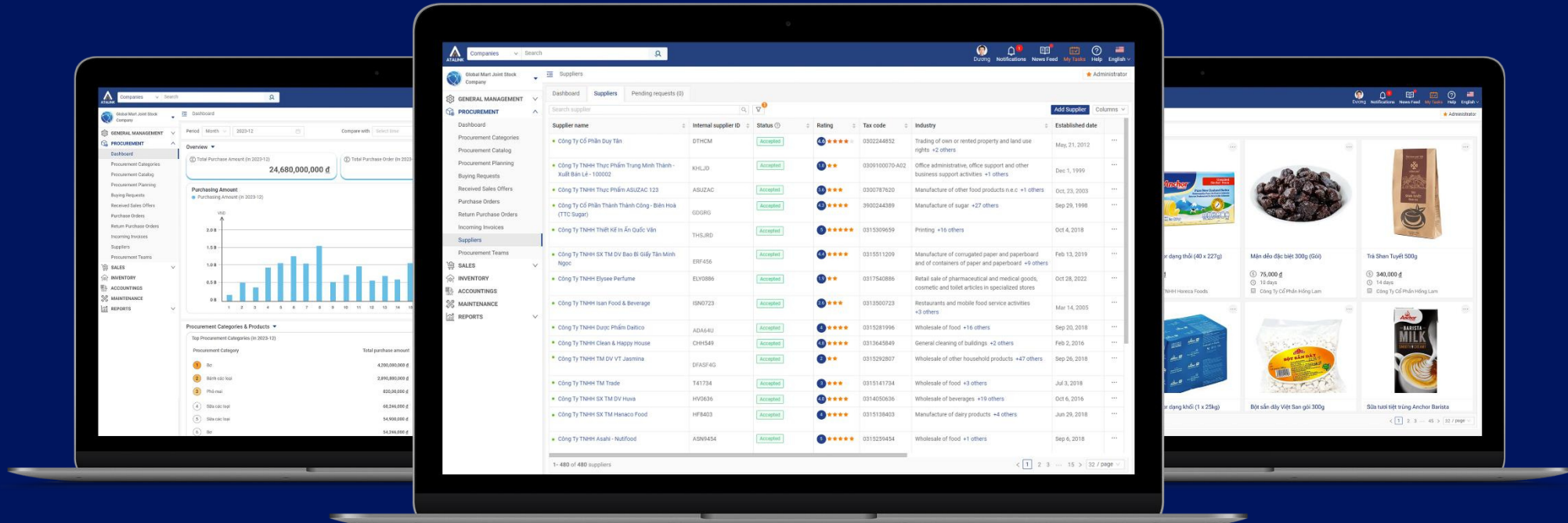




# Procurement Management Solution

## Increase visibility into your supply chain & reduce cost



# Agenda



## **Introduction to Atalink Procurement Management Solution**

- ⦿ Challenges in procurement management
- ⦿ Atalink procurement management solution
- ⦿ Benefits
- ⦿ Implementation of Atalink solution

## **Overview of the Atalink platform**

- ⦿ Business context
- ⦿ Atalink mission
- ⦿ The unified supply chain management platform
- ⦿ Success story

## CHALLENGES

### **Cost management and profit enhancement equation always goes hand in hand with the efficiency of procurement management**

- ⦿ **The procurement costs** are exceeding the budget, and hidden costs occur continuously, making manual tracking and control difficult
- ⦿ **The cash flow** related to procurement, payments and outstanding debts is not effectively monitored, which is closely tied to the business objectives
- ⦿ Inefficient management and interaction with Suppliers, ineffective warehouse management, lack of synchronization among departments and with Suppliers
- ⦿ The increasing transportation costs are reducing profitability

# TYPICAL PROCUREMENT PROCESS





## ATALINK PROCUREMENT MANAGEMENT SOLUTION

### Increase visibility into your supply chain & reduce cost

Atalink facilitates effective procurement management for businesses, covering tasks from **searching, comparing and selecting products and suppliers to order processing, inventory control, payment progress and liabilities, incoming invoices management**; combined with a robust reporting analysis and decision support system

- Information is consistently updated across functional departments **and with suppliers**
- Enhance procurement efficiency
- Facilitate the establishment and nurturing of close relationships with suppliers

## BENEFITS

**16%**

Increase visibility into your supply chain & reduce cost

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**32%**

Increase responsiveness, drive more efficiency across your organization **and with trading partners**

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**128%**

Get better work experience, engagement and satisfaction for your staff **and trading partners**





## BENEFITS OF IMPLEMENTING THE ATALINK PROCUREMENT MANAGEMENT SOLUTION



**32%**

The performance of the enterprise's supply team and with Suppliers



**10%**

Operating costs

**80%**

Reporting time

- ⦿ Real-time purchase order updates across departments and with Suppliers
- ⦿ Effective debt management and purchase history

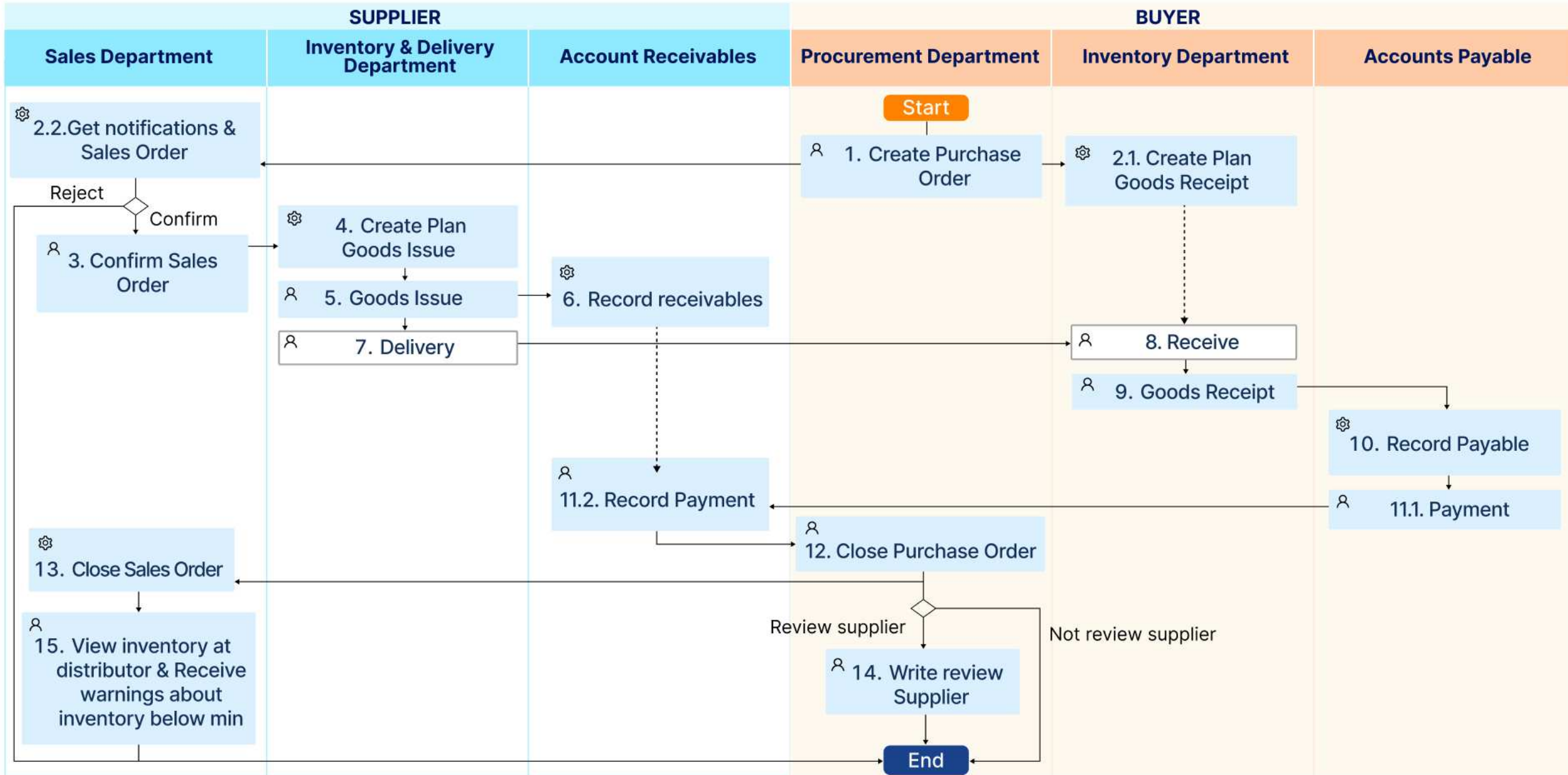
- ⦿ Optimize inventory turnover, expiry control and stock levels
- ⦿ Enjoy unlimited benefits and support features from Atalink

## ATALINK PROCUREMENT MANAGEMENT SOLUTION FEATURE LIST

-  Procurement categories management
-  Supplier management
-  Procurement planning
-  Buying requests
-  Purchase order management
-  Inventory management
-  Accounts payable / Payments to Suppliers
-  Incoming invoice management
-  Suppliers review
-  Procurement analysis reporting system
-  Report, forecasting of goods in stock
-  Accounts payable report



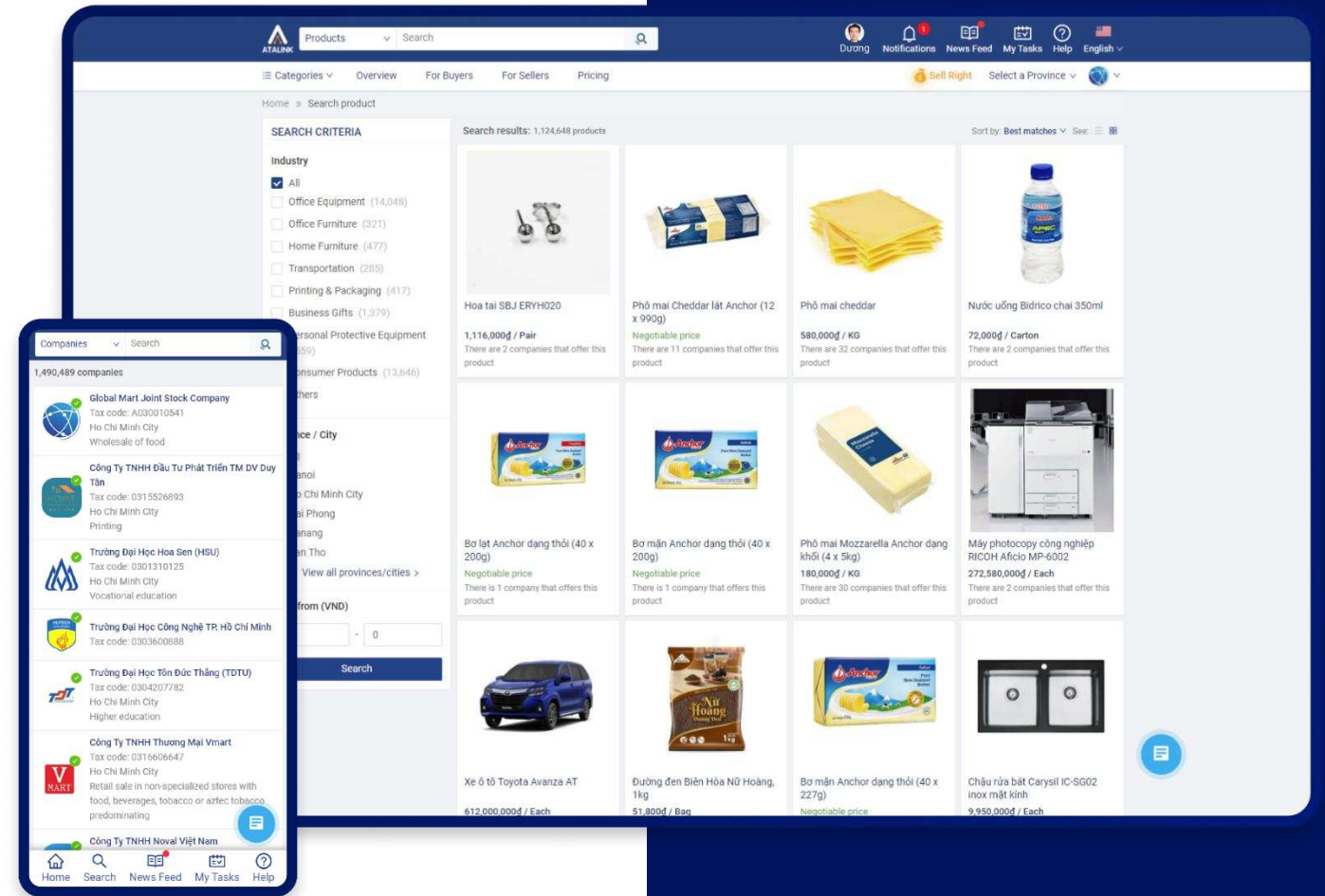
# INTERACT WITHIN YOUR COMPANY AND WITH TRADING PARTNERS IN 1 UNIQUE PLATFORM



**Note:**   Operations on the system      Manual    ⤴ User actions    ⚙️ Automatically by the system

# 1,000,000+ PRODUCTS & 800,000+ ENTERPRISES

- ⦿ The optimal choice for your businesses with standardized master data of over 1 million products & 800,000 suppliers
- ⦿ Purchase product quickly at the best price
- ⦿ Synchronize transaction data
- ⦿ Mitigate procurement risks



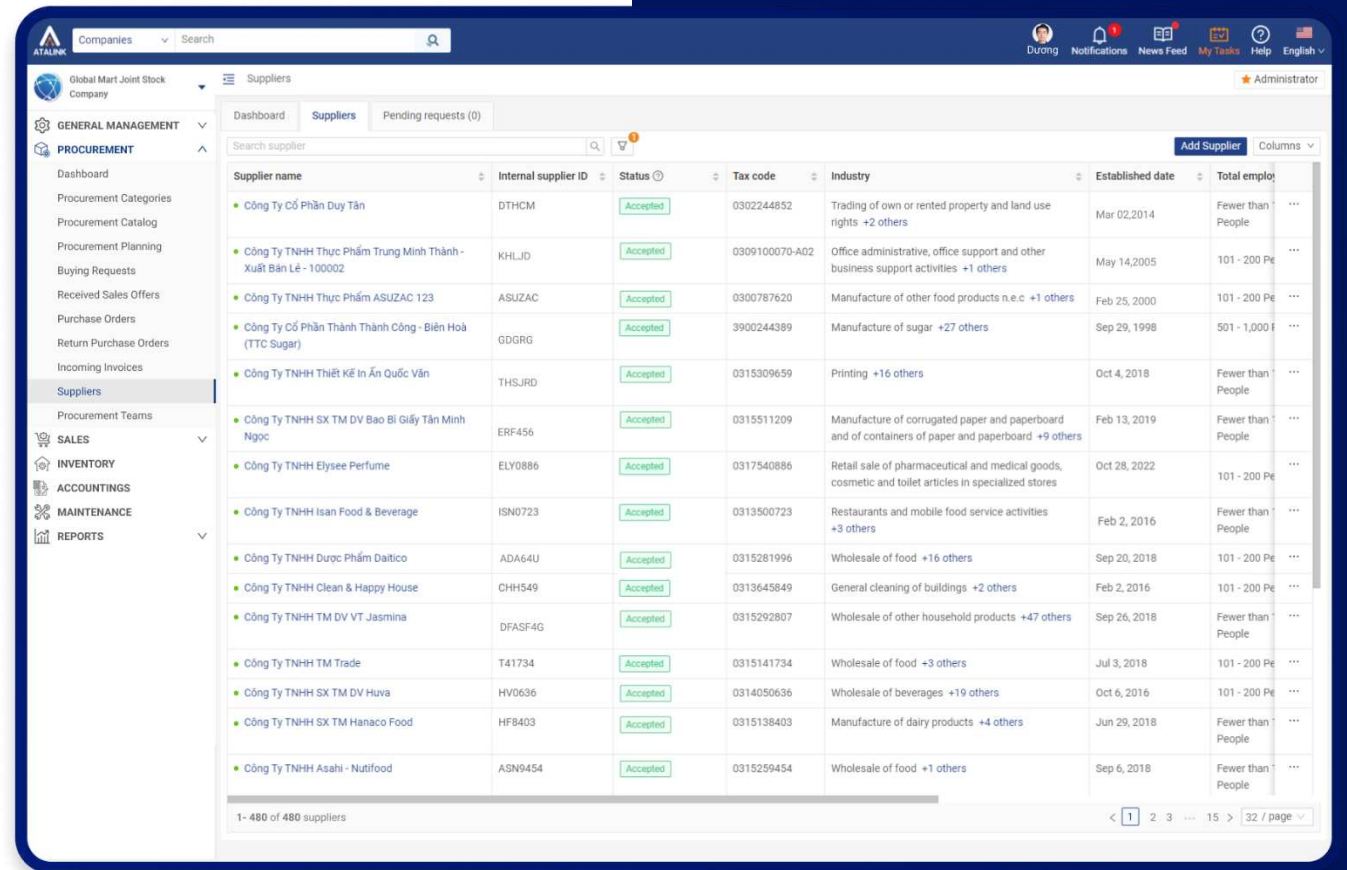
# PROCUREMENT CATEGORIES MANAGEMENT

- Atalink procurement categories management is standardized according to international standards
- Manage procurement categories at multiple levels simply and conveniently
- Optimize procurement costs
- Contribute to increasing the company's sales

Category name	# products	Description	Last updated	Last updated by	Created date	Created by
Thực phẩm tươi	48	Nhóm thực phẩm tươi	Apr 12, 2023 16:35	Hoàng Trung Hiếu	Apr 12, 2023 16:35	Hoàng Trung Hiếu
Rau củ quả	16	Các loại rau, củ, quả, đậu tươi	Dec 1, 2023 15:33	Hoàng Trung Hiếu	Dec 1, 2023 15:33	Hoàng Trung Hiếu
Hải sản tươi sống	16	Hải sản nước ngọt, nước mặn tươi sống: tôm, ốc, mực...	Aug 15, 2023 08:54	Hoàng Trung Hiếu	Aug 15, 2023 08:54	Hoàng Trung Hiếu
Thịt tươi sống	4	Thịt heo, thịt bò, thịt gà	Aug 15, 2023 08:56	Hoàng Trung Hiếu	Aug 15, 2023 08:56	Hoàng Trung Hiếu
Sản phẩm chế biến tươi sống	12	Các loại thịt và hải sản tươi sống được chế biến sẵn	Aug 15, 2023 08:55	Hoàng Trung Hiếu	Aug 15, 2023 08:55	Hoàng Trung Hiếu
Thực phẩm dinh dưỡng và sức khỏe	32	Nhóm thực phẩm dinh dưỡng và sức khỏe	Jan 16, 2023 14:46	Hoàng Trung Hiếu	Jan 16, 2023 14:46	Hoàng Trung Hiếu
Thực phẩm hữu cơ và tự nhiên	18	Các loại thực phẩm sạch, được canh tác hữu cơ, tự nhiên	Oct 25, 2023 13:58	TGD admin GM	Oct 25, 2023 13:58	TGD admin GM
Thực phẩm chức năng	2	Các loại thực phẩm hỗ trợ tăng cường thêm các thành phần...	Jan 16, 2023 15:29	Hoàng Trung Hiếu	Jan 16, 2023 15:29	Hoàng Trung Hiếu
Thực phẩm hỗ trợ giảm cân	7	Các loại thực phẩm hỗ trợ giảm cân an toàn, khỏe mạnh	Aug 17, 2023 09:34	ATALINK System Admin	Aug 17, 2023 09:34	ATALINK System Ad
Thực phẩm dinh dưỡng cho trẻ	5	Các loại thực phẩm hỗ trợ trẻ phát triển toàn diện	Apr 4, 2023 15:18	Hoàng Trung Hiếu	Apr 4, 2023 15:18	Hoàng Trung Hiếu
Thực phẩm đóng hộp và đóng túi	34	Nhóm các loại thực phẩm được đóng gói	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Đồ hộp và thực phẩm đóng túi	10	Các loại thịt hộp, cá hộp, cháo tươi ăn liền, soup ăn liền	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Thực phẩm chế biến hấp, nấu sôi	12	Các loại há cảo, sủi cảo, bánh bao, bánh cuốn đóng gói	Oct 25, 2023 13:58	TGD admin GM	Oct 25, 2023 13:58	TGD admin GM
Đồ uống đóng hộp và đóng túi	6	Các loại nước tăng lực, nước giải khát	Jan 16, 2023 15:29	Hoàng Trung Hiếu	Jan 16, 2023 15:29	Hoàng Trung Hiếu
Thực phẩm chiên và nước mắm	6	Các loại nước mắm	Aug 17, 2023 09:34	ATALINK System Admin	Aug 17, 2023 09:34	ATALINK System Ad
Thực phẩm chế biến và đóng gói	42	Phở mai tươi, nguyên chất	Apr 4, 2023 15:18	Hoàng Trung Hiếu	Apr 4, 2023 15:18	Hoàng Trung Hiếu
Sản phẩm chế biến đóng gói	10	Thực phẩm được chế biến đóng gói theo loại	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Thực phẩm đóng gói sẵn	20	Các loại thực phẩm được chế biến đóng gói sẵn	Apr 4, 2023 15:20	Hoàng Trung Hiếu	Apr 4, 2023 15:20	Hoàng Trung Hiếu
Thực phẩm chế biến nhanh	4	Các loại mì ăn liền	Oct 11, 2023 23:21	ATALINK System Admin	Oct 11, 2023 23:21	ATALINK System Ad
Sữa và sản phẩm từ sữa đóng gói	8	Các loại sữa, pho mai, yaourt	Aug 14, 2023 18:05	Hoàng Trung Hiếu	Aug 14, 2023 18:05	Hoàng Trung Hiếu
Thực phẩm đóng gói	12	Nhóm các loại thực phẩm đóng gói	Oct 18, 2023 14:23	ATALINK System Admin	Oct 18, 2023 14:23	ATALINK System Ad

## SUPPLIERS MANAGEMENT

- Establish & maintain sustainable relationships with suppliers in an efficient manner
- Manage the list & trading status with suppliers based on multiple criteria
- Interact with suppliers online in real-time
- Manage negotiations & transactions history with suppliers centrally and safety



The screenshot displays the ATALINK Suppliers Management interface. The top navigation bar includes the ATALINK logo, a search bar, and user information (Dương, Notifications, News Feed, My Tasks, Help, English). The main content area shows a list of suppliers with the following columns: Supplier name, Internal supplier ID, Status, Tax code, Industry, Established date, and Total employees. The status for all listed suppliers is 'Accepted'. The list includes 15 suppliers, with a total of 480 suppliers available. The interface also features a sidebar menu with categories like GENERAL MANAGEMENT, PROCUREMENT, SALES, INVENTORY, ACCOUNTINGS, MAINTENANCE, and REPORTS.

Supplier name	Internal supplier ID	Status	Tax code	Industry	Established date	Total employees
Công Ty Cổ Phần Duy Tân	DTHCM	Accepted	0302244852	Trading of own or rented property and land use rights +2 others	Mar 02,2014	Fewer than 100 People
Công Ty TNHH Thực Phẩm Trung Minh Thành - Xuất Bán Lê - 100002	KHLJID	Accepted	0309100070-A02	Office administrative, office support and other business support activities +1 others	May 14,2005	101 - 200 People
Công Ty TNHH Thực Phẩm ASUZAC 123	ASUZAC	Accepted	0300787620	Manufacture of other food products n.e.c +1 others	Feb 25, 2000	101 - 200 People
Công Ty Cổ Phần Thành Thành Công - Biên Hoà (TTC Sugar)	GDGRG	Accepted	3900244389	Manufacture of sugar +27 others	Sep 29, 1998	501 - 1,000 People
Công Ty TNHH Thiết Kế In Ấn Quốc Văn	THSJRD	Accepted	0315309659	Printing +16 others	Oct 4, 2018	Fewer than 100 People
Công Ty TNHH SX TM DV Bao Bì Giấy Tân Minh Ngọc	ERF456	Accepted	0315511209	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 13, 2019	Fewer than 100 People
Công Ty TNHH Elysee Perfume	ELY0886	Accepted	0317540886	Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles in specialized stores	Oct 28, 2022	101 - 200 People
Công Ty TNHH Isan Food & Beverage	ISN0723	Accepted	0313500723	Restaurants and mobile food service activities +3 others	Feb 2, 2016	Fewer than 100 People
Công Ty TNHH Dược Phẩm Daitico	ADA64U	Accepted	0315281996	Wholesale of food +16 others	Sep 20, 2018	101 - 200 People
Công Ty TNHH Clean & Happy House	CHHS49	Accepted	0313645849	General cleaning of buildings +2 others	Feb 2, 2016	101 - 200 People
Công Ty TNHH TM DV VT Jasmina	DFASF4G	Accepted	0315292807	Wholesale of other household products +47 others	Sep 26, 2018	Fewer than 100 People
Công Ty TNHH TM Trade	T41734	Accepted	0315141734	Wholesale of food +3 others	Jul 3, 2018	101 - 200 People
Công Ty TNHH SX TM DV Huva	HV0636	Accepted	0314050636	Wholesale of beverages +19 others	Oct 6, 2016	101 - 200 People
Công Ty TNHH SX TM Hanaco Food	HF8403	Accepted	0315138403	Manufacture of dairy products +4 others	Jun 29, 2018	Fewer than 100 People
Công Ty TNHH Asahi - Nutifood	ASN9454	Accepted	0315259454	Wholesale of food +1 others	Sep 6, 2018	Fewer than 100 People

# PROCUREMENT PLANNING

- Business departments generate purchasing requisitions concurrently
- An overall Procurement Plan is synthesized by the system and perpetually revised in response to actual purchasing requirements
- Easily manage and oversee the Procurement Plan
- Ensure effective business operations, improve purchasing efficiency, effectively manages costs and mitigate risks

The screenshot displays the ATALINK Procurement Planning interface. The main content area is titled 'Create Procurement Plan' and features a table with the following columns: Product code, Product name, Expected purchased quantity, UOM, Unit price, Tax (%), Total price, and Expected supplier. The table contains three rows of data:

Product code	Product name	Expected purchased quantity	UOM	Unit price	Tax (%)	Total price	Expected supplier
GTGT	Phở mai lát vị tự nhiên Anchor 200g	300	Pack	70,000 đ	8 %	21,000,000 đ	Công ty TNHH Bơ sữa Sài Gòn
KTKK CC	Phở Mai Cheddar Anchor 100g	120	Pack	35,000 đ	8 %	4,200,000 đ	Công ty TNHH Bơ sữa Sài Gòn
GBVT	Cream Cheese Anchor 200g	450	Box	40,000 đ	8 %	18,000,000 đ	Công ty TNHH Bơ sữa Sài Gòn

Below the table, there is a summary section with the following details:

Note	Input note	Amount before tax (1):	43,200,000 đ
Backup	10 %	Tax amount (2):	3,456,000 đ
		Backup (3):	4,320,000 đ
		<b>Grand total budget (1)+(2)+(3):</b>	<b>50,976,000 đ</b>

# PURCHASE ORDER MANAGEMENT

- Place purchase orders directly on the Atalink system around all of the time
- Easily track and manage purchase orders status
- Continuous real-time interaction with suppliers on each order
- Data authorization for purchasing officers

PO No.	Order date	Receipt date	Supplier	Total	Status	Invoice No.
<input type="checkbox"/> PO-A030010541-20240206-002	Feb 6, 2024	Feb 15, 2024	Công Ty Cổ Phần Sài Gòn Food	102,000,000 đ	Submitted	IJSUC-5-9-00001
<input type="checkbox"/> PO-A030010541-20240206-001	Feb 6, 2024	Feb 15, 2024	Công Ty Cổ Phần Sài Gòn Food	45,000,000 đ	Submitted	IJSUC-5-9-00002
<input type="checkbox"/> PO-A030010541-20240129-003	Jan 29, 2024	Jan 29, 2024	Công Ty Cổ Phần Sài Gòn Food	1,808,4380 đ	Submitted	IHAKK-2-4-00005
<input type="checkbox"/> PO-A030010541-20231227-002	Dec 27, 2023	Dec 27, 2023	Công Ty Cổ Phần Sài Gòn Food	60,800,000 đ	Submitted	IJSUC-5-9-00003
<input type="checkbox"/> PO-A030010541-20240129-002	Jan 29, 2024	Jan 29, 2024	Công Ty Cổ Phần Sài Gòn Food	30,000,000 đ	Submitted	ADDWE-2-9-00012
<input type="checkbox"/> PO-A030010541-20240129-001	Jan 29, 2024	Jan 29, 2024	Công Ty Cổ Phần Sài Gòn Food	18,000,000 đ	Submitted	IJSUC-5-11-00001
<input type="checkbox"/> PO-A030010541-20240115-003	Jan 15, 2024	Jan 15, 2024	Công Ty Cổ Phần Duy Tân	810,000,000 đ	Submitted	SCFWE-2-9-00578
<input type="checkbox"/> PO-A030010541-20230420-022	Apr 20, 2023	Apr 20, 2023	Công Ty Cổ Phần Duy Tân	5,400,000 đ	Confirmed	QJAUW-2-2-00056
<input type="checkbox"/> PO-A030010541-20240119-001	Apr 24, 2023	Apr 24, 2023	Công Ty Cổ Phần Sài Gòn Food	24,000,000 đ	Submitted	KHDH-25-11-00006
<input type="checkbox"/> PO-A030010541-20230424-002	Apr 24, 2023	Apr 24, 2023	Công Ty Cổ Phần Sài Gòn Food	10,180,944 đ	Closed	SCFWE-2-9-00567
<input type="checkbox"/> PO-A030010541-20231226-004	Dec 26, 2023	Dec 26, 2023	Công Ty Cổ Phần Công Nghệ ATALINK	9,106,560 đ	Submitted	KHDH-25-11-00001
<input type="checkbox"/> PO-A030010541-20240109-001	Jan 9, 2024	Jan 9, 2024	Công Ty Cổ Phần Sài Gòn Food	15,480,000 đ	Confirmed	KHDH-25-11-00001
<input type="checkbox"/> PO-A030010541-20240115-002	Jan 15, 2024	Jan 18, 2024	Công Ty Cổ Phần Duy Tân	320,156,000 đ	Submitted	KHDH-25-11-00005
<input type="checkbox"/> PO-A030010541-20240115-001	Jan 15, 2024	Jan 15, 2024	Công Ty Cổ Phần Duy Tân	56,916,000 đ	Submitted	KHDH-25-11-00006
<input type="checkbox"/> PO-A030010541-20240105-001	Jan 5, 2024	Jan 5, 2024	Công Ty TNHH Asahi - Nutifood	5,400,000 đ	Submitted	QJAUW-2-2-00056
<input type="checkbox"/> PO-A030010541-20231226-002	Dec 26, 2023	Dec 26, 2023	Công Ty Cổ Phần Pure Nature Foods	93,000,000 đ	Closed	IJSUC-5-11-00001
<input type="checkbox"/> PO-A030010541-20231211-002	Dec 8, 2023	Dec 8, 2023	Công Ty Cổ Phần Pure Nature Foods	21,600,000 đ	Submitted	KHDH-25-11-00007
<input type="checkbox"/> PO-A030010541-20240102-001	Jan 2, 2024	Jan 2, 2024	Công Ty Cổ Phần Sài Gòn Food	17,000,000 đ	Submitted	QJAUW-2-2-00057
<input type="checkbox"/> PO-A030010541-20231227-001	Dec 27, 2023	Dec 27, 2023	Công Ty Cổ Phần Công Nghệ ATALINK	200,000,000 đ	Closed	IJSUC-5-11-00002
<input type="checkbox"/> PO-A030010541-20231226-003	Dec 26, 2023	Dec 26, 2023	Công Ty Cổ Phần Sài Gòn Food	21,600,000 đ	Submitted	IJSUC-5-11-00003
<input type="checkbox"/> PO-A030010541-20231025-001	Oct 25, 2023	Oct 25, 2023	Công Ty Cổ Phần Sài Gòn Food	99,600,000 đ	Closed	IJSUC-5-11-00003

# INVENTORY MANAGEMENT

- Inventory management across multiple devices, available 24/7
- Real-time stock balance sheet updates, with forecasted inventory effectively
- Optimize inventory turnover
- Be proactive in supply planning in the distribution system by sharing inventory information

The screenshot shows the 'Inventory' dashboard with a 'Stock Balance Sheet Report' window. The report is for the year 2024 and includes various filters and data tables. The 'Warehouses & Locations' section shows selected warehouses (Kho Miền Nam, Kho Miền Bắc, Kho Miền Trung) and locations (WHMB/Stock, WHMN/Stock, WHMT/Stock). The 'Stock In' and 'Stock Out' sections provide detailed quantity and value data.

Stock In	
Total In Quantity	251,933.00
Purchase Quantity	205,917.00
Sale Return Quantity	320.00
Warehouse Transfer In Quantity	45,680.00
Inventory Adjustment In Quantity	4.00
Other In Quantity	12.00

Stock Out	
Total Out Quantity	237,131.00
Sale Quantity	198,260.00
Purchase Return Quantity	504.00
Warehouse Transfer Out Quantity	38,157.00
Inventory Adjustment Out Quantity	142.00
Scrap Quantity	22.00
Other Out Quantity	46.00

Opening Stock	
Opening Quantity	58,260.00

Closing Stock	
Closing Quantity	73,062.00

## PAYMENT / LIABILITIES

- ⦿ Timely payment management
- ⦿ Manage supplier payables closely
- ⦿ Track payment progress on every order
- ⦿ Support business to make timely and data-driven decisions

PO No.	Order date	Supplier	Total	Status	Invoice No.	Receivable amount	Total paid amount
PO-A030010541-20231211-002	Dec 8, 2023	Công Ty TNHH Con Mèo Xanh	102,000,000 đ	Submitted	IJSUC-5-9-00001	82,000,000 đ	20,000,000 đ
PO-A030010541-20231030-002	Oct 30, 2023	Công Ty TNHH Con Mèo Xanh	45,000,000 đ	Submitted	IJSUC-5-9-00002	45,000,000 đ	0 đ
PO-A030010541-20231030-001	Oct 30, 2023	Công Ty TNHH Con Mèo Xanh	1,808,438 đ	Submitted	IJSUC-5-9-00003	1,808,438 đ	0 đ
PO-A030010541-20231027-001	Oct 27, 2023	Công Ty TNHH Bơ Sữa Sài Gòn	60,800,000 đ	Submitted	NKMH-23-12-00002	30,000,000 đ	30,800,000 đ
PO-A030010541-20231025-001	Oct 25, 2023	Công Ty Cổ Phần WOW Foods	30,000,000 đ	Submitted	ADDWE-2-9-00012	15,000,000 đ	15,000,000 đ
PO-A030010541-20231023-001	Oct 23, 2023	Công Ty Cổ Phần WOW Foods	18,000,000 đ	Submitted	NKMH-23-12-00003	18,000,000 đ	0 đ
PO-A030010541-20231018-001	Oct 18, 2023	Công Ty TNHH Gấu Trúc	810,000,000 đ	Submitted	SCFWE-2-9-00578	410,000,000 đ	400,000,000 đ
PO-A030010541-20231016-002	Aug 29, 2023	Công Ty TNHH Gấu Trúc	5,400,000 đ	Submitted	SCFWE-2-9-00578	5,400,000 đ	0 đ
PO-A030010541-20231016-001	Aug 29, 2023	Công Ty TNHH Gấu Trúc	24,000,000 đ	Submitted	NKMH-23-12-00001	10,000,000 đ	14,000,000 đ
PO-A030010541-20230829-001	Aug 29, 2023	Công Ty TNHH Kem Garden	10,180,944 đ	Submitted	UJAKC-4-8-00123	10,180,944 đ	0 đ
PO-A030010541-20230424-003	Aug 25, 2023	Công Ty TNHH Công Nghệ Trí Thức	9,106,560 đ	Submitted	KHDH-25-11-00001	9,106,560 đ	0 đ
PO-A030010541-20230420-018	Aug 12, 2023	Công Ty TNHH Công Nghệ Trí Thức	15,480,000 đ	Submitted	NKMH-23-11-00007	10,000,000 đ	5,480,000 đ
PO-A030010541-20230814-001	Aug 4, 2023	Công Ty TNHH Công Nghệ Trí Thức	320,156,000 đ	Submitted	KHDH-25-11-00005	200,000,000 đ	120,156,000 đ
PO-A030010541-20230421-002	Jul 26, 2023	Công Ty TNHH Công Nghệ Trí Thức	56,916,000 đ	Submitted	KHDH-25-11-00006	56,916,000 đ	0 đ
PO-A030010541-20230420-021	Jul 22, 2023	Công Ty TNHH Búp Bê 1	5,400,000 đ	Submitted	QJAIJW-2-2-00056	5,400,000 đ	0 đ
PO-A030010541-20230424-002	Jul 22, 2023	Công Ty TNHH Con Mèo Xanh	93,000,000 đ	Confirmed	IJSUC-5-11-00001	40,000,000 đ	53,000,000 đ
PO-A030010541-20230317-001	Jul 20, 2023	Công Ty TNHH Con Mèo Xanh	21,600,000 đ	Confirmed	KHDH-25-11-00007	21,600,000 đ	0 đ
PO-A030010541-20230317-002	Jul 11, 2023	Công Ty TNHH Búp Bê 1	17,000,000 đ	Submitted	QJAIJW-2-2-00057	17,000,000 đ	0 đ
PO-A030010541-20230317-003	Jul 10, 2023	Công Ty TNHH Con Mèo Xanh	200,000,000 đ	Confirmed	IJSUC-5-11-00002	70,000,000 đ	130,000,000 đ
PO-A030010541-20230420-022	Jul 10, 2023	Công Ty TNHH Con Mèo Xanh	21,600,000 đ	Confirmed	IJSUC-5-11-00003	21,600,000 đ	0 đ



## INCOMING INVOICES

- Synchronize all incoming invoices for your business immediately when using Atalink
- Verify automatically the validity of incoming invoices & tax information of suppliers
- Create suppliers list automatically & generate purchase orders quickly based on information from your incoming invoices
- Support exporting incoming invoices information to other accounting software

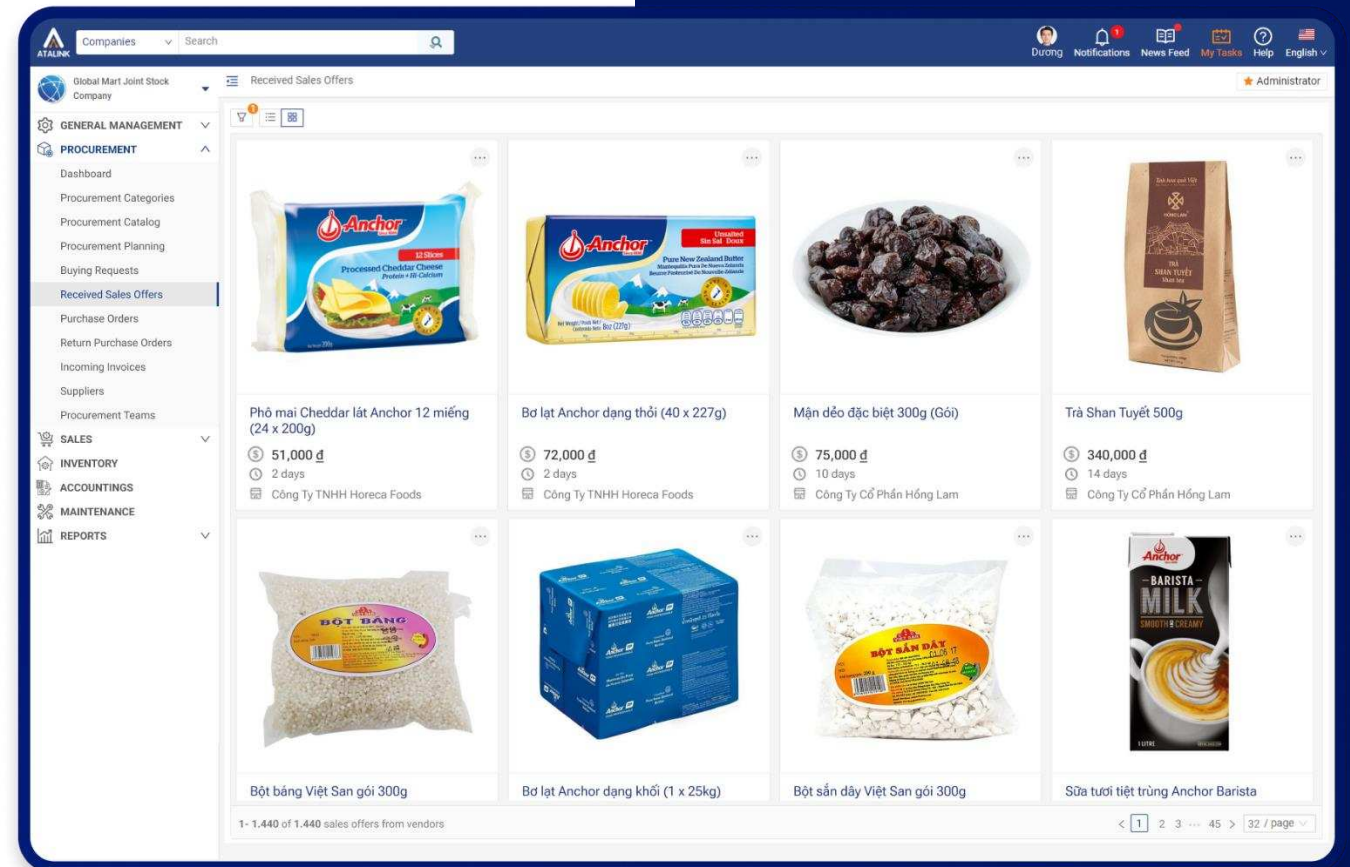
The screenshot displays the Atalink web interface for 'Global Mart Joint Stock Company'. The main content area shows an 'HÓA ĐƠN GIÁ TRỊ GIA TĂNG' (Value Added Tax Invoice) for the date 09/05/2023. The invoice includes a QR code, a unique code (MCCQT: 00BD114077CDBA4AE980F155B0EEA2DA0F), and a list of items with columns for SIT, description, unit, quantity, price, and VAT. Summary statistics show a total value of 70,225,000 VND and a total VAT of 7,022,500 VND. The invoice is signed by the buyer (CO QUAN THUẾ) and the seller (NGƯỜI BÁN HÀNG).

On the right side, the 'Kết quả kiểm tra hóa đơn' (Invoice Check Results) section provides the following information:

- Ngày ký hóa đơn** (Invoice signing date):
  - Ngày ký hóa đơn hợp lệ (Tại thời điểm ký hóa đơn chữ ký số còn hiệu lực)
  - Ngày ký hóa đơn trùng ngày lập (10/05/2023)
- Tình trạng file hóa đơn** (Invoice file status):
  - Cấu trúc file XML còn nguyên vẹn (Chưa chỉnh sửa sau khi ký điện tử)
- Thông tin chữ ký số** (Digital signature information):
  - Ký bởi: [Redacted]
  - Hiệu lực: [Redacted]
  - Nhà cung cấp: [Redacted]
  - Serial number: [Redacted]
- Tình trạng cấp mã của Cơ quan thuế** (Tax authority code status):
  - Ngày cơ quan thuế cấp mã: 10/05/2023
  - Ngày cấp mã hóa đơn trùng ngày ký (10/05/2023)
  - Người bán có [Redacted] đã đăng ký sử dụng hóa đơn điện tử theo Nghị 123/2020/NĐ-CP
  - Hóa đơn đã được cấp mã của Tổng Cục Thuế (Mã CCT: 00BD114077CDBA4AE980F155B0EEA2DA0F)

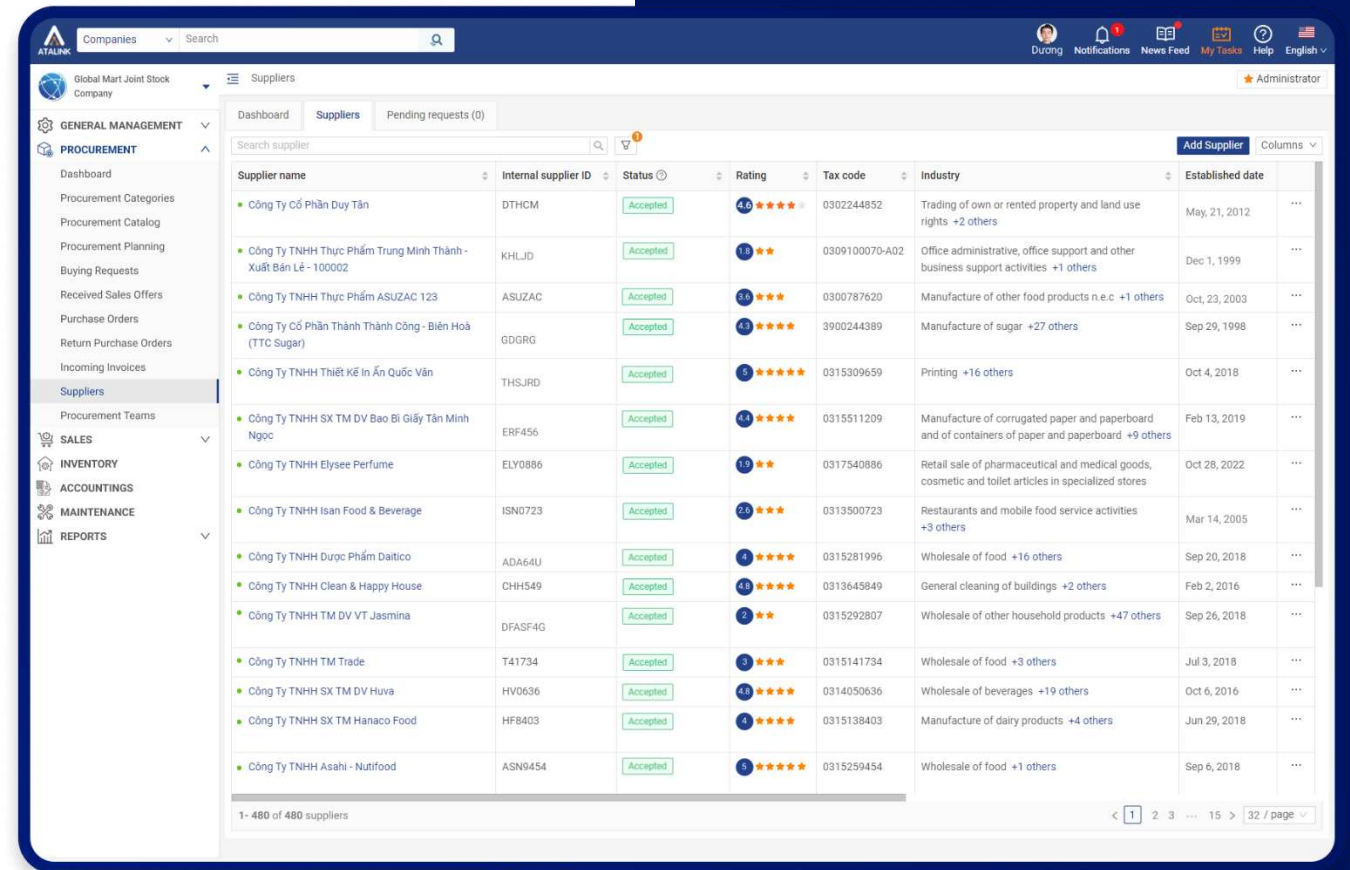
## RECEIVED SALES OFFERS

- Seize timely "hot deals" from suppliers
- Update the supplier's information on promotional programs & price policy immediately
- Update information on new products on the market immediately
- Expand your purchase options from many potential suppliers



## SUPPLIERS REVIEW

- Set up evaluation criteria for suppliers flexibly
- Optimize supplier selection based on enterprise credit risk scores and evaluation information from customers on the Atalink system
- Mitigate risks when selecting suppliers
- Increase engagement between your company and trading partners

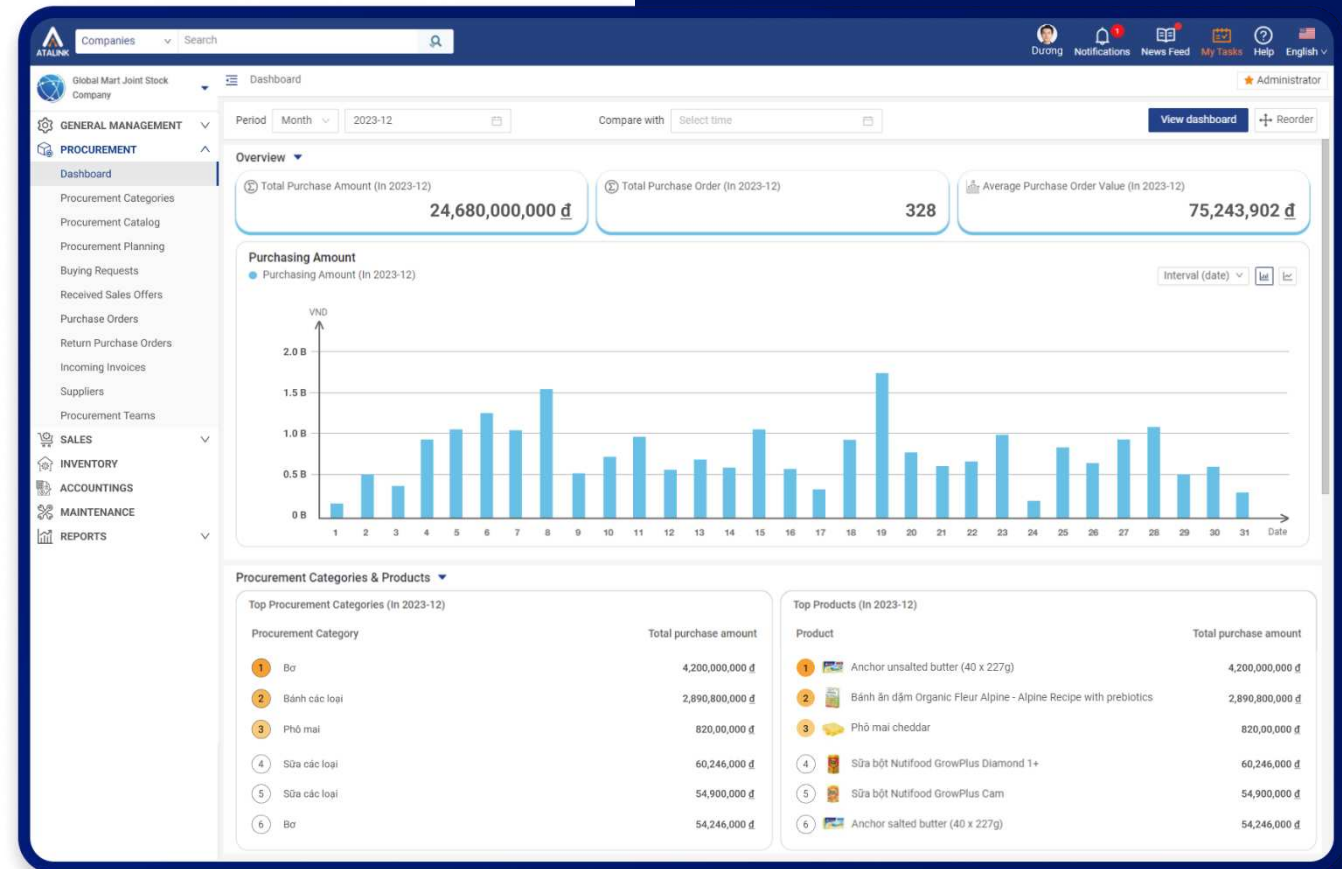


The screenshot displays the 'Suppliers' page in the Atalink system. The interface includes a search bar, a table of suppliers, and a sidebar menu. The table lists various suppliers with their internal IDs, status, ratings, tax codes, industries, and established dates. The status for all listed suppliers is 'Accepted'.

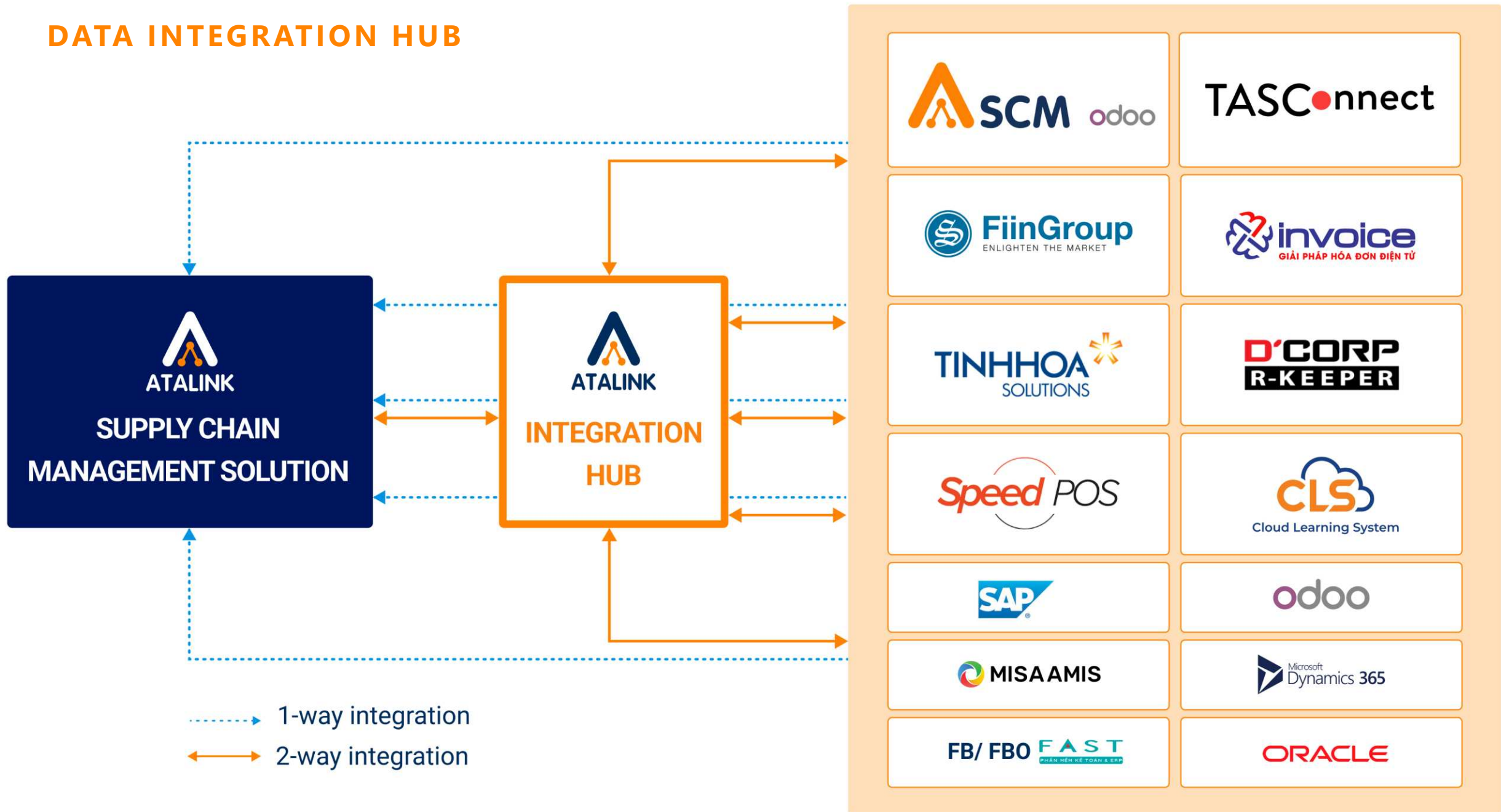
Supplier name	Internal supplier ID	Status	Rating	Tax code	Industry	Established date
Công Ty Cổ Phần Duy Tân	DTHCM	Accepted	4.0	0302244852	Trading of own or rented property and land use rights +2 others	May 21, 2012
Công Ty TNHH Thực Phẩm Trung Minh Thành - Xuất Bán Lẻ - 100002	KHLJLD	Accepted	1.8	0309100070-A02	Office administrative, office support and other business support activities +1 others	Dec 1, 1999
Công Ty TNHH Thực Phẩm ASUZAC 123	ASUZAC	Accepted	3.6	0300787620	Manufacture of other food products n.e.c +1 others	Oct 23, 2003
Công Ty Cổ Phần Thành Thành Công - Biên Hoà (TTC Sugar)	GDGRG	Accepted	4.3	3900244389	Manufacture of sugar +27 others	Sep 29, 1998
Công Ty TNHH Thiết Kế In Ấn Quốc Văn	THSJRD	Accepted	5	0315309659	Printing +16 others	Oct 4, 2018
Công Ty TNHH SX TM DV Bao Bì Giấy Tân Minh Ngọc	ERF456	Accepted	4.4	0315511209	Manufacture of corrugated paper and paperboard and of containers of paper and paperboard +9 others	Feb 13, 2019
Công Ty TNHH Elysee Perfume	ELY0886	Accepted	1.9	0317540886	Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles in specialized stores	Oct 28, 2022
Công Ty TNHH Isan Food & Beverage	ISN0723	Accepted	2.9	0313500723	Restaurants and mobile food service activities +3 others	Mar 14, 2005
Công Ty TNHH Dược Phẩm Daitico	AD.A64U	Accepted	4	0315281996	Wholesale of food +16 others	Sep 20, 2018
Công Ty TNHH Clean & Happy House	CHHS49	Accepted	4.8	0313645849	General cleaning of buildings +2 others	Feb 2, 2016
Công Ty TNHH TM DV VT Jasmina	DFASF4G	Accepted	2	0315292807	Wholesale of other household products +47 others	Sep 26, 2018
Công Ty TNHH TM Trade	T41734	Accepted	3	0315141734	Wholesale of food +3 others	Jul 3, 2018
Công Ty TNHH SX TM DV Huva	HV0636	Accepted	4.8	0314050636	Wholesale of beverages +19 others	Oct 6, 2016
Công Ty TNHH SX TM Hanaco Food	HF8403	Accepted	4	0315138403	Manufacture of dairy products +4 others	Jun 29, 2018
Công Ty TNHH Asahi - Nutifood	ASN9454	Accepted	5	0315259454	Wholesale of food +1 others	Sep 6, 2018

# PROCUREMENT DASHBOARD

- Track purchasing costs quickly & accurately
- Analyze & evaluate the purchase performance based on variety criteria
- Manage & evaluate your top suppliers to frequently trade with
- Support business to make timely and data-driven decisions



# DATA INTEGRATION HUB



## THE SOLUTION



Cloud SaaS



Desktop / laptop web and mobile app [iOS, Android]



Security and information safety according to ISO 27001:2013



Modern technologies (ReactJS, NodeJS, React Native ...)



Intelligent solution

## SERVICE QUALITY COMMITMENT

- Uptime is consistently maintained at a minimum of **99%**
- Downtime, excluding force majeure or pre-planned events
  - Do not exceed **12** consecutive hours
  - Do not exceed **24** cumulative hours in two weeks
  - Do not exceed **36** cumulative hours in any month
- 97%** of customer interactions on each screen/page receive feedback within **3 seconds**
- 90%** of critical issues are resolved within **8 working hours** from the time the request is received



## SECURITY & INFORMATION SAFETY

Atalink builds and maintains trust with Customers and Partners every day by creating products and services with four pillars of information security:

- ⦿ **Security:** Atalink ensures the safety and security of data for businesses and users
- ⦿ **Privacy:** Users own and control their own data
- ⦿ **Transparency:** Users know how their data is collected, stored and accessed
- ⦿ **Compliance:** Atalink complies with global standards for information security

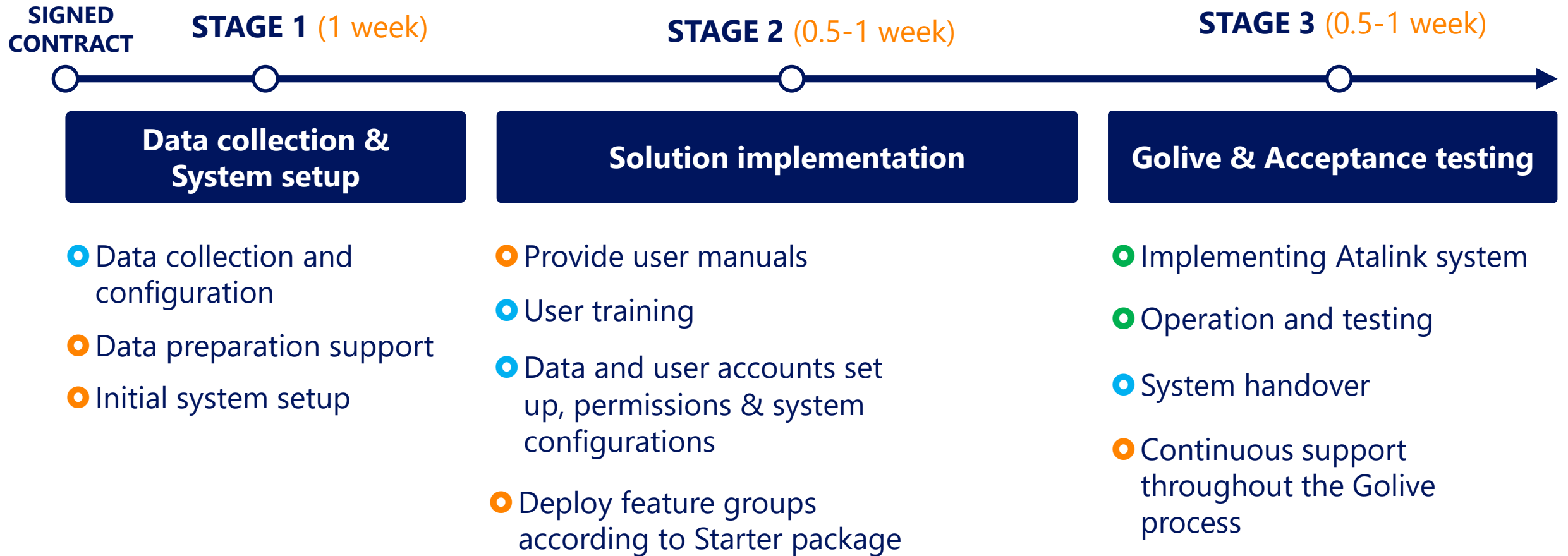
Consistency in our **Mission + Business Model**

**The success of Customers and Partners  
is the key to Atalink's success**





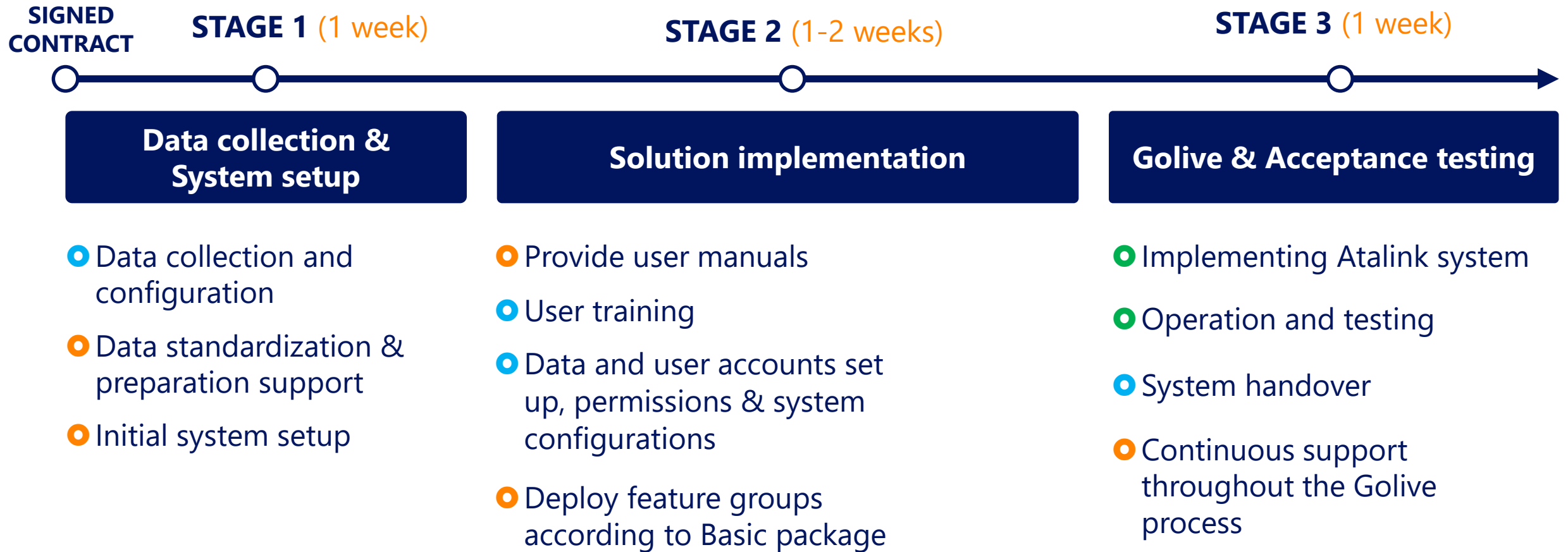
# IMPLEMENTATION ROADMAP – STANDARD PACKAGE (Implementation time: 2-3 weeks\*)



**Note:** • **Atalink & Customer**      • **Atalink**      • **Customer**

(\*) Weekly unit is calculated based on official working weeks, excluding holidays and Tet holidays  
Implementation time may vary depending on the volume of data and related configuration settings

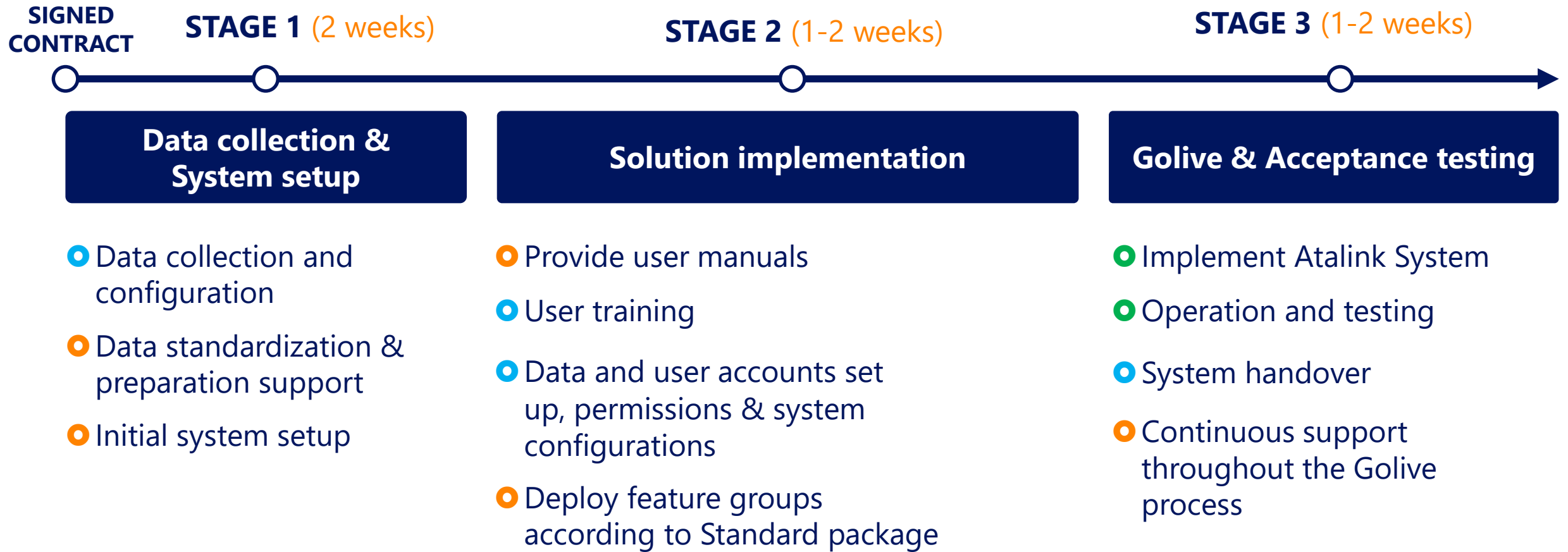
# IMPLEMENTATION ROADMAP – SILVER PACKAGE (Implementation time: 3-4 weeks\*)



**Note:** ● Atalink & Customer      ● Atalink      ● Customer

(\*) Weekly units are calculated based on official working weeks, excluding holidays and Tet holidays  
Implementation time may vary depending on the volume of data and related configuration settings

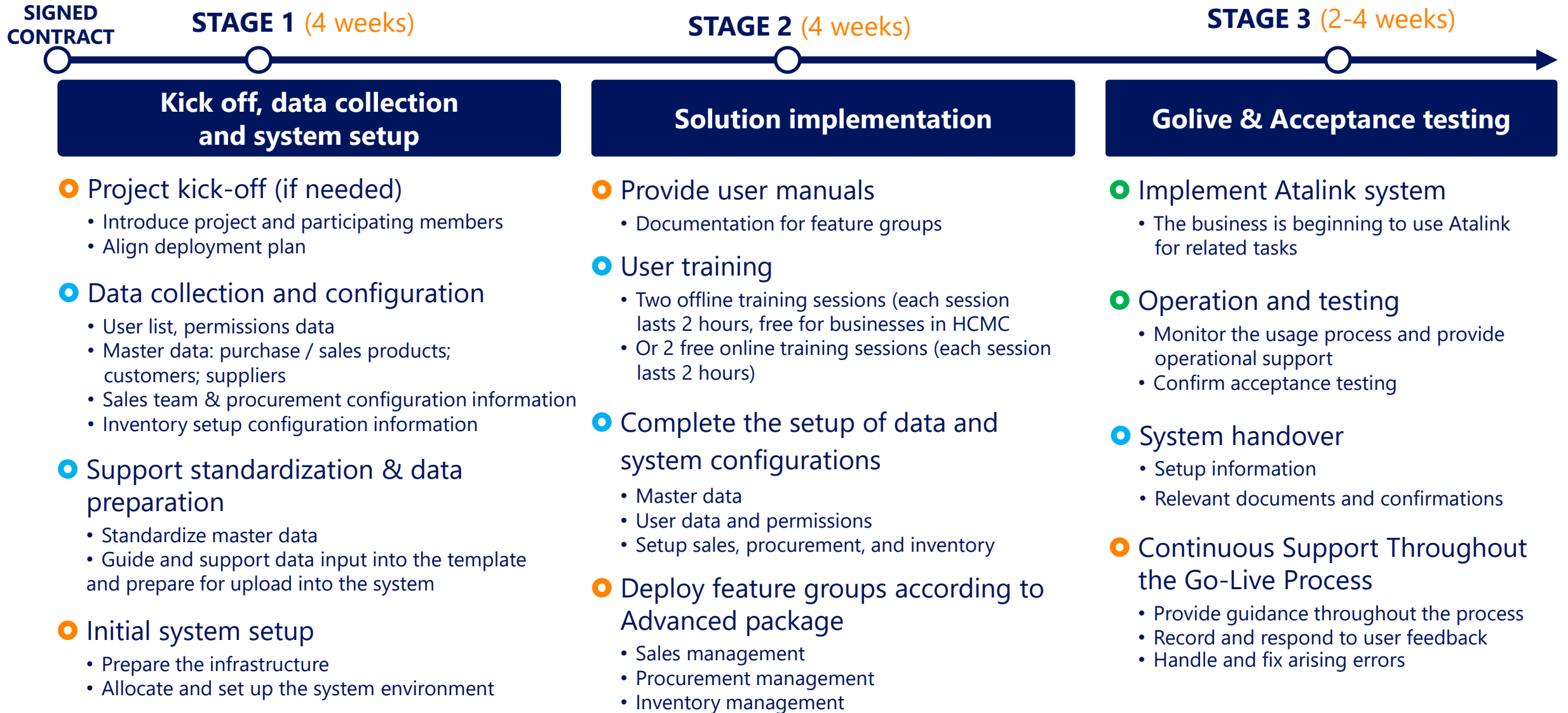
# IMPLEMENTATION ROADMAP – GOLD PACKAGE (Implementation time: 4-6 weeks\*)



**Note:** • **Atalink & Customer**      • **Atalink**      • **Customer**

(\*) Weekly units are calculated based on official working weeks, excluding holidays and Tet holidays  
Implementation time may vary depending on the volume of data and related configuration settings  
The roadmap does not yet include the development of additional features based on the needs of the business

# IMPLEMENTATION ROADMAP – PLATINUM PACKAGE (Implementation time: 10-12 weeks\*)



**Note:**    ● **Atalink & Customer**    ● **Atalink**    ● **Customer**

(\*) Weekly units are calculated based on official working weeks, excluding holidays and Tet holidays. Implementation time may vary depending on the volume of data and related configuration settings. The roadmap does not yet include the development of additional features based on the needs of the business

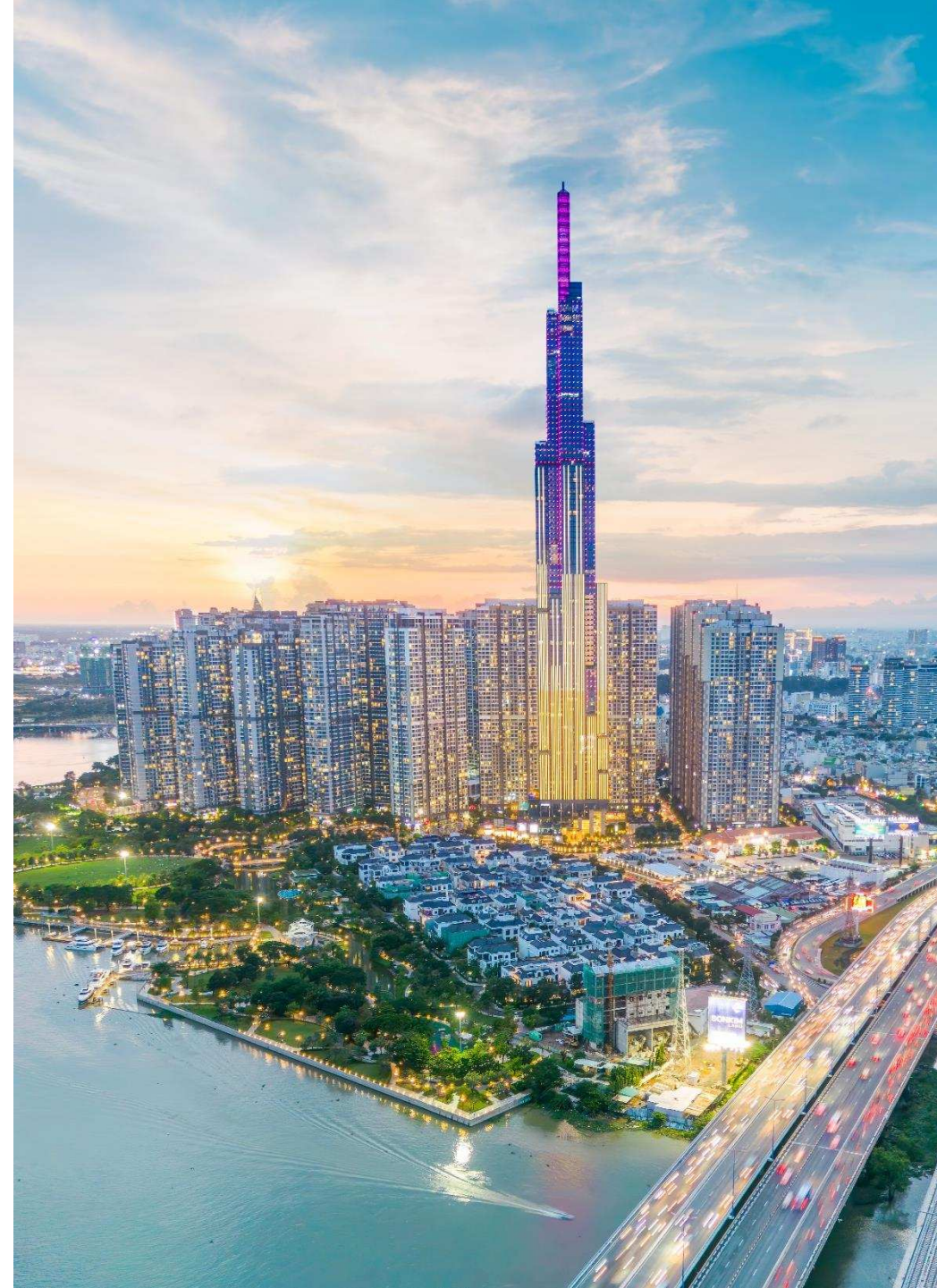


# Supply Chain Management Solution with Built-in B2B Marketplace



## BUSINESS CONTEXT

Global economic recession: A challenge and a golden opportunity for SMEs to transform and breakthrough based on technology leverage





## OUR MISSION

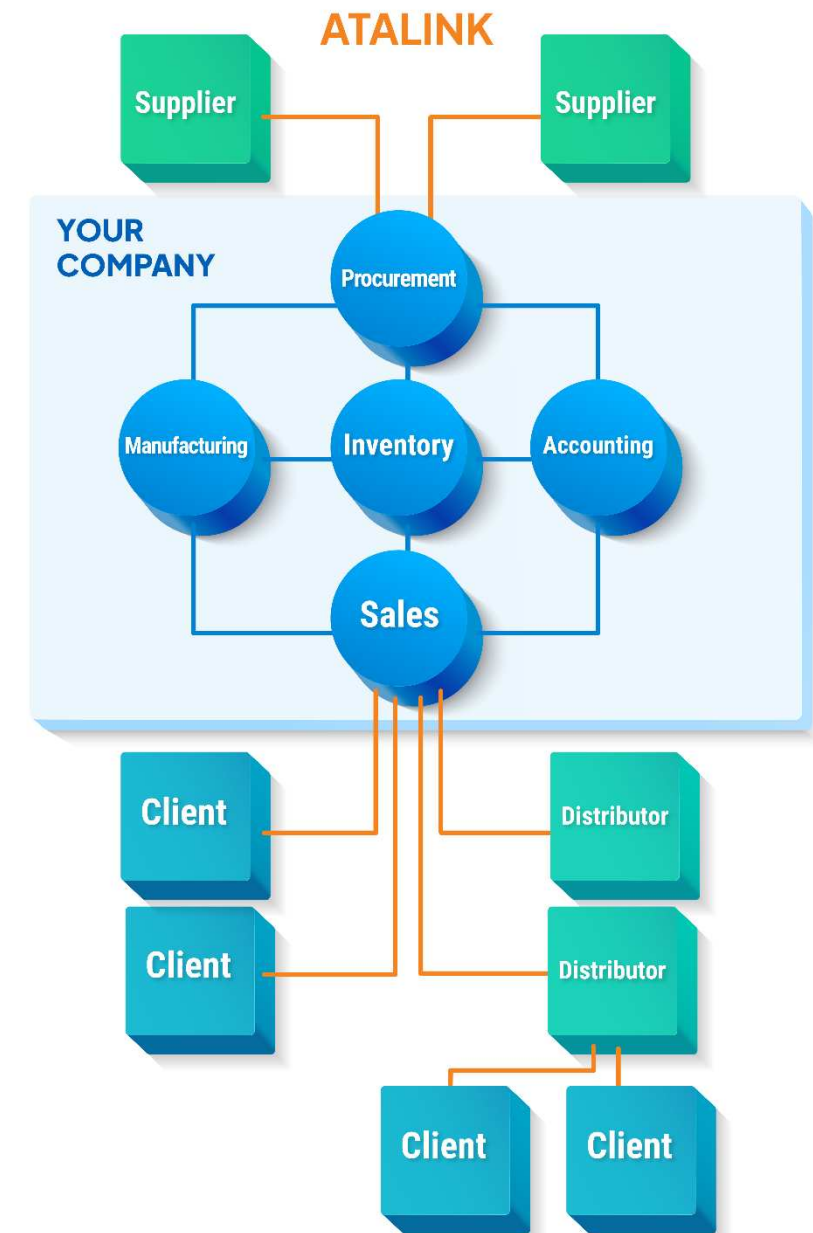
**To foster interactivity across the whole supply chain  
— with standardized master data**

Multi-National Enterprises as well as Small & Medium Businesses can all interact seamlessly with their Suppliers, Distributors and Clients - to optimize operation, reduce cost and drive more revenue

# Atalink - The Unified Supply Chain Management Solution

Interact within your company and with trading partners in 1 unique platform — empowered with standardized master data

- Connect your company with suppliers, distributors and clients
- Connect manufacturers with its supply chain of raw materials
- Connect products with markets
- Expand opportunities for buyers and suppliers with our built-in B2B marketplace





## ATALINK UNIQUE SELLING POINTS

- ⦿ Atalink enables companies to interact both internally and externally in one platform
  - ➔ **Help optimize operational costs, thereby enhancing business efficiency**
- ⦿ Atalink comes with master data of products and over 800,000 businesses that are verified and standardized
  - ➔ **Save time and effort on data entry, avoid information errors, and synchronize transaction data**
- ⦿ Atalink provides a B2B Marketplace with more than 12,800 active businesses across various industries
  - ➔ **Help businesses increase opportunities for growth**

## THE ECOSYSTEM

# 12,800+ companies onboarded

In various industries and domains



**FMCG**



**Consumer Goods**



**Building  
Materials**



**Industrial  
Machinery**



**Electric,  
Electronic Devices**



**Offices  
Suppliers**



**Tools and  
Instruments**



**Suppliers and  
Accessories**

## TYPICAL CUSTOMERS





# The Unified Supply Chain Management Solution

**Interact within your company and with trading partners  
in 1 unique platform**

## Download mobile app




## Contact us

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 [contact@atalink.vn](mailto:contact@atalink.vn)

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