear Valued Supplier, Letus Company is looking for a provider to organize a company tour with the following details: Dates: 2nd, 3rd, and 4th of November 2024 Location: 2.1 Dien Bien Phu Budget: Maximum of \$7,500,000 per person

50M - 200M USD

6 views

1 product

4 days left


1 supplier contacted

Quote

LARION

NEED TO PURCHASING MOONCAKES

Yesterday



Category: Business Gifts

Dear Valued Supplier, We need to purchase mooncakes as gifts for our customers, with the following requirements: Design: Luxurious Quantity: 4 cakes per box Budget: \$700,000 - 900,000 per box

10M - 50M USD

0 view

1 product

7 days left


0 supplier contacted

Quote

letus

NEED TO POST AN ADVERTISEMENT FOR THE EVENT

Aug 9, 2024



Category: Other Support Services

Dear Valued Supplier, Our company needs to post an advertisement for

PIONEERING SUPPLIERS

Ngoc Ha Trading And Service Joint Stock Company

Ha Noi

Other remaining business support servic...

Long Binh Information Technology Services Trading Company Limited

Ho Chi Minh City

Wholesale of machinery, equipment and...

Viet Office Machinerics Manufacturing & Trading Joint Stock Company

Ha Noi

Commission agents, brokers and auction...

C.P Information Technology Company Limited

Ho Chi Minh City

Retail sale of other goods in specialized...

Quickly access
available Buying
requests to expand
sales opportunities
efficiently

Provide detailed information
on the requested products
and the company's order
requirements

ATALINK

Buying Requests ▾What are you looking for...

Sign In

Sign Up

Notifications

News Feed


My Tasks


Help

English ▾

Home ▾Business Gifts ▾NEED TO BUY MOONCAKES

1 / 1





NEED TO BUY MOONCAKES

0 view | 0 supplier contacted

Category: Business Gifts

Duration: 7 days left

Receiving date: 26/08/2024

Status: Open

Estimated Order Value: From 10 million USD - 50 million USD

Posted by company

LARION Software TV & Development Joint Stock Company

LARION 3.9 ★★★★★
Software publishing


Quote

See store

Detail information

Company profile

Purchased Products

	Product name	Description	Desired quantity	UOM
	MOON CAKE		15	Box

Description

Dear Supplier,

We need to buy moon cakes as gifts for customers, requiring:

Luxurious Design, 4 cakes / box


Budget: 700,000 - 900,000 USD / box


We kindly request a timely quotation.


We need the goods before September 2nd.


Thanks.

PIONEERING SUPPLIERS

 CDC Materials And Office Equipment Joint Stock Company
Ha Noi
Wholesale of other machinery and...

 C.P Information Technology Company Limited
Ho Chi Minh City
Retail sale of other goods in specialized...

 Hoang Long Trading And Import Export Joint Stock Company
Ha Noi
Retail sale of computers, peripheral unit...

 An Khang Computer & Telecom Company Limited
Ha Noi
Retail sale of computers, peripheral unit...

Quickly create and send Buying requests to current and potential suppliers on the platform

Buyers can quickly create and send Buying requests to current and potential Suppliers on the B2B Marketplace

The screenshot displays the ATALINK B2B Marketplace homepage. The top navigation bar includes the ATALINK logo, a search bar with the placeholder "What are you looking for...", and links for "Sign In", "Sign Up", "Notifications", "News Feed", "My Tasks", "Help", and "English". Below the navigation bar, there are tabs for "Categories", "Overview", "For Buyers", and "For Sellers".

FEATURED CATEGORIES

- Office Equipment **HOT**
- Office Furniture
- Business Support Services
- Transportation
- Printing & Packaging
- Business Gifts
- Personal Protective Equipment
- Consumer Products

Expand your sales reach to 12,800+ Businesses

- 200+ Industries
- 800+ IZ / EPZ / IC Nationwide
- 4,000+ Businesses in HCMC, Ha Noi

Register

Total value of sales opportunities

- \$ 236 Billion**
1,395 Buying Requests posted publicly
View detail
- \$ 1 Billion**
Total value of sales opportunities
6 Buying Requests posted publicly

BUYING REQUESTS | 12,800+ companies send & receive quotes every day

- Finding A Periodic Health Check Package Provider...**
Dear companies
01 product **\$ 50M - 200M USD**
- acid citric anhydrous**
acid citric anhydrous - originated...
01 product **\$ 10M - 50M USD**
- 2-tier plastic bucket, 20 liters**
2-tier plastic bucket, 20 liters
01 product **\$ 10M - 50M USD**
- Nam Long rubber gloves**
Nam Long rubber gloves
01 product **\$ 10M - 50M USD**

HOT OFFERS

- 24% OFF** (Image of a black device)
- 4% OFF** (Image of a black device)
- 50% OFF** (Image of a water bottle)
- 40% OFF** (Image of a blue device)

PIONEERING SUPPLIERS

- Chinh Nhan Technology Company Limited**
Ho Chi Minh City
Computer programming activities
- Fuji Ha Noi Joint Stock Company**
Ha Noi
Other specialized wholesale
- An Khang Computer & Telecom Company Limited**
Ha Noi
Non-specialized wholesale trade

Master data of
800,000+ verified
and standardized
businesses

With **12,800+** activated
companies onboarded across
various industries and domains

The image displays two screenshots of the Atalink website interface, illustrating the search results for companies.

Top Screenshot:

- Search Criteria:** Company Activation Status is set to "All". Business sector is set to "Office Equipment (122,960)".
- Search results:** 1,543,128 companies.
- Highlighted Company:** Hoa Sen University (Tax code: 0301310125, Ho Chi Minh City, Vocational education). A blue arrow points to this company with the text "Business verified by Atalink".
- Pioneering Suppliers:** Nam Tan Computer Limited Liability Company, Quang Loi Trading and Services Limited Liability Company, Viet Office Equipment Manufacturing and Trading Joint Stock Company, Tin Bao Lan Limited Liability Company.

Bottom Screenshot:

- Search Criteria:** Company Activation Status is set to "Activated". Business sector is set to "Office Equipment (122,960)".
- Search results:** 14,413 companies.
- Highlighted Company:** Fujiwa Vietnam Limited Liability Company (Tax code: 0315058035, Ho Chi Minh City, Manufacture of non-alcoholic beverages, and mineral waters).
- Pioneering Suppliers:** Minh Nam Technology Investment Joint Stock Company, Thien Phuc Limited Liability Company, A My Technology & Trading Limited Liability Company.

View the company's credentials and profile information

Showcase the company's brand and capabilities to potential customers on the platform

ATALINK

Companies

Company name, tax code...

Sign In

Sign Up

Notifications


News Feed


My Tasks

Help

English

Home » FUJIWA Vietnam Limited Liability Company





FUJIWA VIET NAM LIMITED LIABILITY COMPANY

Manufacture of non-alcoholic beverages, and mineral waters

Ho Chi Minh City

Customers 200+

Quotation 400

Buying requests 408

Transactions 220+

Latest quotation 14

Lastest buying request Mar 20, 2024

Revenue Over 8B USD

Quotation response rate 96%

Total estimated order value 1,2B USD

Home

Store

Products





Sales Offers

About

Contact

Sort by: Best match

Search in store



Data on 800+ Associations on the platform

Build communities of entrepreneurs and business associations

The screenshot displays the ATALINK platform interface. At the top, there's a navigation bar with the ATALINK logo, a search bar for associations, and user options like Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and English. Below the navigation bar, there are tabs for Categories, Overview, For Buyers, and For Sellers. A secondary bar includes a 'Start selling now' button and a 'Select a Province' dropdown.

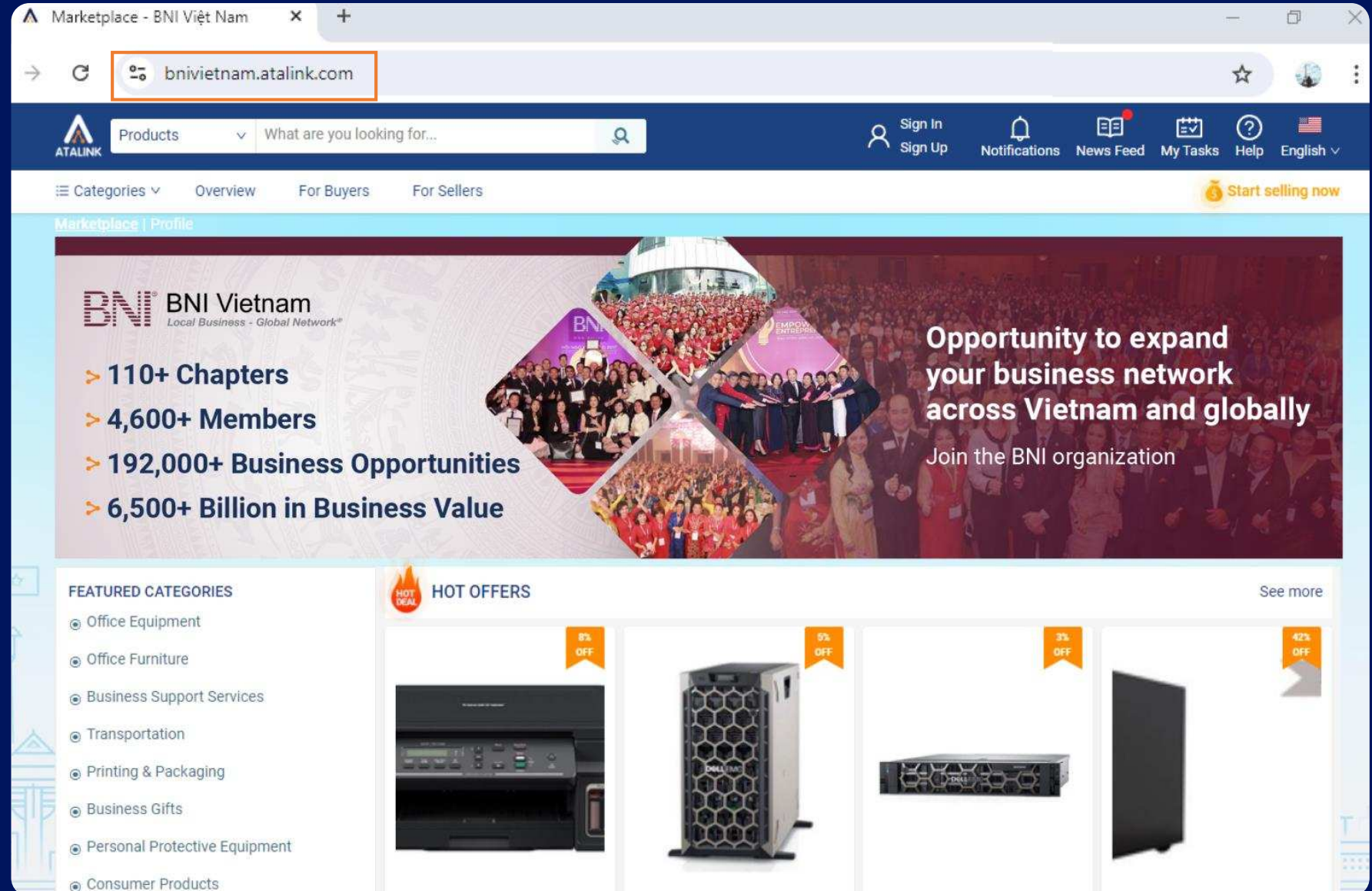
The main content area is titled 'Home page » Search for Associations/Associations'. It features a 'SEARCH CRITERIA' sidebar on the left with filters for 'Society/Association Status' (All, There is interaction on ATALINK, Haven't interacted on ATALINK yet) and 'Province / City' (Hanoi(236), Ho Chi Minh City(257), Hai Phong(34), Da Nang(23), Can Tho(21), An Giang(29), Ba Ria - Vung Tau(30), Bac Giang(48)).

The search results show 1,907 associations. The first few listed are: Agricultural Trade Promotion Center (AGRITRADE) with 102 members / 99 verified members in Hanoi; BNI Vietnam - HCM - Win Win Chapter with 88 members / 82 verified members in Ho Chi Minh City; City Young Business Association (YBAHCM) with 60 members in Ho Chi Minh City; Binh Tan District Business Association with 38 members in Ho Chi Minh City; Gia Lai Provincial Business Association with 35 members in Gia Lai; Young Business Association with 33 members in Dong Nai; and City Clean Association with 30 members in Ho Chi Minh City.

An inset window shows the profile of the BNI Vietnam - HCM - Win Win Chapter. It includes a large group photo of members, the association's name, location (Ho Chi Minh City), and a list of articles from the association. The articles mention a business open day and a transition of the management board. The profile also lists 'PIONEERING SUPPLIERS' such as Nhat Nam Limited Liability Company, FUJIMA Vietnam Limited Liability Company, and KALINA Joint Stock Company.

Establish a dedicated marketplace for your association

Professionally build a marketplace for your business community to enhance trade connections



Data on 400+ IZs / EPZs / ICs

Connect businesses within
IZs, EPZs, and ICs for trade
and collaboration

ATALINK

IZ / EPZ / IC | IZ / EPZ / IC name

Sign In Sign Up Notifications News Feed My Tasks Help English

Categories Overview For Buyers For Sellers

Start selling now Select a Province

Home page » Search IZs / EPZs / ICs

SEARCH CRITERIA

Province / City

- Hanoi(93)
- Ho Chi Minh City(22)
- Hai Phong(20)
- Da Nang(7)
- Can Tho(10)
- An Giang(19)
- Ba Ria - Vung Tau(19)
- Bac Giang(39)

Search results: 888 IZ / EPZ / IC

- Duyen Thai Lacquer Industrial Cluster
Hanoi
- Tan Binh Industrial Park
Ho Chi Minh City
- Tan My Industrial Park
Bac Giang
- Dong Van 1 Industrial Park
Ha Nam
- Tan Kim Industrial Park
Long An
- Tien Hai Industrial Park
Thai Binh
- Hung Thinh Industrial Park
Hai Duong
- Tan Tao Industrial Park
Ho Chi Minh City
- Northwest Cu Chi Industrial Park

PIONEERING SUPPLIERS

- Thanh Dat Trading and Service Joint Stock Company
Ha Noi
Travel agency activities
- Thanh Binh Limited Liability Company

ATALINK

IZ / EPZ / IC | IZ / EPZ / IC name

Sign In Sign Up Notifications News Feed My Tasks Help English

Home page » Tan Binh Industrial Park

Tan Binh Industrial Park

TAN BINH INDUSTRIAL PARK
Ho Chi Minh City

Home page

- Article from Industrial Park
- Article from Business
- IZs / EPZs / ICs's profiles
- General information
- Infrastructure
- Current area
- Expense
- Endow
- Investor

ARTICLE FROM INDUSTRIAL PARK/EXPORT PROCESSING ZONE

Tan Binh Industrial Park
March 17

Effective sales order management solution - increase sales team productivity by 15% - Reduce operating costs by 10%.

Most businesses today encounter the following "headaches":

- Spends a lot of time confirming information between departments and customers
- It takes several hours every week to compile each employee's report manually and send it to managers with a high risk of errors.
- Manage purchase history manually and regularly...

See more

TYPICAL ENTERPRISES

- Thoi Dai Moi Joint Stock Company
Ha Noi
Non-specialized wholesale trade
- Thanh Dat Trading and Service Joint Stock Company
Ha Noi
Travel agency activities
- Tin Bao Lan Company Limited
Ho Chi Minh City
Wholesale of computers, computer...
- Bich Tram Trading Joint Stock

Data on **40,000+** users on the platform

Verify users based on their experience on the platform to help reduce risks for businesses

The screenshot displays the ATALINK platform interface. At the top, there's a navigation bar with the ATALINK logo, a search bar for users, and links for Sign In, Sign Up, Notifications, News Feed, My Tasks, Help, and English. Below this, a secondary bar shows 'Categories', 'Overview', 'For Buyers', and 'For Sellers', along with a 'Start selling now' button and a 'Select a Province' dropdown.

The main content area is titled 'Home page » Search for users'. On the left, a 'SEARCH CRITERIA' sidebar allows filtering by 'Province / City' with checkboxes for 'All', 'Hanoi', 'Ho Chi Minh City', 'Hai Phong', 'Da Nang', and 'Can Tho'. A link 'View all provinces/cities >' is at the bottom of this sidebar.

The search results show 'Search results: 47,577 users'. A list of users is displayed, each with a profile picture and a green checkmark indicating they are verified. The first user is 'Tran Binh Duong', identified as the 'Founder at ANM Vietnam Communications Company Limited'. A blue arrow points to his profile with the text 'Verified user'. Other users listed include 'Nguyen Phan Minh Quan' (Head of Sales at FUJIWA Vietnam Limited Liability Company), 'Nguyen Thi Min' (Bachelor of Law), 'Pham Mai Nhat' (Management - L), 'Nguyen Huynh I' (Deputy Director), 'Nguyen Thi Tha' (Payment Account), 'Nguyen Hong H' (Head of Human Resources at Vina Joint Stock), and 'Le Thi Dung'.

An inset window shows a detailed profile for 'Nguyen Phan Minh Quan', who is the 'Head of Sales at FUJIWA Vietnam Limited Liability Company'. The profile includes a cover image of Fujiwa water bottles. The 'Basic information and contact' section shows his title. The 'Experience' section lists two roles: 'Head of Sales' at FUJIWA Vietnam Limited Liability Company from August 2020 to Present, and 'Senior Sales' at Tan Thuy Hoang Geotechnical Services & Development Company Limited from June 2018 to 2020. Both roles are marked as 'Verified' and located in Ho Chi Minh City, Vietnam.

On the right side of the platform, there's a 'PIONEERING SUPPLIERS' section. It lists several companies, including 'Tu Gia Technology Investment & Development Company Limited' (Ha Noi), 'An Khang Computer & Telecommunications Company Limited' (Ha Noi), 'Tin Bao Lan Company Limited' (Ho Chi Minh City), and 'Sieu Viet Technology Trading Development Company Limited' (Ha Noi).

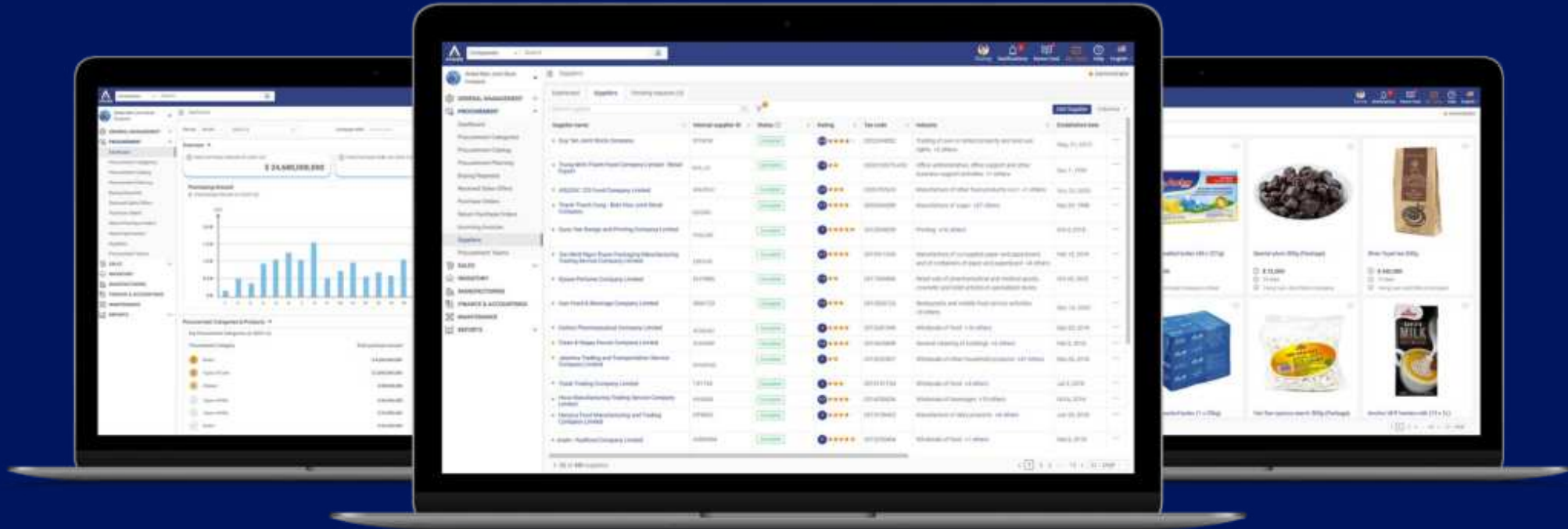


Procurement Management Solution



Procurement Management Solution

Increase visibility into your supply chain & reduce cost



CHALLENGES

Cost management and profit enhancement equation always goes hand in hand with the efficiency of procurement management

- ⦿ The procurement costs are exceeding the budget, and hidden costs occur continuously, making manual tracking and control difficult
- ⦿ The cash flow related to procurement, payments and outstanding debts is not effectively monitored, which is closely tied to the business objectives
- ⦿ Inefficient management and interaction with Suppliers, ineffective warehouse management, lack of synchronization among departments and with Suppliers
- ⦿ The increasing transportation costs are reducing profitability

TYPICAL PROCUREMENT PROCESS





ATALINK PROCUREMENT MANAGEMENT SOLUTION

Increase visibility into your supply chain & reduce cost

Atalink facilitates effective procurement management for businesses, covering tasks from **searching, comparing and selecting products and suppliers** to **order processing, inventory control, payment progress and liabilities, incoming invoices management**; combined with a robust reporting analysis and decision support system

- Information is consistently updated across functional departments **and with Suppliers**
- Enhance procurement efficiency
- Facilitate the establishment and nurturing of close relationships with suppliers



BENEFITS OF IMPLEMENTING THE ATALINK PROCUREMENT MANAGEMENT SOLUTION



32%

The performance of the enterprise's supply team and with Suppliers



10%

Operating costs

80%

Reporting time

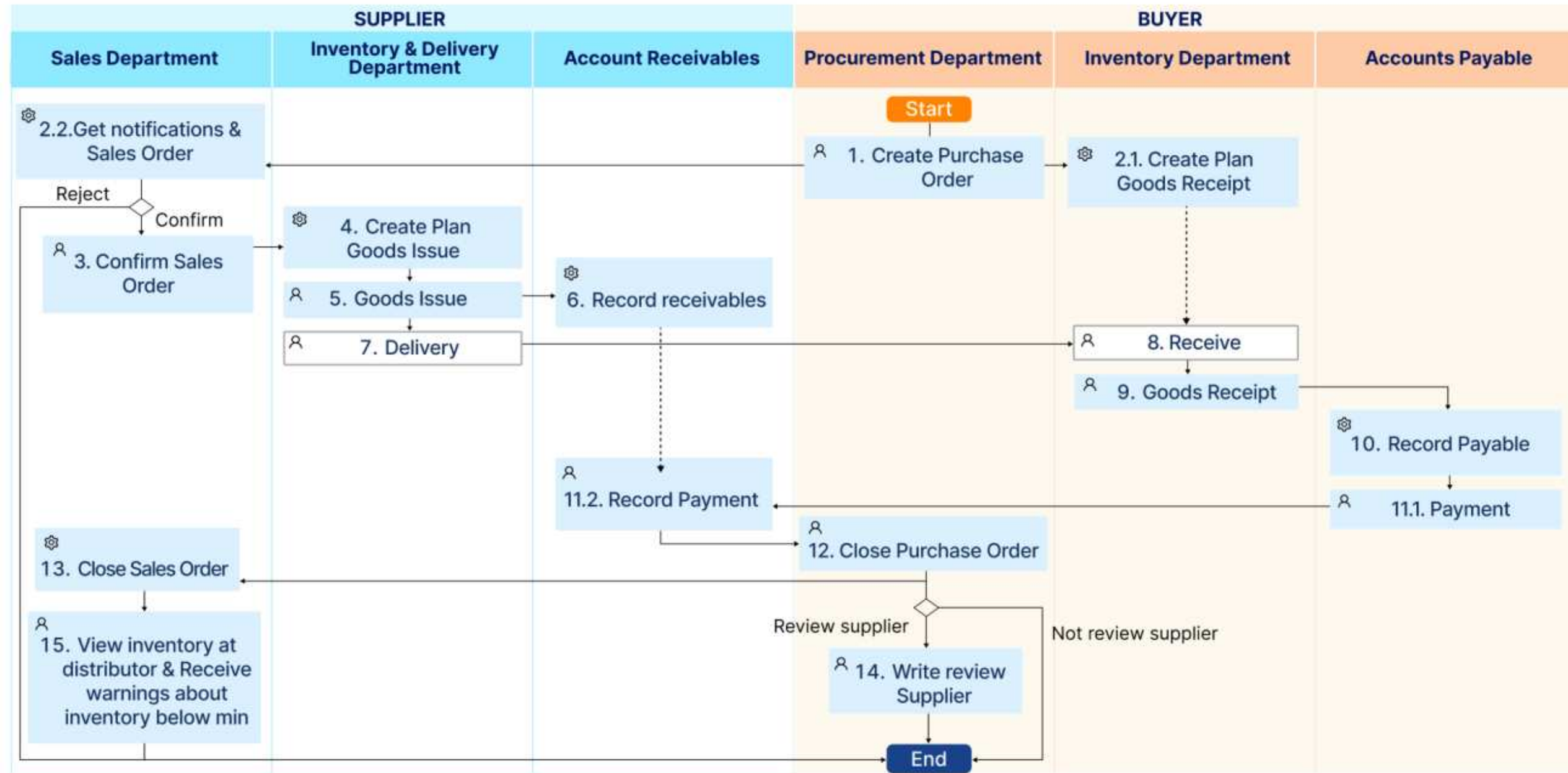
- ◉ Real-time purchase order updates across departments and with Suppliers
- ◉ Effective debt management and purchase history

- ◉ Optimize inventory turnover, expiry control and stock levels
- ◉ Enjoy unlimited benefits and support features from Atalink

ATALINK PROCUREMENT MANAGEMENT SOLUTION FEATURE LIST

-  Procurement categories management
-  Supplier management
-  Procurement planning
-  Buying requests
-  Purchase order management
-  Inventory management
-  Accounts payable / Payments to Suppliers
-  Incoming invoice management
-  Suppliers review
-  Procurement analysis reporting system
-  Report, forecasting of goods in stock
-  Accounts payable report

INTERACT WITHIN YOUR COMPANY AND WITH TRADING PARTNERS IN 1 UNIQUE PLATFORM



Note:

Operations on the system

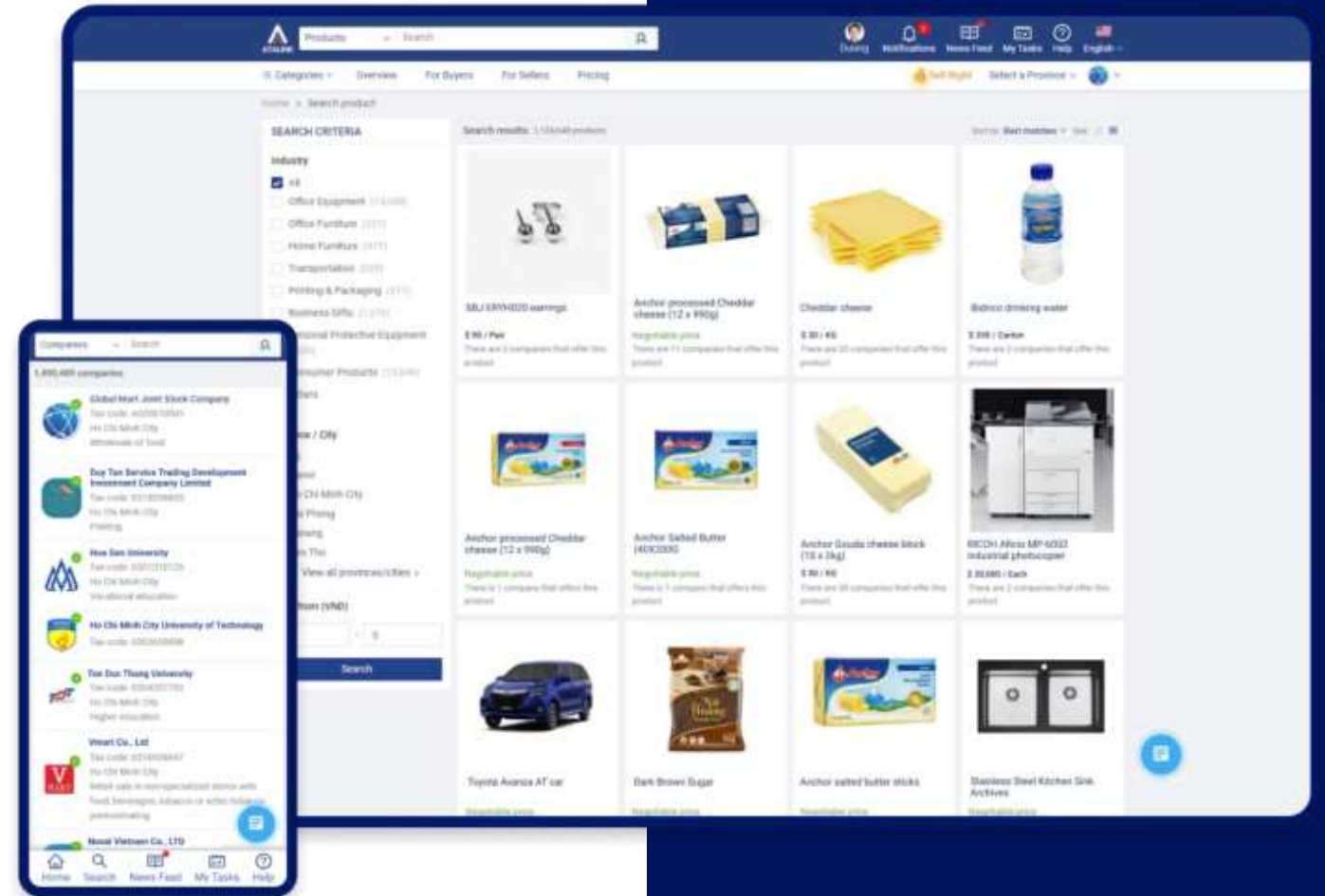
Manual

User actions

Automatically by the system

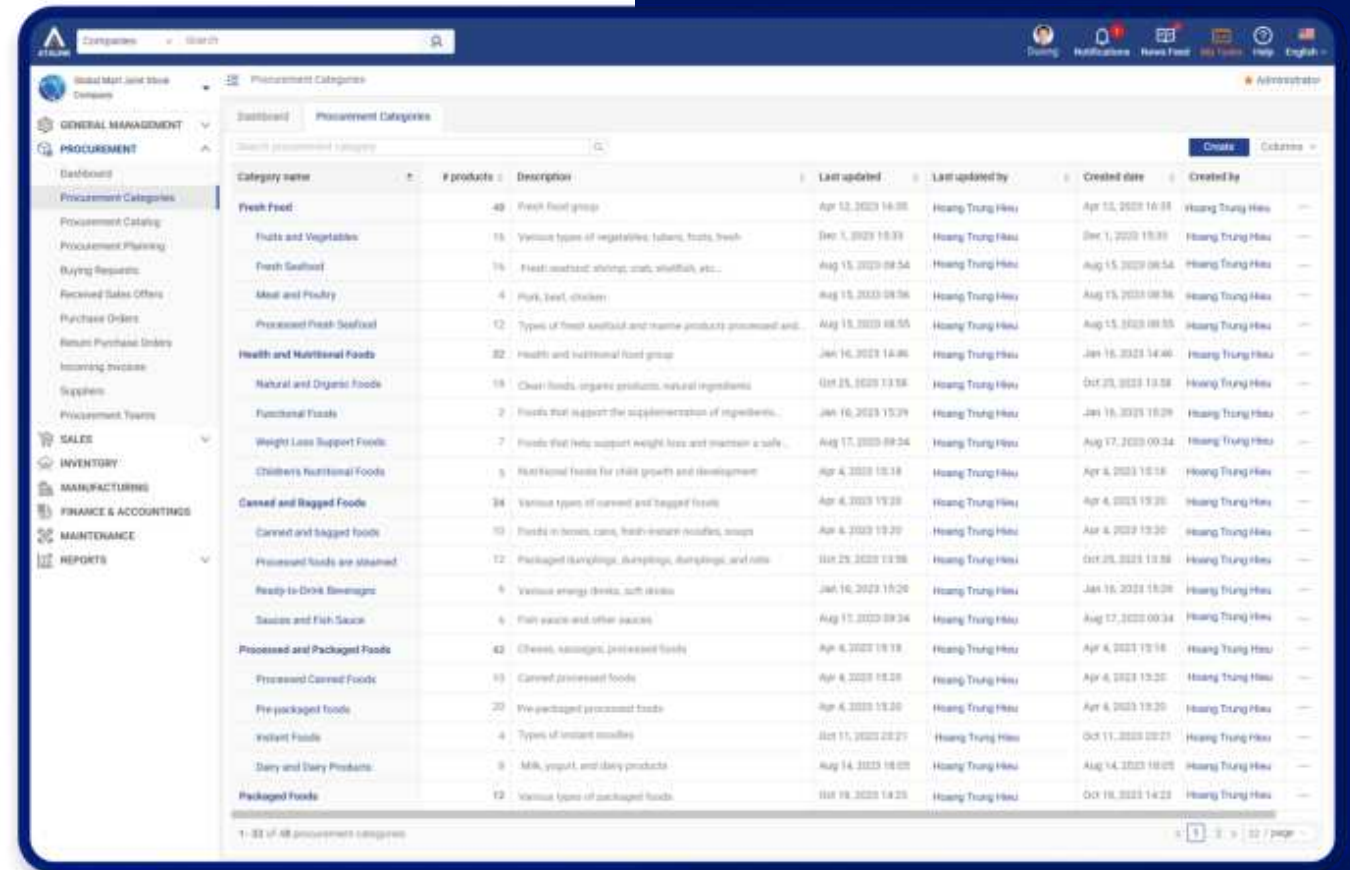
1,000,000+ PRODUCTS & 800,000+ ENTERPRISES

- The optimal choice for your businesses with standardized master data of **over 1 million products & 800,000 suppliers**
- Purchase product quickly at the competitive price
- Synchronize transaction data
- Mitigate procurement risks



PROCUREMENT CATEGORIES MANAGEMENT

- Atalink procurement categories management is standardized according to international standards
- Manage procurement categories at multiple levels simply and conveniently
- Optimize procurement costs
- Contribute to increasing the company's sales

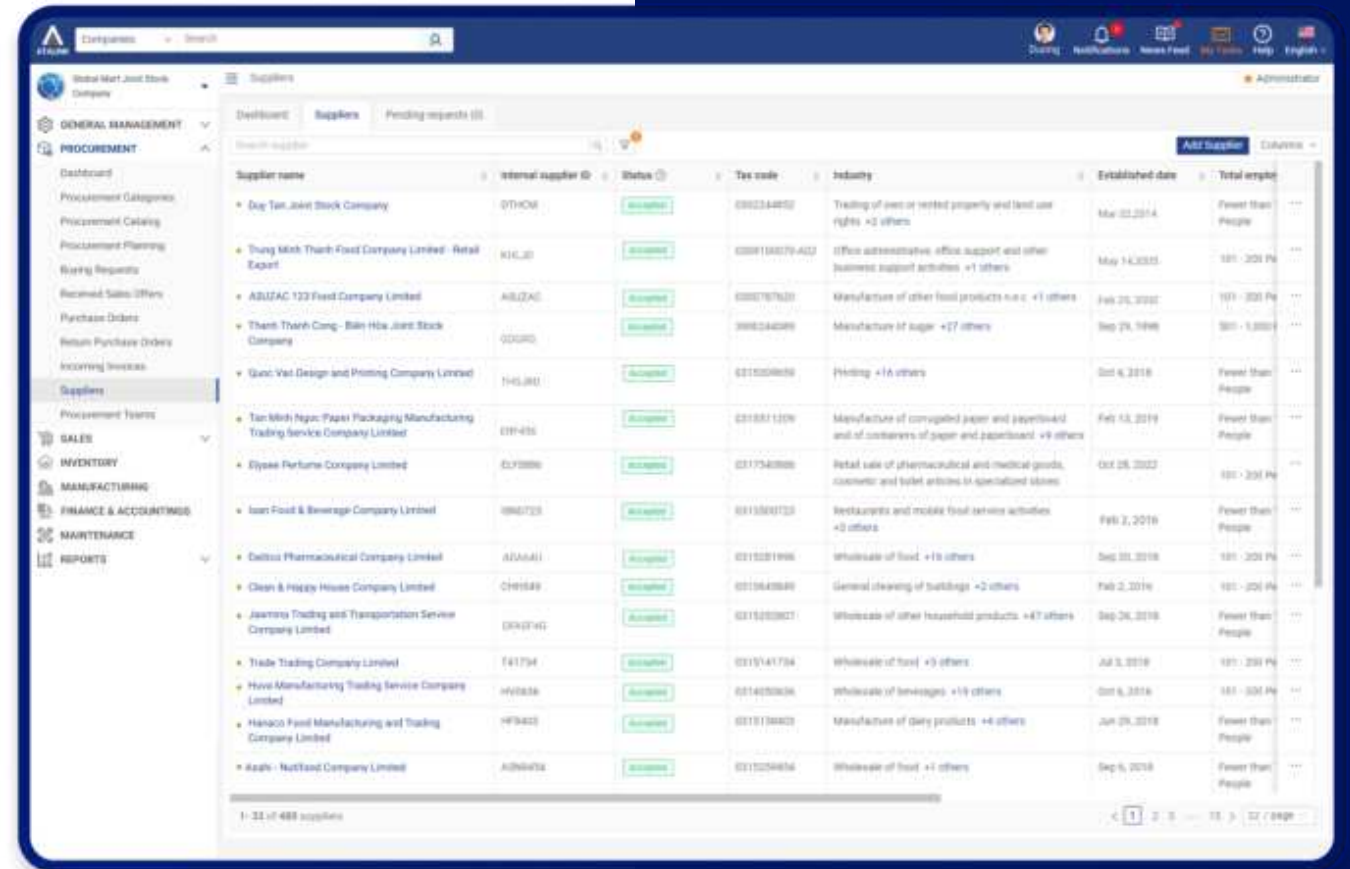


The screenshot displays the Atalink Procurement Categories Management interface. The left sidebar shows the navigation menu with sections: GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTING, MAINTENANCE, and REPORTS. The main content area is titled 'Procurement Categories' and features a table with the following columns: Category name, # products, Description, Last updated, Last updated by, Created date, and Created by. The table lists various food categories such as Fresh Food, Health and Nutritional Foods, Canned and Bagged Foods, Processed and Packaged Foods, and Packaged Foods, each with a corresponding number of products and a brief description. The interface also includes a search bar, a 'Create' button, and a pagination bar at the bottom indicating '1 - 22 of 48 procurement categories'.

Category name	# products	Description	Last updated	Last updated by	Created date	Created by
Fresh Food	49	Fresh food group	Apr 12, 2023 16:08	Huang Trung Hieu	Apr 12, 2023 16:08	Huang Trung Hieu
Fruits and Vegetables	15	Various types of vegetables, tubers, fruits, fresh	Dec 1, 2023 10:39	Huang Trung Hieu	Dec 1, 2023 10:39	Huang Trung Hieu
Fresh Seafood	16	Fresh seafood: shrimp, crab, shellfish, etc...	Aug 15, 2023 08:54	Huang Trung Hieu	Aug 15, 2023 08:54	Huang Trung Hieu
Meat and Poultry	4	Pork, beef, chicken	Aug 15, 2023 08:56	Huang Trung Hieu	Aug 15, 2023 08:56	Huang Trung Hieu
Processed Fresh Seafood	12	Types of fresh seafood and marine products processed and...	Aug 15, 2023 08:55	Huang Trung Hieu	Aug 15, 2023 08:55	Huang Trung Hieu
Health and Nutritional Foods	32	Health and nutritional food group	Jan 16, 2023 14:46	Huang Trung Hieu	Jan 16, 2023 14:46	Huang Trung Hieu
Natural and Organic Foods	18	Clean foods, organic products, natural ingredients	Oct 25, 2023 13:58	Huang Trung Hieu	Oct 25, 2023 13:58	Huang Trung Hieu
Functional Foods	2	Foods that support the supplementation of ingredients...	Jan 16, 2023 15:39	Huang Trung Hieu	Jan 16, 2023 15:39	Huang Trung Hieu
Weight Loss Support Foods	7	Foods that help support weight loss and maintain a safe...	Aug 17, 2023 09:34	Huang Trung Hieu	Aug 17, 2023 09:34	Huang Trung Hieu
Children's Nutritional Foods	5	Nutritional foods for child growth and development	Apr 4, 2023 15:18	Huang Trung Hieu	Apr 4, 2023 15:18	Huang Trung Hieu
Canned and Bagged Foods	34	Various types of canned and bagged foods	Apr 4, 2023 15:20	Huang Trung Hieu	Apr 4, 2023 15:20	Huang Trung Hieu
Canned and Bagged Foods	10	Food in boxes, cans, fresh-steam sealers, soups	Apr 4, 2023 15:20	Huang Trung Hieu	Apr 4, 2023 15:20	Huang Trung Hieu
Processed foods are steamed	12	Packaged dumplings, dumplings, dumplings, and rolls	Oct 25, 2023 13:58	Huang Trung Hieu	Oct 25, 2023 13:58	Huang Trung Hieu
Ready-to-Drink Beverages	6	Various energy drinks, soft drinks	Jan 16, 2023 15:20	Huang Trung Hieu	Jan 16, 2023 15:20	Huang Trung Hieu
Seafood and Fish Sauce	6	Fish sauce and other sauces	Aug 17, 2023 09:34	Huang Trung Hieu	Aug 17, 2023 09:34	Huang Trung Hieu
Processed and Packaged Foods	42	Cheese, sausage, processed foods	Apr 4, 2023 15:19	Huang Trung Hieu	Apr 4, 2023 15:18	Huang Trung Hieu
Processed Canned Foods	13	Canned processed foods	Apr 4, 2023 15:20	Huang Trung Hieu	Apr 4, 2023 15:20	Huang Trung Hieu
Pre-packaged Foods	20	Pre-packaged processed foods	Apr 4, 2023 15:20	Huang Trung Hieu	Apr 4, 2023 15:20	Huang Trung Hieu
Instant Foods	4	Types of instant noodles	Oct 11, 2023 20:27	Huang Trung Hieu	Oct 11, 2023 20:27	Huang Trung Hieu
Dairy and Dairy Products	8	Milk, yogurt and dairy products	Aug 14, 2023 18:05	Huang Trung Hieu	Aug 14, 2023 18:05	Huang Trung Hieu
Packaged Foods	12	Various types of packaged foods	Oct 19, 2023 14:23	Huang Trung Hieu	Oct 19, 2023 14:23	Huang Trung Hieu

SUPPLIERS MANAGEMENT

- Establish & maintain sustainable relationships with suppliers in an efficient manner
- Manage the list & trading status with suppliers based on multiple criteria
- Interact with suppliers online in real-time
- Manage negotiations & transactions history with suppliers centrally and safely



The screenshot displays a web application for managing suppliers. The interface includes a sidebar with navigation menus for General Management, Procurement, Sales, Inventory, Manufacturing, Finance & Accounting, and Reports. The main content area shows a 'Suppliers' table with the following columns: Supplier name, Internal supplier ID, Status, Tax code, Industry, Established date, and Total weight. The table lists 15 suppliers, each with a green 'Accepted' status. The bottom of the table shows a pagination bar indicating 11 of 488 suppliers are displayed.

Supplier name	Internal supplier ID	Status	Tax code	Industry	Established date	Total weight
Dug Tan Joint Stock Company	0THCM	Accepted	0002344052	Trading of own or rented property and land use rights +3 others	Mar 02, 2014	Fewer than People
Trung Minh Thanh Food Company Limited- Retail Export	K14C20	Accepted	0008190379-402	Office administrative, office support and other business support activities +1 others	May 14, 2023	101 - 201 Pe
ABUZAC 123 Food Company Limited	ABUZAC	Accepted	0000707620	Manufacture of other food products n.e.c. +1 others	Feb 26, 2022	101 - 201 Pe
Thanh Thanh Cong - Binh Hoa Joint Stock Company	Q0GRO	Accepted	0000244080	Manufacture of sugar +27 others	Sep 29, 1998	500 - 1,000
Quoc Viet Design and Printing Company Limited	1H4580	Accepted	0210208050	Printing +16 others	Oct 6, 2018	Fewer than People
Tan Minh Ngan Paper Packaging Manufacturing Trading Service Company Limited	09H456	Accepted	0210011206	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 13, 2019	Fewer than People
Elysee Perfume Company Limited	02F0886	Accepted	0217340980	Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles or specialized stores	Oct 26, 2023	100 - 201 Pe
Isan Food & Beverage Company Limited	0980723	Accepted	0210007223	Restaurants and mobile food service activities +3 others	Feb 2, 2019	Fewer than People
Dellon Pharmaceutical Company Limited	ADAMAI	Accepted	0210201906	Wholesale of food +18 others	Sep 01, 2018	100 - 201 Pe
Clean & Picky House Company Limited	CHN049	Accepted	0210640680	General cleaning of buildings +2 others	Feb 2, 2016	100 - 201 Pe
Jeansons Trading and Transportation Service Company Limited	0K40740	Accepted	0210000021	Wholesale of other household products +47 others	Sep 26, 2018	Fewer than People
Trade Trading Company Limited	F41754	Accepted	0210141754	Wholesale of food +3 others	Jul 3, 2018	100 - 201 Pe
Huynh Manufacturing Trading Service Company Limited	HV0036	Accepted	0214050636	Wholesale of beverages +19 others	Oct 6, 2016	100 - 201 Pe
Hinoco Food Manufacturing and Trading Company Limited	HF9402	Accepted	0210109402	Manufacture of dairy products +4 others	Jun 26, 2018	Fewer than People
Asahi - Nutifood Company Limited	ADN0470	Accepted	0210204636	Wholesale of food +1 others	Sep 6, 2018	Fewer than People

PROCUREMENT PLANNING

- Business departments generate purchasing requisitions concurrently
- An overall Procurement Plan is synthesized by the system and perpetually revised in response to actual purchasing requirements
- Easily manage and oversee the Procurement Plan
- Ensure effective business operations, improve purchasing efficiency, effectively manages costs and mitigate risks

The screenshot displays the 'Create Procurement Plan' window within a software application. The interface includes a sidebar with navigation options such as 'GENERAL MANAGEMENT', 'PROCUREMENT', 'SALES', 'INVENTORY', 'MANUFACTURING', 'FINANCE & ACCOUNTING', 'MAINTENANCE', and 'REPORTS'. The main content area is titled 'Create Procurement Plan' and features a 'General' tab. A table lists items with columns for Product code, Product name, Expected purchased quantity, UOM, Unit price, Tax (%), Total price, and Expected supplier. The table contains three rows of data for various cheese products, all sourced from 'Saigon Dairy Company Limited'. Below the table, there is a section for 'Add line' and 'Select products in bulk'. At the bottom right, a summary table shows financial totals: Amount before tax (\$43,000,000), Tax amount (\$2,450,000), Subtotal (\$45,450,000), and Grand total budget (\$45,450,000).

Product code	Product name	Expected purchased quantity	UOM	Unit price	Tax (%)	Total price	Expected supplier
GTGT	Anchor Natural Flavor Cheese 200g	300	Pack	40	5	\$1,200	Saigon Dairy Company Limited
KFKK-CC	Anchor Cheddar Cheese 100g	120	Pack	20	5	\$ 900	Saigon Dairy Company Limited
QNT	Cheddar Cheese Anchor 200g	400	Box	15	5	\$ 1,800	Saigon Dairy Company Limited
Select specific products							
Add new products in bulk		0		0	5	\$ 0	

Amount before tax (T)	\$ 43,000,000
Tax amount (T)	\$ 2,450,000
Subtotal (T)	\$ 45,450,000
Grand total budget (T)=(T)+(T)	\$ 45,450,000

PURCHASE ORDER MANAGEMENT

- Place purchase orders directly on the Atalink system around all of the time
- Easily track and manage purchase orders status
- Continuous real-time interaction with suppliers on each order
- Data authorization for purchasing officers

PO No.	Order date	Receipt date	Supplier	Total	Status	Invoice No.
PO-AC00010541-0000000002	Feb 6, 2024	Feb 15, 2024	Saigon Food Joint Stock Company	\$ 100,000,000	Completed	USUC-0-0-00001
PO-AC00010541-0000000001	Feb 6, 2024	Feb 15, 2024	Saigon Food Joint Stock Company	\$ 40,000,000	Completed	USUC-0-0-00002
PO-AC00010541-0000000000	Jan 26, 2024	Jan 26, 2024	Saigon Food Joint Stock Company	\$ 1,000,000	Completed	PHAW-0-0-00005
PO-AC00010541-0000000000	Dec 27, 2023	Dec 27, 2023	Saigon Food Joint Stock Company	\$ 60,000,000	Completed	USUC-0-0-00003
PO-AC00010541-0000000000	Jan 26, 2024	Jan 26, 2024	Saigon Food Joint Stock Company	\$ 30,000,000	Completed	AC0000-0-0-00012
PO-AC00010541-0000000001	Jan 26, 2024	Jan 26, 2024	Saigon Food Joint Stock Company	\$ 10,000,000	Completed	USUC-0-0-00001
PO-AC00010541-0000000000	Jan 15, 2024	Jan 15, 2024	Duy Tan Joint Stock Company	\$ 210,000,000	Completed	SCFW-0-0-00076
PO-AC00010541-0000000000	Apr 20, 2023	Apr 20, 2023	Duy Tan Joint Stock Company	\$ 2,400,000	Completed	QJALW-0-0-00056
PO-AC00010541-0000000001	Apr 24, 2023	Apr 24, 2023	Saigon Food Joint Stock Company	\$ 24,000,000	Completed	KHCH-25-11-00006
PO-AC00010541-0000000000	Apr 24, 2023	Apr 24, 2023	Saigon Food Joint Stock Company	\$ 10,300,000	Cancel	SCFW-0-0-00067
PO-AC00010541-0000000000	Dec 26, 2023	Dec 26, 2023	Aninh Technology Joint Stock Company	\$ 5,500,000	Completed	KHCH-25-11-00001
PO-AC00010541-0000000001	Jan 9, 2024	Jan 9, 2024	Saigon Food Joint Stock Company	\$ 15,400,000	Completed	KHCH-25-11-00001
PO-AC00010541-0000000000	Jan 15, 2024	Jan 15, 2024	Duy Tan Joint Stock Company	\$ 200,100,000	Completed	KHCH-25-11-00006
PO-AC00010541-0000000001	Jan 15, 2024	Jan 15, 2024	Duy Tan Joint Stock Company	\$ 26,010,000	Completed	KHCH-25-11-00006
PO-AC00010541-0000000001	Jan 5, 2024	Jan 5, 2024	Aninh - Nutifood Company Limited	\$ 5,400,000	Completed	QJALW-0-0-00056
PO-AC00010541-0000000000	Dec 26, 2023	Dec 26, 2023	Phu Nature Foods Joint Stock Company	\$ 10,000,000	Cancel	USUC-0-11-00001
PO-AC00010541-0000000000	Dec 9, 2023	Dec 9, 2023	Phu Nature Foods Joint Stock Company	\$ 21,000,000	Completed	KHCH-25-11-00007
PO-AC00010541-0000000001	Jan 2, 2024	Jan 2, 2024	Saigon Food Joint Stock Company	\$ 77,000,000	Completed	QJALW-0-0-00057
PO-AC00010541-0000000001	Dec 27, 2023	Dec 27, 2023	Aninh Technology Joint Stock Company	\$ 200,000,000	Cancel	USUC-0-11-00002
PO-AC00010541-0000000000	Dec 26, 2023	Dec 26, 2023	Saigon Food Joint Stock Company	\$ 21,000,000	Completed	USUC-0-11-00003
PO-AC00010541-0000000001	Dec 26, 2023	Dec 26, 2023	Saigon Food Joint Stock Company	\$ 10,000,000	Cancel	USUC-0-11-00002

INVENTORY MANAGEMENT

- ◉ Inventory management across multiple devices, available 24/7
- ◉ Real-time stock balance sheet updates, with forecasted inventory effectively
- ◉ Optimize inventory turnover
- ◉ Be proactive in supply planning in the distribution system by sharing inventory information

Inventory | Centre | Dashboard | Warehouse Transfers | Inventory Adjustment | Products | Reporting | Dashboard

Stock Balance Sheet Report

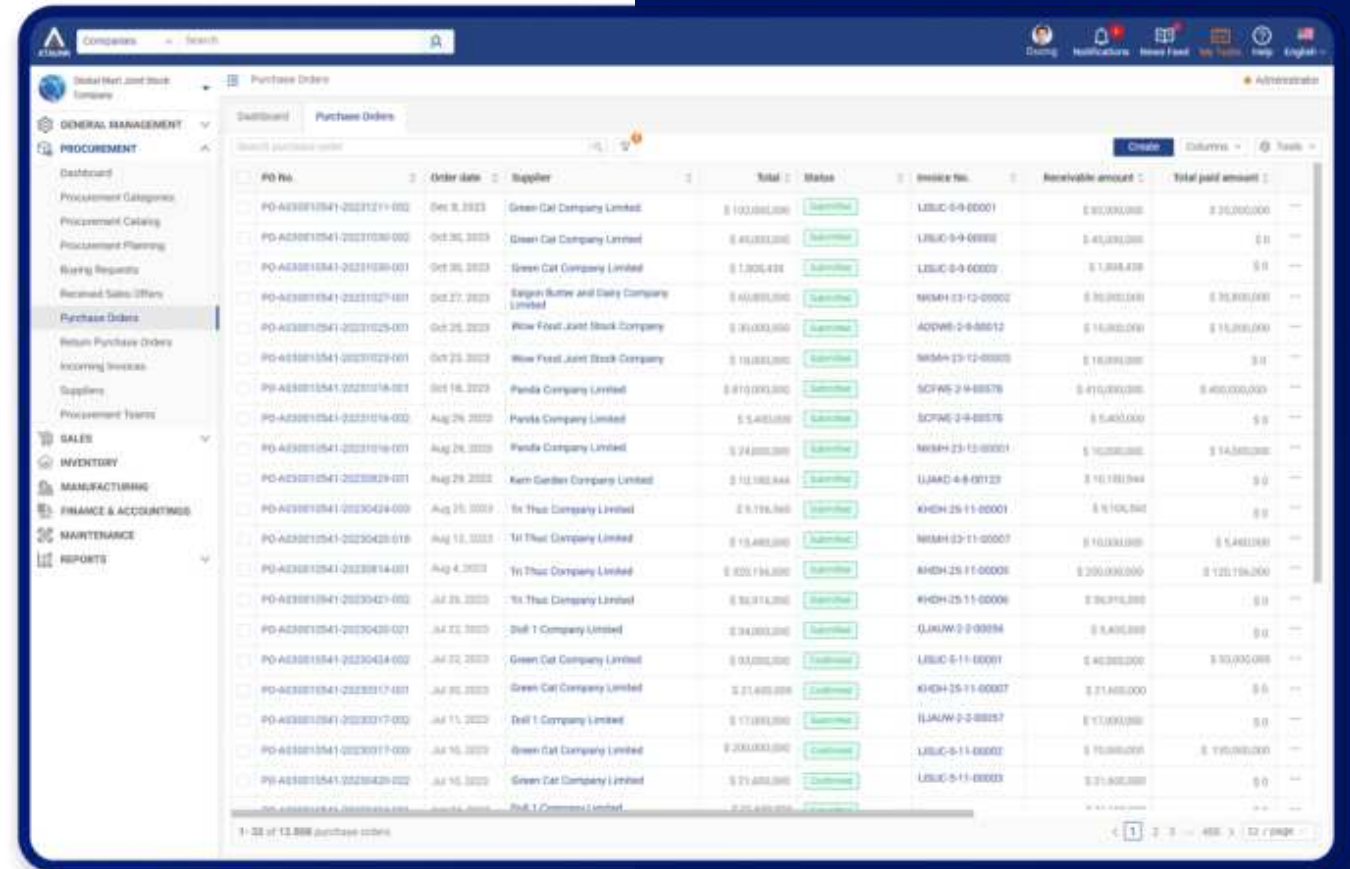
Filter: Type Period: Year 2024 | Include exhausted products: ☒ | Warehouses & Locations: All Warehouses | Categories & Products: All Categories

Opening Stock		Closing Stock	
Opening Quantity	58,260.00	Closing Quantity	73,062.00

Stock In		Stock Out	
Total In Quantity	251,933.00	Total Out Quantity	237,131.00
Purchase Quantity	205,917.00	Sale Quantity	198,260.00
Sale Return Quantity	320.00	Purchase Return Quantity	504.00
Warehouse Transfer In Quantity	45,680.00	Warehouse Transfer Out Quantity	38,157.00
Inventory Adjustment In Quantity	4.00	Inventory Adjustment Out Quantity	142.00
Other In Quantity	12.00	Scrap Quantity	23.00
		Other Out Quantity	46.00

PAYMENT / LIABILITIES

- ⦿ Timely payment management
- ⦿ Manage supplier payables closely
- ⦿ Track payment progress on every order
- ⦿ Support business to make timely and data-driven decisions



The screenshot displays a software interface for managing purchase orders. The left sidebar contains a navigation menu with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTING, and REPORTS. The main area shows a table of purchase orders with the following columns: PO No., Order date, Supplier, Total, Status, Invoice No., Receivable amount, and Total paid amount. The table lists 20 purchase orders, each with a unique PO number, order date, supplier name, total amount, status (e.g., Submitted, Confirmed), invoice number, receivable amount, and total paid amount. The interface also includes a search bar, a 'Create' button, and a 'Columns' dropdown menu.

PO No.	Order date	Supplier	Total	Status	Invoice No.	Receivable amount	Total paid amount
PO-AE30E12541-20221219-002	Dec 9, 2022	Green Cat Company Limited	\$ 100,000.00	Submitted	LSBUC-5-9-00001	\$ 90,000.00	\$ 20,000.00
PO-AE30E12541-20221030-002	Oct 30, 2022	Green Cat Company Limited	\$ 40,000.00	Submitted	LSBUC-5-9-00002	\$ 40,000.00	\$ 0
PO-AE30E12541-20221030-001	Oct 30, 2022	Green Cat Company Limited	\$ 1,000,430	Submitted	LSBUC-5-9-00003	\$ 1,000,430	\$ 0
PO-AE30E12541-20221027-001	Oct 27, 2022	Sargol Butter and Dairy Company Limited	\$ 40,000.00	Submitted	NMMH-23-12-00002	\$ 30,000.00	\$ 10,000.00
PO-AE30E12541-20221025-001	Oct 25, 2022	New Food Joint Stock Company	\$ 30,000.00	Submitted	ADPW-2-9-00012	\$ 10,000.00	\$ 10,000.00
PO-AE30E12541-20221023-001	Oct 23, 2022	New Food Joint Stock Company	\$ 10,000.00	Submitted	NMMH-23-12-00003	\$ 10,000.00	\$ 0
PO-AE30E12541-20221016-001	Oct 16, 2022	Panda Company Limited	\$ 410,000.00	Submitted	SCFAS-2-9-00076	\$ 410,000.00	\$ 400,000.00
PO-AE30E12541-20221016-002	Aug 26, 2022	Panda Company Limited	\$ 5,400.00	Submitted	SCFAS-2-9-00076	\$ 5,400.00	\$ 0
PO-AE30E12541-20221016-001	Aug 26, 2022	Panda Company Limited	\$ 24,000.00	Submitted	NMMH-23-12-00001	\$ 10,000.00	\$ 14,000.00
PO-AE30E12541-20220829-001	Aug 29, 2022	Kien Garden Company Limited	\$ 10,180,944	Submitted	UJAC-4-8-00123	\$ 10,180,944	\$ 0
PO-AE30E12541-20220424-000	Aug 16, 2022	Sa Thuc Company Limited	\$ 9,196,940	Submitted	KHDM-25-11-00001	\$ 9,196,940	\$ 0
PO-AE30E12541-20220420-018	Aug 11, 2022	Tu Thuc Company Limited	\$ 19,480.00	Submitted	NMMH-23-11-00007	\$ 10,000.00	\$ 9,480.00
PO-AE30E12541-20220414-001	Aug 4, 2022	Tu Thuc Company Limited	\$ 220,194,000	Submitted	KHDM-25-11-00006	\$ 200,000,000	\$ 120,194,000
PO-AE30E12541-20220402-002	Jul 29, 2022	Tu Thuc Company Limited	\$ 30,316,000	Submitted	KHDM-25-11-00006	\$ 30,316,000	\$ 0
PO-AE30E12541-20220420-021	Jul 11, 2022	Dell T Company Limited	\$ 34,000.00	Submitted	UJACW-2-9-00094	\$ 5,400.00	\$ 0
PO-AE30E12541-20220424-002	Jul 12, 2022	Green Cat Company Limited	\$ 93,000.00	Submitted	LSBUC-5-11-00001	\$ 40,000.00	\$ 53,000.00
PO-AE30E12541-20220317-001	Jul 02, 2022	Green Cat Company Limited	\$ 21,400,000	Submitted	KHDM-25-11-00007	\$ 21,400,000	\$ 0
PO-AE30E12541-20220317-002	Jul 11, 2022	Dell T Company Limited	\$ 17,000.00	Submitted	UJACW-2-9-00097	\$ 17,000.00	\$ 0
PO-AE30E12541-20220317-000	Jul 10, 2022	Green Cat Company Limited	\$ 200,000.00	Submitted	LSBUC-5-11-00002	\$ 10,000.00	\$ 190,000.00
PO-AE30E12541-20220420-002	Jul 10, 2022	Green Cat Company Limited	\$ 21,800.00	Submitted	LSBUC-5-11-00003	\$ 21,800.00	\$ 0
PO-AE30E12541-20220420-001	Jul 10, 2022	Dell T Company Limited	\$ 20,000.00	Submitted			

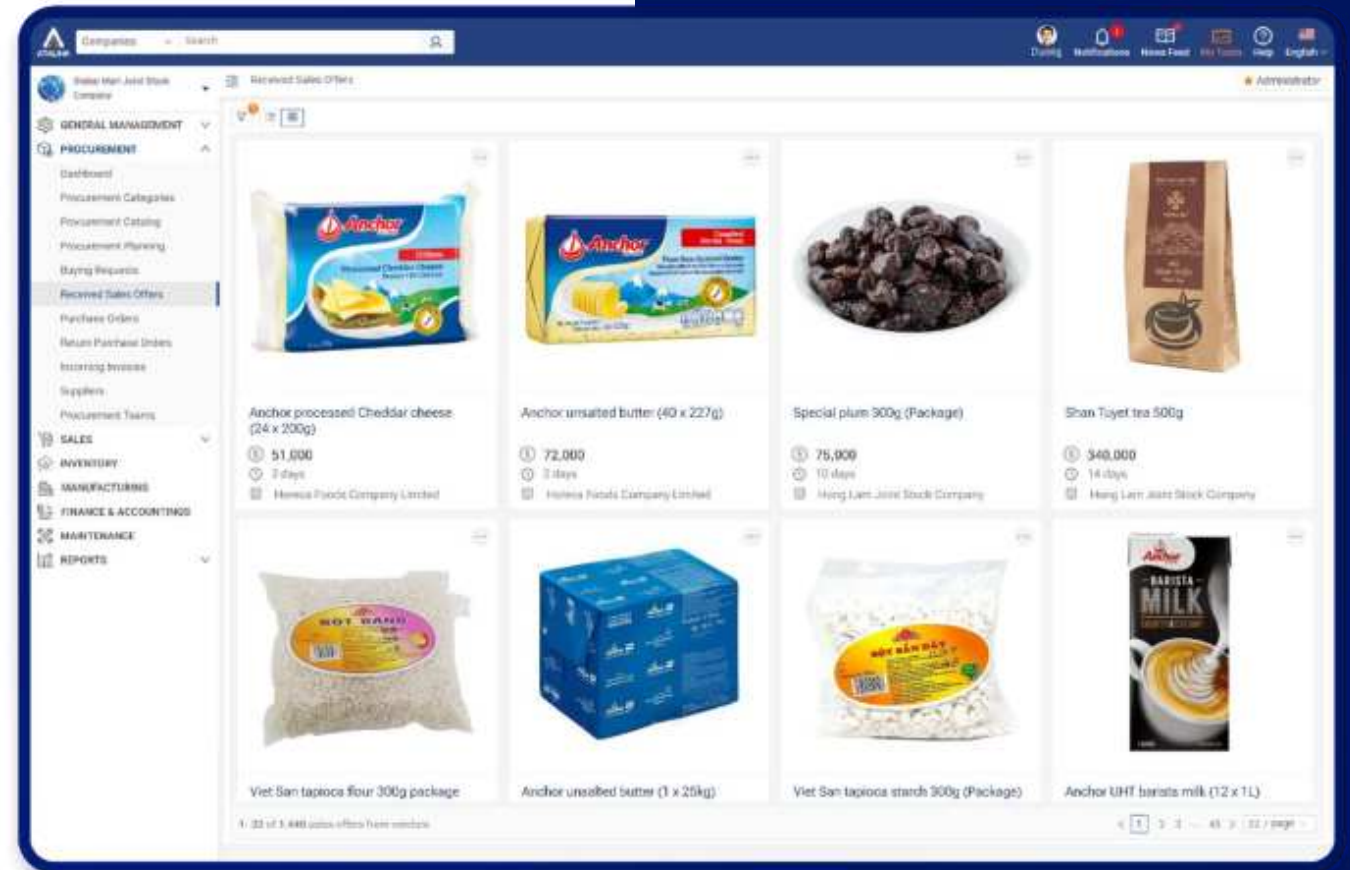
INCOMING INVOICES

- Synchronize all incoming invoices for your business immediately when using Atalink
- Verify automatically the validity of incoming invoices & tax information of suppliers
- Create suppliers list automatically & generate purchase orders quickly based on information from your incoming invoices
- Support exporting incoming invoices information to other accounting software



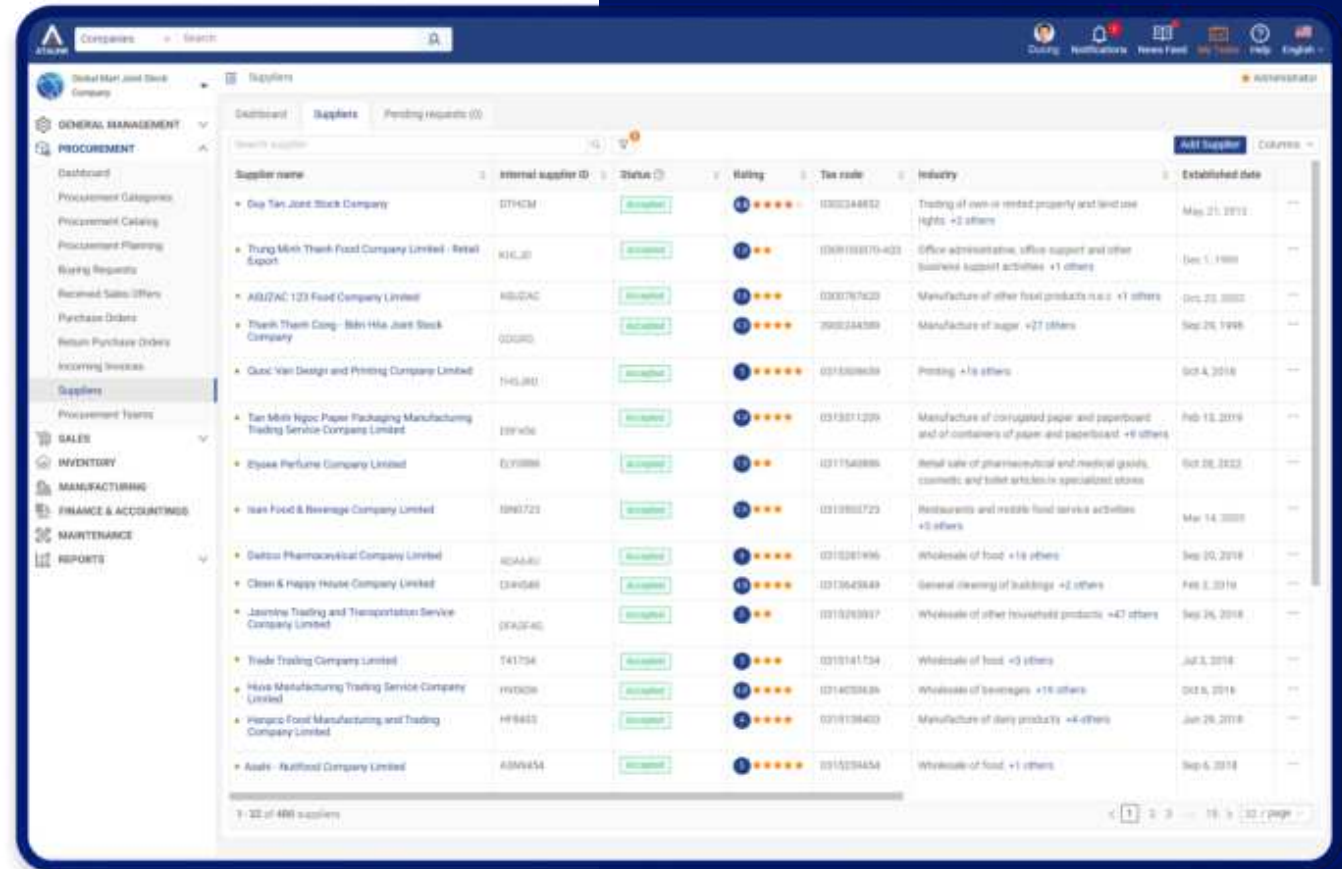
RECEIVED SALES OFFERS

- ⦿ Seize timely "hot deals" from suppliers
- ⦿ Update the supplier's information on promotional programs & price policy immediately
- ⦿ Update information on new products on the market immediately
- ⦿ Expand your purchase options from many potential suppliers



SUPPLIERS REVIEW

- Set up evaluation criteria for suppliers flexibly
- Optimize supplier selection based on enterprise credit risk scores and evaluation information from customers on the Atalink system
- Mitigate risks when selecting suppliers
- Increase engagement between your company and trading partners

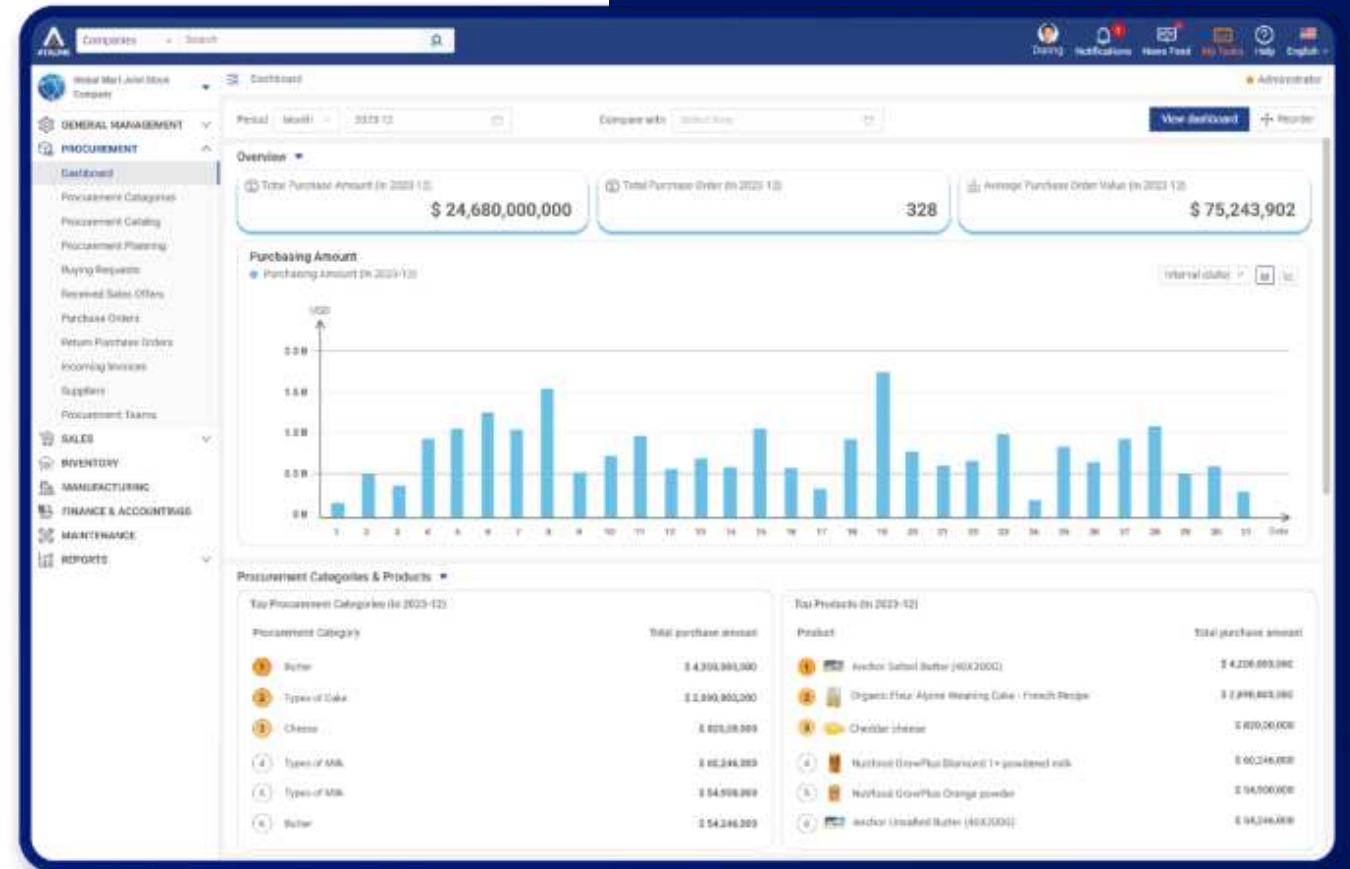


The screenshot displays the 'Suppliers' section of the Atalink system. The interface includes a sidebar with navigation options like 'GENERAL MANAGEMENT', 'PROCUREMENT', 'SALES', 'INVENTORY', 'MANUFACTURING', 'FINANCE & ACCOUNTING', 'MAINTENANCE', and 'REPORTS'. The main area shows a table of suppliers with columns for 'Supplier name', 'Internal supplier ID', 'Status', 'Rating', 'Tax code', 'Industry', and 'Established date'. The table lists 15 suppliers, each with a rating (e.g., 4.5, 4.0, 4.5) and a status (e.g., 'Approved', 'Rejected'). The bottom of the table indicates '1-12 of 400 suppliers'.

Supplier name	Internal supplier ID	Status	Rating	Tax code	Industry	Established date
Đại Tân Joint Stock Company	DTHCM	Approved	4.5	0300348832	Trading of own or rented property and land use rights +3 others	May 21, 2012
Trung Minh Thanh Food Company Limited - Retail Export	KICLD	Approved	4.0	030110010-403	Office administrative, office support and other business support activities +1 others	Jan 1, 1999
ABUQAC 123 Food Company Limited	ABUQAC	Approved	4.0	0300767620	Manufacture of other food products n.e.c. +1 others	Dec 23, 2000
Thanh Thanh Cong - Bân Hân Joint Stock Company	QDGRD	Approved	4.5	3000244389	Manufacture of paper +21 others	Sep 26, 1998
Quoc Van Design and Printing Company Limited	THSLRD	Approved	5	0315098639	Printing +19 others	Sep 4, 2016
Tan Minh Ngoc Paper Packaging Manufacturing Trading Service Company Limited	EPHND	Approved	4.5	0313071209	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 16, 2019
Espace Perfume Company Limited	ECY9886	Approved	4.0	0311560886	Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles in specialized stores	Sep 28, 2022
Lean Food & Beverage Company Limited	SNK723	Approved	4.0	0310002723	Restaurants and mobile food service activities +5 others	Mar 14, 2009
Daiton Pharmaceutical Company Limited	ADAA80	Approved	5	0310301906	Wholesale of food +18 others	Sep 20, 2018
Clean & Happy House Company Limited	CHH046	Approved	4.5	0313645849	General cleaning of buildings +2 others	Feb 3, 2019
Jasmine Trading and Transportation Service Company Limited	JFADF40	Approved	4.0	0310263937	Wholesale of other household products +47 others	Sep 26, 2018
Trade Trading Company Limited	T41754	Approved	4.0	0310141754	Wholesale of food +3 others	Jul 3, 2018
Huon Manufacturing Trading Service Company Limited	HYK006	Approved	4.5	0314030636	Wholesale of beverages +19 others	Oct 5, 2016
Viergac Food Manufacturing and Trading Company Limited	HF8403	Approved	4.0	0310138403	Manufacture of dairy products +8 others	Jun 26, 2018
Asahi - Realfood Company Limited	AMH454	Approved	5	0315234654	Wholesale of food +1 others	Sep 6, 2018

PROCUREMENT DASHBOARD

- Track purchasing costs quickly & accurately
- Analyze & evaluate the purchase performance based on variety criteria
- Manage & evaluate your top suppliers to frequently trade with
- Support business to make timely and data-driven decisions



A stylized globe on the left side of the image, composed of a network of blue lines and dots. Several blue chain links are draped over the globe. The background is a dark blue space filled with white stars and faint binary code (0s and 1s).

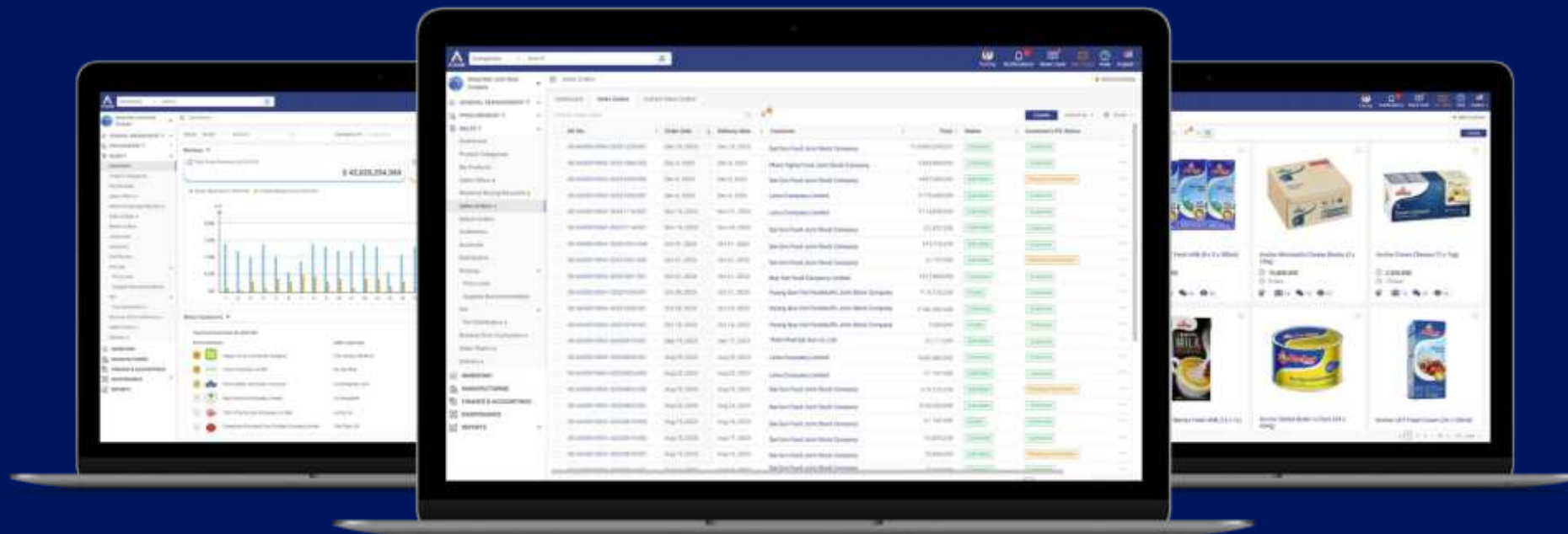
IV

B2B Order Management Solution



B2B Order Management Solution

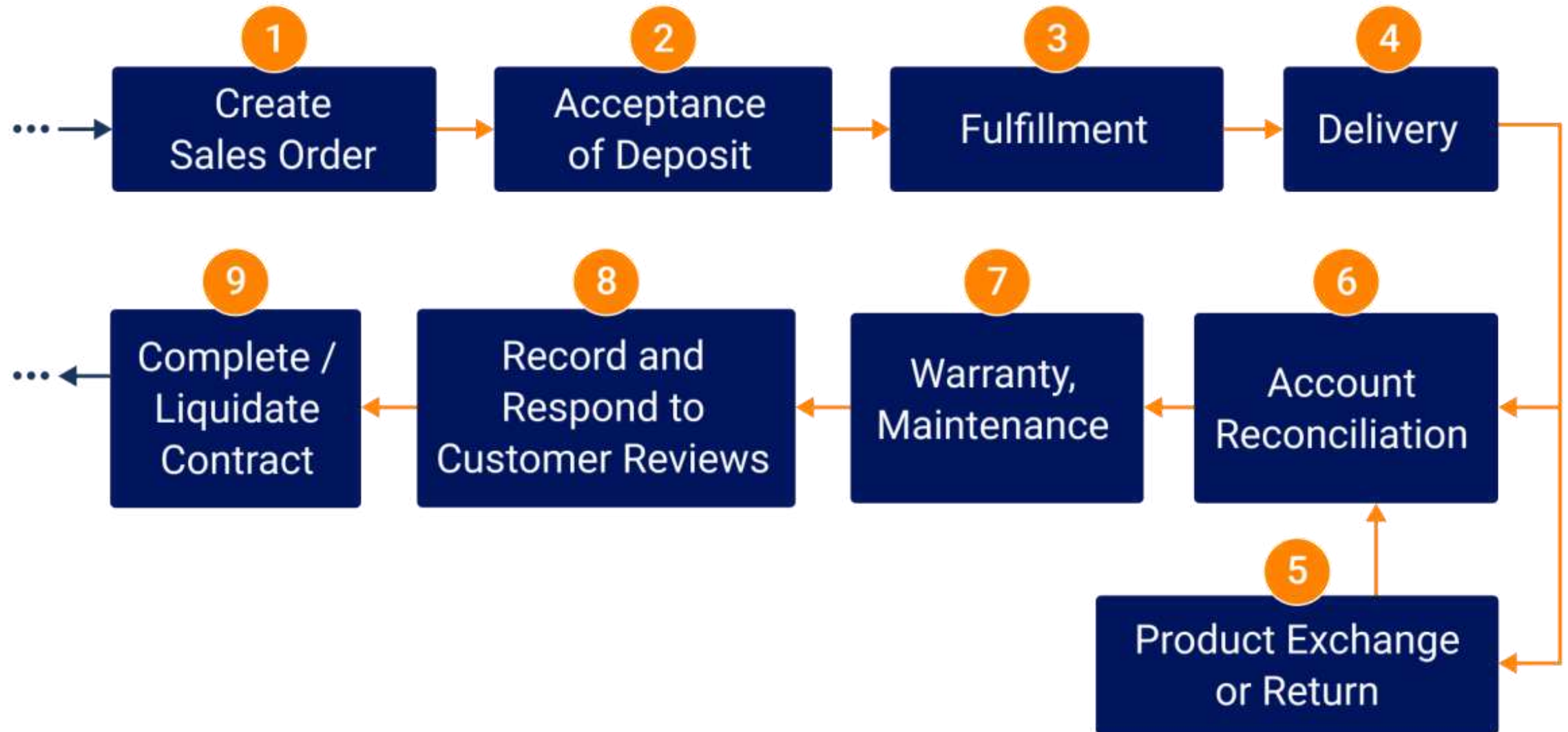
Optimize order processing costs &
improve sustainable profitability



CHALLENGES

- ⦿ Constraints on capital acquisition and bank loans
- ⦿ Lengthy accounts receivable cycles led to cashflow inefficiency
- ⦿ Sales volatility due to dynamic consumer preferences and competitive pressures
- ⦿ Elevated costs stemming from operational inefficiencies in sales and inventory
- ⦿ Absence of formalized customer feedback mechanisms
- ⦿ Challenges in market trend forecasting
- ⦿ A broad spectrum of unpredictable risk factors
- ⦿ Resource limitations (financial, human capital, technological) hindering operational modernization and business management system improvements

TYPICAL SALES PROCESS





ATALINK B2B ORDER MANAGEMENT SOLUTION

Optimize order processing costs & improve sustainable profitability

Atalink helps businesses manage orders effectively, from managing product categories, customers, pricing policies, promotions, sales orders to managing warehouses, payments, and liabilities, outgoing invoices management; combined with powerful analysis report and decision support systems.

- Sales order information is updated instantly and seamlessly across business departments, **and with Distributors, Clients**
- Reduce order receiving and processing time
- Improve sales productivity



THE BENEFITS OF IMPLEMENTING ATALINK B2B ORDER MANAGEMENT SOLUTION

 **15%** Sales team productivity **20%** Sales performance

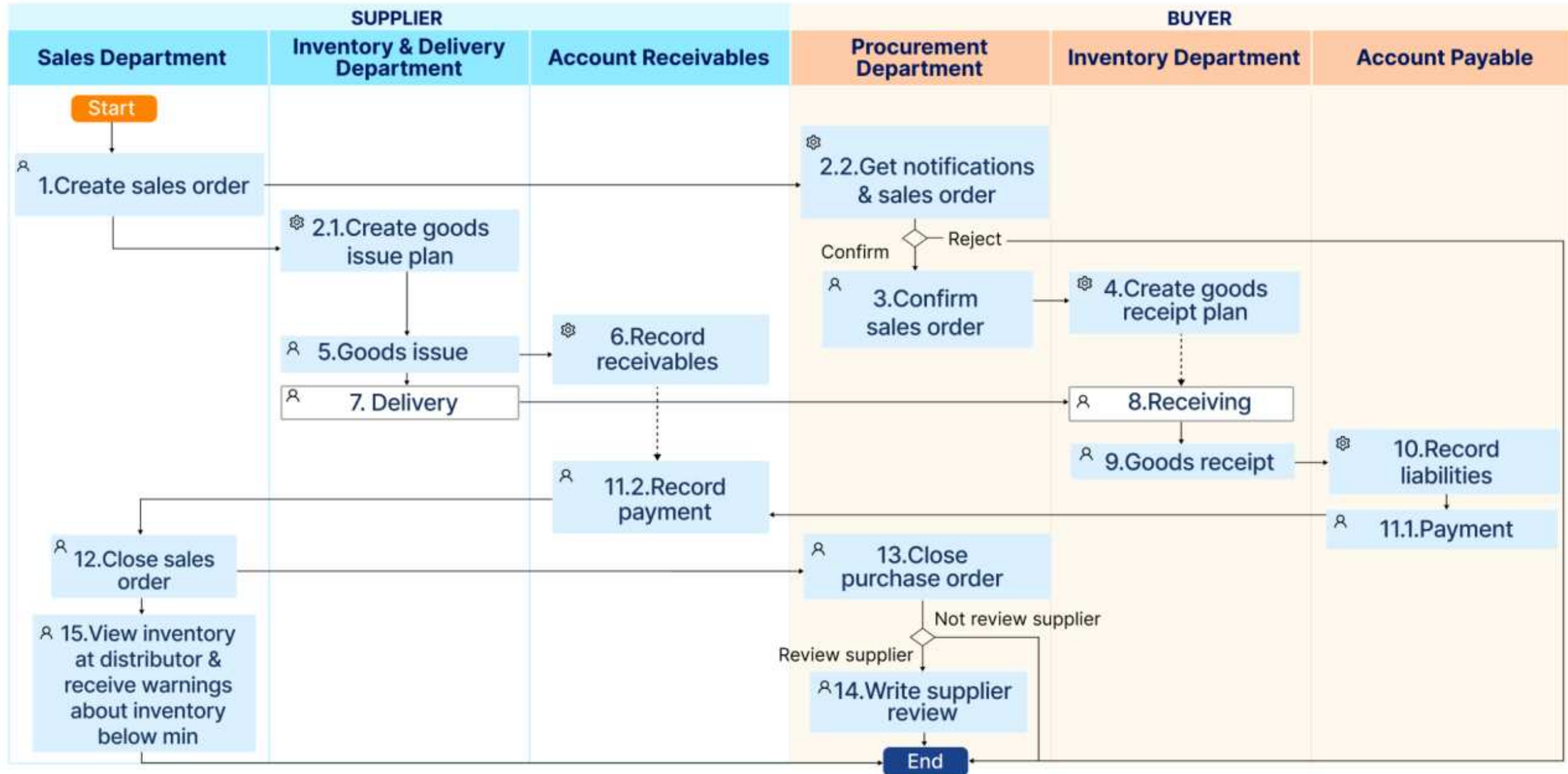
 **10%** Operating costs **80%** Reporting time interval

- ◉ Sales order information is instantly updated throughout business departments and with customers
- ◉ Effective receivables management and purchase history of customers
- ◉ Optimize inventory turnover, manage product shelf life and inventory levels better
- ◉ Enjoy utilities privilege from Atalink solution

ATALINK B2B ORDER MANAGEMENT SOLUTION: FEATURE LIST

-  Product categories management
-  Distributor, customer management
-  Pricing policies, promotions management
-  Received buying request management
-  Sales offer management
-  Sales team management
-  Sales order management
-  Input – output – inventory management
-  Liabilities / Payment for distributor, customer
-  Sales analysis report system
-  Accounts receivable reporting
-  Customer review management

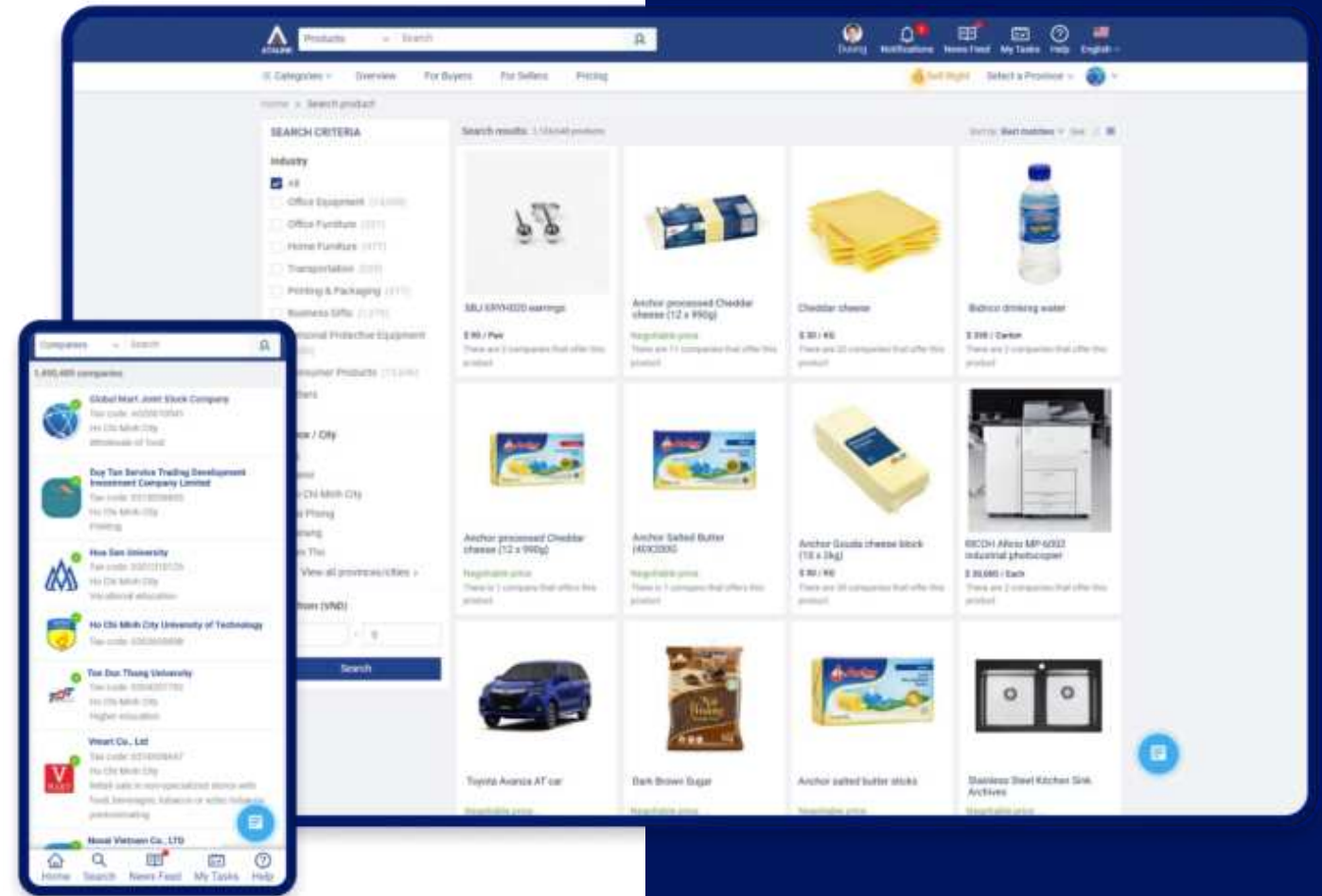
INTERACT WITHIN YOUR COMPANY AND WITH TRADING PARTNERS IN 1 UNIQUE PLATFORM



Note: Operations on the system Manual ⤴ User actions ⚙️ Automatically by the system

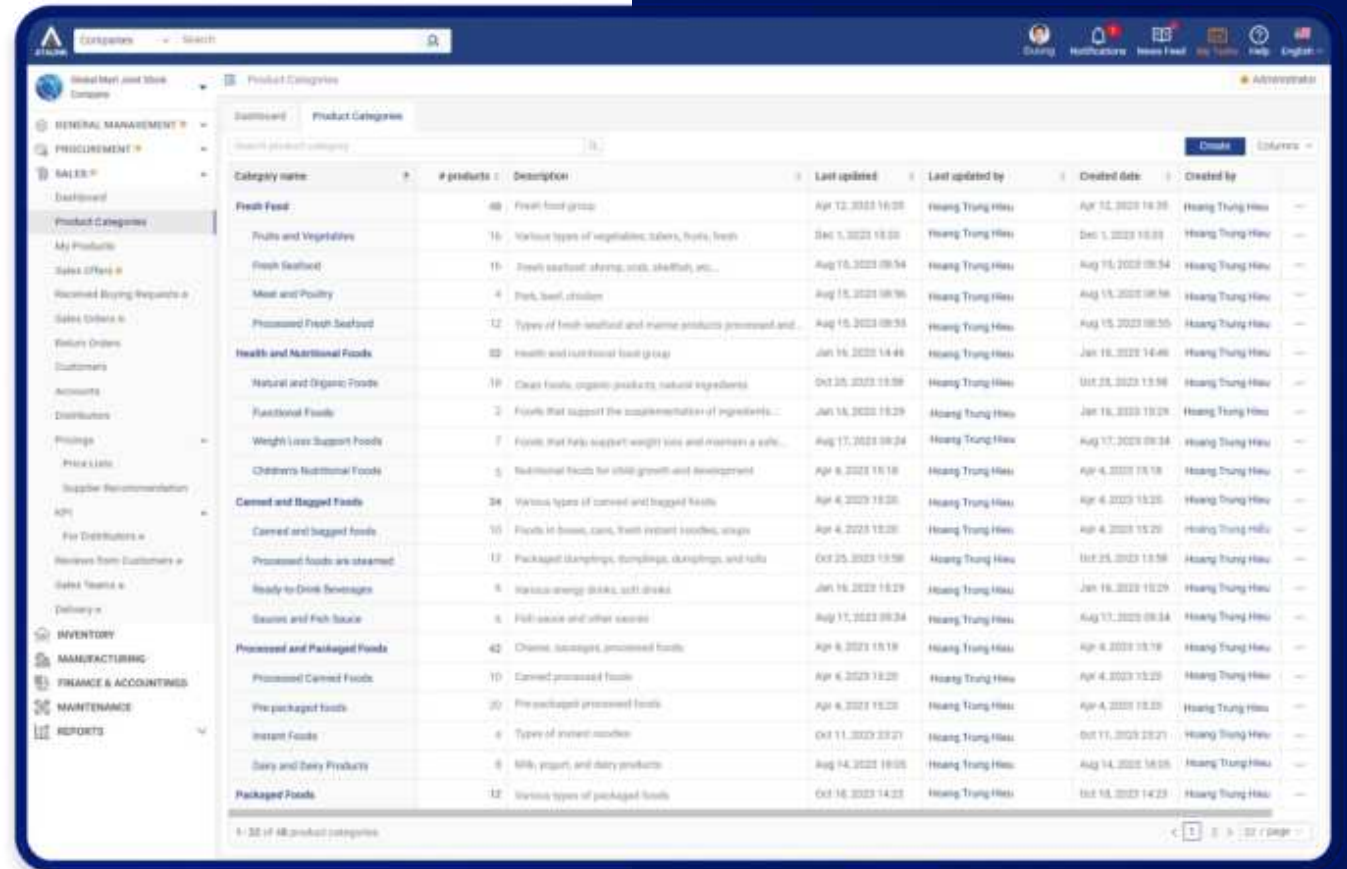
1,000,000+ PRODUCTS & 800,000+ ENTERPRISES MASTER DATA

- Expand business opportunities with Atalink B2B Marketplace
- Observe & analyze easily the activities of competitors
- Save time & effort during data entry, avoid information errors
- Synchronize transaction data



PRODUCT CATEGORIES MANAGEMENT

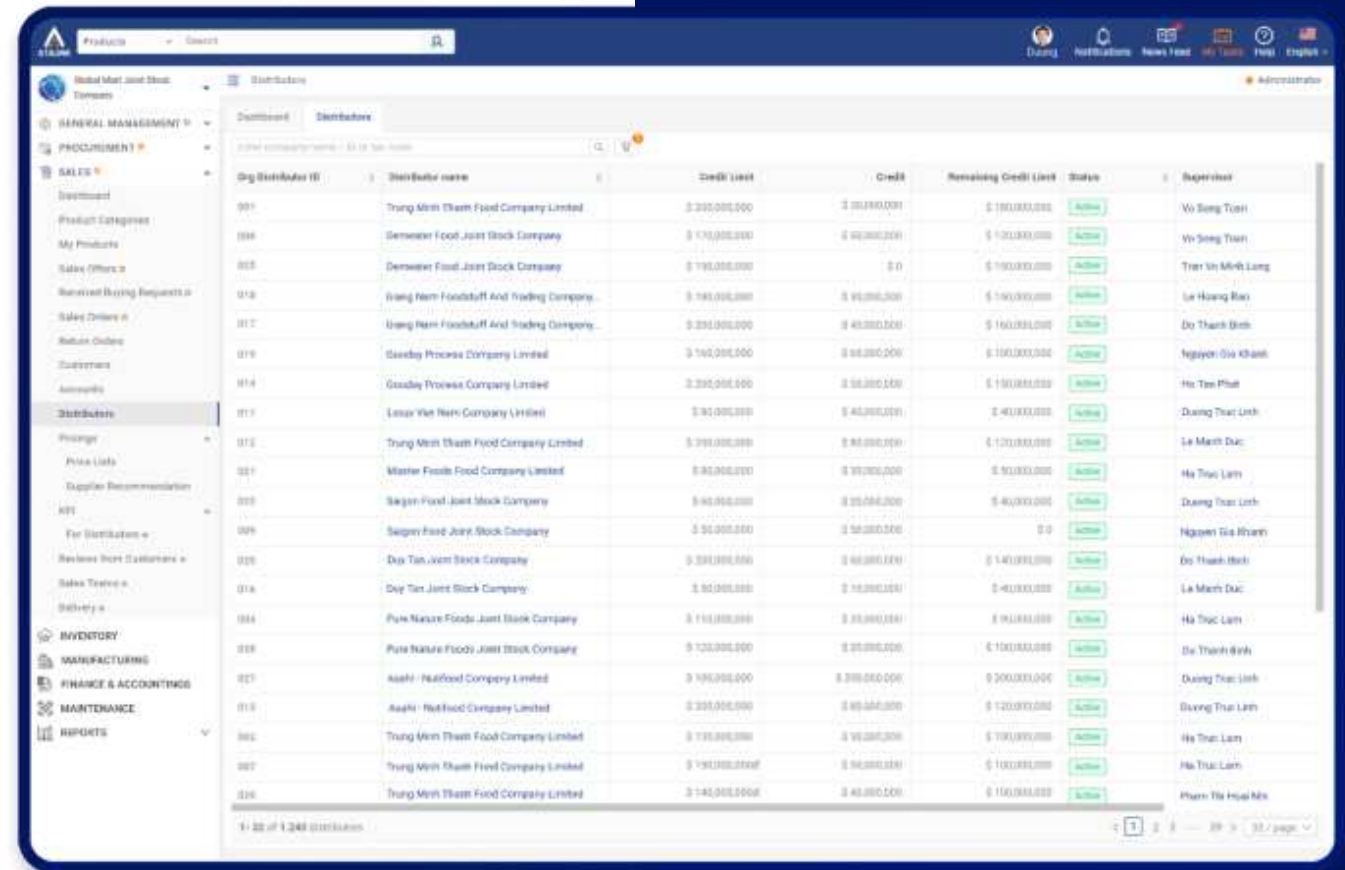
- The product categories are standardized according to international standards
- Manage product categories sold at multiple levels & units of measurement
- Search easily and filter products quickly & accurately
- Contribute to increasing sales for businesses



Category name	# products	Description	Last updated	Last updated by	Created date	Created by
Fresh Food	48	Fresh food group	Apr 12, 2023 16:08	Hoang Trung Hieu	Apr 12, 2023 16:08	Hoang Trung Hieu
Fruits and Vegetables	16	Various types of vegetables, tubers, fruits, herbs	Dec 1, 2023 18:20	Hoang Trung Hieu	Dec 1, 2023 18:20	Hoang Trung Hieu
Fresh Seafood	11	Fresh seafood: shrimp, crab, shellfish, etc...	Aug 15, 2023 08:54	Hoang Trung Hieu	Aug 15, 2023 08:54	Hoang Trung Hieu
Meat and Poultry	4	Pork, beef, chicken	Aug 15, 2023 08:56	Hoang Trung Hieu	Aug 15, 2023 08:56	Hoang Trung Hieu
Processed Fresh Seafood	12	Types of fresh seafood and marine products processed and...	Aug 15, 2023 08:55	Hoang Trung Hieu	Aug 15, 2023 08:55	Hoang Trung Hieu
Health and Nutritional Foods	32	Health and nutritional food group	Jan 16, 2023 14:46	Hoang Trung Hieu	Jan 16, 2023 14:46	Hoang Trung Hieu
Natural and Organic Foods	18	Clean foods, organic products, natural ingredients	Oct 25, 2023 13:58	Hoang Trung Hieu	Oct 25, 2023 13:58	Hoang Trung Hieu
Functional Foods	3	Foods that support the supplementation of ingredients...	Jan 16, 2023 15:29	Hoang Trung Hieu	Jan 16, 2023 15:29	Hoang Trung Hieu
Weight Loss Support Foods	7	Foods that help support weight loss and maintain a safe...	Aug 17, 2023 08:24	Hoang Trung Hieu	Aug 17, 2023 08:24	Hoang Trung Hieu
Children's Nutritional Foods	5	Nutritional foods for child growth and development	Apr 6, 2023 15:18	Hoang Trung Hieu	Apr 6, 2023 15:18	Hoang Trung Hieu
Canned and Bagged Foods	34	Various types of canned and bagged foods	Apr 6, 2023 15:20	Hoang Trung Hieu	Apr 6, 2023 15:20	Hoang Trung Hieu
Canned and Bagged foods	10	Foods in cans, jars, fresh instant noodles, soups	Apr 6, 2023 15:20	Hoang Trung Hieu	Apr 6, 2023 15:20	Hoang Trung Hieu
Processed foods are steamed	13	Packaged dumplings, buns, dumplings, and rolls	Oct 25, 2023 13:58	Hoang Trung Hieu	Oct 25, 2023 13:58	Hoang Trung Hieu
Ready-to-Drink Beverages	6	Various energy drinks, soft drinks	Jan 16, 2023 15:29	Hoang Trung Hieu	Jan 16, 2023 15:29	Hoang Trung Hieu
Seaweed and Fish Sauce	6	Fish sauce and other seasonings	Aug 17, 2023 08:24	Hoang Trung Hieu	Aug 17, 2023 08:24	Hoang Trung Hieu
Processed and Packaged Foods	42	Chips, biscuits, processed foods	Apr 6, 2023 15:19	Hoang Trung Hieu	Apr 6, 2023 15:19	Hoang Trung Hieu
Processed Canned Foods	10	Canned processed foods	Apr 6, 2023 15:20	Hoang Trung Hieu	Apr 6, 2023 15:20	Hoang Trung Hieu
Pre-packaged foods	30	Pre-packaged processed foods	Apr 6, 2023 15:20	Hoang Trung Hieu	Apr 6, 2023 15:20	Hoang Trung Hieu
Instant Foods	6	Types of instant noodles	Oct 11, 2023 23:21	Hoang Trung Hieu	Oct 11, 2023 23:21	Hoang Trung Hieu
Dairy and Dairy Products	8	Milk, yogurt, and dairy products	Aug 14, 2023 18:05	Hoang Trung Hieu	Aug 14, 2023 18:05	Hoang Trung Hieu
Packaged Foods	12	Various types of packaged foods	Oct 16, 2023 14:23	Hoang Trung Hieu	Oct 16, 2023 14:23	Hoang Trung Hieu

DISTRIBUTOR, CUSTOMER MANAGEMENT

- Build & maintain sustainable relationships with distributors & customers effectively
- Manage the list of distributors / customers & transaction status according to many criteria
- Interact with distributors & customers online in real-time
- Manage negotiation & transaction history with distributors & customers centrally and securely

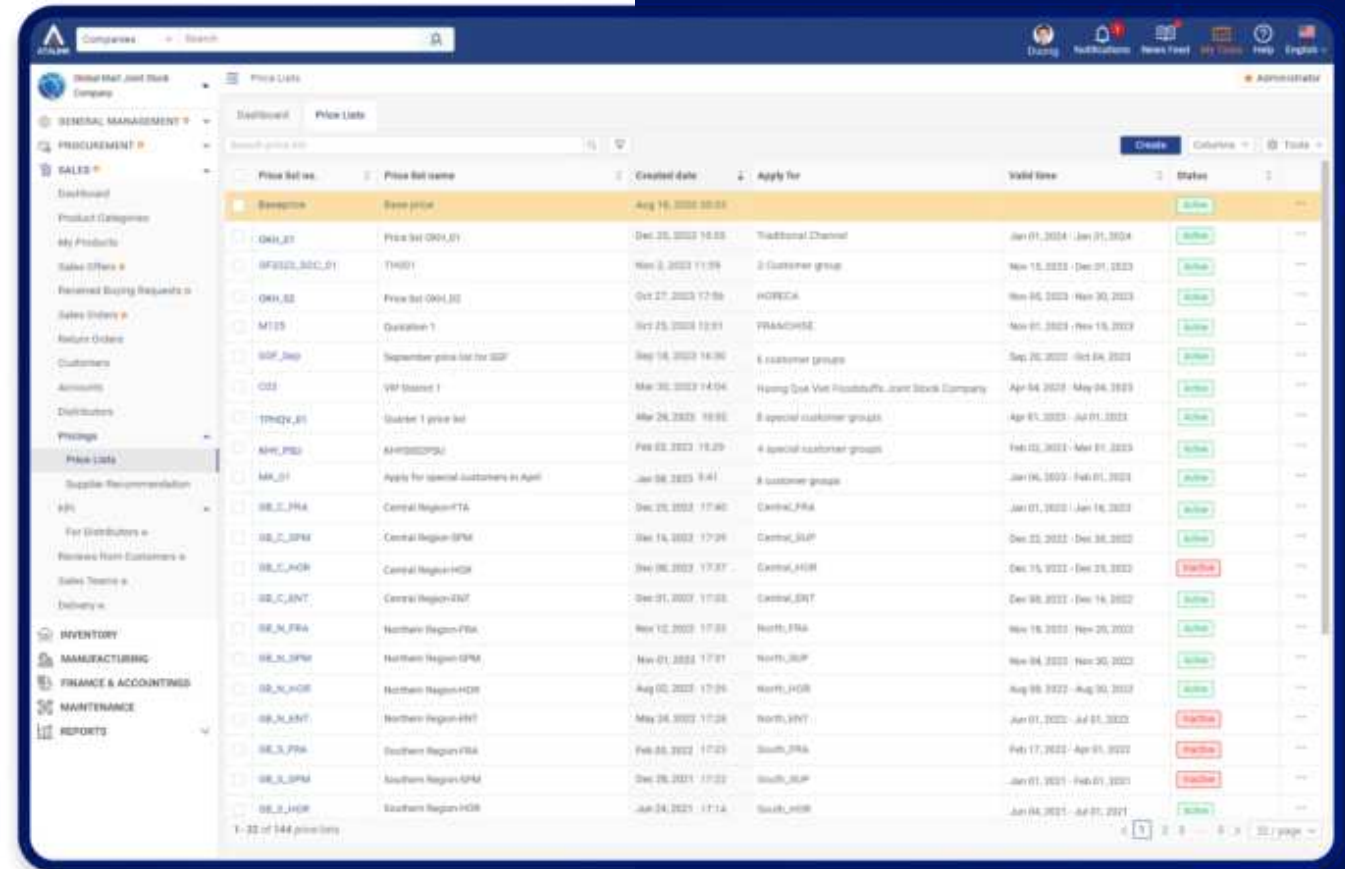


The screenshot displays a web application interface for distributor management. The left sidebar contains a navigation menu with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTING, MAINTENANCE, and REPORTS. The main content area shows a table of distributors with the following columns: Org. Distributor ID, Distributor name, Credit Limit, Credit, Remaining Credit Limit, Status, and Supervisor. The table lists 16 distributors, each with a unique ID, name, and associated credit information. The status of each distributor is indicated by a green 'Active' button. The supervisor for each distributor is listed in the final column. The interface also includes a search bar at the top and a pagination bar at the bottom showing 1-16 of 1,248 distributors.

Org. Distributor ID	Distributor name	Credit Limit	Credit	Remaining Credit Limit	Status	Supervisor
001	Trung Minh Thanh Food Company Limited	\$ 200,000,000	\$ 200,000,000	\$ 0	Active	Vo Song Tuan
004	Benewest Food Joint Stock Company	\$ 100,000,000	\$ 100,000,000	\$ 0	Active	Vo Song Tuan
005	Benewest Food Joint Stock Company	\$ 100,000,000	\$ 0	\$ 100,000,000	Active	Tran Van Minh Long
012	Ung Nam Foodstuff And Trading Company	\$ 100,000,000	\$ 95,000,000	\$ 5,000,000	Active	Le Hong Bao
017	Ung Nam Foodstuff And Trading Company	\$ 200,000,000	\$ 40,000,000	\$ 160,000,000	Active	Do Thanh Binh
019	Goodly Process Company Limited	\$ 100,000,000	\$ 60,000,000	\$ 40,000,000	Active	Nguyen Gia Khanh
014	Goodly Process Company Limited	\$ 200,000,000	\$ 50,000,000	\$ 150,000,000	Active	Ho Tan Phat
011	Long Viet Nam Company Limited	\$ 50,000,000	\$ 40,000,000	\$ 10,000,000	Active	Duong Thuc Linh
013	Trung Minh Thanh Food Company Limited	\$ 200,000,000	\$ 80,000,000	\$ 120,000,000	Active	Le Manh Duc
001	Master Foods Food Company Limited	\$ 50,000,000	\$ 35,000,000	\$ 15,000,000	Active	Ha Thuc Lam
005	Siegen Food Joint Stock Company	\$ 50,000,000	\$ 25,000,000	\$ 25,000,000	Active	Duong Thuc Linh
009	Siegen Food Joint Stock Company	\$ 50,000,000	\$ 50,000,000	\$ 0	Active	Nguyen Gia Khanh
020	Dai Tan Joint Stock Company	\$ 200,000,000	\$ 60,000,000	\$ 140,000,000	Active	Do Thanh Binh
016	Dai Tan Joint Stock Company	\$ 50,000,000	\$ 10,000,000	\$ 40,000,000	Active	Le Manh Duc
004	Pure Nature Foods Joint Stock Company	\$ 100,000,000	\$ 25,000,000	\$ 75,000,000	Active	Ha Thuc Lam
018	Pure Nature Foods Joint Stock Company	\$ 100,000,000	\$ 25,000,000	\$ 75,000,000	Active	Do Thanh Binh
027	Asahi - Real Food Company Limited	\$ 100,000,000	\$ 200,000,000	\$ 0	Active	Duong Thuc Linh
015	Asahi - Real Food Company Limited	\$ 200,000,000	\$ 80,000,000	\$ 120,000,000	Active	Duong Thuc Linh
002	Trung Minh Thanh Food Company Limited	\$ 100,000,000	\$ 50,000,000	\$ 50,000,000	Active	Ha Thuc Lam
007	Trung Minh Thanh Food Company Limited	\$ 100,000,000	\$ 50,000,000	\$ 50,000,000	Active	Ha Thuc Lam
010	Trung Minh Thanh Food Company Limited	\$ 100,000,000	\$ 50,000,000	\$ 50,000,000	Active	Ha Thuc Lam

PRICING POLICIES & PROMOTIONS MANAGEMENT

- Set up pricing policies & promotions flexibly for each customer segment or group
- Control strictly pricing policies & promotion from the business's sales department to distributors & customers
- Manage the active status of each pricing policy & promotion quickly & accurately

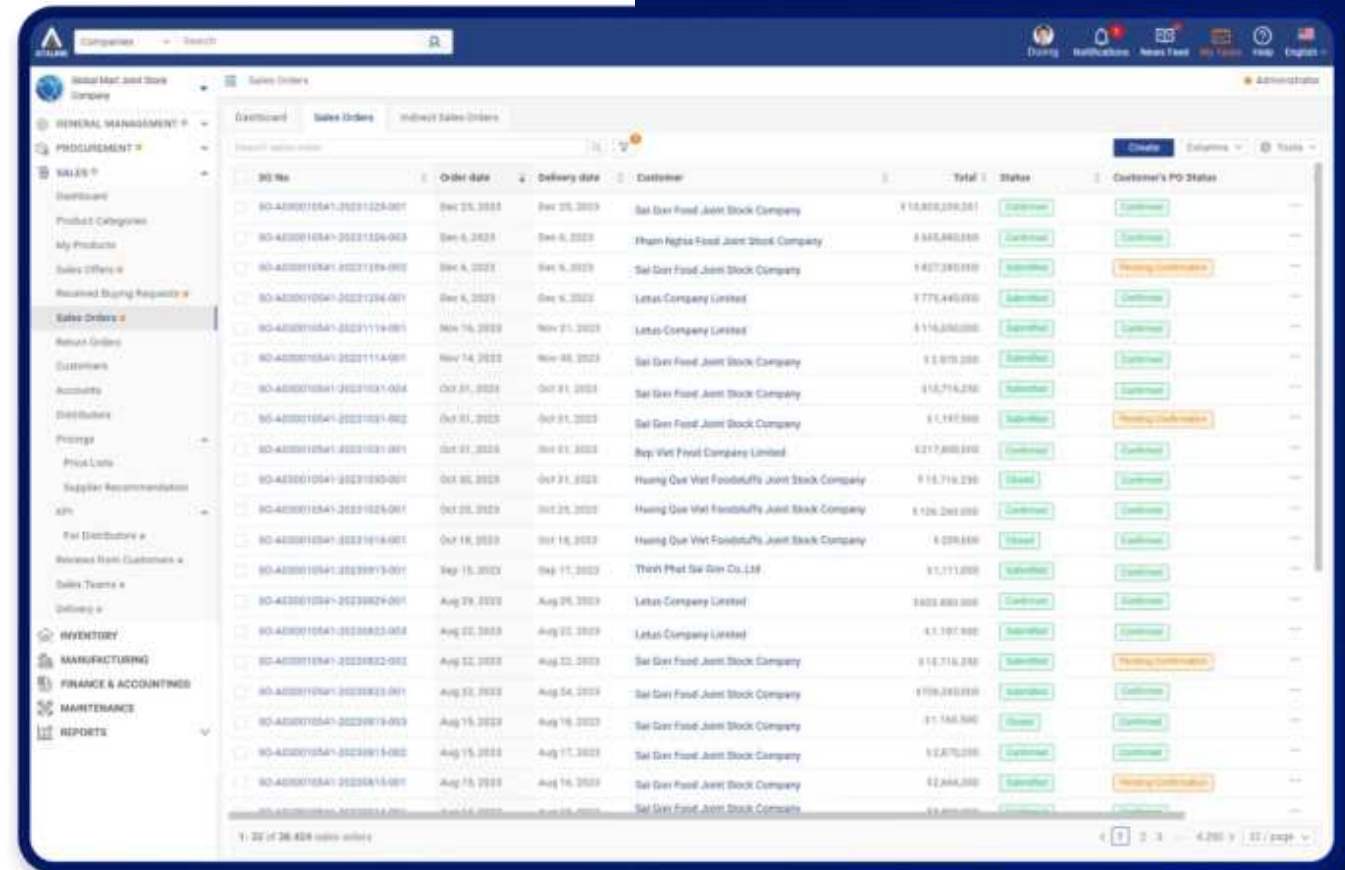


The screenshot displays the 'Price List' management interface in the VMS system. The interface includes a sidebar with navigation options like 'GENERAL MANAGEMENT', 'PROCUREMENT', 'SALES', 'INVENTORY', 'MANUFACTURING', 'FINANCE & ACCOUNTING', 'MAINTENANCE', and 'REPORTS'. The main area shows a table of pricing policies and promotions with columns for 'Price list no.', 'Price list name', 'Created date', 'Apply for', 'Valid time', and 'Status'. The table lists various price lists, including 'Base price', 'Price list QKH_01', 'TH001', 'Price list QKH_02', 'Quotation 1', 'September price list for 2023', 'VAF Standard 1', 'Guides 1 price list', 'APR_PSD', 'APR_PSD', 'Apply for special customers in April', 'Central Region-ITA', 'Central Region-SPM', 'Central Region-HQR', 'Central Region-ENT', 'Northern Region-FSA', 'Northern Region-SPM', 'Northern Region-HQR', 'Northern Region-ENT', 'Southern Region-FSA', 'Southern Region-SPM', and 'Southern Region-HQR'. Each row shows the specific details of the price list, including its name, creation date, applicable customer groups, validity period, and current status (Active or Inactive).

Price list no.	Price list name	Created date	Apply for	Valid time	Status
Base price	Base price	Aug 18, 2023 10:03			Active
QKH_01	Price list QKH_01	Dec 28, 2023 10:03	Traditional Channel	Jan 01, 2024 - Jan 31, 2024	Active
TH001	TH001	Nov 2, 2023 11:04	2 Customer group	Nov 15, 2023 - Dec 31, 2023	Active
QKH_02	Price list QKH_02	Oct 27, 2023 17:56	HOREKA	Nov 05, 2023 - Nov 30, 2023	Active
MT05	Quotation 1	Oct 25, 2023 10:01	PRASCHSE	Nov 01, 2023 - Nov 15, 2023	Active
SEP_2023	September price list for 2023	Sep 18, 2023 14:36	6 customer groups	Sep 20, 2023 - Oct 31, 2023	Active
QKH_01	VAF Standard 1	Mar 30, 2023 14:04	Huong Quoc Viet Roadbuilds Joint Stock Company	Apr 04, 2023 - May 04, 2023	Active
TH001_01	Guides 1 price list	Mar 24, 2023 10:03	8 special customer groups	Apr 01, 2023 - Jul 01, 2023	Active
APR_PSD	APR_PSD	Feb 02, 2023 18:29	4 special customer groups	Feb 02, 2023 - Mar 01, 2023	Active
APR_PSD	Apply for special customers in April	Jan 08, 2023 9:41	8 customer groups	Jan 08, 2023 - Feb 01, 2023	Active
SEL_C_FSA	Central Region-ITA	Dec 28, 2023 17:40	Central_FSA	Jan 01, 2024 - Jan 16, 2024	Active
SEL_C_SPM	Central Region-SPM	Dec 18, 2023 17:04	Central_SPM	Dec 21, 2023 - Dec 31, 2023	Active
SEL_C_HQR	Central Region-HQR	Dec 06, 2023 17:07	Central_HQR	Dec 15, 2023 - Dec 31, 2023	Inactive
SEL_C_ENT	Central Region-ENT	Dec 01, 2023 17:03	Central_ENT	Dec 08, 2023 - Dec 16, 2023	Active
SEL_N_FSA	Northern Region-FSA	Nov 12, 2023 17:03	North_FSA	Nov 16, 2023 - Nov 25, 2023	Active
SEL_N_SPM	Northern Region-SPM	Nov 01, 2023 17:01	North_SPM	Nov 04, 2023 - Nov 30, 2023	Active
SEL_N_HQR	Northern Region-HQR	Aug 02, 2023 17:04	North_HQR	Aug 08, 2023 - Aug 31, 2023	Active
SEL_N_ENT	Northern Region-ENT	May 24, 2023 17:08	North_ENT	Jun 01, 2023 - Jul 01, 2023	Inactive
SEL_S_FSA	Southern Region-FSA	Feb 05, 2023 17:03	South_FSA	Feb 17, 2023 - Apr 01, 2023	Inactive
SEL_S_SPM	Southern Region-SPM	Dec 28, 2023 17:03	South_SPM	Jan 01, 2024 - Feb 01, 2024	Inactive
SEL_S_HQR	Southern Region-HQR	Jan 04, 2024 17:14	South_HQR	Jan 04, 2024 - Apr 01, 2024	Active

SALES ORDER MANAGEMENT

- Receive orders directly from customers 24/7 on the Atalink system
- Track & manage order status simply & conveniently
- Set up sales permission properly
- Improve sales team performance



The screenshot displays the Atalink Sales Order Management interface. The left sidebar contains a navigation menu with categories: GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, MANUFACTURING, FINANCE & ACCOUNTING, MAINTENANCE, and REPORTS. The main area shows a list of sales orders with the following columns: Order No., Order date, Delivery date, Customer, Total, Status, and Customer's PO Status. The table contains 15 rows of data, each representing a sales order. The status of each order is indicated by a green 'Submitted' button, and the Customer's PO Status is indicated by a green 'Confirmed' button. The interface also includes a search bar at the top and a pagination bar at the bottom.

Order No.	Order date	Delivery date	Customer	Total	Status	Customer's PO Status
SO-A00010541-20231225-001	Dec 25, 2023	Dec 25, 2023	Sai Gon Food Joint Stock Company	¥18,800,000.00	Submitted	Confirmed
SO-A00010541-20231204-003	Dec 4, 2023	Dec 6, 2023	Pham Ngia Food Joint Stock Company	¥445,800.000	Submitted	Confirmed
SO-A00010541-20231124-002	Dec 4, 2023	Dec 6, 2023	Sai Gon Food Joint Stock Company	¥407,000.000	Submitted	Pending confirmation
SO-A00010541-20231204-001	Dec 4, 2023	Dec 6, 2023	Lithas Company Limited	¥775,440.000	Submitted	Confirmed
SO-A00010541-20231119-001	Nov 19, 2023	Nov 21, 2023	Lithas Company Limited	¥116,000.000	Submitted	Confirmed
SO-A00010541-20231114-001	Nov 14, 2023	Nov 16, 2023	Sai Gon Food Joint Stock Company	¥1,070,000	Submitted	Confirmed
SO-A00010541-20231031-004	Oct 31, 2023	Oct 31, 2023	Sai Gon Food Joint Stock Company	¥10,716,250	Submitted	Confirmed
SO-A00010541-20231031-002	Oct 31, 2023	Oct 31, 2023	Sai Gon Food Joint Stock Company	¥1,100,000	Submitted	Pending confirmation
SO-A00010541-20231031-001	Oct 31, 2023	Nov 01, 2023	Rep Viet Food Company Limited	¥217,800.000	Submitted	Confirmed
SO-A00010541-20231030-001	Oct 30, 2023	Oct 31, 2023	Huong Que Viet Foodstuffs Joint Stock Company	¥16,716,250	Submitted	Confirmed
SO-A00010541-20231025-001	Oct 25, 2023	Oct 25, 2023	Huong Que Viet Foodstuffs Joint Stock Company	¥126,200.000	Submitted	Confirmed
SO-A00010541-20231016-001	Oct 16, 2023	Oct 16, 2023	Huong Que Viet Foodstuffs Joint Stock Company	¥200,000	Submitted	Confirmed
SO-A00010541-20230913-001	Sep 13, 2023	Sep 17, 2023	Thien Phat Sai Gon Co., Ltd	¥1,711,000	Submitted	Confirmed
SO-A00010541-20230824-001	Aug 29, 2023	Aug 29, 2023	Lithas Company Limited	¥400,000.000	Submitted	Confirmed
SO-A00010541-20230822-003	Aug 22, 2023	Aug 22, 2023	Lithas Company Limited	¥1,107,000	Submitted	Confirmed
SO-A00010541-20230822-001	Aug 22, 2023	Aug 22, 2023	Sai Gon Food Joint Stock Company	¥10,716,250	Submitted	Pending confirmation
SO-A00010541-20230821-001	Aug 22, 2023	Aug 24, 2023	Sai Gon Food Joint Stock Company	¥700,000.000	Submitted	Confirmed
SO-A00010541-20230819-003	Aug 19, 2023	Aug 19, 2023	Sai Gon Food Joint Stock Company	¥1,100,000	Submitted	Confirmed
SO-A00010541-20230814-002	Aug 15, 2023	Aug 17, 2023	Sai Gon Food Joint Stock Company	¥2,670,000	Submitted	Confirmed
SO-A00010541-20230814-001	Aug 15, 2023	Aug 16, 2023	Sai Gon Food Joint Stock Company	¥2,000,000	Submitted	Pending confirmation

INVENTORY MANAGEMENT

- ⦿ Inventory management across multiple devices, available 24/7
- ⦿ Real-time stock balance sheet updates, with forecasted inventory effectively
- ⦿ Optimize inventory turnover
- ⦿ Be proactive in supply planning in the distribution system

The screenshot displays the 'Inventory' management system's 'Stock Balance Sheet Report' interface. The top navigation bar includes links for 'Inventory', 'Overview', 'Categories', 'Warehouse Transfer', 'Inventory Adjustment', 'Purchase', 'Reporting', and 'Configuration'. The user 'Nguyen Trung Dung' is logged in. The report is titled 'Stock Balance Sheet Report' and includes a 'Create' button and a 'Print Stock Template' link. The main content area is divided into several sections:

- Stock Balance Sheet**: Includes 'Advance Filters' and a 'Type Period' dropdown set to 'Year'.
- Year**: A dropdown menu currently showing '2024'.
- Include exhausted products**: A toggle switch that is currently turned on (green).
- Warehouses & Locations**: A section with 'Warehouses' and 'Locations' filters. The 'Locations' filter shows three selected options: 'Northern Warehouse', 'Southern Warehouse', and 'Central Warehouse'.
- Categories & Products**: A section with 'Categories' and 'Products' filters.
- Opening Stock**: A table showing 'Opening Quantity' as 58,260.00.
- Closing Stock**: A table showing 'Closing Quantity' as 73,062.00.
- Stock In**: A table showing various quantities: Total In Quantity (251,933.00), Purchase Quantity (208,517.00), Sale Return Quantity (320.00), Warehouse Transfer In Quantity (45,680.00), Inventory Adjustment In Quantity (-4.00), and Other In Quantity (12.00).
- Stock Out**: A table showing various quantities: Total Out Quantity (237,131.00), Sale Quantity (198,260.00), Purchase Return Quantity (504.00), Warehouse Transfer Out Quantity (38,157.00), Inventory Adjustment Out Quantity (142.00), Scrap Quantity (22.00), and Other Out Quantity (46.00).

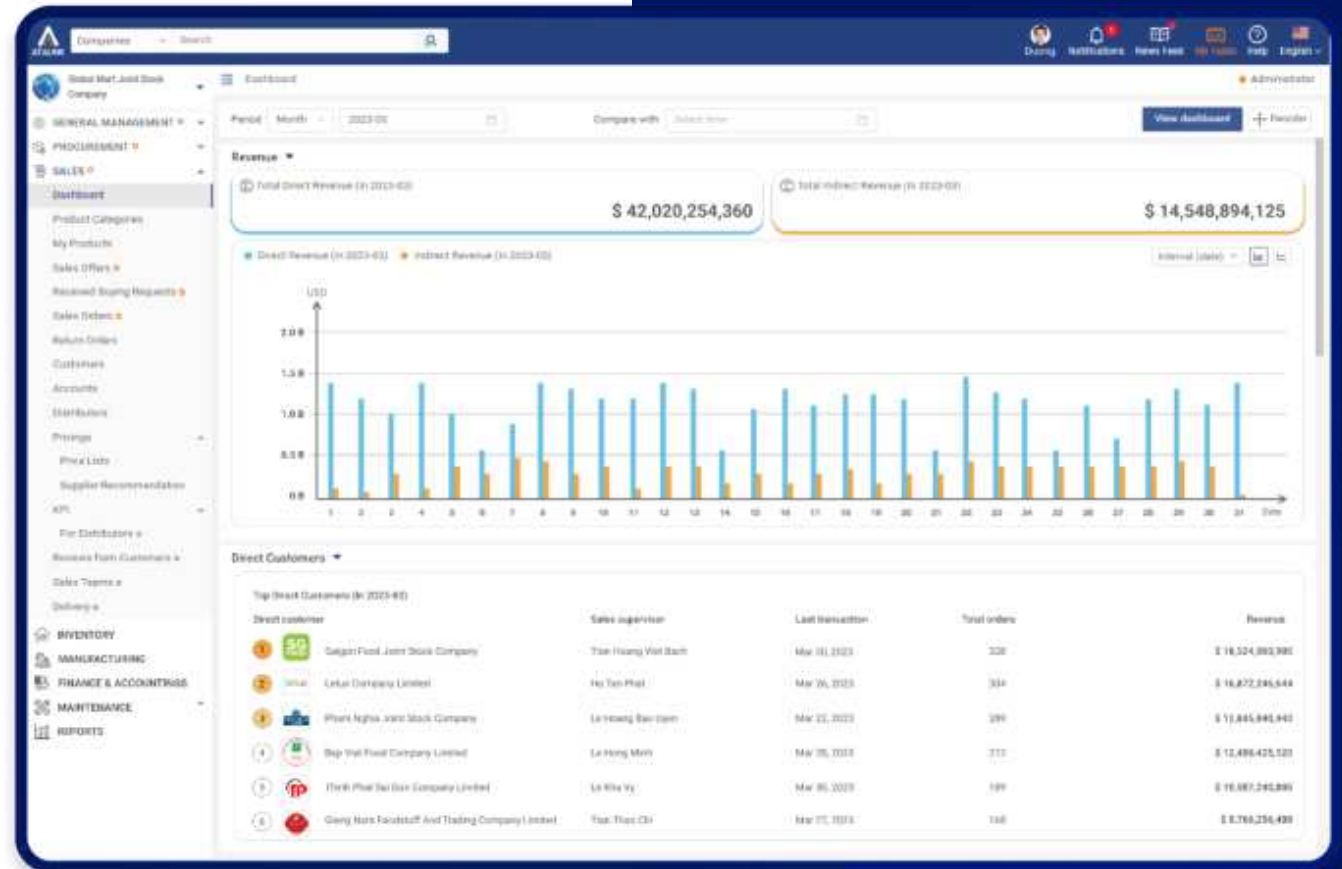
PAYMENT / LIABILITIES MANAGEMENT

- Instant financial management
- Monitor closely payment / liabilities progress of distributors & customers on each order
- Manage receivables of distributors & customers effectively
- The analysis reporting system helps businesses make decisions quickly & accurately

Analysis Account	Number	Customer	Invoice Date	Due Date	Source Document	Tax Included	Total	Amount Due	Status	Payment Status
Global Mart Joint Stock Company	NHSH-23-12-00001	Shoong Hwaeng Company Limited	12/08/2023		SC-0108020343-00231208-004	\$ 4,700,000	\$ 5,078,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00002	Shoong Hwaeng Company Limited	12/08/2023		SC-0108020343-00231208-004	\$ 4,700,000	\$ 5,078,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00003	Shoong Hwaeng Company Limited	12/08/2023		SC-0108020343-00231208-008	\$ 2,400,000	\$ 2,400,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00004	Sa Sun Food Joint Stock Company	12/08/2023		SC-0108020343-00231208-001	\$ 4,700,000	\$ 5,078,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00005	Sa Sun Food Joint Stock Company	12/08/2023	28 days ago	SC-0108020343-00231208-011	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00007	Wang Yee Group Joint Stock Company	12/08/2023		SC-0108020343-00231208-006	\$ 100,000,000	\$ 100,020,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00008	Wang Yee Group Joint Stock Company	12/08/2023	29 days ago	SC-0108020343-00231208-007	\$ 2,000,000	\$ 2,000,000	\$ 2,000,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00009	Wang Yee Group Joint Stock Company	12/08/2023		SC-0108020343-00231208-006	\$ 100,000	\$ 100,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00014	Manor Food Joint Stock Company Limited	12/08/2023		SC-0108020343-00231208-008	\$ 2,200,000	\$ 2,200,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00013	Lotus Red Horse Company Limited	12/08/2023		SC-0108020343-00231208-004	\$ 1,300,000	\$ 1,300,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00012	Lotus Red Horse Company Limited	12/08/2023		SC-0108020343-00231208-001	\$ 2,400,000	\$ 2,400,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00011	Lotus Red Horse Company Limited	12/08/2023		SC-0108020343-00231208-006	\$ 1,200,000	\$ 1,200,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00010	Sun Viet Company Limited	12/08/2023	28 days ago	SC-0108020343-00231208-006	\$ 2,000,000	\$ 2,180,000	\$ 1,800,000	Paid	Partially Paid
Global Mart Joint Stock Company	NHSH-23-12-00003	Sun Viet Company Limited	12/08/2023		SC-0108020343-00231208-010	\$ 1,000,000	\$ 1,000,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00006	Sun Viet Company Limited	12/08/2023		SC-0108020343-00231208-010	\$ 500,000	\$ 500,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00007	Sun Viet Company Limited	12/08/2023		SC-0108020343-00231208-010	\$ 4,700,000	\$ 5,078,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00008	Sa Sun Food Joint Stock Company	12/08/2023	21 days ago	SC-0108020343-00231208-012	\$ 2,200,000	\$ 2,200,000	\$ 2,200,000	Not Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00009	Sa Sun Food Joint Stock Company	12/08/2023	21 days ago	SC-0108020343-00231208-009	\$ 2,200,000	\$ 2,200,000	\$ 2,200,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00014	Sa Sun Food Joint Stock Company	12/08/2023	21 days ago	SC-0108020343-00231208-011	\$ 4,700,000	\$ 5,078,000	\$ 5,078,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-12-00013	Sun Viet Company Limited	12/08/2023		SC-0108020343-00231208-006	\$ 1,300,000	\$ 1,300,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00002	Shoong Hwaeng Company Limited	12/08/2023		SC-0108020343-00231208-007	\$ 1,000,000	\$ 1,000,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00009	Shoong Hwaeng Company Limited	12/08/2023		SC-0108020343-00231208-004	\$ 2,000,000	\$ 2,000,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-12-00017	Shoong Hwaeng Company Limited	11/04/2023		SC-0108020343-00231104-010	\$ 1,800,000	\$ 1,800,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00016	Shoong Hwaeng Company Limited	11/04/2023		SC-0108020343-00231104-011	\$ 1,800,000	\$ 1,800,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00018	Wang Yee Group Joint Stock Company	11/04/2023		SC-0108020343-00231104-010	\$ 1,800,000	\$ 1,800,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00014	Wang Yee Group Joint Stock Company	11/04/2023	48 days ago	SC-0108020343-00231104-010	\$ 1,800,000	\$ 1,800,000	\$ 1,800,000	Paid	Partially Paid
Global Mart Joint Stock Company	NHSH-23-11-00011	Wang Yee Group Joint Stock Company	11/18/2023		SC-0108020343-00231117-006	\$ 100,000,000	\$ 100,020,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00020	Wang Yee Group Joint Stock Company	11/18/2023	49 days ago	SC-0108020343-00231118-009	\$ 2,400,000	\$ 2,400,000	\$ 2,400,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-11-00010	Sun Viet Company Limited	11/10/2023		SC-0108020343-00231109-007	\$ 90,000	\$ 90,000	\$ 0	Paid	Paid
Global Mart Joint Stock Company	NHSH-23-11-00018	Sun Viet Company Limited	11/15/2023	49 days ago	SC-0108020343-00231108-009	\$ 2,400,000	\$ 2,400,000	\$ 2,400,000	Paid	Not Paid
Global Mart Joint Stock Company	NHSH-23-11-00010	Sun Viet Company Limited	11/15/2023	48 days ago	SC-0108020343-00231108-010	\$ 2,400,000	\$ 2,400,000	\$ 2,400,000	Paid	Partially Paid
Global Mart Joint Stock Company	NHSH-23-11-00008	Sun Viet Company Limited	11/15/2023		SC-0108020343-00231108-009	\$ 2,400,000	\$ 2,400,000	\$ 2,400,000	Paid	Paid

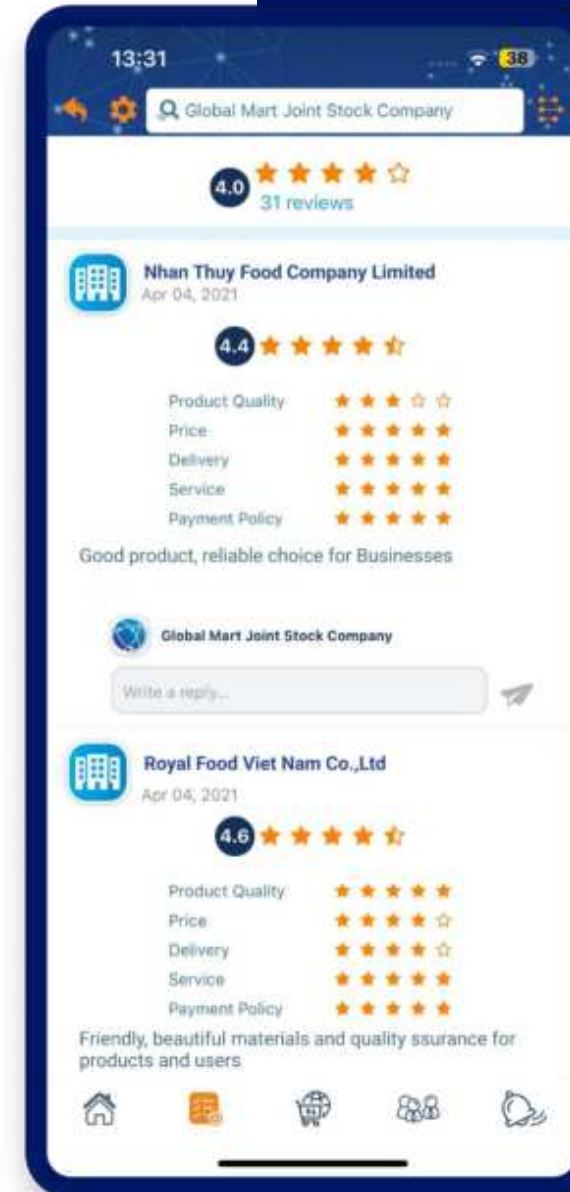
SALES DASHBOARD

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- Analyze & evaluate the overall sales performance in many criteria
- The analysis reporting system helps businesses to make timely & data-driven decisions
- Take full advantage of Atalink B2B Order Management Solution to adapt to your business needs



CUSTOMER REVIEW MANAGEMENT

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